

FIRST AMENDED AND RESTATED  
MANAGEMENT AGREEMENT  
BETWEEN  
RENO-SPARKS CONVENTION AND VISITORS AUTHORITY  
AND  
SMG

Dated as of June 28, 2018

## **FIRST AMENDED AND RESTATED MANAGEMENT AGREEMENT**

### **THIS FIRST AMENDED AND RESTATED MANAGEMENT**

**AGREEMENT** (this "Agreement") is dated as of the 28<sup>th</sup> day of June, 2018, by and between the Reno-Sparks Convention and Visitors Authority, a political subdivision of the County of Washoe, State of Nevada (the "Authority"), and SMG, a Pennsylvania general partnership, whose current address is 300 Four Falls Corporate Center, 300 Conshohocken State Road, West Conshohocken, PA 19428 ("SMG") and is as follows.

### **BACKGROUND**

The Authority and SMG are parties to that certain Management Agreement dated effective as of April 1, 2018, as amended by that certain Amendment to Management Agreement dated as of June 12, 2018 (collectively, the "Management Agreement").

The Authority and SMG desire to amend and restate the Management Agreement in its entirety as further set forth herein.

The Authority is the owner and current operator of the Reno-Sparks Convention Center (the "RSCC").

The Authority is the operator of the National Bowling Stadium ("NBS") and the Reno Events Center ("REC") pursuant to the terms of that certain 2002 Downtown Events Center Operating Agreement, as amended, by and between the Authority, as operator, and the City of Reno, as owner (the "Downtown Operating Agreement").

The Authority is the operator of the Reno-Sparks Livestock and Events Center ("RSLEC") pursuant to that certain Management Agreement dated July 22, 1986 (the "RSLEC Agreement") by and between the Authority, as operator, and the County of Washoe, as the holder of the leasehold estate. The RSCC, NBS, REC and RSLEC are each individually referred to herein as a "Facility" and are collectively referred to herein as the "Facilities." The Downtown Operating Agreement and RSLEC Agreement are collectively referred to herein as the "Master Management Agreements."

SMG is engaged, among other things, in the business of providing management services, including operations and marketing services for public assembly facilities.

The Authority desires to engage SMG, and SMG desires to accept such engagement, to provide management services for the Facilities on the terms and conditions set forth herein.

The Authority intends to work in mutual accord with SMG in order to ensure provision of high quality management services, thereby enhancing the use and enjoyment of the Facilities.

**NOW, THEREFORE**, in consideration of the mutual premises, covenants and agreements herein contained, the parties hereto, intending to be legally bound, hereby amend and restate the Agreement in its entirety as follows:

## 1. Definitions

For purposes of this Agreement, the following terms have the meanings referred to in this Section 1:

“ADA” – the Americans with Disabilities Act, 42 U.S.C. Sections 12101-12213 as amended by the Civil Rights Act of 1991 (42 U.S.C. Section 1981(a)), as it now exists and as it may be amended in the future by statute or judicial interpretation.

“Affiliate” – a Person that directly or indirectly, through one or more intermediaries, controls or is controlled by, or is under common control with, a specified Person. For purposes of this definition, “control” means ownership of equity securities or other ownership interests which represent more than 40% of the voting power in the controlled Person.

“Approved Budget” – any budget submitted by SMG, as approved by the Authority pursuant to Section 5 hereof.

“Authority” – as defined in this first paragraph of this Agreement.

“Benchmark Revenue” – Operating Revenues equal to \$5.9 Million.

“Benchmark Sponsorship” – \$236,000 in revenues derived from the sale of suites, signage and naming rights.

“CERCLA” – the Comprehensive Environmental Response, Compensation and Liability Act, as amended by the Superfund Amendments and Reauthorization Act.

“CPI” – as defined in Section 4.2 hereof.

“Capital Equipment” – any and all furniture, fixtures, machinery or equipment, either additional or replacement, having a per-item original cost of \$10,000 or more or an expected useful life of more than one year.

“Capital Improvements” – any and all building additions, alterations, renovations, repairs or improvements that have an initial dollar cost of not less than \$10,000 per project.

“Downtown Operating Agreement” – as defined in the Background section of this Agreement.

“Contract Administrator” -- the senior administrative official of the Authority as from time to time appointed by the Authority, or such individual person as may from time to time be authorized in writing by such administrative official to act for him/her with respect to any or all matters pertaining to this Agreement.

“Event Expenses – any and all expenses incurred or payments made by SMG in connection with the occurrence of events at the Facilities, including but not limited to costs for event staffing including ushers, ticket takers, security and other event staff, and costs relating to setup and cleanup.

“Facilities” – as defined in the first paragraph of the Background section of this Agreement

“Fiscal Year” – a one year period beginning July 1 and ending June 30.

“Food and Beverage Net Profits” – shall mean all revenues derived from Food and Beverage Services less operating expenses incurred to provide Food and Beverage Services. Such revenues shall be net of applicable taxes, calculated in accordance with generally accepted accounting principles, and shall include amounts billed for service fees and amounts actually received from subcontracted services. Such expenses shall include without limitation a) fees and charges on credit card transactions, b) billed tips, service charges paid out, and gratuities paid out, c) employee compensation, employee benefits/taxes, uniforms and related costs, d) cost of food, alcoholic beverages and non-alcoholic beverages, e) costs related to set-up and clean-up, f) costs of procuring and maintaining insurance, and g) amounts expended to procure and maintain permits and licenses, taxes, fees, and related professional fees, but shall exclude depreciation and utilities.

“Food and Beverage Services” – all food and beverage concession and catering services at the Facilities.

“Laws” – all federal, state, local and municipal regulations, ordinances, statutes, rules, laws and constitutional provisions.

“Losses” – any and all losses, liabilities, claims, damages and expenses (including reasonable attorneys fees).

“Management Term” – as defined in Section 3.2 hereof.

“Master Operating Agreement” – as defined in this first paragraph of this Agreement.

“NBS” – as defined in the Background section of this Agreement.

“Net Operating Profit (Loss)” – The difference between a Facility’s Operating Revenues and Operating Expenses for a Fiscal Year, and deemed by an independent auditor to materially reflect the financial condition of the Facility. The specific transactions are defined as those directly attributable to the activity of the Facility and have been historically identified in the audited financial statement by the Authority for the three fiscal years (2014/15, 2015/16, and 2016/17). All transactions will be in accordance with generally accepted accounting principles, as defined for that accounting period. A summary of these transactions are identified in Exhibit F.

“Operating Expenses” – (a) any and all reasonable expenses and expenditures of whatever kind or nature incurred, directly or indirectly, by SMG in promoting, operating, maintaining and managing the Facilities, including, but not limited to: employee compensation and related expenses (e.g., base salaries, bonuses, severance and car allowances), employee benefits and related costs (e.g., relocation and other related expenses pursuant to SMG’s relocation policy (a copy of which is attached hereto in Schedule 1), parking and other fringe

benefits), supplies, material and parts costs, costs of any interns and independent contractors, advertising, marketing and public relations costs and commissions, janitorial and cleaning expenses, data processing costs, dues, subscriptions and membership costs, the costs of procuring, administering and maintaining the insurance referred to in Section 8 below, amounts expended to procure and maintain permits and licenses, charges, taxes, excises, penalties and fees, legal and other professional fees, printing and stationery costs, Event Expenses, postage and freight costs, bank services charges, equipment rental costs, computer equipment leases and line charges, repairs and maintenance costs (e.g., elevators and HVAC), security expenses, utility and telephone charges, travel and entertainment expenses in accordance with SMG's policies (a copy of which are attached hereto in Schedule 1), the cost of employee uniforms, safety and medical expenses, exterminator and waste disposal costs, costs relating to the maintenance of signage inventory and systems, the cost of annual independent audits of the Facilities, the cost of compliance with laws and regulations, other start-up expenses associated with the opening of a new facility, costs incurred under agreements, commitments, licenses and contracts executed as provided in Section 2.3 (c) hereof, and the fixed management fees payable to SMG pursuant to Section 4.1 below, all as determined in accordance with generally accepted accounting principles and recognized on a full accrual basis; provided that Operating Expenses shall not include expenses or expenditures in connection with Capital Improvements and Capital Equipment purchases, the incentive fee payable pursuant to Section 4.2 below and any expenses relating to SMG personnel based in SMG's corporate headquarters in West Conshohocken, Pennsylvania or its regional field locations (other than the reasonable costs of travel by such corporate or regional personnel in connection with SMG's management of the Facilities, which costs shall be Operating Expenses).

Solely for purposes of (i) calculating Net Operating Loss/Profit and SMG's incentive fee hereunder and (ii) identifying Operating Expenses which will be budgeted in the Approved Budget, Operating Expenses shall exclude Event Expenses which are deducted from the gross receipts of all event activities at the Facilities (in accordance with the last sentence in the definition of Operating Revenues).

"Operating Revenues" – (a) any and all revenues of every kind or nature derived from owning, operating, managing or promoting the Facilities, including, but not limited to: license, lease and concession fees and rentals, revenues from merchandise sales, advertising and sponsorship sales and renewals (including without limitation revenues from the sale of naming rights), event sponsorship revenues, equipment rentals, utility revenues, box office revenues, ticket surcharges (if any), ticket service fees, parking revenues, food service and concession revenues (however, if such revenues are collected in the first instance by and retained by the concessionaire, the amount of such revenues owed by the concessionaire to the Facilities shall be included as Operating Revenues), commissions or other revenues from decoration and set-up, security and other subcontractors (however, if such revenues are collected in the first instance by and retained by such subcontractors, the amount of such revenues owed by such contractors to the Facilities shall be included as Operating Revenues), miscellaneous operating revenues, revenues generated from separate agreements with SMG Affiliates pertaining to the Facilities, and interest revenues, all as determined in accordance with generally accepted accounting principles and recognized on a full accrual basis. For the sake of clarity, the parties acknowledge that revenues from the sale of tickets for events at the Facilities are not Operating Revenues, but are instead revenues of the promoter and/or performer of each such event. To the extent that

SMG collects such ticket sale revenue on behalf of such promoter and/or performer, such ticket sale revenue shall be the source of funds from which SMG collects the rental charges and other event reimbursements due by such promoter and/or performer for use of the Facilities, which such charges and reimbursements are Operating Revenues hereunder.

“Person” – any individual, general partnership, limited partnership, limited liability partnership, partnership, corporation, joint venture, trust, business trust, limited liability company, cooperative, or association, and the successors and assigns of any of the foregoing and, unless the context otherwise requires, the singular shall include the plural, and the masculine gender shall include the feminine and the neuter, and vice versa.

“Pre-existing Agreement” – each contract, license, agreement, option, lease and commitment existing as of the date of this Agreement that grants any Person any right (i) to license, use, occupy or rent all or any portion of the Facilities, or (ii) to provide services to be used in the management, operation, use, possession, occupation, maintenance, promotion or marketing of all or any portion of the Facilities, and that are listed on Exhibit “A” hereto.

“Renewal Term” – the additional period for which this Agreement may be renewed at the option of the Authority in accordance with Section 3.2 hereof beyond the Management Term.

“REC” – as defined in the Background section of this Agreement.

“RSCC” – as defined in the Background section of this Agreement.

“RSLEC” – as defined in the Background section of this Agreement.

“SMG” – as defined in the first paragraph of this Agreement.

“Transition Period” – the period from the date first written above through June 17, 2018.

## **2. Engagement of SMG; Scope of Services.**

### **2.1 Engagement.**

(a) General Scope. The Authority hereby engages SMG to promote, operate and manage the Facilities during the Management Term and the Renewal Term, if any, upon the terms and conditions hereinafter set forth, and SMG hereby accepts such engagement.

(b) Manager of the Facilities. Subject to the terms of this Agreement, SMG shall be, as agent for the Authority, the sole and exclusive manager of the Authority to manage, operate and promote the Facilities during the Management Term and the Renewal Term, if any. In such capacity, SMG shall have exclusive authority over the day-to-day operation of the Facilities and all activities therein; provided that SMG shall follow all policies and guidelines of the Authority hereafter established or modified by the Authority that the Authority notifies SMG in writing are applicable to the Facilities (including without limitation any methodology pertaining to the allocation of any costs and expenses by the Authority to the Facilities as

permitted herein); provided further that to the extent that such policies or guidelines hereafter established or modified by the Authority adversely affect revenues or expenses at the Facilities, then and in that event, the Benchmark and/or the incentive fee formula set forth in Section 4.3 below shall be appropriately adjusted by mutual agreement of the Authority and SMG so that it reflects the additional costs or reduced revenues resulting from such established or modified policies or guidelines.

(c) Approval of the Authority. To the extent that the approval of the Authority is required under the terms of this Agreement, the approval of the Contract Administrator shall constitute the approval of the Authority, except to the extent the approval of another party is expressly required by the terms of this Agreement.

## 2.2 Scope of Services – Generally.

SMG shall perform and furnish such management services and systems as are appropriate or necessary to operate, manage and promote the Facilities in a manner consistent with SMG's policies and procedures and the operations of other similar first-class facilities. SMG's services shall include those services specifically set forth in the Facility Management Term Sheet, attached as Exhibit "B" hereto, and set forth in Section 2.3.

## 2.3 Specific Services.

Without limiting the generality of the foregoing, SMG shall have, without (except as otherwise expressly noted below) any prior approval by the Authority, sole right and authority to:

(a) employ (subject to Section 7.2), supervise and direct employees and personnel consistent with the provisions of this Agreement;

(b) administer relationships with all subcontractors, concessionaires and all other contracting parties to the Pre-Existing Agreements, assume responsibility for any and all negotiations, renewals and extensions (to the extent SMG deems any of the foregoing to be necessary or desirable) relating to such Pre-Existing Agreements, and the compliance with and enforcement of the Pre-Existing Agreements;

(c) negotiate, execute in SMG's name as agent for the Authority, deliver and administer any and all licenses, occupancy agreements, rental agreements, booking commitments, advertising agreements, concession agreements, supplier agreements, service contracts (including, without limitation, contracts for cleaning, decorating and set-up, snow removal, general maintenance and maintenance and inspection of HVAC systems, elevators, stage equipment, fire control panel and other safety equipment, staffing and personnel needs, including guards and ushers, and other services which are necessary or appropriate) and all other contracts and agreements in connection with the management, promotion and operation of the Facilities, provided that if any such license, agreement, commitment or contract other than those involving the license, lease or rental of the Facilities in the ordinary course has a term that extends beyond the remaining Management Term or Renewal Term, as the case may be, such license, agreement, commitment or contract shall be approved and executed by the Authority

(which approval shall not be unreasonably withheld); and provided further that the owner of any Facility shall have the final right of approval with respect to any Facility naming rights agreement applicable to such owner's Facility. SMG will promptly provide the Authority with fully executed copies of all agreements referenced in this subparagraph. The contracting of all events shall be in compliance with applicable State and Federal laws and subject to the Authority's reasonable approval.;

(d) to the extent that funds provided by the Authority are made available therefore, maintain the Facilities in the condition received, reasonable wear and tear excepted; provided that the Authority shall be responsible for undertaking all Capital Improvements and Capital Equipment purchases as provided in Section 5.8;

(e) to the extent that funds provided by the Authority are made available therefore, rent, lease or purchase all equipment and maintenance supplies necessary or appropriate for the operation and maintenance of the Facilities, provided that the Authority shall be responsible for undertaking all Capital Improvements and Capital Equipment purchases pursuant to Section 5.8;

(f) establish and adjust standard prices, rates and rate schedules for the aforesaid licenses, agreements and contracts and any other commitments relating to the Facilities to be negotiated by SMG in the course of its management, operation and promotion of the Facilities. In determining such prices and rate schedules, SMG shall evaluate comparable charges for similar goods and services at similar and/or competing facilities and shall consult with the Contract Administrator about any adjustments to the rate schedules at the Facilities to be made by SMG. Notwithstanding the foregoing, SMG acknowledges that the Authority has established certain discounted "partner" rate structures for certain users of the Facilities. SMG shall honor the "partner" rate schedules (and the corresponding complimentary meeting space associated with "partner" rate schedules) which may from time to time be established or revised by the Authority. The Authority shall at all times provide SMG with a list of the current "partner" rates and eligible parties. In addition to the "partner" rates, the Authority hereby expressly reserves the right from time to time to direct SMG to allow certain groups to utilize the Facilities free of charge or at reduced rates. The cost for the use of the Facilities free of charge or at a reduced rate shall be accounted for as provided in Section 4.2(a)(1) hereof;

(g) collect Operating Revenues for each Facility in accordance with Section 5.6 and 5.7 hereof;

(h) pay, when due, on behalf of the Authority, all Operating Expenses from accounts established pursuant to Sections 5.6 and 5.7 of this Agreement;

(i) after consultation with the Authority Attorney or his designee, institute as agent for the Authority and at the reasonable expense of the Authority, with counsel selected by SMG, such legal actions or proceedings as SMG shall deem necessary or appropriate in connection with the operation of the Facilities, including, without limitation, to collect charges, rents or other revenues due to the Authority or to cancel, terminate or sue for damages under, any license, use, advertisement or concession agreement for the breach thereof or default thereunder by any licensee, user, advertiser, or concessionaire at the Facilities;



(j) maintain a master set of all booking records and schedules for the Facilities and provide the same to the Authority upon request;

(k) provide day-to-day administrative services in support of its management activities pursuant to the Approved Budget and annual plans described herein, including, but not limited to, the acquisition of services, equipment, supplies and facilities; internal budgeting and accounting; maintenance and property management; personnel management; record-keeping; collections and billing; and similar services;

(l) engage in such advertising, solicitation, and promotional activities as SMG deems necessary or appropriate to develop the potential of the Facilities and the cultivation of broad community support (including without limitation selling advertising inventory and securing product rights for the Facilities). SMG shall work with the Authority's Convention Bureau to market the Facilities for conventions, trade shows and public entertainment shows. In connection with its activities under this Agreement, including without limitation advertising relating to the Facilities, SMG shall be permitted to use the terms "Reno Events Center", "National Bowling Stadium", "Reno-Sparks Convention Center", and "Reno-Sparks Livestock Events Center" and logos for such names in its advertising, subject to the approval of the Authority; and

(m) provide, on an exclusive basis, all Food and Beverage Services, effective July 1, 2018; and

(n) use reasonable efforts to negotiate multiyear occupancy or license agreements with key conventions and increase quality events across all Facilities.

#### 2.4 Access to the Facilities.

Representatives of the Authority as well as the other owners of the Facilities shall have a set of keys for their respective Facilities and the right to enter all portions of such Facilities to inspect same, to observe the performance of SMG of its obligations under this Agreement, to install, remove, adjust, repair, replace or otherwise handle any equipment, utility lines, or other matters in, on, or about the premises, or to do any act or thing which the Authority (or such other owners) may be obligated or have the right to do under this Agreement or otherwise. In connection with the exercise of such rights, the Authority will endeavor to provide (but is not obligated to provide) advance notice to SMG for security purposes and to minimize any interference with or disruption of SMG's work under this Agreement. Nothing contained in this Section (i) is intended or shall be construed to limit any other rights of the Authority or other owners under this Agreement nor (ii) shall impose or be construed to impose upon the Authority or any other owners of the Facilities any independent obligation to construct or maintain or make repairs, replacements, alterations, additions or improvements or create any independent liability for any failure to do so.

2.5 Compliance with Master Management Agreements. SMG acknowledges that Authority's rights and obligations in regard to the management of the REC, NBS and RSLEC are as set forth in the Master Management Agreements. The parties acknowledge and agree that this Agreement is not intended to be, nor shall it be construed, as an assignment of the Master

Management Agreements from the Authority to SMG. Rather, the Authority is retaining SMG to provide the services required pursuant to the Master Management Agreements on the Authority's behalf as provided in the Master Management Agreements. SMG's activities in managing the REC, NBS and RSLEC shall at all times be subject to and comply with the terms and provisions of the Master Management Agreements. The Authority shall have the right to direct SMG's compliance with the Master Management Agreements and SMG shall obtain approval of the Authority prior to exercising any rights under the Master Management Agreements. All discretionary authority granted to the Authority pursuant to the Master Management Agreements shall remain vested in, and exercisable by, the Authority, subject to input from the various owners of the Facilities. To the extent the Master Management Agreements provide for any payment to the Authority, such payment shall be made to the Authority, and shall be accounted for as an Operating Revenue for the purposes of this Agreement.

2.6 Pre-Existing Agreements. SMG shall honor all Pre-Existing Agreements except as otherwise directed or authorized by the Authority. To the extent any Pre-Existing Agreements impose any funding obligations on the Authority, SMG's obligation set forth in the preceding sentence shall be conditioned on funds being provided by the Authority for such purpose.

2.7 Confidentiality/Nondisclosure.

(a) Confidentiality/Nondisclosure. In connection with the performance of SMG's services hereunder, the Authority acknowledges that SMG may provide the Authority and its employees, agents and subcontractors (including without limitation the architectural and engineering firm retained for the Facilities) with Confidential Information (as defined below). In addition, in connection with the performance of the services hereunder, SMG may provide to the Authority and its employees, agents and subcontractors with materials that are protected by copyright of SMG.

(i) To the extent permitted under applicable law, the Authority agrees that it shall keep secret and confidential any and all Confidential Information already disclosed and/or to be disclosed to it by SMG, and the Authority shall not divulge any such information, in whole or in part, to any third party except as is expressly permitted below in this Section 2.6. Notwithstanding with the foregoing, SMG acknowledges that the Authority is a public agency and, as such, is subject to the public records laws of the State of Nevada as set forth in Chapter 239 of the Nevada Revised Statutes, as may, from time to time, be amended. Nothing contained herein shall be construed to require the Authority to withhold any information or record which is otherwise deemed a public record pursuant to the laws of the State of Nevada.

(ii) "Confidential Information" means any and all information disclosed (orally, in writing, by inspection or otherwise) to the Authority by SMG pursuant to this Agreement and any information developed by the Authority and based upon the information disclosed to the Authority pursuant to this Agreement. Such information includes, but is not limited to, plans, proposals, and lists of furniture, fixtures and equipment. The restrictions upon confidentiality and use of Confidential Information set forth in this Section 2.6 do not apply to information which is deemed public pursuant to Chapter 239 of the Nevada Revised Statutes or that the Authority can demonstrate was publicly available or lawfully in its possession at the time of its disclosure to the Authority by SMG; however, Confidential Information shall not be

deemed in the Authority's possession or publicly known simply because it is embraced by more general information in the Authority's possession.

(b) Specific Performance. The Authority agrees that the provisions of this Section 2.6 are reasonable and necessary to protect the interests of SMG and that SMG's remedies of law for a breach of any of the provisions of this Section 2.6 will be inadequate and that, in connection with any such breach, SMG will be entitled, in addition to any other remedies (whether at law or in equity), to temporary and permanent injunctive relief without the necessity of proving actual damage or immediate or irreparable harm, or of the posting of a bond. Notwithstanding the foregoing, if a court of competent jurisdiction shall determine any of the provisions of this Section 2.6 to be unreasonable, SMG agrees to a reaffirmation of such provisions by such court to any limits which such court finds to be reasonable and the Authority will not assert that such provision shall be eliminated in their entirety by such court.

### **3. Term and Renewal.**

#### **3.1 Transition Period.**

During the Transition Period, SMG will provide consulting and transition services to the Authority with respect to the Facilities and will work to effect an orderly transition of the management of the Facilities from the Authority to SMG.

#### **3.2 Management Term and Renewal Term.**

The Management Term of this Agreement shall commence on June 17, 2018 and end at midnight on June 1, 2022, unless earlier terminated pursuant to the provisions of this Agreement. The Authority may, in its sole discretion, extend the term hereof on the same terms and conditions for additional three-year periods by giving not less than one hundred eighty (180) days prior written notice of such extension to SMG.

3.3 RSLEC. The Authority shall have the right, upon notice to SMG, without penalty or payment of any additional consideration, to exempt the RSLEC from the terms of this Agreement in the event any State or local government or governmental agency desires to assume responsibility for the management of the RSLEC. Upon receipt of notice that the Authority is exercising its right to exempt the RSLEC from the terms of this Agreement, SMG's rights and obligations in regard to the RSLEC shall terminate as of the date identified by the Authority, and SMG shall cooperate in an orderly transition of the management of the RSLEC to the new managing party. A reduction of SMG's scope of services under this section shall not be cause for reducing the compensation payable to SMG under Section 4.1 of this Agreement, but an appropriate adjustment shall be made to the Benchmark Profit (Loss) to account for the reduction.

### **4. SMG's Compensation.**

#### **4.1 Management Fee.**

As base compensation to SMG for providing the management services herein specified during the Management Term and any Renewal Term, the Authority shall pay SMG

during the Management Term and the Renewal Term, if any, an annual fixed fee of \$200,000, which amount shall be adjusted upward on the first day of each Fiscal Year, other than the first Fiscal Year ending June 30, 2019, during the term hereof by the lesser of: (i) the percentage change in the Consumer Price Index -- All Urban Consumers (CPI-U) -- U.S. City Average -- All Items, during the one year period ending in November immediately preceding such Fiscal Year, as published by the Bureau of Labor Statistics of the U.S. Department of Labor, or of any revised or successor index hereafter published by the Bureau of Labor Statistics or other agency of the United States Government succeeding to its functions ("CPI"), or (ii) 3%. The foregoing annual fixed compensation shall be payable in equal quarterly installments due on or before the last day of each quarter during such Fiscal Year.

4.2 Management Incentive Fee.

(a) Amount. SMG shall be entitled to an annual management incentive fee with respect to each Fiscal Year during the Management Term or Renewal Term which shall be equal to the amount calculated as set forth below.

(i) The Quantitative/Financial Incentive will be calculated using the Operating Revenues for a fiscal year for all identified facilities compared to the Benchmark Revenue as earlier defined. The calculated incentive will be identified based upon the chart shown below:

<b>Improved over Benchmark</b>	<b>Incentive \$</b>
\$0 to \$349,999	\$ -
\$350,000 to \$599,999	\$ 43,750
\$600,000 to \$849,999	\$ 78,000
\$850,000 to \$1,099,999	\$ 114,750
\$1,100,000 to \$1,349,999	\$ 154,000
\$1,350,000 to \$1,599,000	\$ 195,750
\$1,600,000 +	\$ 240,000

The Quantitative/Financial Incentive will only be paid upon successful improvement in Operating Revenues over the Benchmark Revenue, and there will be no carryforward of Operating Revenues for the calculation of the Quantitative/Financial Incentive.

When calculating the improvement in Operating Revenues versus the Benchmark, the Sponsorship Revenues and the unrealized amount of any rent and other expenses discounted to or at the direction of the Authority shall be excluded. For the avoidance of doubt SMG acknowledges that the Authority may offer free or discounted rent for the use of the Facilities or other Authority property and may discount other expenses at the Authority's discretion (or as may be required by a Pre-existing Agreement). In the event of any such free or discounted rent or expenses, for the purpose of calculating the Operating Revenues, SMG shall include only funds actually received. In such instance, SMG shall not be entitled to any credit for any partially discounted or free rent or expense for the purpose of calculating the Operating Revenue. Notwithstanding the foregoing, at the Authority's sole discretion, should the Operating Revenues be substantially affected by rent discounting or partnership rates, the Authority, in order to offset

associated operating expenses, may give credit for foregone rents and rates in calculating the Quantitative/Financial Incentive under this subparagraph.

(ii) Quantitative/Sponsorship Incentive will be calculated based upon the improvement in the amount of sponsorships revenue over the Benchmark Sponsorship as earlier defined. The calculated incentive will be identified based upon the chart shown below:

Additional Sponsorship	SMG Incentive \$
\$ - to \$ 49,999	\$ -
\$ 50,000 to \$ 99,999	\$ 10,000
\$ 100,000 to \$ 149,999	\$ 20,000
\$ 150,000 to \$ 199,999	\$ 30,000
\$ 200,000 to \$ 249,000	\$ 40,000
\$ 250,000 to \$ 299,999	\$ 50,000
\$ 300,000 to \$300,000+	\$ 60,000

The additional sponsorship will adjusted out when calculating the Quantitative/Financial Incentive, so as to not be incentivized twice.

(iii) Qualitative Incentive (calculated as a percentage of revenue up to 2.5%), based on scoring criteria to be agreed by the parties, an example of which is attached hereto as Exhibit "C". The Qualitative Incentive is based upon a mutually agreed upon scorecard that will be developed at least 90 days prior to the beginning of the Fiscal Year as part of the budget submittal. The Authority will complete the scorecard within 30 days of the end of each Fiscal Year. Upon completion the scorecard will be reviewed with SMG. Based upon the scorecard performance, the recommended Qualitative Incentive will be presented to the Authority Board, no later than September 30, for potential incentive payment .

4.3 Food and Beverage Management Fee. As base compensation to SMG for providing the Food and Beverage Services herein specified during the Management Term and any Renewal Term, SMG shall receive 6% of all gross revenues from food and beverage sales.

4.4 Food and Beverage Incentive Fee. As an annual Food and Beverage Incentive Fee with respect to each Fiscal Year during the Management Term or Renewal Term, SMG will receive an amount of up to 35% of the Food and Beverage Management Fee described in Section 4.3, awarded and calculated as shown in the KPI Performance Score Card attached hereto as Exhibit "E" or as otherwise amended by the parties.

4.5 Payment. The incentive fee determined pursuant to Sections 4.2 and 4.4 above shall be payable to SMG within 30 days after the Authority's receipt of an invoice showing the calculation of the incentive fee payable with respect to such Fiscal Year. Promptly following the availability of the audited annual financial statements described in Section 6.1 hereof for a Fiscal Year, SMG shall recalculate the incentive fee payable for that Fiscal Year; in the event that the amount of the incentive fee which was paid based on SMG's invoice differs from such recalculated amount, SMG shall promptly remit to the Authority any excess amount which was paid, or the Authority shall promptly pay the shortfall, as the case may be.

## **5. Funding; Budget; Bank Accounts.**

### **5.1 Operating Funds.**

Subject to Section 5.2, following the approval of the annual operating budget for a Fiscal Year (including, without limitation, any annual operating budget applicable to the first Fiscal Year during the term hereof), the Authority shall make available to SMG all funds necessary to pay all Operating Expenses incurred or accrued in such Fiscal Year. To the extent that Operating Revenues during a calendar quarter period are insufficient, or are reasonably expected to be insufficient, to cover Operating Expenses plus, with respect to the first quarter of a Fiscal Year, the amount of the projected incentive fees payable pursuant to Section 4 for the prior Fiscal Year ("Cash Flow Shortfall") for such period, the Authority shall advance funds to SMG as follows. Thirty (30) days prior to the beginning of each calendar quarter during the Management Term and any Renewal Term, SMG will submit to the Authority an invoice for the projected Cash Flow Shortfall for such quarter and the Authority will transfer such funds to SMG within five (5) days after the start of such calendar quarter. Such funds shall be deposited by SMG in the operating or payroll account(s) established pursuant to Section 5.6 and used to pay Operating Expenses.

### **5.2 Non-Funding.**

(a) The Authority shall have no obligation to provide funds for the payment of Operating Expenses incurred or committed for after the date SMG receives written notice (an "Appropriation Deficiency Notice") of the fact that insufficient funds or no funds have been appropriated for the Facilities.

(b) If the Appropriation Deficiency Notice is of insufficient funds, the Authority shall pay all Operating Expenses incurred or committed for after such date which are within the aggregate level of appropriated funds specified in the Appropriations Deficiency Notice. The Authority shall pay all Operating Expenses incurred or committed for prior to the date SMG receives the Appropriation Deficiency Notice. Any failure by the Authority to provide funds (beyond the aggregate level of appropriated funds) for the payment of Operating Expenses incurred or committed for after SMG receives an Appropriations Deficiency Notice shall not be a breach of or default under this Agreement by the Authority. Any failure by SMG to perform its obligations under this Agreement shall not be a breach of or default under this Agreement if such breach or default results from the Authority's failure to appropriate sufficient funds for the management, operation and promotion of the Facilities.

(c) If the Authority appropriates funds at (or reduces appropriated funds to) a level that, in SMG's judgment, renders the management of the Facilities not feasible, SMG may, at its option, either (i) continue management of the Facilities at a reduced level consistent with anticipated Operating Revenues and available funding or (ii) terminate this Agreement pursuant to Section 12.2 (with the effect set forth in Section 12.3). Following such termination, SMG shall have the right to resume management of the Facilities at such time as the Authority shall first restore appropriated funds to reasonable levels.

### 5.3 Annual Budget.

(a) As part of the annual plan described in Section 6.2 herein, on or before ninety (90) days prior to the end of each Fiscal Year, SMG will prepare a proposed annual operating budget for the next Fiscal Year to meet the scope of services and objectives under this Agreement. Such budget shall contain estimates of Operating Revenues and Operating Expenses, as well as any recommendations for Capital Improvements or Capital Equipment. Such budget shall be broken out for each of the individual Facilities.

(b) The annual budget referred to in subparagraph (a) above shall be reviewed and is subject to approval by the Authority. On or before thirty (30) days prior to the end of each Fiscal Year, the Authority shall notify SMG of any changes to the annual operating budget for the succeeding Fiscal Year proposed by SMG and with such changes, if any, as are made by the Authority on or before thirty (30) days prior to the end of each Fiscal Year, such budget shall be the Approved Budget for the following Fiscal Year, provided that if the annual operating budget as proposed by SMG is modified by the Authority in a manner which, in SMG's reasonable judgment, will materially interfere, impede or impair the ability of SMG to manage, operate or promote the Facilities, SMG shall have the right to terminate this Agreement pursuant to Section 12.2 (with the effect set forth in Section 12.3), provide that SMG shall provide notice of such termination within thirty (30) days of receiving the Authority's modifications, and provided further that if the approved annual operating budget departs from the budget proposed by SMG, SMG shall not be construed to have breached its obligations under this Agreement if the alleged breach has been caused by the limitations in the Fiscal Year's budget.

(c) On or prior to the date hereof, SMG has given the Authority its comments and observations on the preliminary operating budget for the first (stub) Fiscal Year hereof prepared by the Authority.

### 5.4 Budget Modifications Initiated by SMG.

SMG may submit to the Contract Administrator at any time prior to the close of a Fiscal Year a supplemental or revised annual operating budget for such Fiscal Year. Upon the approval of the Authority of such supplemental or revised budget, the Approved Budget for such Fiscal Year shall be deemed amended to incorporate such supplemental or revised budget. The Approved Budget may only be amended as set forth in Section 5.5 below or in the two preceding sentences except that SMG shall have the right to amend the Approved Budget as may be necessary or appropriate as the result of the scheduling by SMG of additional events or activities at the Facilities (and the incurrence of additional Operating Expenses arising from the scheduling of additional events or activities at the Facilities) as long as prior to the scheduling of such events

or activities, SMG had a good faith belief that the projected Net Operating Loss/Profit for the Fiscal Year as set forth in the Approved Budget would not be increased as a result of such additional events or activities.

#### 5.5 Budget Modifications Initiated by the Authority.

In the event that it appears reasonably likely, in any year during the term hereof, that the actual Net Operating Loss/Profit for such Fiscal Year will be larger than projected in the annual operating budget for such Fiscal Year, the Authority may request from SMG a plan for reduction of Operating Expenses to a level consistent with the budgeted Net Operating Loss/Profit amount. SMG shall forthwith comply with any such expense reduction requested by the Authority and the approved budget for such Fiscal Year shall be modified accordingly, provided that if the annual operating budget is modified in a manner which, in SMG's reasonable judgment, will materially interfere, impede or impair the ability of SMG to manage, operate or promote the Facilities, SMG shall have the right to terminate this Agreement pursuant to Section 12.2 (with the effect set forth in Section 12.3) provided that SMG shall provide notice of such termination within thirty (30) days of receiving the Authority's modifications and provided further that SMG shall not be construed to have breached its obligations under this Agreement if such alleged breach has been caused by the limitations in the Fiscal Year's budget.

#### 5.6 Receipts and Disbursements.

SMG shall establish and maintain in one or more depositories designated by the Authority one or more operating, payroll and other bank accounts for the promotion, operation and management of the Facilities, in the name of the Authority, with SMG as agent and with signature authority in such employees of SMG as SMG shall determine. All revenues collected by SMG from the operation of the Facilities shall be deposited into such accounts and Operating Expenses shall be paid by SMG as agent for the Authority from such accounts. Any amounts remaining in such accounts upon termination of this Agreement for any reason, after payment of all outstanding Operating Expenses, shall be promptly paid by SMG to the Authority.

#### 5.7 Ticket Sales Revenues.

SMG shall hold in a separate interest-bearing account in a banking institution depository identified by Authority in the locale in which the Facilities are located any ticket sale revenues which it receives with respect to an event to be held at the Facilities pending the completion of the event. Such monies are to be held for the protection of ticket purchasers, the Authority and SMG, and to provide a source of funds, as required for such payments to performers and promoters and for such payments of Operating Expenses in connection with the presentation of events as may be required to be paid contemporaneously with the event. SMG shall provide settlement reports, in such form as requested by the Authority, in connection with each event. Following the satisfactory completion of the events, SMG shall make a deposit into the operating account established pursuant to Section 5.6 above of the amount in such account and shall pay from the operating account Event Expenses and such other amounts that are due. Interest which accrues on amounts deposited in the operating account(s) referred to in Section 5.6 and the ticket account referred to above shall be considered Operating Revenues.



5.8 Capital Improvements; Capital Equipment.

The obligation to pay for, and authority to perform, direct and supervise Capital Improvements and Capital Equipment purchases shall remain with the Authority and will not be considered Operating Expenses. The annual plan submitted pursuant to Section 6.2 shall include SMG's recommendation for Capital Improvements and Capital Equipment purchases to be accomplished during the year and shall be accompanied by an estimate of the cost of all such items and projects and a request that the Authority budget funds therefor. In addition, SMG shall coordinate with the RSCVA in the preparation of a five year capital improvement plan for the REC and NBS. All capital improvements and capital equipment purchases which do not constitute Capital Improvements or Capital Equipment hereunder shall be included in the applicable annual budget prepared by SMG, and to the extent provided for in the Approved Budget, shall be acquired and installed by SMG and accounted for as Operating Expenses for the applicable Facility. The Authority, in connection with the other owners of the Facilities shall retain the discretion to determine whether and to what level to fund Capital Improvements and Capital Equipment purchases to the Facilities.

5.9 Limitation of SMG Liability.

Notwithstanding any provision herein to the contrary and except for SMG's express indemnification undertakings in Section 8.1 and its express reimbursement undertakings in Section 6.1(b), SMG shall have no obligation to fund any cost, expense or liability with respect to the operation, management or promotion of the Facilities. Notwithstanding anything to the contrary set forth in this Agreement, the Authority recognizes and agrees that performance by SMG of its responsibilities under this Agreement is in all respects subject to and conditioned upon the timely provision of funds to SMG for such purposes as hereinafter provided.

5.10 Funds for Emergency Repairs.

SMG shall have the right to act, with the consent of the Authority, in situations which SMG determines to be an emergency with respect to the safety, welfare and protection of the general public, including spending and committing funds held in the operating account(s) of the Facilities, even if such expenses are not budgeted; provided, however, SMG shall have no obligation under any circumstance to spend or commit funds other than funds then available in such accounts for any such purpose. Immediately following such action, SMG shall inform the Authority of the situation and the action(s) taken, and the Authority shall pay into such account(s) the amount of funds, if any, spent or committed by SMG pursuant to this Section 5.10 in excess of budgeted amounts.

**6. Records, Audits and Reports.**

6.1 Records and Audits.

(a) SMG shall keep full and accurate accounting records relating to its activities at the Facilities in accordance with generally accepted United States accounting principles. SMG shall maintain a system of bookkeeping adequate for its operations hereunder. SMG shall give the Authority's authorized representatives access to such books and records maintained at the Facilities during reasonable business hours and upon reasonable advance

notice. SMG shall keep and preserve for at least three (3) years following each Fiscal Year all sales slips, rental agreements, purchase order, sales books, credit card invoices, bank books or duplicate deposit slips, and other evidence of Operating Revenues and Operating Expenses for such period. In addition, on or before one hundred twenty (120) days following each Fiscal Year for which SMG is managing the Facilities hereunder, SMG shall furnish to the Authority a balance sheet, a statement of profit or loss and a statement of cash flows for the Facilities for the preceding Fiscal Year, prepared in accordance with generally accepted United States accounting principles and accompanied by an independent auditor's report of a nationally recognized, independent certified public accountant. The audit shall contain an opinion expressed by the independent auditor of the accuracy of financial records kept by SMG and of amounts due to the Authority. The audit shall also provide a certification of Operating Revenues and Operating Expenses as defined in this Agreement for such Fiscal Year. The audit shall be conducted by a reputable firm selected by SMG with Authority approval. The Authority shall not withhold or delay such consent or approval unreasonably. Notwithstanding anything to the contrary herein, the costs of such audit shall be deemed Operating Expenses.

(b) The Authority shall have the right at any time, and from time to time, to cause nationally recognized independent auditors to audit all of the books of SMG relating to Operating Revenues and Operating Expenses, including, without limitation, cash register tapes, credit card invoices, duplicate deposit tapes, and invoices. No costs incurred by the Authority in conducting such audit shall be considered an Operating Expense. If any such audit demonstrates that the Operating Revenues or Operating Expenditures reflected in any financial statements prepared by SMG and audited as specified in the foregoing subparagraph (a) are understated (in the case of Operating Expenses) or overstated (in the case of Operating Revenues), SMG shall promptly refund to the Authority any portion of the incentive fees paid for such Fiscal Year which is attributable to the overstatement or understatement. If Operating Revenues or Operating Expenditures reflected in any financial statements prepared by SMG and audited as specified in the foregoing subparagraph are understated (in the case of Operating Expenses) or overstated (in the case of Operating Revenues), as the case may be in either case by more than three percent (3%), SMG shall pay to the Authority the reasonable cost of such audit. The Authority's right to have such an audit made with respect to any Fiscal Year and SMG's obligation to retain the above records shall expire three (3) years after SMG's statement for such Fiscal Year has been delivered to the Authority.

## 6.2 Annual Plan.

SMG shall provide to the Authority on or before ninety (90) days prior to the end of each Fiscal Year, an annual management plan for each Facility, which shall include the annual operating budget described in Section 5.3 for the next Fiscal Year. The annual plan shall include such information as may be requested by the Authority, including information regarding SMG's anticipated operations for such Fiscal Year, including planned operating maintenance activities by SMG, requested Capital Improvements and Capital Equipment purchases and an anticipated budget therefor, anticipated events at the Facilities, anticipated marketing, advertising and promotional activities, and planned equipment and furnishings purchases. The annual management plan for each facility shall contain comparisons to the actual data for the previous Fiscal Year. The annual plan shall be subject to review, revision and approval by the Authority. Following review and revision by the Authority, SMG shall have thirty (30) days to incorporate

the Authority's revisions into its plan. Upon approval by the Authority, such annual plan shall constitute the operating program for SMG for the following Fiscal Year.

### 6.3 Monthly and Annual Reports.

By the twenty-fifth day of each month, SMG shall provide to the Authority a written monthly report in a form approved by the Authority and similar to that used in other SMG-managed facilities setting out, for each Facility, the Facilities' anticipated activities for the upcoming month and reporting on the prior month's activities and finances. SMG shall include in such report a balance sheet, income statement, and other financial reports as may be requested by the Authority (such as a departmental expense report and event accounting). In addition, within 60 days after the end of any Fiscal Year, SMG shall provide to the Authority an annual report in such form as the Authority may direct.

## 7. **Employees.**

### 7.1 SMG Employees.

(a) Subject to Section 7.2 SMG shall select, train and employ at the Facilities such number of employees as SMG deems necessary or appropriate to satisfy its responsibilities hereunder; SMG shall use its best efforts to recruit employees who will be proficient, productive, and courteous to patrons, and, subject to Section 7.2, SMG shall have authority to hire, terminate and discipline any and all personnel working at the Facilities.

(b) SMG shall assign to the Facilities a competent, full-time general manager. From time to time the general manager may provide assistance in connection with the consulting and/or management services provided by SMG or any of its Affiliates at other facilities managed, owned or leased by SMG or any of its Affiliates, provided that (i) such assistance does not affect in any material respect the responsibilities and duties of the general manager to the Facilities and (ii) the cost of the salary and benefits of the general manager for the time spent in connection with providing such assistance shall be reimbursed by SMG to the operating account of the Facilities.

(c) SMG employees at the Facilities shall not for any purpose be considered to be employees of the Authority, and SMG shall be solely responsible for their supervision and daily direction and control and for setting, and paying as an Operating Expense, their compensation (and federal income tax withholding) and any employee benefits, and all costs related to their employment shall be an Operating Expense. SMG shall have sole and exclusive control over the day-to-day duties of all Employees and Authority shall have no responsibilities with regard to the Employee's performance of such day-to-day duties. SMG expressly absolves the Authority of control over the day-to-day job duties of Employees.

### 7.2 Authority Employees.

(a) As of the date hereof, there are both full- and part-time Authority employees at the Facilities, all of which are non-union employees (the "Authority Employees"). During the Transition Period, all such Authority employees who choose to remain at the Facilities rather than to transfer to another Authority department or to otherwise cease working at

the Facilities (collectively, the "Remaining Authority employees") shall be entitled to continue working at the Facilities. During the Transition Period, the Remaining Authority Employees shall retain their status and benefits as Authority employees. During the Transition Period and with respect to the Remaining Authority Employees, SMG, which shall supervise and direct the activities of the Remaining Authority Employees, shall comply with applicable Authority personnel rules and procedures regarding salary changes, disciplinary action and discharge of which SMG has notice from the Authority.

(b) At or prior to the end of the Transition Period, SMG shall have the right, in its sole discretion, to offer employment to any Remaining Authority Employee. Any such offer shall be on such terms as SMG, in its sole discretion, shall determine comparable to the terms of employment with the Authority. Any Remaining Authority Employee who chooses to accept any such offer of employment by SMG shall thereupon cease to be an employee of the Authority, and shall thereupon become an employee of SMG upon such terms and conditions as determined by SMG, and shall no longer be deemed a Remaining Authority Employee for purposes of subparagraph (a) above.

(c) At the end of the applicable Employment Transition Period, the Authority shall cause all Remaining Authority Employees in the applicable group who have not accepted an offer of employment by SMG to cease working at the Facilities.

(d) The Authority has no union employees.

### 7.3 No Solicitation or Employment by Authority.

During the period commencing on the date hereof and ending two (2) years after the termination of this Agreement, except with SMG's prior written consent, the Authority will not, for any reason, solicit for employment, or hire, any of the senior management personnel employed by SMG at the Facilities, including, without limitation, the general manager, director-level employees and department heads. In addition to any other remedies which SMG may have, specific performance in the form of injunctive relief shall be available for the enforcement of this provision.

## 8. **Indemnification and Insurance.**

### 8.1 Indemnification.

(a) SMG hereby agrees to indemnify and to save and hold harmless the Authority and their agents from any and all claims, actions, costs, expenses, (including attorney's fees), liability, damages or payments incurred by reasons of any bodily injury including death or property damage resulting from SMG's operations, and from any and all claims, actions, costs, expenses (including attorneys' fees and costs), liability, damages or payments from any and all employees, former employees, independent contractors or other workers; provided, however, that the foregoing indemnification shall not extend to Losses to the extent such Losses (i) arise from any breach or default by the Authority of its obligations under Section 8.1(b) below, (ii) are of the type that are or would normally be covered by commercial insurance covering the Facilities and its premises for physical damage or other Loss, (iii) are caused by or arise out of

the services provided by the architects, engineers and other agents (other than SMG) retained by the Authority in connection with Capital Improvements or Capital Equipment purchases at the Facilities, or (iv) are otherwise the responsibility of the Authority as provided in this Agreement.

(b) The Authority shall indemnify, defend and hold harmless SMG, its partners, officers, agents and employees from and against any and all Losses arising from (i) any material default or breach by the Authority of its obligations specified herein, (ii) the fact that at any time prior to, as of, or after the commencement of the Management Term hereunder the Facilities has not been operated, or the Facilities and its premises are not or have not been, in compliance with all Laws, including, but not limited to, the ADA, (iii) the fact that prior to, as of, or after the commencement of the Management Term hereunder there is any condition on, above, beneath or arising from the premises occupied by the Facilities which might, under any Law, give rise to liability or which would or may require any "response," "removal" or "remedial action" (as such terms are defined under CERCLA), (iv) any structural defect or unsound operating condition with respect to the Facilities or the premises occupied by the Facilities prior to, as of or after the commencement of the Management Term hereunder, (v) any obligation or liability for physical damage or other Loss to any real property and personal property assets located at the Facilities or intended to be incorporated therein, whether such assets are insured by the Authority, (vi) any non-compliance with any Pre-Existing Agreement on or prior to the commencement of the Management Term, or (viii) any act or omission carried out by SMG at or pursuant to the direction or instruction of the Authority, its agents or employees; provided, however, that the foregoing indemnification shall not extend to Losses to the extent such Losses arise from any negligent act or omission or willful misconduct of SMG, its partners, officers, employees or agents, or any default or breach by SMG of its obligations specified herein of its obligations specified herein.

(c) The provisions set forth in subparagraphs (a) and (b) above shall survive termination of this Agreement; provided, however, that a claim for indemnification pursuant to Section 8.1 shall be valid only if the party entitled to such indemnification provides written notice thereof to the other party prior to three (3) years following the date of termination of this Agreement.

(d) The terms of all insurance referred to in Section 8, including without limitation (i) the property insurance policies of the Authority, and (ii) the policies of any independent contractors retained by the Authority or hired by SMG, shall preclude subrogation claims against SMG, its partners, the Authority and their respective officers, directors, employees and agents.

(e) The foregoing indemnification rights shall be the exclusive remedies of each party hereto (other than any right to terminate this Agreement pursuant to Section 12) arising from any breach of, default under or performance pursuant to this Agreement.

(f) IN NO EVENT SHALL EITHER PARTY BE LIABLE OR RESPONSIBLE FOR ANY CONSEQUENTIAL, INDIRECT, INCIDENTAL, PUNITIVE, OR SPECIAL DAMAGES (INCLUDING, WITHOUT LIMITATION, LOST PROFITS), WHETHER BASED UPON BREACH OF CONTRACT OR WARRANTY, NEGLIGENCE, STRICT TORT LIABILITY OR OTHERWISE, AND EACH PARTY'S LIABILITY FOR

DAMAGES OR LOSSES HEREUNDER SHALL BE STRICTLY LIMITED TO DIRECT DAMAGES THAT ARE ACTUALLY INCURRED BY THE OTHER PARTY.

(g) Nothing contained herein is intended, nor shall it be deemed to be a waiver of any limits of liability applicable to the Authority as provided in Nevada Revised Statutes Chapter 41, and SMG is hereby notified that in the event of a claim the Authority intends to assert any and all available defenses, including the above-referenced limits of liability.

## 8.2 Liability Insurance.

(a) SMG shall secure prior to the commencement of the Management Term hereunder and shall keep in force at all times during the term of this Agreement, commercial liability insurance, including public liability and property damage, covering premises liability, and SMG operations hereunder, in the amount of Two Million Dollars (\$2,000,000.00) for bodily injury and Two Million Dollars (\$2,000,000.00) for property damage, including products and completed operations. SMG shall also maintain Umbrella liability insurance with a limit of Five Million Dollars (\$5,000,000).

(b) SMG shall also maintain Comprehensive Automotive Bodily Injury and Property Damage Insurance for business use covering all vehicles operated by SMG officers, agents and employees in connection with the Facilities, whether owned by SMG, the Authority, or otherwise, with a combined single limit of not less than Two Million Dollars (\$2,000,000.00) per occurrence (including an extension of hired and non-owned coverage).

(c) Commencing with the Management Term and continuing thereafter during the term hereof, SMG shall also maintain:

(i) professional liability insurance with coverage of at least One Million Dollars (\$1,000,000.00) for claims of negligent errors, acts or omissions by SMG; and

(ii) employment practices liability insurance with coverage of at least One Million Dollars (\$1,000,000.00) for claims relating to the employment practices of SMG at the Facilities pertaining to its employees.

(d) SMG shall be the named insured under all such insurance. The Authority shall be an additional insured under the insurance described in Sections 8.2(a) and (b), as its interests may appear, and such insurance in Sections 8.2(a) and (b) shall contain a provision covering the parties' indemnification liabilities to each other.

(e) Certificates evidencing the existence of the above insurance shall be delivered to the Contract Administrator prior to the commencement of the Management Term. Notwithstanding the provisions of this Section 8.2, the parties hereto acknowledge that the above insurance may contain exclusions from coverage which are reasonable and customary for insurance of such type.

(f) With respect to insurance procured by it, SMG shall deliver to the Contract Administrator satisfactory evidence of such renewal of such insurance at least twenty

(20) days after such insurance's expiration date except for any insurance expiring on the termination date of this Agreement or thereafter.

(g) Except as provided in Section 8.5, all insurance procured by SMG in accordance with the requirements of this Agreement shall be primary over any insurance carried by the Authority and not require contribution by the Authority. Individual limits described in this section may be satisfied by a primary policy or any combination of primary and umbrella policies.

### 8.3 Workers Compensation Insurance.

SMG shall at all times maintain worker's compensation insurance (including occupational disease hazards) with an authorized insurance company or through the Nevada State Compensation Insurance Fund or through an authorized self-insurance plan approved by the State of Nevada, insuring its employees at the Facilities in amounts equal to or greater than required under law.

### 8.4 Fidelity Insurance/Performance Bond.

SMG shall maintain during the term of this Agreement Fidelity Insurance covering all of SMG's personnel under this Agreement in the amount of Five Hundred Thousand Dollars (\$500,000.00) for each loss, to reimburse the Authority for losses experienced due to the dishonest acts of SMG's employees. Additionally, commencing with the beginning of the Management Term, SMG shall also purchase and thereafter renew or replace, on an annual basis during the Management Term and any Renewal Term hereof, a performance bond in the amount of at least One Million Dollars (\$1,000,000) covering its activities at the Facilities. The cost of the performance bond shall be an Operating Expense hereunder.

### 8.5 Certain Other Insurance.

If any of the Pre-Existing Agreements consist of agreements with independent contractors to provide services in respect of the Facilities, the Authority shall use its best efforts to cause such contractors to name SMG as an additional insured under any insurance maintained by such contractors pursuant to the terms of such Pre-Existing Agreements and in such event to deliver to SMG promptly after request therefor a certificate of such insurance evidencing the existence thereof. In addition, if SMG enters into any agreements during the Management Term and any Renewal Term with any independent contractors for the provision of services hereunder, SMG shall have the right to require such contractors to name SMG as an additional insured under any insurance required by SMG thereunder.

## 9. **Ownership of Assets.**

### 9.1 Ownership.

The ownership of buildings and real estate, technical and office equipment and facilities, furniture, displays, fixtures, vehicles and similar tangible property located at the Facilities shall remain with the Authority (or the owner of the Facility at which such property is located, as applicable). Ownership of and title to all intellectual property rights of whatsoever

value, held in the Authority's name shall remain in the name of the Authority. The ownership of consumable assets (such as office supplies and cleaning materials) purchased with Operating Revenues or Authority funds shall remain with the Authority, but such assets may be utilized and consumed by SMG in the performance of services under this Agreement. The ownership of data processing programs and software owned by the Authority shall remain with the Authority, and the ownership of data processing programs and Software owned by SMG shall remain with SMG. SMG shall not take or use, for its own purposes, customer or exhibitor lists or similar materials developed by the Authority for the use of the Facilities, unless prior written consent is granted by the Authority, which may be withheld in the Authority's sole and absolute discretion. Ownership of equipment, furnishings, materials, or fixtures not considered to be real property and other personal property purchased by SMG with Authority funds for use at and for the Facilities shall vest in the Authority automatically and immediately upon purchase or acquisition. The assets of the Authority as described herein shall not be pledged, liened, encumbered or otherwise alienated or assigned other than in the ordinary course of business of the Facilities without the prior approval of the Authority.

## 9.2 Authority Obligations.

Except as herein otherwise set forth, throughout the term of this Agreement, the Authority will maintain full beneficial use and ownership, if applicable, of the Facilities and will pay, keep, observe and perform all payments, terms, covenants, conditions and obligations under any bonds, debentures or other security agreements or contracts relating to the Facilities to which the Authority may be bound.

## 10. **Assignment; Affiliates.**

### 10.1 Assignment.

Neither this Agreement nor any of the rights or obligations hereunder may be assigned by either party hereto without the prior written consent of the other party hereto, except that the parties agree that SMG's rights and obligations with respect to food and beverage service may be assigned to SMG's Affiliate, SMG Food & Beverage, LLC d/b/a SAVOR, provided that SMG shall not be relieved of any obligations hereunder by virtue of such assignment, and further, the such assignment shall not impose additional cost or expense upon the Authority. For sake of clarity, the parties acknowledge that the foregoing does not preclude the assignment by SMG of its rights to receive its management and incentive fees hereunder to its lender(s) as collateral security for SMG's obligations under any credit facilities provided to it by such lender(s), provided that such collateral assignment shall not in any event cover SMG's rights to manage, promote or operate the Facilities hereunder.

### 10.2 SMG Transactions With Affiliates.

In connection with its management responsibilities hereunder relating to the purchase and/or procurement of equipment, materials, supplies, inventories, and services for the Facilities, SMG shall have the right, but not the obligation, to purchase and/or procure from, or otherwise transact business with, an Affiliate of SMG. In the event SMG purchases and/or procures from, or otherwise transacts business with, an Affiliate of SMG as contemplated by the



foregoing sentence, the prices charged and services rendered shall be competitive with those obtainable from others rendering comparable goods and/or services of like kind. To ensure compliance in this respect, SMG agrees to obtain at least two (2) other competitive bids from Persons other than SMG's Affiliates whenever SMG proposes to transact business with an Affiliate for the provision of such goods or services hereunder. In addition, SMG, as agent for the Authority, may license the use of the Facilities or any part thereof to itself in connection with any event in the promotion of which SMG is involved, so long as the license fee charged is on prevailing rates and terms or such other rates and terms as the Authority approves. SMG shall notify the Authority, in writing, whenever any transaction with an SMG Affiliate is contemplated.

## **11. Laws and Permits.**

### 11.1 Permits, Licenses, Taxes and Liens.

SMG shall procure all permits and licenses required for the business to be conducted by it hereunder. The Authority shall cooperate with SMG in applying for such permits and licenses. SMG shall deliver copies of all such permits and licenses to the Contract Administrator. SMG shall pay promptly, out of the accounts specified in Section 5.6, all taxes, excises, license fees and permit fees of whatever nature arising from its operation, promotion and management of the Facilities. SMG shall use reasonable efforts to prevent mechanic's or materialman's or any other lien from becoming attached to the premises or improvements at the Facilities, or any part or parcel thereof, by reason of any work or labor performed or materials furnished by any mechanic or materialman, so long as the work, labor or material was provided at SMG's direction and the Authority has supplied funds for the payment of charges therefor in accordance with this Agreement.

### 11.2 Governmental Compliance.

SMG, its officers, agents and employees shall comply with all Laws applicable to SMG's management of the Facilities hereunder. Without limiting the foregoing, with respect to the ADA, SMG will comply with Title III of the ADA and the provision of such auxiliary aids or alternate services as may be required by the ADA. Nothing in this Section 11.2 or elsewhere in this Agreement shall, however, require SMG to undertake any of the foregoing compliance activity, nor shall SMG have any liability under this Agreement therefor, if (a) such activity requires any Capital Improvements or Capital Equipment purchases, unless the Authority provides funds for such Capital Improvements and Capital Equipment purchases pursuant to Section 5.8 hereof, or (b) any Pre-Existing Agreement fails to require any licensee, lessee, tenant, promoter or user of any portion of the Facilities to comply, and to be financially responsible for compliance, with Title III of the ADA in connection with any activities of such licensee, lessee, tenant, promoter or user at the Facilities. Furthermore, SMG shall have the right to require any licensee, lessee, tenant, promoter or user of any portion of the Facilities to comply, and to be financially responsible for compliance, with Title III of the ADA in connection with any activities of such licensee, lessee, tenant, promoter or user at the Facilities. In addition, SMG shall comply with respect to its management of the Facilities hereunder with all applicable federal, state, and local laws, rules, regulations and ordinances applicable to employees, including but not limited to the Civil Rights Act of 1866, Title VII of the Civil Rights Act of

1964, the Employee Retirement Income Security Act, the Equal Pay Act, the Fair Labor Standards Act, the Rehabilitation Act of 1974, the Family Medical Leave Act ("FMLA"), the Age Discrimination in Employment Act, the American with Disabilities Act of 1990, the ADA Amendments Act of 2008, the Uniform Services Employment and Reemployment Rights Act, the Consolidated Omnibus Budget Reconciliation Act of 1985, the Occupations Safety and Health Act, and Nevada Revised Statutes Chapters 608 and 613.

### 11.3 No Discrimination in Employment.

In connection with the performance of work under this Agreement, SMG shall not refuse to hire, discharge, refuse to promote or demote, or to discriminate in matters of compensation against, any Person otherwise qualified, solely because of race, color, religion, gender, age, national origin, military status, sexual orientation, marital status or physical or mental disability.

## 12. **Termination.**

### 12.1 Termination Upon Default.

Either party may terminate this Agreement upon a default by the other party hereunder. A party shall be in default hereunder if (i) such party fails to pay any sum payable hereunder within thirty (30) days after same is due and payable, or (ii) such party fails in any material respect to perform or comply with any of the other terms, covenants, agreements or conditions hereof and such failure continues for more than sixty (60) days after written notice thereof from the other party. In the event that a default (other than a default in the payment of money) is not reasonably susceptible to being cured within the sixty (60) day period, the defaulting party shall not be considered in default if it shall within such sixty (60) day period have commenced with due diligence and dispatch to cure such default and thereafter completes with dispatch and due diligence the curing of such default.

### 12.2 Termination Other than Upon Default.

(a) SMG shall have the right to terminate this Agreement upon sixty (60) days written notice to the Authority under the circumstances described in Sections 5.2, 5.3 or 5.5 hereof.

(b) Either party shall have the right to terminate this Agreement under the circumstances specified in Exhibit "D", paragraph (f).

(c) The Authority shall have the right to terminate this Agreement solely as it relates to the RSLEC as set forth in Section 3.3.

### 12.3 Effect of Termination.

In the event this Agreement expires or is terminated, (i) all Operating Expenses shall be paid using funds on deposit in the account(s) described in Sections 5.6 and 5.7 and to the extent such funds are not sufficient, the Authority shall pay all such Operating Expenses included in an approved budget and shall indemnify and hold SMG harmless therefrom, and (ii)

the Authority shall promptly pay SMG all fees earned to the date of expiration or termination (the fixed and incentive fees described in Section 4 hereof being subject to proration), provided that the Authority shall be entitled to offset against such unpaid fees any damages directly incurred by the Authority in remedying any default by SMG hereunder which resulted in such termination (other than the fees or expenses of any replacement manager for the Facilities), and (iii) without any further action on the part of SMG or the Authority, the Authority shall, or shall cause another management company retained by it to, accept the assignment of SMG's rights, and assume and perform all of SMG's obligations, arising after the date of expiration or termination of this Agreement, under any licenses, occupancy agreements, rental agreements, booking commitments, advertising agreements, concession agreements, and any other contracts relating to the Facilities which have been executed by SMG hereunder, except (A) to the extent that any such license, agreement, commitment or contract was executed by SMG in violation of any of the restrictions applicable to SMG's right to execute such licenses, agreements, commitments or contracts contained in this Agreement and (B) for any such license, agreement, commitment or contract to which the consent of the other party thereto is required for such assignment and assumption unless such consent is obtained (in the case of any such consent, SMG will use commercially reasonable efforts to obtain such consent and the Authority will cooperate in any reasonable manner with SMG to obtain such consent). Upon the expiration of this Agreement or a termination pursuant to Section 12.1 or 12.2, all further obligations of the parties hereunder shall terminate except for the obligations in this Section 12.3 and in Sections 7.2(d), 7.3, 8.1 and 12.4; provided, however, that if such termination is the result of a willful default, the nondefaulting party exercising its right to terminate this Agreement shall be entitled to recover damages for breach arising from such willful default.

#### 12.4 Surrender of Premises.

Upon termination of this Agreement (termination shall, for all purposes in this Agreement, include termination pursuant to the terms of this Section 12 and any expiration of the term hereof), SMG shall surrender and vacate the Facilities upon the effective date of such termination. The Facilities and all equipment and furnishings shall be returned to the Authority in good repair, reasonable wear and tear excepted, to the extent funds were made available therefor by the Authority. All reports, records, including financial records, and documents maintained by SMG at the Facilities relating to this Agreement other than materials containing SMG's proprietary information shall be immediately surrendered to the Authority by SMG upon termination.

### 13. Miscellaneous.

#### 13.1 Use of Facility at Direction of Authority.

(a) At the direction of the Contract Administrator, upon reasonable advance notice and subject to availability, SMG shall provide use of the Facilities or any part thereof at reduced rates or rent free as set forth in Section 4.2(a)(1).

(b) The Authority shall have the right to use the Facilities or any part thereof, upon reasonable advance notice and subject to availability, for such purposes as meetings, seminars, training classes or other uses without the payment of any rental or use fee-except that

direct out-of-pocket expenses incurred in connection with such uses shall be paid by the Authority.

(c) The priority of booking of the Facilities pursuant to subparagraphs (a) and (b) above will be set forth in the booking policy developed by SMG and approved by the Authority as provided in this Agreement.

(d) Authority shall have the right to direct SMG to rent audio visual equipment owned by Authority to users of the Facilities at reduced rates or rent free. SMG shall not receive a credit for the discounted rental of such audio visual equipment.

### 13.2 Cooperation/Mediation.

Any dispute arising under or in connection with this Agreement will be resolved by the parties in accordance with the procedures set forth on Exhibit "D" attached hereto.

### 13.3 No Partnership or Joint Venture.

Nothing herein contained is intended or shall be construed in any way to create or establish the relationship of partners or a joint venture between the Authority and SMG. None of the officers, agents or employees of SMG shall be or be deemed to be employees of the Authority for any purpose whatsoever.

### 13.4 Entire Agreement.

This Agreement contains the entire agreement between the parties with respect to the subject matter hereof and supersedes all prior agreements and understandings with respect thereto. No other agreements, representations, warranties or other matters, whether oral or written, will be deemed to bind the parties hereto with respect to the subject matter hereof.

### 13.5 Written Amendments.

This Agreement shall not be altered, modified or amended in whole or in part, except in a writing executed by each of the parties hereto.

### 13.6 Force Majeure.

(a) No party will be liable or responsible to the other party for any delay, damage, loss, failure, or inability to perform caused by "Force Majeure" if notice is provided to the other party within ten (10) days of date on which such party gains actual knowledge of the event of "Force Majeure" that such party is unable to perform. The term "Force Majeure" as used in this Agreement means the following: an act of God, strike, war, public rioting, lightning, fire, storm, flood, explosions, inability to obtain materials, supplies, epidemics, landslides, lightning storms, earthquakes, floods, storms, washouts, civil disturbances, explosions, breakage or accident to machinery or lines of equipment, temporary failure of equipment, freezing of equipment, terrorist acts, and any other cause whether of the kinds specifically enumerated above or otherwise which is not reasonably within the control of the party whose performance is to be excused and which by the exercise of due diligence could not be reasonably prevented or

overcome (it being acknowledged that under no circumstances shall a failure to pay amounts due and payable hereunder be excusable due to a Force Majeure).

(b) Neither party hereto shall be under any obligation to supply any service or services if and to the extent and during any period that the supplying of any such service or services or the provision of any component necessary therefor shall be prohibited or rationed by any Law.

(c) Except as otherwise expressly provided in this Agreement, no abatement, diminution or reduction of the payments payable to SMG shall be claimed by the Authority or charged against SMG, nor shall SMG be entitled to additional payments beyond those provided for in this Agreement for any inconvenience, interruption, cessation, or loss of business or other loss caused, directly or indirectly, by any present or future Laws, or by priorities, rationing, or curtailment of labor or materials, or by war or any matter or thing.

(d) In the event of damage to or destruction of the Facilities by reason of fire, storm or other casualty or occurrence of any nature or any regulatory action or requirements that, in either case, is expected to render the Facilities materially untenable, notwithstanding the Authority's reasonable efforts to remedy such situation, for a period estimated by an Architect selected by the Authority at the request of SMG of at least one hundred eighty (180) days from the happening of the fire, other casualty or any other such event, either party may terminate this Agreement upon written notice to the other. In the event that the Facilities becomes either wholly or partially untenable as a result of any of the foregoing, appropriate adjustments to the Benchmark shall be made.

(e) SMG may suspend performance required under this Agreement, without any further liability, in the event of any act of God or other occurrence, which act or occurrence is of such effect and duration as to effectively curtail the use of the Facilities so as effect a substantial reduction in the need for the services provided by SMG for a period in excess of ninety (90) days; provided, however, that for the purposes of this subsection, SMG shall have the right to suspend performance retroactively effective as of the date of the use of the Facilities was effectively curtailed. "Substantial reduction in the need for these services provided by SMG" shall mean such a reduction as shall make the provision of any services by SMG economically impractical. No payments of the management fees otherwise due and payable to SMG shall be made by the Authority during the period of suspension. In lieu thereof, the Authority and SMG may agree to a reduced management fee payment for the period of reduction in services required.

(f) In the event of a material increase in any Operating Expense not reasonably within the control of either party (including, by way of example and not by limitation, an increase in the cost of insurance or utilities), the parties shall mutually negotiate and agree upon in good faith an adjustment to the Benchmark and/or incentive fee formulas set forth in Section 4 above to take into account such increased cost.

#### 13.7 Binding Upon Successors and Assigns; No Third-Party Beneficiaries.

(a) This Agreement and the rights and obligations set forth herein shall inure to the benefit of, and be binding upon, the parties hereto and each of their respective successors

and permitted assigns.

(b) This Agreement shall not be construed as giving any Person, other than the parties hereto and their successors and permitted assigns, any legal or equitable right, remedy or claim under or in respect of this Agreement or any of the provisions herein contained, this Agreement and all provisions and conditions hereof being intended to be, and being, for the sole and exclusive benefit of such parties and their successors and permitted assigns and for the benefit of no other Person.

### 13.8 Notices.

Any notice, consent or other communication given pursuant to this Agreement will be in writing and will be effective either (a) when delivered personally to the party for whom intended, (b) on the second business day following mailing by an overnight courier service that is generally recognized as reliable, (c) on the fifth day following mailing by certified or registered mail, return receipt requested, postage prepaid, or (d) on the date transmitted by telecopy as shown on the telecopy confirmation therefor as long as such telecopy transmission is followed by mailing of such notice by certified or registered mail, return receipt requested, postage prepaid, in any case addressed to such party as set forth below or as a party may designate by written notice given to the other party in accordance herewith.

#### To the Authority:

Reno-Sparks Convention and Visitors Authority  
Attn: Phil DeLone  
President/CEO  
4001 S. Virginia Street, Suite G  
Reno, NV 89502

#### With a copy to:

Dickinson Wright PLLC  
Attn: Benjamin Kennedy  
100 W. Liberty Street, Suite 940  
Reno, NV 89501

#### To SMG:

SMG  
300 Four Falls Corporate Center  
300 Conshohocken State Road  
West Conshohocken, PA 19428  
Attention: President

With a copy (which shall not constitute notice) to:

SMG  
300 Four Falls Corporate Center  
300 Conshohocken State Road  
West Conshohocken, PA 19428  
Attention: Counsel

13.9 Section Headings and Defined Terms.

The section headings contained herein are for reference purposes only and shall not in any way affect the meaning and interpretation of this Agreement. The terms defined herein and in any agreement executed in connection herewith include the plural as well as the singular and the singular as well as the plural, and the use of masculine pronouns shall include the feminine and neuter. Except as otherwise indicated, all agreements defined herein refer to the same as from time to time amended or supplemented or the terms thereof waived or modified in accordance herewith and therewith.

13.10 Counterparts.

This Agreement may be executed in two or more counterparts, each of which shall be deemed an original copy of this Agreement, and all of which, when taken together, shall be deemed to constitute but one and the same agreement.

13.11 Severability.

The invalidity or unenforceability of any particular provision, or part of any provision, of this Agreement shall not affect the other provisions or parts hereof, and this Agreement shall be construed in all respects as if such invalid or unenforceable provisions or parts were omitted.

13.12 Non-Waiver.

A failure by either party to take any action with respect to any default or violation by the other of any of the terms, covenants, or conditions of this Agreement shall not in any respect limit, prejudice, diminish, or constitute a waiver of any rights of such party to act with respect to any prior, contemporaneous, or subsequent violation or default or with respect to any continuation or repetition of the original violation or default.

13.13 Consent.

Wherever the consent or approval of a party is required under the terms of this Agreement, the party whose consent or approval is required shall not unreasonably withhold or delay such consent or approval.

13.14 Certain Representations and Warranties.

(a) The Authority represents and warrants to SMG the following: (i) all required approvals have been obtained, and the Authority has full legal right, power and authority to enter into and perform its obligations hereunder, and (ii) this Agreement has been duly executed and delivered by the Authority and constitutes a valid and binding obligation of the Authority, enforceable in accordance with its terms, except as such enforceability may be limited by bankruptcy, insolvency, reorganization or similar laws affecting creditors' rights generally or by general equitable principles.

(b) SMG represents and warrants to the Authority the following: (i) all required approvals have been obtained, and SMG has full legal right, power and authority to enter into and perform its obligations hereunder, and (ii) this Agreement has been duly executed and delivered by SMG and constitutes a valid and binding obligation of SMG, enforceable in accordance with its terms, except as such enforceability may be limited by bankruptcy, insolvency, reorganization or similar laws affecting creditors' rights generally or by general equitable principles.

(c) All expense payments or reimbursements to SMG shall relate to actual and direct expenses paid by SMG to unrelated parties or reasonable related administrative overhead expenses of SMG.

(d) Any net losses from the operation of the Facilities will not be imposed on SMG.

(e) The Authority has the exercise of a significant degree of "control" over the Facilities as explained in Section 5.04 of Rev. Proc. 2017-13.

(f) The Authority bears all risk of loss upon damage or destruction of the Facilities.

(g) SMG is not entitled to and will not take any tax position inconsistent with being a service provider to the Authority for the Facilities.

13.15 Governing Law.

This Agreement will be governed by and construed in accordance with the internal laws of the State of Nevada, without giving effect to otherwise applicable principles of conflicts of law.

13.16 Compliance With Equal Opportunity Laws, Regulations and Rules and Other Laws.

(a) In the course of performing this Agreement, Authority and SMG shall observe the provisions of applicable Federal and Nevada law prohibiting acts of discrimination and shall not discriminate against any person in the performance of work under the present Agreement because of race, religion, color, sex, disability, national origin, ancestry or age.



(b) In all solicitations or advertisements for employees, SMG shall include the phrase “equal opportunity employer” or similar phrase to be approved by the Nevada Equal Rights Commission.

(c) In the course of performing this Agreement, if Authority or SMG fails to comply with applicable Federal and Nevada law, said party shall be deemed to have breached the present Agreement and it may be canceled, terminated, suspended, in whole or in part, by the other party.

(d) Authority and SMG shall comply with the applicable provisions of the Americans with Disabilities Act (42 U.S.C. 1201 et seq.) as well as all other federal, state, and local laws, ordinances and regulations applicable to this project and will furnish any certification required by any federal, state or local governmental agency in connection therewith.

13.17 Review. On or about one month following the conclusion of the first full Fiscal Year under this Agreement, the parties shall meet and confer regarding the terms of this Agreement and the performance of the parties hereunder. At such time the parties may mutually agree to revise the Agreement to address any issues or eventualities which were unforeseen by one or both of the parties at the time of execution of the Agreement.

13.18 Trade Show Services. Except as otherwise approved by the Authority, all third party trade show related services, including, but not limited to, electrical, hanging and removal of banner signage, signage production, aisle and booth cleaning, plumbing, and freight drayage shall be non-exclusive and open to any qualified provider.

13.19 Site Inspections. In the event of a site inspection by an actual or potential client of the Authority, SMG shall ensure that the premises to be inspected are clean, well-lit and appropriately heated/cooled. SMG will perform the foregoing basic site inspection services free of charge to the Authority or potential client. For Authority sponsored food and beverage tasting related to site visits, SMG shall provide the Authority a discount of fifty percent (50%) off published retail prices for all related goods and services including, but not limited to, food, beverage, labor, set-up and take down fees, and all other expenses otherwise within the control of SMG.

13.18 RFP Response. To the extent not inconsistent with the terms set forth herein, the terms and conditions set forth in SMG’s response to that certain Request for Proposals for Management and Operation of the National Bowling Stadium and Reno Events Center and/or Reno-Sparks Convention Center and Reno-Sparks Livestock Events Center, RFP #2018-01 (the “RFP”) are incorporated herein by this reference as if set forth herein in full. To the extent the terms of the RFP are inconsistent with the terms of this Agreement, the terms of this Agreement shall control.

[Signatures on Following Page]

IN WITNESS WHEREOF, this Agreement has been duly executed by the parties hereto as of the day and year first above written.

ATTEST:



RENO-SPARKS CONVENTION AND VISITORS  
AUTHORITY

By: 

Name: Phil DeLone  
Title: CEO/President

SMG

By: 

Name: BRUCE HANSON  
Title: SRVP/GENERAL COUNSEL

**EXHIBIT "A"**

**PRE-EXISTING AGREEMENTS**

**Reno-Sparks Convention and Visitor's Authority  
Legacy Accounts and the Associated Venue  
As of March 2018**

<i>Venue</i>	<i>Account Name</i>	<i>Lead Name</i>
NBS	Asian American Bowling Assn	Asian American Bowling Assn.
NBS	Barracuda Championships	Barracuda Championships
NBS	Bowling for Rhinos Fundraiser	Bowling for Rhinos Fundraiser
NBS	Brian-Chun-Hoon Party	Brian-Chun-Hoon Party
NBS	C& S Wholesale Grocers	C& S Wholesale Grocers
NBS	California Bowlers tour tournament	California Bowlers tour tournament
NBS	Camellia City	Camellia City
NBS	Camp Lotsafun Fundraiser	Camp Lotsafun Fundraiser
NBS	Delta Bowl	Delta Bowl
NBS	Double Decker Lanes Sweeper	Double Decker Lanes Sweeper
NBS	Hot August Night Volunteer Party	Hot August Night Volunteer Party
NBS	International Gay Bowlers Mid Year Tournament	International Gay Bowlers Mid Year Tournament
NBS	Ironwood Commercial Builders Party	Ironwood Commercial Builders Party
NBS	Junior Assembly Dance	Junior Assembly Dance
NBS	Lava Lanes Sweeper	Lava Lanes Sweeper
NBS	Lido Match Club	Lido Match Club
NBS	National Assn of Campus Card Users	National Assn of Campus Card Users
NBS	Nevada Stamp Society	Nevada Stamp Society
NBS	Nor Cal BPA	Nor Cal BPA
NBS	Nor Cal Singles tournament	Nor Cal Singles tournament
NBS	NorCal Bowling Tournament	NorCal Bowling Tournament
NBS	Olcese Holiday party	Olcese Holiday party
NBS	Pacific Avenue Bowl Sweeper	Pacific Avenue Bowl Sweeper
NBS	Pam Buckner Open	Pam Buckner Open
NBS	PBA Regional Non Champions	PBA Regional Non Champions
NBS	Pinole Valley Lanes Sweeper	Pinole Valley Lanes Sweeper
NBS	Reno Asian Invitational	Reno Asian Invitational
NBS	Reno Junior/Adult Invitational	Reno Junior/Adult Invitational
NBS	Rock and Roll to Reno Sweeper	Rock and Roll to Reno Sweeper
NBS	SIRs Senior tournament	SIRs Senior tournament
NBS	Special Olympics tournament	Special Olympics tournament
NBS	Storm Youth Championships	Storm Youth Championships
NBS	USBC Open Championships (United States Bowling Congress)	USBC Convention (Open)
NBS	USBC Senior Championship	USBC Women's Tournament
NBS	USBC Women's Tournament	USBC Women's Tournament
NBS	Washoe County School District	Washoe County School District
REC	L&L Nursery	L&L Nursery
REC	Reno Homeless Connet/Safari Feed the homeless	
REC	Western Propane Gas Assn.	Western Propane Gas
RSCC	Alborno Law Enforcement Association	Annual Conference & Expo
RSCC	American Angus Association	American Angus Assn. Nat'l Conv. & Tradeshow
RSCC	American Association of Nurse Practitioners	AANP National Conference
RSCC	American Association of Physics Teachers	Annual Winter Meeting
RSCC	American Educational Research Association	AERA Annual Meeting
RSCC	American Fisheries Society	American Fisheries Society and The Wildlife Society Joint Meeting
RSCC	American Indian Science and Engineering Society	American Indian Science & Engineering Society National Conference
RSCC	American Institute of Aeronautics and Astronautics	AVIATION Conference & Exhibit
RSCC	American Physical Therapy Association	House of Delegates with NEXT Annual Conference and Exposition
RSCC	American Society for Engineering Education	ASEE Annual Conference and Exposition
RSCC	Association for Career and Technical Education	VISION - ACTE Annual Convention and Career Tech Expo
RSCC	Association of Progressive Rental Organizations	RTO World National Convention & Trade Show
RSCC	AVID Center	Region 8 Summer Institute
RSCC	AVS - The Science and Technology Society	International Symposium and Exhibition
RSCC	Benevolent and Protective Order of Elks	BPOE Elk Annual Convention
RSCC	Big Reno Show	Big Reno Show March
RSCC	Break the Floor Dance Production	24 Seven Dance Convention
RSCC	California Water Environment Association	Annual Conference
RSCC	Denver Comic Con	Pop Culture Convention
RSCC	Emerald Expositions	Interbike

**Reno-Sparks Convention and Visitor's Authority  
Legacy Accounts and the Associated Venue  
As of March 2018**

<i>Venue</i>	<i>Account Name</i>	<i>Lead Name</i>
RSCC	IEEE Meetings, Conferences & Events	IEEE EMC Symposium
RSCC	Institute for Supply Management	ISM Annual Conference
RSCC	Institute of Electrical and Electronics Engineers	IEEE/RSJ International Conference on Intelligent Robots and Systems
RSCC	International City/County Management Association	ICMA Annual Conference
RSCC	Jam On It Basketball Academy	Memorial Tournament
RSCC	Jam On It Basketball Academy	District Championships
RSCC	LifeVantage	Elite Academy
RSCC	Mary Kay Inc	Career Conference
RSCC	NAFA Fleet Management Association	NAFA Fleet Management Annual Institute & Expo
RSCC	National Agricultural Aviation Association	NAAA Annual Meeting
RSCC	National Association of Orthopaedic Nurses	NAON Annual Congress
RSCC	National Science Teachers Association	NSTA October Area Conference
RSCC	National Science Teachers Association	NSTA October Area Conference
RSCC	National Society for Histotechnology	NSH Symposium/Convention (NSH S/C)
RSCC	National Society of Black Engineers	NSBE 48th Annual Convention
RSCC	National Wheelchair Basketball Association	3 on 3 Tournament
RSCC	Northern California Volleyball Association	Spring NCVA Far Western Tournament
RSCC	Northern California Volleyball Association	No Dixie NCVA Power League Reg'l Championships
RSCC	Northern California Volleyball Association	Spring NCVA Far Western Tournament
RSCC	Northern California Volleyball Association	Spring NCVA Far Western Tournament
RSCC	Optimist International	Optimist International Convention
RSCC	Restaurant Brands International	Tim Horton/Burger King Franchise Owner Conf.
RSCC	Safari Club International	Annual Hunter's Convention
RSCC	Society for Professional Hispanic Engineers	SHPE Annual Conference
RSCC	USA Gymnastics	Men's Junior Olympic Championships
RSCC	USA Karate	National Championships
RSCC	USA Taekwondo Inc	US Open
RSCC	USA Volleyball	Boys Junior National Championships
RSCC	Veterans of Foreign Wars of the US	VFW/LAUX National Convention
RSCC	West Coast Rabbit and Cavy Breeder's Association	West Coast Classic
RSCC	West Coast Rabbit and Cavy Breeder's Association	California Rabbit and Cavy Show National Bid
RSCC	Wild Sheep Foundation	Wild Sheep Show
RSCC	Wild West Veterinary Conference	WWVC
RSCC	Wild West Veterinary Conference	WWVC
RSCC	Women In Aviation International	Annual Conference
RSCC	World Waterpark Association	World Waterpark Association Annual Meeting
RSCC	Worldwide Distributors	FallTrade Show
RSCC	Worldwide Distributors	Spring Trade Show
RSLEC	Nevada System of Higher Education (UNR)	4-H (7 events a year)
RSLEC	Nevada System of Higher Education (UNR)	Indoor Track Practice
RSLEC	Nevada Junior Livestock Show Board	Nevada Junior Livestock Show
RSLEC	Reno Rodeo Association	Reno Rodeo
RSLEC	Snaffle Bit Foundation	Reno Futurity
RSLEC	Western States Hereford Association	Western Nugget National Hereford Show
RSLEC	World of Wrestling Roller Productions	Reno World of Wrestling Championships

**EXHIBIT "B"**

**FACILITY MANAGEMENT TERM SHEET**

[to be attached]

**EXHIBIT "C"**

**SAMPLE QUALITATIVE INCENTIVE SCORING CRITERIA**

**SCHEDULE A.**

**QUALITATIVE INCENTIVE FEE CALCULATION FOR SMG - MANAGEMENT  
KPI PERFORMANCE SCORE CARD**

Sample for  
Illustrative Purposes  
Only

	Rating (2=Strongly Agree, 1=Agree, 0=Disagree)	Rating (2=Strongly Agree, 1=Agree, 0=Disagree)
1) Has SMG Improved Customer Satisfaction Scores?	<input type="text"/>	<input type="text" value="2"/>
2) Has SMG Complied with Management Agreement Deliverables including, but not limited, to the deliverables in Section 6[TBD], "Reports, Audits and Reports" and has SMG maintained effective communication with the recipients of these reports?	<input type="text"/>	<input type="text" value="1"/>
3) Has SMG fully complied with Authority diversity goals including, but not limited to, the Authority's Anti-Discrimination Policy and its Economic Opportunity Plan?	<input type="text"/>	<input type="text" value="2"/>
4) Has SMG successfully instituted the Alliance concept with RSCVA and/or supported growth in room-night generation (and thus TOT growth)?	<input type="text"/>	<input type="text" value="2"/>
5) Has SMG fostered positive employee relations that will foster increased use and client satisfaction at the venues?	<input type="text"/>	<input type="text" value="1"/>
6) Has SMG maintained effective communication with the Authority and, to the extent authorized, effective Communication with the City and County?	<input type="text"/>	<input type="text" value="2"/>
7) Did SMG smoothly manage the transition process?	<input type="text"/>	<input type="text" value="1"/>
8) Has SMG fostered strong working relationships with the Authority's primary tenants, including annual clients?	<input type="text"/>	<input type="text" value="1"/>
9) Has SMG provided value outside of our areas of responsibility, e.g. capital planning, expansion planning &/or maintenance?	<input type="text"/>	<input type="text" value="1"/>
10) Has SMG improved transparency for exhibitors and customers of the venues?	<input type="text"/>	<input type="text" value="2"/>
	<b>SUBTOTAL</b>	<input type="text" value="15"/>
multiplier	<input type="text" value="5"/>	<input type="text" value="5"/>
	<b>TOTAL SCORE</b>	<input type="text" value="75%"/>
	x	x
Maximum Incentive Pool (2.5% x Gross Revenue)	<input type="text" value="\$ 152,500.00"/>	<input type="text" value="\$ 152,500.00"/>
<b>QUALITATIVE INCENTIVE DUE</b>	<input type="text" value="\$ 114,375.00"/>	<input type="text" value="\$ 114,375.00"/>



## **EXHIBIT "D"**

### **COOPERATION/MEDIATION**

(a) The parties desire to cooperate with each other in the management and operation of the Facilities pursuant to the terms hereof. In keeping with this cooperative spirit and intent, any dispute arising hereunder will first be referred to the parties' respective agents or representatives prior to either party initiating a legal suit, who will endeavor in good faith to resolve any such disputes within the limits of their authority and within forty-five (45) days after the commencement of such discussions. If and only if any dispute remains unresolved after the parties have followed the dispute resolution procedure set forth above, the matter will be resolved pursuant to paragraphs (b) and (c) below.

(b) If any dispute between the parties has not been resolved pursuant to paragraph (a) above, the parties will endeavor to settle the dispute by mediation under the then current CPR Institute for Dispute Resolution ("CPR") model procedure for mediation of business disputes or, if such model procedure no longer exists, some other mutually agreeable procedure. Within ten (10) business days from the date that the parties cease direct negotiations pursuant to paragraph (a) above, the Authority shall provide SMG with a list of three (3) individuals then listed on CPR's U.S. Regional Panel of Distinguished Neutrals for the locale in which the Facilities is located (or if no such list exists for the locale closest to where the Facilities is located), who are available during the time period contained in subparagraph (e) below and who have no unwaived conflict of interest with respect to either Party, and SMG shall (within ten (10) business days after receipt of such list) select one (1) of the neutrals from such list. Each party will bear its own cost of mediation; provided, however, the cost charged by any independent third party mediator will be borne equally by the parties. In the mediation, each Party may be represented by their own counsel.

(c) The parties agree that any mediation proceeding (as well as any discussion pursuant to paragraph (a) above) will constitute settlement negotiations for purposes of the federal and state rules of evidence and will be treated as non-discoverable, confidential and privileged communication by the parties and the mediator. No stenographic, visual or audio record will be made of any mediation proceedings or such discussions. All conduct, statements, promises, offers and opinions made in the course of the mediation or such discussion by any party, its agents, employees, representatives or other invitees and by the mediator will not be discoverable nor admissible for any purposes in any litigation or other proceeding involving the parties and will not be disclosed to any third party.

(d) The parties agree that this mediation procedure will be obligatory and participation therein legally binding upon each of them. In the event that either party refuses to adhere to the mediation procedure set forth in this Exhibit "D", the other party may bring an action to seek enforcement of such obligation in any court of competent jurisdiction.

(e) The parties' efforts to reach a settlement of any dispute will continue until the conclusion of the mediation proceeding. The mediation proceeding will be concluded when:

(i) a written settlement agreement is executed by the parties, or (ii) the mediator concludes and informs the parties in writing that further efforts to mediate the dispute would not be useful, or (iii) the parties agree in writing that an impasse has been reached. Notwithstanding the foregoing, either party may withdraw from the mediation proceeding without liability therefor in the event such proceeding continues for more than forty-five (45) days from the commencement of such proceeding. For purposes of the preceding sentence, the proceeding will be deemed to have commenced following the completion of the selection of a mediator as provided in paragraph (b).

(f) If any dispute has not been resolved pursuant to the foregoing, either party may terminate this Agreement as provided in Section 12 hereof and each is free to file suit in a court of competent jurisdiction to enforce its rights hereunder.

(g) The procedure specified in this Exhibit "D" shall be the sole and exclusive procedures for the resolution of disputes between the parties arising out of or relating to this Agreement; provided, however, that a party, without prejudice to the above procedures, may file a complaint to seek a preliminary injunction or other provisional judicial relief, if in its sole discretion such action is necessary to avoid irreparable damage or to preserve the status quo ("**Equitable Litigation**"). Despite such action, the parties will continue to participate in good faith in the procedures specified in this Exhibit "D".

(h) Any interim or appellate relief granted in such Equitable Litigation shall remain in effect until the alternative dispute resolution procedures described in this Exhibit "D" concerning the dispute that is the subject of such Equitable Litigation result in a settlement. Such written settlement agreement shall be the final, binding determination on the merits of such dispute, shall supersede and nullify any decision in the Equitable Litigation, and shall preclude any subsequent litigation on such merits, notwithstanding any determination to the contrary in connection with any Equitable Litigation granting or denying interim relief or any appeal therefrom..

(i) All applicable statutes of limitation and defenses based upon the passage of time shall be tolled while the procedures specified in this Exhibit "D" are pending. The parties will take such action, if any, required to effectuate such tolling. Each party shall be required to perform its obligations under this Agreement pending final resolution of any dispute arising out of or relating to this Agreement, unless to do so would be impossible or impracticable under the circumstances.

**EXHIBIT "E"**

**KPI PERFORMANCE SCORE CARD**

**SCHEDULE A.**

**QUALITATIVE INCENTIVE FEE CALCULATION FOR SMG - F&B  
KPI PERFORMANCE SCORE CARD**

Sample for  
Illustrative Purposes  
Only

	Rating (2=Strongly Agree, 1=Agree, 0=Disagree)	Rating (2=Strongly Agree, 1=Agree, 0=Disagree)
1) Has SMG effectively managed the contribution of the food and beverage services by maintaining or exceeding historical contributions returned to the venue of \$800,000?	<input type="text" value=""/>	<input type="text" value="2"/>
2) Has SMG effectively managed expenses of the food and beverage services by maintaining or exceeding historical margins of the food and beverage revenue of 28%?	<input type="text" value=""/>	<input type="text" value="1"/>
3) Has SMG focused on aggressive sales and promotion of food and beverage services at the venues, maximizing booking and/or revenue opportunities therefrom?	<input type="text" value=""/>	<input type="text" value="2"/>
4) Has SMG provided a high quality food and beverage experience, as demonstrated by customer surveys?	<input type="text" value=""/>	<input type="text" value="2"/>
5) Has SMG demonstrated creativity, flexibility and flair in menus, merchandising and presentation of the catering/banquet, concessions and retail services?	<input type="text" value=""/>	<input type="text" value="1"/>
<b>SUBTOTAL</b>	<input type="text" value="0"/>	<input type="text" value="8"/>
multiplier	<input type="text" value="10"/>	<input type="text" value="10"/>
<b>TOTAL SCORE</b>	<input type="text" value="0%"/>	<input type="text" value="80%"/>
	<input type="text" value="x"/>	<input type="text" value="x"/>
Maximum Incentive Pool (35% of F&B Base Fee)	<input type="text" value="\$ -"/>	<input type="text" value="\$ 58,800.00"/>
<b>QUALITATIVE INCENTIVE DUE</b>	<input type="text" value="\$ -"/>	<input type="text" value="\$ 47,040.00"/>

*1. Maximum incentive pool is determined by multiplying the F&B Base Fee in a given year by 35%. In this example, \$2,800,000 of gross sales are used to determine the Base Fee of \$168,000, which is multiplied by 35% to arrive at \$58,800*

**EXHIBIT "F"**

**TRANSACTIONS HISTORICALLY IDENTIFIED TO THE FACILITY**

Reno-Sparks Convention and Visitors Authority  
 FY 2017 Actual Expenditures and Revenue  
 Reno-Sparks Convention Center - Summary

Account Description	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Total FY 16-17
	July 2016	August 2016	September 2016	October 2016	November 2016	December 2016	January 2017	February 2017	March 2017	April 2017	May 2017	June 2017	
<b>Payroll and Related</b>													
Administrative	31,692	75,998	74,807	51,578	56,558	58,723	51,310	51,430	76,134	51,896	78,250	90,702	747,578
Maintenance	24,841	57,845	64,273	43,412	48,540	44,524	49,584	50,286	75,756	72,741	119,041	92,221	743,044
Engineering	19,922	33,448	48,484	33,297	33,407	38,166	33,037	33,898	48,387	52,253	24,037	38,796	433,112
Public Safety	-	-	-	-	-	1,195	128	60	-	186	-	385	1,954
<b>Total Payroll and Related</b>	<b>76,455</b>	<b>166,891</b>	<b>187,344</b>	<b>128,287</b>	<b>138,505</b>	<b>143,806</b>	<b>134,037</b>	<b>135,674</b>	<b>199,277</b>	<b>177,178</b>	<b>221,328</b>	<b>223,104</b>	<b>1,931,688</b>
<b>Supplies and Services</b>													
Administrative	18,163	22,536	18,739	40,352	35,016	17,985	14,299	24,802	38,102	43,462	18,994	27,303	316,753
Maintenance	6,198	8,738	13,065	11,652	14,129	12,439	12,387	14,743	7,551	10,843	24,313	30,145	166,204
Engineering	56,488	46,286	109,986	100,247	56,471	32,747	56,357	44,967	89,273	58,165	54,775	85,886	751,478
Public Safety	31,700	32,390	31,427	48,132	33,805	31,555	42,136	37,070	36,242	39,402	58,553	37,677	457,089
<b>Total Supplies and Services</b>	<b>110,458</b>	<b>109,851</b>	<b>173,217</b>	<b>200,383</b>	<b>139,421</b>	<b>94,726</b>	<b>125,179</b>	<b>121,602</b>	<b>182,168</b>	<b>151,872</b>	<b>151,635</b>	<b>180,811</b>	<b>1,491,524</b>
<b>Travel and Entertainment</b>													
Administrative	1,998	2,504	3,861	1,209	690	2,569	-	-	420	-	110	2,820	16,181
Maintenance	-	-	-	-	-	-	-	-	-	-	-	-	-
Engineering	-	-	-	-	-	-	-	-	-	-	-	-	-
Public Safety	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Total Travel and Entertainment</b>	<b>1,998</b>	<b>2,504</b>	<b>3,861</b>	<b>1,209</b>	<b>690</b>	<b>2,569</b>	<b>-</b>	<b>-</b>	<b>420</b>	<b>-</b>	<b>110</b>	<b>2,820</b>	<b>16,181</b>
<b>Promotion and Advertising</b>													
Administrative	-	-	-	-	-	715	1,922	-	150	-	-	-	2,787
Maintenance	-	-	-	-	-	-	-	-	-	-	-	-	-
Engineering	-	-	-	-	-	-	-	-	-	-	-	-	-
Public Safety	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Total Promotion and Advertising</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>715</b>	<b>1,922</b>	<b>-</b>	<b>150</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>2,787</b>
<b>Capital Outlay</b>													
Administrative	-	-	-	-	-	-	-	-	-	-	-	-	-
Maintenance	-	-	-	-	-	-	-	-	-	-	-	-	-
Engineering	-	-	-	-	-	-	-	-	-	-	-	-	-
Public Safety	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Total Capital Outlay</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Total Expenditures</b>	<b>189,012</b>	<b>279,346</b>	<b>364,422</b>	<b>329,879</b>	<b>278,616</b>	<b>241,618</b>	<b>261,138</b>	<b>257,276</b>	<b>352,015</b>	<b>329,050</b>	<b>373,073</b>	<b>386,735</b>	<b>3,642,180</b>
<b>Operating Revenues</b>													
Administrative	120,453	172,066	129,775	173,878	168,441	49,437	114,635	291,153	167,053	585,298	501,572	142,795	2,836,558
Maintenance	-	-	-	-	-	-	-	-	-	-	-	-	-
Engineering	-	-	-	-	-	-	-	-	-	-	-	-	-
Public Safety	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Total Operating Revenues</b>	<b>120,453</b>	<b>172,066</b>	<b>129,775</b>	<b>173,878</b>	<b>168,441</b>	<b>49,437</b>	<b>114,635</b>	<b>291,153</b>	<b>167,053</b>	<b>585,298</b>	<b>501,572</b>	<b>142,795</b>	<b>2,836,558</b>
<b>Profit or (Loss)</b>	<b>(68,559)</b>	<b>(107,280)</b>	<b>(234,647)</b>	<b>(156,001)</b>	<b>(110,175)</b>	<b>(192,181)</b>	<b>(146,503)</b>	<b>33,877</b>	<b>(164,962)</b>	<b>256,248</b>	<b>128,499</b>	<b>(243,940)</b>	<b>(1,005,624)</b>

Reno-Sparks Convention and Visitors Authority  
 FY 2017 Actual Expenditures and Revenue  
**Reno-Sparks Convention Center - Administration**

Fund 15030

Object #	Account #	Account Description	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Total FY 16-17	
			July 2016	August 2016	September 2016	October 2016	November 2016	December 2016	January 2017	February 2017	March 2017	April 2017	May 2017		June 2017
03		<b>Payroll and Related</b>													
	0301	Wages - Management	18,792	34,049	49,727	33,682	34,276	39,915	33,299	34,452	50,884	33,794	51,689	50,806	465,365
	0305	Temporary Personnel Services	1,310	25,038	2,855	1,428	5,720	2,148	1,500	335	1,970	835	8,552	17,148	68,837
	0308	Wages-Casual	-	-	-	-	-	-	-	-	-	-	127	-	127
	0311	Group Insurance	5,206	5,206	5,206	5,206	5,206	5,210	5,210	5,210	5,210	5,210	5,338	5,405	62,823
	0312	Retirement Expense	5,259	9,204	13,807	9,204	9,242	9,309	9,309	9,309	13,963	9,309	9,753	14,173	121,841
	0313	Industrial Insurance	373	734	1,008	708	735	743	658	738	1,051	692	850	1,105	9,395
	0314	Unemployment Expense	564	1,021	1,492	1,010	1,028	998	999	1,034	1,527	1,014	1,086	1,524	13,297
	0317	FICA/Medicare	188	346	512	340	351	400	335	352	529	342	855	543	5,093
	0321	Employee Training	-	-	-	-	-	-	-	-	-	800	-	-	800
	0327	Insurance Contribution	-	-	-	-	-	-	-	-	-	-	-	-	-
	0380	Vehicle Allowances	-	-	-	-	-	-	-	-	-	-	-	-	-
	0382	Bonus/Incentive Pay	-	-	-	-	-	-	-	-	-	-	-	-	-
	0399	Miscellaneous Employee Expense	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Payroll and Related</b>	<b>31,692</b>	<b>75,598</b>	<b>74,607</b>	<b>51,578</b>	<b>56,558</b>	<b>58,723</b>	<b>51,310</b>	<b>51,430</b>	<b>75,134</b>	<b>51,996</b>	<b>78,250</b>	<b>90,702</b>	<b>747,578</b>
04		<b>Supplies and Services</b>													
	0410	Office Supplies Expenses	160	1,139	460	437	708	384	581	674	420	700	670	2,791	9,124
	0415	Miscellaneous Supplies	206	8,147	1,977	24,761	18,688	4,227	964	6,863	6,651	22,039	2,183	7,164	103,650
	0420	Postage & Freight	71	69	199	19	50	34	32	1,049	26	31	68	32	1,680
	0421	Communications	-	51	1,181	550	1,011	587	392	450	538	536	685	1,032	7,013
	0422	Printing and Binding	70	-	-	-	-	52	-	-	90	-	-	603	815
	0444	Repairs - Equipment	-	-	-	-	-	-	-	-	-	-	-	-	-
	0450	Professional Services - Legal	-	-	-	-	-	-	-	-	-	-	-	-	-
	0460	Contractual Services	-	-	-	-	-	-	-	-	-	-	-	-	-
	0462	Equip. Lease & Maintenance Agmts	506	150	490	320	843	320	150	789	320	320	592	470	5,270
	0463	Insurance	12,180	12,180	12,180	12,180	12,180	12,180	12,180	12,180	12,180	12,180	12,180	12,181	146,161
	0470	Miscellaneous Expenses	-	330	1,782	2,085	1,483	131	-	2,177	543	-	379	2,184	11,074
	0471	Finance Charges	-	-	-	-	-	-	-	-	-	-	-	-	-
	0473	Dues and Subscriptions	470	470	470	-	73	70	-	620	-	5,249	70	66	7,558
	0474	Licenses	2,500	-	-	-	-	-	-	-	-	-	167	800	3,487
	0481	Credit Card Disc/Cash Over	-	-	-	-	-	-	-	-	18,334	2,407	-	-	20,741
		<b>Total Supplies and Services</b>	<b>16,163</b>	<b>22,536</b>	<b>18,739</b>	<b>40,352</b>	<b>35,016</b>	<b>17,985</b>	<b>14,299</b>	<b>24,802</b>	<b>39,102</b>	<b>43,462</b>	<b>16,994</b>	<b>27,303</b>	<b>316,753</b>

Reno-Sparks Convention and Visitors Authority  
 FY 2017 Actual Expenditures and Revenue  
**Reno-Sparks Convention Center - Administration**

Fund 15030

Object #	Account #	Account Description	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Total FY 16-17
			July 2016	August 2016	September 2016	October 2016	November 2016	December 2016	January 2017	February 2017	March 2017	April 2017	May 2017	June 2017	
05		<b>Travel and Entertainment</b>													
	0501	Travel and Lodging	-	2,504	1,641	1,004	690	2,569	-	-	420	-	-	1,321	10,149
	0504	Registrations	1,998	-	2,115	205	-	-	-	-	-	-	-	1,499	5,817
	0505	Local Transportation	-	-	-	-	-	-	-	-	-	-	-	-	-
	0506	Entertainment	-	-	105	-	-	-	-	-	-	-	110	-	215
	0507	Meeting Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Travel and Entertainment</b>	<b>1,998</b>	<b>2,504</b>	<b>3,861</b>	<b>1,209</b>	<b>690</b>	<b>2,569</b>	<b>-</b>	<b>-</b>	<b>420</b>	<b>-</b>	<b>110</b>	<b>2,820</b>	<b>16,181</b>
06		<b>Promotion and Advertising</b>													
	0801	Hospitality	-	-	-	-	-	715	1,922	-	150	-	-	-	2,787
	0615	Other Advertising	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Promotion and Advertising</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>715</b>	<b>1,922</b>	<b>-</b>	<b>150</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>2,787</b>
02		<b>Capital Outlay</b>													
	0201	Major Repair	-	-	-	-	-	-	-	-	-	-	-	-	-
	0211	Major Equipment	-	-	-	-	-	-	-	-	-	-	-	-	-
	0220	Minor Equipment	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Capital Outlay</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
		<b>Total Expenditures</b>	<b>49,853</b>	<b>100,636</b>	<b>97,207</b>	<b>93,139</b>	<b>92,264</b>	<b>79,992</b>	<b>67,531</b>	<b>76,232</b>	<b>114,806</b>	<b>95,458</b>	<b>95,354</b>	<b>120,825</b>	<b>1,083,299</b>
		<b>Revenues</b>													
	R310	Rental Income	225,885	550,175	340,428	119,760	130,622	32,605	250,410	520,920	297,520	854,825	970,158	347,888	4,641,196
	R311	Facility Rental Discounts	(140,634)	(478,390)	(268,815)	(47,740)	(49,123)	(2,810)	(173,771)	(328,552)	(173,458)	(472,028)	(757,890)	(317,288)	(3,210,459)
	R313	Sign/Reader Board Rental	-	-	-	-	-	-	-	-	-	-	-	-	-
	R314	Rental Rebate (Hotels)	-	-	-	-	-	-	-	-	-	-	5,610	-	5,610
	R320	Concessions and Catering	37	29,565	36,704	1,354	11,859	5,688	1,394	28,023	15,767	23,559	101,055	52,845	307,944
	R330	Set-up Charges	3,991	432	3,068	4,500	1,330	3,261	1,102	3,841	185	807	4,670	30	27,217
	R333	Vending Machine Revenue	2,133	133	-	-	486	788	752	163	234	157	415	2,509	7,770
	R360	Miscellaneous Revenues	6	400	250	134	36	145	-	60	93	1,045	212	50	2,431
	R365	A/V Equipment Rental	12,250	34,605	7,541	47,748	51,347	390	10,458	15,911	14,740	25,465	33,168	35,396	289,019
	R370	Technical Services	900	2,850	2,415	12,933	4,625	600	-	12,389	1,515	3,089	13,080	2,200	56,576
	R375	Telecom	1	2,855	-	3,789	-	-	-	8,873	4,899	-	-	9,539	29,966
	R415	Sale Of Fixed Assets	-	-	-	-	-	-	-	-	-	-	-	-	-
	R420	Gain (Loss) Sale of Fixed Assets	-	-	-	-	-	-	-	-	-	-	-	-	-
	R458	Security	-	-	1,805	205	699	420	-	565	1,373	969	-	687	6,703
	R480	Other Rental Revenue	-	-	-	-	-	-	-	-	-	-	-	-	-
	R490	Sign Leases	3,250	-	-	-	-	-	-	-	-	-	3,250	-	6,500
	R520	Event Parking Fees	12,840	27,876	6,004	31,195	13,260	8,350	24,290	28,980	23,510	147,310	126,160	8,750	468,325
	R750	Cost Reimbursables	-	1,585	375	-	3,300	-	-	-	675	-	1,644	209	7,768
		<b>Total Revenues</b>	<b>120,453</b>	<b>172,066</b>	<b>129,775</b>	<b>173,878</b>	<b>168,441</b>	<b>49,437</b>	<b>114,635</b>	<b>291,153</b>	<b>187,053</b>	<b>585,298</b>	<b>501,572</b>	<b>142,795</b>	<b>2,636,556</b>
		<b>Departmental Profit (Loss)</b>	<b>70,600</b>	<b>71,428</b>	<b>32,568</b>	<b>80,739</b>	<b>76,177</b>	<b>(30,555)</b>	<b>47,104</b>	<b>214,921</b>	<b>72,247</b>	<b>489,840</b>	<b>406,218</b>	<b>21,970</b>	<b>1,553,257</b>



Reno-Sparks Convention and Visitors Authority  
 FY 2017 Actual Expenditures and Revenue  
**Reno-Sparks Convention Center - Maintenance**

Fund 15031

Object #	Account #	Account Description	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Total FY 16-17	
			July 2016	August 2016	September 2016	October 2016	November 2016	December 2016	January 2017	February 2017	March 2017	April 2017	May 2017		June 2017
<b>03</b>		<b>Payroll and Related</b>													
	0301	Wages - Management	12,788	27,865	41,090	26,038	25,745	26,338	24,968	28,214	39,735	26,573	30,369	42,049	351,792
	0305	Temporary Personnel Services	2,740	12,825	1,442	592	6,234	656	10,131	5,351	15,274	30,702	70,334	28,303	184,584
	0308	Wages-Casual	-	-	-	-	-	-	-	-	-	-	858	-	858
	0311	Group Insurance	4,380	5,378	5,378	5,378	5,378	5,390	4,927	4,927	4,927	4,927	4,927	4,961	60,878
	0312	Retirement Expense	3,517	7,274	10,962	7,174	6,990	6,809	6,722	6,806	10,212	6,813	7,338	10,767	91,184
	0313	Industrial Insurance	885	1,930	2,843	1,802	1,782	1,823	1,728	1,952	2,750	1,839	2,161	2,910	24,406
	0314	Unemployment Expense	384	837	1,233	781	771	712	749	846	1,192	797	937	1,261	10,500
	0317	FICA/Medicare	147	382	573	355	351	359	339	386	553	363	430	578	4,814
	0320	Clothing and Uniform Expenses	-	934	752	1,292	931	2,637	-	771	1,113	727	1,687	815	11,669
	0321	Employee Training	-	400	-	-	-	-	-	-	-	-	-	-	400
	0327	Insurance Contribution	-	-	-	-	-	-	-	-	-	-	-	-	-
	0395	Safety Equipment	-	-	-	-	358	-	-	1,033	-	-	-	579	1,970
	0399	Miscellaneous Employee Expense	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Payroll and Related</b>	<b>24,841</b>	<b>57,845</b>	<b>64,273</b>	<b>43,412</b>	<b>48,540</b>	<b>44,524</b>	<b>49,564</b>	<b>50,286</b>	<b>75,756</b>	<b>72,741</b>	<b>119,041</b>	<b>92,221</b>	<b>743,044</b>
<b>04</b>		<b>Supplies and Services</b>													
	0405	Trash Removal	5,798	2,175	3,662	2,820	1,998	2,240	2,679	3,968	1,958	5,189	4,037	5,910	42,434
	0411	Maintenance Supplies	-	-	-	-	-	-	-	-	-	-	-	-	-
	0412	Janitorial Supplies	166	3,210	4,705	582	4,132	7,558	3,322	6,384	2,735	393	15,689	11,624	60,480
	0415	Miscellaneous Supplies	-	-	-	-	-	-	-	-	-	-	-	-	-
	0420	Postage & Freight	-	-	-	-	-	-	-	-	-	-	-	-	-
	0425	Fuel	-	-	-	-	-	-	-	-	-	-	-	-	-
	0430	All Building Related Repairs	-	-	-	-	-	-	-	-	-	-	-	-	-
	0433	All Vehicle Related Repairs	-	-	-	-	-	-	-	-	-	-	-	-	-
	0444	All Equipment Related Repairs	48	279	1,366	2,833	974	1,741	108	653	-	1,653	1,729	3,463	14,847
	0460	Contractual Services	186	3,075	3,332	5,417	7,025	900	6,278	3,758	2,858	3,608	2,858	9,148	48,443
	0462	Equip. Lease & Maintenance Agmts.	-	-	-	-	-	-	-	-	-	-	-	-	-
	0470	Miscellaneous Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Supplies and Services</b>	<b>6,198</b>	<b>8,739</b>	<b>13,065</b>	<b>11,652</b>	<b>14,129</b>	<b>12,439</b>	<b>12,387</b>	<b>14,743</b>	<b>7,551</b>	<b>10,643</b>	<b>24,313</b>	<b>30,145</b>	<b>166,204</b>

Reno-Sparks Convention and Visitors Authority  
 FY 2017 Actual Expenditures and Revenue  
**Reno-Sparks Convention Center - Maintenance**

Fund 15031

Object #	Account #	Account Description	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Total FY 16-17
			July 2016	August 2016	September 2016	October 2016	November 2016	December 2016	January 2017	February 2017	March 2017	April 2017	May 2017	
06		<b>Travel and Entertainment</b>												
	0501	Travel and Lodging	-	-	-	-	-	-	-	-	-	-	-	-
	0504	Registrations	-	-	-	-	-	-	-	-	-	-	-	-
	0505	Local Transportation	-	-	-	-	-	-	-	-	-	-	-	-
	0508	Entertainment	-	-	-	-	-	-	-	-	-	-	-	-
	0507	Meeting Expenses	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Travel and Entertainment</b>	-	-	-	-	-	-	-	-	-	-	-	-
06		<b>Promotion and Advertising</b>												
	0601	Hospitality	-	-	-	-	-	-	-	-	-	-	-	-
	0615	Other Advertising	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Promotion and Advertising</b>	-	-	-	-	-	-	-	-	-	-	-	-
02		<b>Capital Outlay</b>												
	0220	Minor Equipment	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Capital Outlay</b>	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Expenditures</b>	<b>31,039</b>	<b>66,584</b>	<b>77,338</b>	<b>55,064</b>	<b>62,669</b>	<b>58,963</b>	<b>61,951</b>	<b>65,029</b>	<b>83,307</b>	<b>83,584</b>	<b>143,354</b>	<b>909,248</b>

Reno-Sparks Convention and Visitors Authority  
 FY 2017 Actual Expenditures and Revenue  
**Reno-Sparks Convention Center - Engineering**

Fund 15032

Object #	Account #	Account Description	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Total FY 16-17	
			July 2016	August 2016	September 2016	October 2016	November 2016	December 2016	January 2017	February 2017	March 2017	April 2017	May 2017		June 2017
<b>03</b>		<b>Payroll and Related</b>													
	0301	Wages - Management	12,469	22,284	32,875	22,070	22,149	27,490	21,915	22,254	32,850	40,680	15,760	26,893	299,689
	0305	Temporary Personnel Services	-	-	-	-	-	-	-	-	-	-	-	-	-
	0308	Wages-Casual	40	-	154	79	98	82	-	-	110	18	59	140	780
	0311	Group Insurance	2,533	2,533	2,533	2,533	2,533	2,533	2,533	2,533	2,533	2,019	2,019	2,150	28,985
	0312	Retirement Expense	3,458	6,097	9,146	6,097	6,097	6,096	6,097	6,097	9,146	4,909	4,400	7,495	75,135
	0313	Industrial Insurance	866	1,542	2,286	1,533	1,540	1,908	1,517	1,540	2,281	2,816	1,095	1,871	20,795
	0314	Unemployment Expense	375	669	991	664	667	657	657	668	989	1,221	475	811	8,844
	0317	FICA/Medicare	181	323	479	321	323	400	318	323	478	590	229	436	4,401
	0320	Clothing and Uniform Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-
	0321	Employee Training	-	-	-	-	-	-	-	-	-	-	-	-	-
	0327	Insurance Contribution	-	-	-	-	-	-	-	-	-	-	-	-	-
	0395	Safety Equipment	-	-	-	-	-	-	-	483	-	-	-	-	483
		<b>Total Payroll and Related</b>	<b>19,922</b>	<b>33,448</b>	<b>48,464</b>	<b>33,297</b>	<b>33,407</b>	<b>39,166</b>	<b>33,037</b>	<b>33,898</b>	<b>48,387</b>	<b>52,253</b>	<b>24,037</b>	<b>39,796</b>	<b>439,112</b>
<b>04</b>		<b>Supplies and Services</b>													
	0401	Utilities - Electric	43,284	23,583	67,165	85,163	38,089	24,247	27,082	22,391	32,238	34,103	35,489	40,229	473,063
	0402	Utilities - Gas & Heat	5,674	1,872	1,323	3,001	4,408	4,580	6,067	8,845	10,381	8,069	6,965	5,513	66,698
	0403	Utilities - Water	4,397	4,855	3,720	1,582	2,200	219	-	500	150	2,837	3,853	4,196	28,519
	0404	Utilities - Sewer	-	370	8,088	-	4,709	-	-	2,203	-	-	2,450	-	17,820
	0407	Fire Protection	-	650	-	-	430	-	-	-	-	-	-	988	2,068
	0412	Janitorial Supplies	-	-	-	-	-	-	-	-	-	-	-	-	-
	0415	Miscellaneous Supplies	-	32	261	49	294	137	7	18	-	-	-	-	798
	0425	Fuel	-	-	-	-	-	-	-	-	-	-	-	-	-
	0430	All Building Related Repairs	3,143	11,224	26,335	8,994	4,883	1,087	6,836	8,642	24,018	7,233	3,421	11,092	116,708
	0433	All Vehicle Related Repairs	-	-	-	-	-	-	-	-	-	-	-	-	-
	0444	All Equipment Related Repairs	-	875	1,636	-	-	-	-	-	1,028	4,465	646	1,876	10,526
	0460	Contractual Services	-	2,825	1,458	1,458	1,458	2,477	16,565	2,388	1,458	1,458	1,941	667	34,153
	0462	Equip. Lease & Maintenance Agmts.	-	-	-	-	-	-	-	-	-	-	-	1,125	1,125
	0470	Miscellaneous Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Supplies and Services</b>	<b>56,498</b>	<b>46,286</b>	<b>109,986</b>	<b>100,247</b>	<b>56,471</b>	<b>32,747</b>	<b>56,357</b>	<b>44,987</b>	<b>69,273</b>	<b>58,165</b>	<b>54,775</b>	<b>65,686</b>	<b>751,478</b>

Reno-Sparks Convention and Visitors Authority  
 FY 2017 Actual Expenditures and Revenue  
**Reno-Sparks Convention Center - Engineering**

Fund 15032

Object #	Account #	Account Description	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Total FY 16-17
			July 2016	August 2016	September 2016	October 2016	November 2016	December 2016	January 2017	February 2017	March 2017	April 2017	May 2017	
05		<b>Travel and Entertainment</b>												
	0501	Travel and Lodging	-	-	-	-	-	-	-	-	-	-	-	-
	0504	Registrations	-	-	-	-	-	-	-	-	-	-	-	-
	0505	Local Transportation	-	-	-	-	-	-	-	-	-	-	-	-
	0506	Entertainment	-	-	-	-	-	-	-	-	-	-	-	-
	0507	Meeting Expenses	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Travel and Entertainment</b>	-	-	-	-	-	-	-	-	-	-	-	-
06		<b>Promotion and Advertising</b>												
	0601	Hospitality	-	-	-	-	-	-	-	-	-	-	-	-
	0615	Other Advertising	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Promotion and Advertising</b>	-	-	-	-	-	-	-	-	-	-	-	-
02		<b>Capital Outlay</b>												
	0211	Major Equipment	-	-	-	-	-	-	-	-	-	-	-	-
	0220	Minor Equipment Purchases	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Capital Outlay</b>	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Expenditures</b>	<b>76,420</b>	<b>79,734</b>	<b>158,450</b>	<b>133,544</b>	<b>89,878</b>	<b>71,913</b>	<b>89,394</b>	<b>78,885</b>	<b>117,660</b>	<b>110,418</b>	<b>78,812</b>	<b>1,190,590</b>
		<b>Revenues</b>												
	R360	Miscellaneous Revenue	-	-	-	-	-	-	-	-	-	-	-	-
	R750	Cost Reimbursable	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Revenues</b>	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Net Departmental Expenses</b>	<b>76,420</b>	<b>79,734</b>	<b>158,450</b>	<b>133,544</b>	<b>89,878</b>	<b>71,913</b>	<b>89,394</b>	<b>78,885</b>	<b>117,660</b>	<b>110,418</b>	<b>78,812</b>	<b>1,190,590</b>

Reno-Sparks Convention and Visitors Authority  
 FY 2017 Actual Expenditures and Revenue  
 Reno-Sparks Convention Center - Public Safety

Fund 15035

Object #	Account #	Account Description	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Total FY 16-17
			July 2016	August 2016	September 2016	October 2016	November 2016	December 2016	January 2017	February 2017	March 2017	April 2017	May 2017	
03		<b>Payroll and Related</b>												
	0301	Wages - Management	-	-	-	-	-	-	-	-	-	-	-	-
	0305	Temporary Personnel Services	-	-	-	-	-	-	-	-	-	-	-	-
	0308	Wages-Casual	-	-	-	-	-	-	-	-	-	-	-	-
	0311	Group Insurance	-	-	-	-	-	-	-	-	-	-	-	-
	0312	Retirement Expense	-	-	-	-	-	-	-	-	-	-	-	-
	0313	Industrial Insurance	-	-	-	-	-	-	-	-	-	-	-	-
	0314	Unemployment Expense	-	-	-	-	-	-	-	-	-	-	-	-
	0317	FICA/Medicare	-	-	-	-	-	-	-	-	-	-	-	-
	0320	Clothing and Uniform Expenses	-	-	-	-	-	-	-	-	-	-	-	-
	0321	Employee Training	-	-	-	-	-	-	-	-	-	-	-	-
	0395	Safety Equipment	-	-	-	-	-	1,195	126	60	-	188	-	385
	0399	Miscellaneous Employee Expense	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Payroll and Related</b>	-	-	-	-	-	1,195	126	60	-	188	-	385
04		<b>Supplies and Services</b>												
	0410	Office Supplies Expenses	-	-	128	-	-	-	-	-	409	-	-	122
	0415	Miscellaneous Supplies	-	-	-	-	-	-	-	-	-	-	-	-
	0421	Communications	1,700	1,700	1,368	965	1,034	842	419	1,335	1,330	1,334	1,257	1,846
	0422	Printing and Binding	-	-	-	-	-	-	-	-	-	-	-	-
	0425	Fuel	-	228	146	941	-	-	115	102	1,932	184	149	2,373
	0430	All Building Related Repairs	-	361	700	5,227	350	252	2,697	97	757	-	1,952	360
	0433	All Vehicle Related Repairs	-	115	71	546	-	122	-	-	527	-	1,342	-
	0444	All Equipment Related Repairs	-	-	525	540	-	1,873	964	715	-	1,462	770	6,849
	0459	Security	30,000	29,986	28,489	39,913	32,421	28,466	37,941	34,821	31,287	36,422	50,083	32,774
	0460	Contractual Services	-	-	-	-	-	-	-	-	-	-	-	202
	0462	Equip. Lease & Maintenance Agmts.	-	-	-	-	-	-	-	-	-	-	-	-
	0470	Miscellaneous Expenses	-	-	-	-	-	-	-	-	-	-	-	-
	0473	Dues and Subscriptions	-	-	-	-	-	-	-	-	-	-	-	-
	0474	Licenses	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Supplies and Services</b>	31,700	32,390	31,427	48,132	33,805	31,555	42,136	37,070	36,242	39,402	55,553	37,677

Reno-Sparks Convention and Visitors Authority  
 FY 2017 Actual Expenditures and Revenue  
**Reno-Sparks Convention Center - Public Safety**

Fund 15035

Object #	Account #	Account Description	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Total FY 16-17
			July 2016	August 2016	September 2016	October 2016	November 2016	December 2016	January 2017	February 2017	March 2017	April 2017	May 2017	June 2017	
05		<b>Travel and Entertainment</b>													
	0501	Travel and Lodging	-	-	-	-	-	-	-	-	-	-	-	-	-
	0504	Registrations	-	-	-	-	-	-	-	-	-	-	-	-	-
	0505	Local Transportation	-	-	-	-	-	-	-	-	-	-	-	-	-
	0506	Entertainment	-	-	-	-	-	-	-	-	-	-	-	-	-
	0507	Meeting Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Travel and Entertainment</b>	-	-	-	-	-	-	-	-	-	-	-	-	-
06		<b>Promotion and Advertising</b>													
	0601	Hospitality	-	-	-	-	-	-	-	-	-	-	-	-	-
	0615	Other Advertising	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Promotion and Advertising</b>	-	-	-	-	-	-	-	-	-	-	-	-	-
02		<b>Capital Outlay</b>													
	0211	Major Equipment	-	-	-	-	-	-	-	-	-	-	-	-	-
	0220	Minor Equipment	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Capital Outlay</b>	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Expenditures</b>	31,700	32,390	31,427	48,132	33,805	32,750	42,262	37,130	36,242	39,590	55,553	38,062	459,043

Reno-Sparks Convention and Visitors Authority  
 FY 2017 Actual Expenditures and Revenue  
 Reno-Sparks Livestock Events Center  
 Fund 15620

Object #	Account #	Account Description	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Total FY 15-17
			July 2016	August 2016	September 2016	October 2016	November 2016	December 2016	January 2017	February 2017	March 2017	April 2017	May 2017	June 2017	
03		<b>Payroll and Related</b>													
	0301	Wages - Management	27,567	42,150	74,418	52,020	45,224	57,027	44,573	87,644	71,381	61,631	35,947	61,530	641,120
	0305	Temporary Personnel Services	-	-	-	-	-	-	-	-	-	-	-	-	-
	0306	Wages-Casual	120	494	1,477	1,064	563	254	1,785	2,050	3,104	2,854	5,114	4,207	23,086
	0311	Group Insurance	10,017	9,487	9,497	9,497	9,497	9,497	9,497	9,447	6,976	8,320	7,985	7,514	105,761
	0312	Retirement Expense	5,973	13,677	20,365	13,577	13,577	14,477	13,577	13,577	16,205	12,079	9,446	15,291	154,711
	0313	Industrial Insurance	1,622	2,659	4,315	3,121	2,648	3,344	2,681	3,976	3,538	3,563	1,823	3,230	36,528
	0314	Unemployment Expense	881	1,481	2,377	1,692	1,473	1,464	1,526	1,517	2,086	1,935	1,232	1,972	19,635
	0317	FICA/Medicare	382	838	1,038	729	634	777	657	932	973	855	547	826	8,968
	0320	Clothing & Uniform Expense	-	-	-	-	-	-	651	-	-	-	-	241	892
	0321	Employee Training	-	-	-	-	-	-	-	-	-	-	-	-	-
	0380	Vehicle Allowances	-	-	-	-	-	-	-	-	-	-	-	-	-
	0382	Bonus/Incentive Pay	-	-	-	-	-	-	-	-	-	-	-	-	-
	0389	Miscellaneous Employee Expense	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Payroll and Related</b>	<b>46,542</b>	<b>70,494</b>	<b>113,477</b>	<b>81,690</b>	<b>73,606</b>	<b>80,630</b>	<b>74,947</b>	<b>99,143</b>	<b>106,280</b>	<b>91,637</b>	<b>62,074</b>	<b>95,801</b>	<b>1,004,761</b>
04		<b>Supplies and Services</b>													
	0401	Utilities - Electric	17,329	12,947	24,322	18,807	9,904	7,831	11,431	6,800	11,846	12,094	11,658	15,545	160,718
	0402	Utilities - Gas	89	89	118	416	1,896	5,111	8,566	3,955	3,296	2,583	609	182	26,940
	0403	Utilities - Water	2,187	3,868	119	2,075	1,106	525	747	629	617	890	1,182	2,151	15,976
	0404	Utilities - Sewer	-	4,865	-	-	4,685	-	-	4,943	-	-	4,806	-	19,619
	0405	Trash Removal	1,586	151	3,422	15,980	29,878	12,178	13,122	822	588	361	7,612	6,538	93,242
	0407	Fire Protection	380	240	-	-	2,486	240	2,478	-	120	430	-	120	6,452
	0410	Office Supplies Expenses	49	189	186	141	380	235	103	206	43	128	79	2,063	3,862
	0411	Maintenance Supplies	-	-	-	-	-	-	-	-	-	-	-	-	-
	0412	Janitorial Supplies	7,063	1,136	2,866	3,356	1,088	683	835	1,614	702	1,254	4,104	519	25,228
	0415	Miscellaneous Supplies	334	1,633	1,221	1,543	709	564	2,268	542	67	-	-	4,234	13,115
	0420	Postage & Freight	6	20	26	27	24	111	75	21	16	14	10	175	527
	0421	Communications	176	538	1,026	676	588	1,458	1,022	577	1,963	519	522	374	9,441
	0422	Printing and Binding	-	-	-	-	-	-	-	-	-	-	-	-	-
	0425	Fuel - Auto	880	1,878	462	3,673	1,203	-	672	817	2,038	-	1,567	27	13,017
	0430	All Building & Grounds Related Repairs	2,659	809	10,295	2,446	16,233	2,664	1,229	4,062	2,900	4,059	2,278	39,788	89,372
	0433	All Vehicle Related Repairs	148	165	-	54	-	1,671	1,657	299	90	1,849	-	332	6,565
	0444	All Equipment Related Repairs	-	167	256	269	511	35	568	1,884	2,853	945	5,602	4,899	17,899
	0450	Professional Services - Legal	-	-	-	-	-	-	-	-	-	-	-	-	-
	0459	Security	1,522	2,761	4,894	4,850	48,184	1,530	2,926	3,010	3,196	1,442	8,856	3,878	88,077
	0460	Contractual Services	16,161	15,154	15,468	33,771	9,585	5,671	2,076	2,964	4,217	20,380	32,281	27,350	185,056
	0462	Equip Lease & Maintenance Agmts	464	150	150	150	583	150	150	716	150	150	648	555	3,996
	0463	Insurance	3,149	3,149	3,149	3,149	3,149	3,149	3,149	3,149	3,149	3,149	3,149	3,149	37,788
	0470	Miscellaneous Expenses	-	1,000	-	-	-	-	-	-	34	1,936	200	19	3,182
	0471	Finance Charges	-	-	-	-	-	-	-	-	-	-	-	-	-
	0472	Equipment Rental	-	-	-	-	-	-	-	-	-	-	-	-	-
	0473	Dues and Subscriptions	-	-	-	-	-	-	-	-	470	-	-	-	470
	0474	Licenses	2,500	-	216	-	-	-	-	150	360	-	-	-	3,226
		<b>Total Supplies and Services</b>	<b>56,624</b>	<b>50,949</b>	<b>68,196</b>	<b>91,483</b>	<b>133,366</b>	<b>43,916</b>	<b>53,422</b>	<b>36,872</b>	<b>38,025</b>	<b>52,704</b>	<b>85,264</b>	<b>111,494</b>	<b>922,617</b>

Reno-Sparks Convention and Visitors Authority  
 FY 2017 Actual Expenditures and Revenue  
 Reno-Sparks Livestock Events Center

Object #	Account #	Account Description	Fund 16820												Total FY 16-17	
			Actual July 2016	Actual August 2016	Actual September 2016	Actual October 2016	Actual November 2016	Actual December 2016	Actual January 2017	Actual February 2017	Actual March 2017	Actual April 2017	Actual May 2017	Actual June 2017		
05		Travel and Entertainment														
	0501	Travel and Lodging	-	1,821	14	21	-	-	-	-	102	-	15	-	-	1,973
	0504	Registrations	-	-	-	-	-	-	-	-	-	-	795	-	-	795
	0505	Local Transportation	-	41	115	-	-	-	-	-	19	25	56	13	-	271
	0506	Entertainment	-	114	-	-	-	-	-	-	36	-	-	-	-	150
	0507	Meeting Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Travel and Entertainment</b>	-	<b>1,976</b>	<b>129</b>	<b>21</b>	-	-	-	-	<b>157</b>	<b>25</b>	<b>71</b>	<b>808</b>	-	<b>3,183</b>
05		Promotion and Advertising														
	0601	Hospitality	592	1,500	7,053	2,100	-	715	-	-	-	53	100	9,904	-	22,117
	0606	Promotional Materials	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0615	Other Advertising	-	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Promotion and Advertising</b>	<b>592</b>	<b>1,500</b>	<b>7,053</b>	<b>2,100</b>	-	<b>715</b>	-	-	-	<b>53</b>	<b>100</b>	<b>9,904</b>	-	<b>22,117</b>
02		Capital Outlay														
	0211	Major Equipment	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0220	Minor Equipment	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0290	Miscellaneous Capital	-	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Capital Outlay</b>	-	-	-	-	-	-	-	-	-	-	-	-	-	-
67		Special Projects/Other														
	0706	RSLEC Event Grants	-	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Special Projects/Other</b>	-	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Expenditures and Uses</b>	<b>103,656</b>	<b>124,919</b>	<b>168,855</b>	<b>175,294</b>	<b>206,974</b>	<b>131,461</b>	<b>126,369</b>	<b>136,172</b>	<b>147,163</b>	<b>144,214</b>	<b>158,050</b>	<b>207,295</b>	-	<b>1,852,624</b>
		<b>Revenues</b>														
	R310	Rental Income	29,434	63,158	59,950	97,153	7,080	23,547	28,318	144,050	69,832	50,434	77,031	15,100	660,187	
	R311	Rental Discounts	(3,163)	(4,428)	-	(67,500)	-	(3,115)	(1,416)	(129,070)	(26,956)	(8,214)	(6,595)	(7,050)	(257,509)	
	R320	Concessionaires/Catering	28,745	716	16,364	27,884	28,683	-	4,955	5,356	7,060	22,311	19,718	(15,535)	146,057	
	R330	Set-Up Charges	850	494	781	11,310	350	3,080	1,485	110	11,355	3,820	15,450	41,393	90,488	
	R380	Miscellaneous Revenues	971	15	363	1,217	661	17	82	382	77	781	389	282	6,237	
	R375	Telecom	75	1,125	1,575	4,975	75	750	1,575	1,150	2,675	2,200	825	325	17,325	
	R459	Security	-	-	48	65	734	-	-	22	357	1,596	-	2,584	5,368	
	R460	Transient Staff/Pan Rental	-	-	-	-	52	155	124	-	230	87	-	-	658	
	R480	Other Rental Revenue	-	-	-	-	-	-	-	-	-	-	-	8,281	8,281	
	R490	Sign Leases	7,638	-	-	-	-	-	-	-	-	-	3,250	-	10,888	
	R500	Recreational Vehicle Parking	28,044	25,109	11,250	11,170	398	-	956	2,788	7,805	11,007	11,290	8,766	118,585	
	R520	Event Parking Fees	-	23,579	23,980	16,430	-	7,900	6,930	7,480	20,380	45,485	24,440	-	176,614	
	R750	Cost Reimbursables	1,208	5,198	-	41,179	1,140	8,722	1,170	803	1,658	8,187	2,423	24,040	83,628	
	R800	Merchandise Sales	-	-	-	-	-	-	-	-	12,500	-	-	502	13,002	
		<b>Total Revenues</b>	<b>89,802</b>	<b>114,866</b>	<b>113,421</b>	<b>143,653</b>	<b>30,163</b>	<b>39,056</b>	<b>44,189</b>	<b>32,881</b>	<b>106,971</b>	<b>137,664</b>	<b>148,221</b>	<b>79,670</b>	<b>1,086,707</b>	
		<b>Departmental Profit or (Loss)</b>	<b>(14,056)</b>	<b>(9,953)</b>	<b>(75,434)</b>	<b>(31,611)</b>	<b>(167,791)</b>	<b>(92,405)</b>	<b>(84,180)</b>	<b>(103,291)</b>	<b>(40,192)</b>	<b>(6,550)</b>	<b>(9,829)</b>	<b>(128,625)</b>	<b>(763,917)</b>	



Reno-Sparks Convention and Visitors Authority  
 FY 2017 Actual Expenditures and Revenue  
 National Bowling Stadium - Administration

Object #	Account #	Account Description	Fund 15130												Total FY 16-17	
			Actual July 2016	Actual August 2016	Actual September 2016	Actual October 2016	Actual November 2016	Actual December 2016	Actual January 2017	Actual February 2017	Actual March 2017	Actual April 2017	Actual May 2017	Actual June 2017		
03		<b>Payroll and Related</b>														
0301		Wages - Management	26,280	80,110	48,779	31,247	29,498	40,242	21,840	23,159	39,887	25,583	34,817	36,177	437,589	
0305		Temporary Personnel Services	25,384	1,311	6,050	4,324	1,725	5,580	4,020	238	1,950	3,614	835	5,247	60,378	
0308		Wages-Casual	7,389	10,626	15,836	13,094	11,220	20,521	1,386	5,113	8,242	4,596	3,642	2,416	104,091	
0311		Group Insurance	5,563	4,700	2,722	2,722	2,889	2,222	2,222	2,222	2,222	2,222	2,161	2,098	33,785	
0312		Retirement Expense	6,783	12,336	12,391	8,627	7,652	8,053	5,998	6,384	10,709	6,939	7,100	9,899	102,873	
0313		Industrial Insurance	1,235	3,959	2,342	1,438	1,343	1,840	991	1,082	1,842	1,185	1,136	1,527	19,821	
0314		Unemployment Expense	1,010	2,137	1,783	1,330	1,140	1,637	697	848	1,443	905	919	1,159	15,008	
0317		FICA/Medicare	344	776	593	461	408	626	150	228	397	238	(6)	209	4,424	
0320		Clothing & Uniform Expense	86	1,864	807	2,515	495	831	813	709	388	121	1,054	725	10,209	
0321		Employee Training	-	-	-	-	-	-	-	-	-	-	-	-	-	
0380		Vehicle Allowances	-	-	-	-	-	-	-	-	-	-	-	-	-	
0382		Bonus/Incentive Pay	-	3,333	-	-	-	-	-	-	-	-	-	-	3,333	
0399		Miscellaneous Employee Expense	-	-	-	-	-	-	-	-	-	-	-	-	-	
		<b>Total Payroll and Related</b>	<b>74,084</b>	<b>121,164</b>	<b>91,303</b>	<b>65,759</b>	<b>56,170</b>	<b>81,352</b>	<b>38,117</b>	<b>38,983</b>	<b>67,060</b>	<b>45,403</b>	<b>51,758</b>	<b>59,458</b>	<b>791,621</b>	
04		<b>Supplies and Services</b>														
0401		Utilities - Electric	35,829	44,311	48,299	44,001	26,802	22,948	20,516	16,818	14,830	16,318	16,001	19,506	326,079	
0402		Utilities - Gas & Heat	2,813	2,213	2,432	4,591	4,209	4,524	5,238	6,419	4,778	2,914	1,050	1,850	43,032	
0403		Utilities - Water	1,068	-	1,808	667	575	220	141	156	176	227	384	515	5,745	
0404		Utilities - Sewer	-	2,015	-	-	2,785	-	-	2,801	-	-	905	-	8,486	
0405		Trash Removal	3,023	2,105	699	72	383	-	1,048	98	378	409	64	397	8,677	
0407		Fire Protection	-	2,441	4,401	268	2,172	4,577	2,347	3,007	1,710	1,312	1,427	2,525	26,188	
0410		Office Supplies Expenses	384	450	469	933	388	338	349	301	76	196	249	61	4,216	
0411		Maintenance Supplies	-	-	-	-	-	-	-	-	-	-	-	-	-	
0412		Janitorial Supplies	898	2,921	969	764	661	1,195	1,602	615	1,070	416	3,054	2,478	16,643	
0415		Miscellaneous Supplies	-	518	563	224	406	343	501	195	195	-	196	1,693	4,854	
0420		Postage & Freight	41	2,104	1,038	104	81	389	113	68	122	1,972	20	13	6,076	
0421		Communications	563	1,065	1,877	1,219	743	5,250	3,437	745	7,862	1,325	693	1,504	26,323	
0422		Printing and Binding	-	-	-	-	160	22	-	-	-	-	-	345	527	
0425		Fuel	109	217	190	38	99	128	81	46	-	176	151	110	1,345	
0430		All Building & Grounds Related Repairs	482	2,739	2,326	3,324	2,201	4,480	753	139	386	3,257	4,684	5,618	21,359	
0433		All Vehicle Related Repairs	22	39	73	162	22	-	-	-	-	-	-	-	318	
0441		Lease - Interest	-	-	-	-	-	-	-	-	-	-	-	-	-	
0442		Lease - Principal	-	-	-	-	-	-	-	-	-	-	-	-	-	
0444		All Equipment Related Repairs	-	1,886	-	112	-	1,367	270	-	-	-	497	-	4,112	
0450		Professional Services - Legal	-	-	-	-	-	-	-	-	-	-	-	-	-	
0452		Professional Services - Other	838	1,875	821	1,642	827	1,310	1,310	1,310	786	262	2,097	1,572	14,750	
0454		Elevator & Escalator Costs	1,425	4,051	1,723	5,166	1,723	1,723	-	2,043	1,723	1,723	1,723	1,723	24,746	
0459		Security	16,766	9,458	9,527	8,382	12,809	10,752	9,937	11,029	8,339	10,351	9,792	19,110	136,263	
0460		Contractual Services	519	519	3,505	819	1,169	480	719	460	904	460	1,536	2,215	13,528	
0462		Equip. Lease & Maintenance Agmts.	1,650	1,212	150	687	1,216	1,430	1,183	524	1,848	427	1,259	559	12,255	
0463		Insurance	830	830	930	930	930	930	930	930	930	930	930	930	11,160	
0466		Bowling Ball Expense	-	-	-	-	538	-	-	-	-	-	-	-	538	
0467		Rental Bowling Shoe Expense	-	-	-	-	-	-	-	-	-	-	-	-	-	
0468		Repair & Maintenance Pinssetters	78	5,251	-	-	-	-	-	2,912	2,777	6,696	5,036	2,013	24,983	
0469		Bowling Lane Maintenance	-	616	556	1,599	-	-	-	-	198	126	109	360	3,564	
0470		Miscellaneous Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-	
0471		Finance Charges	-	-	-	-	-	-	-	-	-	-	-	-	-	
0472		Equipment Rental	-	-	-	-	-	-	-	-	-	-	-	-	-	
0473		Dues and Subscriptions	-	-	577	-	-	5,847	-	-	-	30	-	-	6,454	
0474		Licenses	2,500	-	490	-	-	3,617	87	-	-	-	-	-	6,694	
0475		Food Purchases	-	-	-	-	-	-	-	-	-	-	-	-	-	
0476		Soft Drink Purchases	-	-	-	-	-	-	-	-	-	-	-	(631)	(631)	
0477		Beer Purchases	1,650	-	-	-	-	-	-	-	-	-	-	-	1,650	
0478		Liquor & Wine Purchases	-	-	299	-	-	-	-	-	-	-	-	-	299	

Reno Sparks Convention and Visitors Authority  
 FY 2017 Actual Expenditures and Revenue  
**National Bowling Stadium - Administration**  
 Fund 15130

Object #	Account #	Account Description	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Total FY 16-17	
			July 2016	August 2016	September 2016	October 2016	November 2016	December 2016	January 2017	February 2017	March 2017	April 2017	May 2017		June 2017
	0479	Paper Products	-	-	162	22	-	447	176	329	-	-	-	1,136	
	0481	Credit Card Discounts	471	61	7	54	18	1	5	5	39	7	5	673	
	0482	Audio - Visual Supplies	561	6,975	2,731	2,745	3,873	108	1,787	2,993	1,452	2,782	4,218	40,402	
	0493	Bowling Pin Expense	-	-	-	-	-	-	-	-	-	-	-	-	
	0486	Cost of Goods Sold	-	-	-	-	-	-	-	-	-	-	-	-	
		<b>Total Supplies and Services</b>	<b>72,568</b>	<b>96,974</b>	<b>87,643</b>	<b>78,636</b>	<b>85,188</b>	<b>72,436</b>	<b>52,543</b>	<b>53,761</b>	<b>50,892</b>	<b>52,506</b>	<b>56,100</b>	<b>73,826</b>	<b>813,072</b>
05		<b>Travel and Entertainment</b>													
	0501	Travel and Lodging	-	207	395	232	407	129	-	738	872	1,602	-	2,289	6,871
	0504	Registrations	-	-	-	198	-	-	-	-	-	-	-	199	
	0505	Local Transportation	-	-	-	-	279	252	-	-	-	292	-	823	
	0506	Entertainment	-	-	-	-	-	-	-	280	-	-	-	281	
	0507	Meeting Expenses	-	-	-	-	-	-	-	-	-	-	-	-	
		<b>Total Travel and Entertainment</b>	<b>-</b>	<b>207</b>	<b>395</b>	<b>431</b>	<b>686</b>	<b>381</b>	<b>-</b>	<b>1,018</b>	<b>872</b>	<b>1,894</b>	<b>-</b>	<b>2,570</b>	<b>6,454</b>
02		<b>Capital Outlay</b>													
	0204	Major Repairs	-	-	-	-	-	-	-	-	-	-	-	-	
	0212	Major Equipment	-	-	-	-	-	-	-	-	-	-	-	-	
	0220	Minor Equipment	-	-	-	-	-	-	-	-	-	-	-	-	
		<b>Total Capital Outlay</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
06		<b>Promotion and Advertising</b>													
	0601	Hospitality	-	470	50	-	-	715	-	-	7	-	780	2,022	
	0603	Booth Expense	-	-	-	-	-	-	-	-	-	-	-	-	
	0605	Brochures	-	-	-	-	-	-	-	-	-	-	-	-	
	0606	Promotional Materials	-	-	-	-	-	-	-	-	-	-	-	-	
	0611	Advertising Productions	-	-	-	-	-	-	-	-	-	-	-	-	
	0612	Consumer Advertising	-	-	-	-	-	-	-	-	-	-	-	-	
	0615	Other Advertising	-	-	-	-	-	-	-	-	-	-	-	-	
	0620	Familiarization Tours	-	-	-	-	-	-	-	-	-	-	-	-	
	0630	Promotions	500	-	500	4,784	2,955	577	1,000	2,927	1,000	1,000	130	15,580	
	0645	Video Production	-	-	-	-	-	-	-	-	-	-	-	5,000	
		<b>Total Promotion and Advertising</b>	<b>500</b>	<b>470</b>	<b>550</b>	<b>4,784</b>	<b>2,955</b>	<b>1,292</b>	<b>1,000</b>	<b>2,927</b>	<b>1,007</b>	<b>1,000</b>	<b>910</b>	<b>22,602</b>	
07		<b>Special Projects</b>													
	0715	Prizes & Awards	-	-	-	-	-	-	-	-	-	-	-	-	
	0731	USBC - Women's Site Fees	-	-	-	-	-	-	167,000	-	-	-	-	167,000	
	0732	USBC - Open Site Fees	110,200	-	-	-	-	-	-	-	-	-	-	110,200	
		<b>Total Special Projects</b>	<b>110,200</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>167,000</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>277,200</b>	
		<b>Total Expenditures and Uses</b>	<b>257,362</b>	<b>218,815</b>	<b>179,891</b>	<b>149,610</b>	<b>124,999</b>	<b>155,461</b>	<b>258,660</b>	<b>97,568</b>	<b>119,831</b>	<b>100,803</b>	<b>108,766</b>	<b>141,061</b>	<b>1,912,550</b>

Reno-Sparks Convention and Visitors Authority  
 FY 2017 Actual Expenditures and Revenue  
**National Bowling Stadium - Administration**

Object #	Account #	Account Description	Fund 15130												Total FY 15-17	
			Actual July 2016	Actual August 2016	Actual September 2016	Actual October 2016	Actual November 2016	Actual December 2016	Actual January 2017	Actual February 2017	Actual March 2017	Actual April 2017	Actual May 2017	Actual June 2017		
<b>Operating Revenues</b>																
R105		Bowling Revenues	82,530	31,901	15,557	36,374	9,692	16,103	24,974	4,725	24,271	12,362	19,214	1,352		259,015
R106		Tenant Lease Revenues	3,972	3,476	584	4,284	2,232	2,215	2,190	1,901	1,980	3,467	2,230	2,144		30,675
R320		Concessions & Catering Net	24,002	4,661	5,753	23,348	5,263	2,379	6,098	4,136	431	3,225	3,580	3,361		87,237
R520		Parking Revenue Fees	9,100	7,155	1,710	1,110	-	-	-	395	1,300	1,395	4,565	4,340		31,169
R370		Technical Services	-	-	722	-	-	-	-	-	-	-	-	-		722
R375		Telecom Revenue	-	-	-	-	-	-	-	-	-	-	-	-		-
R310		Rental Income	-	-	-	-	-	-	-	-	-	-	-	-		-
R331		Food Sales	-	-	-	-	-	-	-	-	-	-	-	-		-
R332		Beverage Sales	5,383	-	1,536	875	-	283	-	673	279	-	-	-		9,029
R333		Vending Machine Revenues	-	-	-	-	-	-	-	-	-	378	-	-		378
R360		Miscellaneous Rev	1,192	389	4,580	72	-	8,865	112	16	22	1,440	280	166		17,131
R459		Security	-	-	-	-	-	205	-	-	-	-	-	-		205
R490		Sign Leases	11,342	1,868	6,631	2,768	1,625	3,250	-	-	3,542	-	-	180		33,166
R385		Subsidy - Reno	-	-	-	-	-	-	-	-	-	-	-	-		-
R314		Room Rebates	-	-	-	-	-	-	-	-	-	-	-	-		-
<b>Operating Revenues</b>			<b>117,521</b>	<b>49,367</b>	<b>39,073</b>	<b>68,831</b>	<b>19,772</b>	<b>33,300</b>	<b>33,374</b>	<b>11,646</b>	<b>31,935</b>	<b>22,267</b>	<b>29,869</b>	<b>11,563</b>		<b>468,718</b>
<b>Departmental Profit or (Loss)</b>			<b>(139,641)</b>	<b>(169,446)</b>	<b>(140,816)</b>	<b>(60,779)</b>	<b>(105,227)</b>	<b>(122,161)</b>	<b>(225,286)</b>	<b>(85,643)</b>	<b>(67,696)</b>	<b>(78,536)</b>	<b>(78,989)</b>	<b>(129,488)</b>		<b>(1,444,232)</b>

Reno-Sparks Convention and Visitors Authority  
 FY 2017 Actual Expenditures and Revenue  
**Reno Events Center**  
 Fund 16135

Object #	Account #	Account Description	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Budget FY 15-17	Outlook FY 15-16	Increase (Decrease)		
			July 2016	August 2016	September 2016	October 2016	November 2016	December 2016	January 2017	February 2017	March 2017	April 2017	May 2017			June 2017	Amount	% Percent
03		<b>Payroll and Related</b>																
0301		Wages - Management	21,175	60,620	52,067	25,560	25,995	36,733	29,439	30,125	49,245	30,033	38,233	43,009	442,264	525,154	(82,890)	-15.8%
0305		Temporary Personnel Services	-	-	4,450	8,482	456	3,862	14,588	3,504	10,343	15,588	4,844	21,512	87,449	-	87,449	100.0%
0308		Wages-Casual	718	44	4,355	4,998	4,400	3,277	2,305	3,339	11,898	3,408	3,625	2,430	44,673	79,725	(35,052)	-44.0%
0311		Group Insurance	5,041	4,983	3,571	2,721	2,780	2,780	2,780	3,231	3,231	3,231	3,189	3,106	40,604	66,363	(25,769)	-39.8%
0312		Retirement Expense	5,789	9,824	11,111	6,627	7,173	8,002	6,126	8,311	13,138	8,192	8,058	11,588	106,139	143,122	(36,983)	-25.8%
0313		Industrial Insurance	872	3,144	1,809	1,062	1,069	1,371	1,032	1,066	1,964	1,187	1,200	1,568	17,454	21,015	(3,561)	-16.9%
0314		Unemployment Expense	857	1,382	1,537	918	912	1,014	952	1,004	1,626	1,006	1,021	1,384	13,575	17,526	(3,951)	-22.5%
0317		FICA/Medicare	470	1,467	1,153	823	614	828	640	858	1,177	677	880	930	10,138	13,007	(2,869)	-22.1%
0320		Clothing & Uniform Expense	155	-	348	2,146	393	419	861	590	244	55	713	435	6,157	7,515	(1,358)	-18.1%
0321		Employee Training	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
0360		Vehicle Allowances	-	-	-	-	-	-	-	-	-	-	-	-	-	1,500	(1,500)	-100.0%
0399		Miscellaneous Employee Expense	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
		<b>Total Payroll and Related</b>	<b>34,875</b>	<b>81,444</b>	<b>80,499</b>	<b>53,395</b>	<b>43,782</b>	<b>58,106</b>	<b>60,523</b>	<b>51,819</b>	<b>92,888</b>	<b>63,457</b>	<b>61,743</b>	<b>65,942</b>	<b>768,453</b>	<b>874,957</b>	<b>(106,504)</b>	<b>-12.2%</b>
04		<b>Supplies and Services</b>																
0401		Utilities - Electric	12,911	15,852	13,225	16,245	13,366	19,600	13,775	6,270	13,410	12,206	8,583	18,018	183,281	183,220	(19,939)	-10.9%
0402		Utilities - Gas & Heat	88	78	91	208	747	3,994	4,618	724	1,090	888	209	114	12,633	11,598	1,035	8.9%
0403		Utilities - Water	88	106	111	188	118	124	84	174	188	174	182	118	1,636	1,871	(235)	-12.8%
0404		Utilities - Sewer	-	1,534	-	-	1,534	-	-	1,552	-	-	1,230	-	5,850	3,815	2,035	53.3%
0405		Trash Removal	346	548	-	1,200	3,615	628	5,099	140	1,787	620	636	1,271	15,270	23,950	(8,585)	-36.0%
0407		Fire Protection	-	624	-	-	1,950	1,080	-	-	535	3,472	232	1,098	8,971	8,370	601	7.2%
0410		Office Supplies Expenses	-	355	354	723	554	539	733	789	253	886	803	519	6,468	6,662	(194)	-2.9%
0411		Maintenance Supplies	-	-	-	-	-	-	-	-	-	-	-	308	308	-	100.0%	
0412		Janitorial Supplies	-	-	81	1,017	1,778	739	2,296	1,773	2,714	1,356	3,701	3,244	18,697	17,897	800	4.5%
0415		Miscellaneous Supplies - Other	153	244	244	153	523	244	153	170	161	161	301	-	2,507	5,633	(3,126)	-55.5%
0420		Postage & Freight	2	4	14	8	7	100	146	43	137	84	228	89	872	261	611	234.1%
0421		Communications	405	378	1,253	588	450	1,600	1,397	495	2,642	612	685	875	11,380	14,963	(3,583)	-23.9%
0422		Printing and Binding	-	-	-	-	22	-	22	55	-	-	-	-	77	555	(478)	-86.1%
0425		Fuel - Auto	-	-	110	-	301	292	53	103	174	192	133	139	1,497	1,372	125	9.1%
0430		All Building & Grounds Related Repairs	574	925	2,677	585	376	643	512	1,863	993	152	1,036	979	11,145	11,145	0	0.0%
0433		All Vehicle Related Repairs	52	-	-	-	-	-	-	-	-	-	-	-	52	25	27	108.0%
0441		Lease - Interest	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
0442		Lease - Principal	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
0444		All Equipment Related Repairs	-	3,849	3,490	6,377	-	252	200	-	42	2,133	730	410	17,283	14,744	2,539	17.2%
0450		Professional Services - Legal	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
0452		Professional Services - Other	756	1,511	1,282	2,317	1,378	932	4,228	1,553	1,001	337	2,485	1,243	19,000	17,515	1,488	8.5%
0454		Elevator & Escalator Costs	-	1,320	880	1,967	680	1,714	680	-	880	680	880	880	9,621	8,340	1,281	15.4%
0458		Security	9,578	11,289	16,986	26,587	24,812	20,944	11,624	28,782	34,931	27,287	16,896	32,747	264,163	252,623	11,540	4.6%
0460		Contractual Services	5,090	662	18,530	13,131	41,143	25,030	17,919	29,351	28,906	32,984	37,821	45,787	296,434	282,567	13,867	12.9%
0462		Equip Lease & Maintenance Agmts	360	730	730	730	1,135	730	1,310	537	1,875	730	562	2,040	11,475	10,988	587	5.4%
0463		Insurance	2,538	2,538	2,538	2,538	2,538	2,538	2,538	2,538	2,538	2,538	2,538	30,456	22,487	7,969	35.4%	
0470		Miscellaneous Expenses	-	-	-	-	-	-	-	37	-	-	-	-	37	415	(378)	-91.1%
0471		Finance Charges	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
0472		Equipment Rental	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
0473		Dues and Subscriptions	-	-	-	-	-	-	-	-	598	-	-	397	470	1,465	(2,257)	-35.1%
0474		Licenses	2,500	-	-	-	-	-	-	-	-	-	-	-	2,500	-	2,500	0.0%
0481		Credit Card Discounts	2,405	2,428	3,637	6,489	3,709	5,107	2,812	130	1,198	11,472	7,813	5,241	54,141	58,803	(4,662)	-7.6%
0482		Audio - Visual Supplies	-	-	-	-	-	-	-	-	-	-	-	782	782	1,614	(832)	-52.8%
0486		Cost of Goods Sold	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
		<b>Total Supplies and Services</b>	<b>37,852</b>	<b>44,573</b>	<b>65,693</b>	<b>65,049</b>	<b>100,713</b>	<b>86,832</b>	<b>68,855</b>	<b>76,889</b>	<b>95,183</b>	<b>88,714</b>	<b>87,981</b>	<b>118,870</b>	<b>967,884</b>	<b>871,561</b>	<b>(9,323)</b>	<b>-0.4%</b>

Reno-Sparks Convention and Visitors Authority  
 FY 2017 Actual Expenditures and Revenue  
**Reno Events Center**

Fund 15135

Object #	Account #	Account Description	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Budget FY 16-17	Outlook FY 15-16	Increase (Decrease)		
			July 2016	August 2016	September 2016	October 2016	November 2016	December 2016	January 2017	February 2017	March 2017	April 2017	May 2017			June 2017	Amount	% Percent
05		Travel and Entertainment				893		12			508		940	112	2,265	2,770	(505)	-18.2%
	0501	Travel and Lodging																
	0504	Registrations																0.0%
	0506	Local Transportation																0.0%
	0506	Entertainment																0.0%
	0507	Meeting Expenses																0.0%
		<b>Total Travel and Entertainment</b>				<b>893</b>		<b>12</b>			<b>508</b>		<b>940</b>	<b>112</b>	<b>2,265</b>	<b>2,770</b>	<b>(505)</b>	<b>-18.2%</b>
02		Capital Outlay																
	0220	Small Equipment																0.0%
		<b>Total Capital Outlay</b>																<b>0.0%</b>
06		Promotion and Advertising																
	0601	Hospitality			3,888	1,500		715		3,080		2,300			11,261	12,168	(907)	-7.5%
	0603	Booth Expense																0.0%
	0605	Brochures																0.0%
	0608	Promotional Materials												334	334		334	100.0%
	0611	Advertising Productions																0.0%
	0613	Convention Advertising																0.0%
	0615	Other Advertising																0.0%
	0626	Convention Advertising Production																0.0%
	0630	Promotions																0.0%
	0645	Video Production																0.0%
		<b>Total Promotion and Advertising</b>			<b>3,888</b>	<b>1,500</b>		<b>715</b>		<b>3,080</b>		<b>2,300</b>		<b>334</b>	<b>11,596</b>	<b>12,168</b>	<b>(573)</b>	<b>-4.7%</b>
07		Special Projects																
	0715	Prizes & Awards																0.0%
		<b>Total Special Projects</b>																<b>0.0%</b>
		<b>Total Expenditures and Uses</b>	<b>72,727</b>	<b>128,017</b>	<b>149,858</b>	<b>140,637</b>	<b>144,495</b>	<b>145,865</b>	<b>130,378</b>	<b>131,788</b>	<b>188,559</b>	<b>184,471</b>	<b>150,644</b>	<b>205,058</b>	<b>1,750,297</b>	<b>1,861,456</b>	<b>(111,159)</b>	<b>-6.0%</b>

Reno-Sparks Convention and Visitors Authority  
 FY 2017 Actual Expenditures and Revenue  
**Reno Events Center**  
 Fund 15135

Object #	Account #	Account Description	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Budget	Outlook FY 15-16	Increase (Decrease)		
			July 2016	August 2016	September 2016	October 2016	November 2016	December 2016	January 2017	February 2017	March 2017	April 2017	May 2017	June 2017		FY 16-17	Amount	% Percent
Operating Revenues																		
R310		Facility Rent	22,000	25,000	52,315	47,500	40,668	32,453	81,966	74,804	22,781	77,740	71,468	15,000	543,699	615,961	(72,262)	-11.7%
R314		Room Rebates	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
R320		Concessions & Catering Net	-	-	-	12,454	11,004	22,753	8,421	7,278	18,275	1,475	58,084	2,930	143,684	143,829	(145)	-0.1%
R331		Food Sales	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
R332		Beverage Sales	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
R333		Vending Machine Revenues	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
R360		Miscellaneous Rev	180	-	405	490	618	378	100	148	587	802	7	710	4,225	3,496	729	20.9%
R370		Technical Services	-	875	3,000	3,588	-	6,063	1,000	-	2,279	2,807	800	-	13,141	29,340	(10,199)	-34.8%
R371		Stagehand Revenues	9,954	-	38,197	12,623	7,926	1,104	-	33,917	-	51,206	-	7,556	164,764	130,192	34,572	26.8%
R376		Telecom Revenues	-	-	400	400	-	-	-	500	2,600	375	-	-	4,275	7,038	(2,763)	-36.3%
R459		Security	-	-	-	-	-	1,035	-	840	1,065	383	-	1,141	4,464	2,958	1,506	50.9%
R475		Suite Revenue	-	-	37,500	-	252	37,500	-	-	37,500	-	-	37,500	150,262	150,000	262	0.2%
R485		Box Office Rebates	7,871	11,006	16,793	28,134	15,612	28,852	24,026	36,406	11,899	8,755	22,579	921	210,656	210,973	(317)	-0.2%
R486		Facility Use Fees	4,081	-	62,855	17,441	27,795	(4,225)	4,216	36,958	-	38,804	-	3,757	165,480	152,838	32,642	21.4%
R490		Sign Leases	5,056	1,809	2,438	-	3,250	-	-	-	2,438	-	3,250	-	18,242	26,808	(8,566)	-32.0%
R520		Parking Revenue Fees	-	7,088	4,610	4,800	4,800	5,110	7,840	9,130	5,279	12,420	19,030	1,410	81,617	74,346	7,271	8.8%
R750		Cost Reimbursables	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
R800		Merchandise Sales	-	-	4,288	2,125	1,987	-	-	-	-	1,673	-	1,606	11,699	9,838	2,060	21.4%
Operating Revenues			49,144	46,779	222,811	127,563	107,922	131,023	107,672	199,979	106,503	196,040	175,229	72,533	1,542,186	1,557,418	(15,220)	-1.0%
Departmental Profit or (Loss)			(23,583)	(80,238)	72,953	(13,074)	(36,573)	(14,642)	(22,706)	58,191	(82,056)	31,589	24,585	(132,525)	(208,099)	(304,038)	95,939	-31.0%

Departmental Approval

Date

Reno-Sparks Convention and Visitors Authority  
 FY 2016 Actual Expenditures and Revenue  
**Reno-Sparks Convention Center - Summary**

Account Description	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Total FY 15-16
	July 2015	August 2015	September 2015	October 2015	November 2015	December 2015	January 2016	February 2016	March 2016	April 2016	May 2016	June 2016	
<b>Payroll and Related</b>													
Administrative	39,212	63,900	61,863	100,960	71,911	73,048	61,658	64,542	59,706	101,774	52,311	67,687	818,572
Maintenance	31,267	58,865	44,505	104,724	48,425	42,283	41,405	61,226	39,631	93,268	55,004	60,785	681,388
Engineering	21,463	32,076	32,220	47,557	32,860	38,158	32,740	32,666	32,225	46,713	32,070	46,095	426,843
Public Safety	-	-	-	-	-	1,195	631	-	-	202	36	343	2,407
<b>Total Payroll and Related</b>	<b>91,942</b>	<b>154,841</b>	<b>138,588</b>	<b>253,241</b>	<b>153,196</b>	<b>154,684</b>	<b>136,434</b>	<b>158,434</b>	<b>131,562</b>	<b>241,957</b>	<b>139,421</b>	<b>174,910</b>	<b>1,929,210</b>
<b>Supplies and Services</b>													
Administrative	16,994	30,654	19,036	37,587	13,969	17,046	21,177	27,003	17,285	23,637	24,044	16,465	264,897
Maintenance	3,165	21,801	8,712	11,510	11,339	12,991	6,904	9,962	16,362	20,903	19,697	9,624	152,970
Engineering	76,248	55,539	74,262	113,665	84,957	71,933	67,864	52,024	94,609	61,784	54,185	84,324	891,394
Public Safety	15,531	32,243	37,335	40,004	33,849	34,549	32,439	52,182	34,792	31,890	56,546	71,442	472,802
<b>Total Supplies and Services</b>	<b>111,938</b>	<b>140,237</b>	<b>139,345</b>	<b>202,766</b>	<b>144,114</b>	<b>136,519</b>	<b>128,384</b>	<b>141,171</b>	<b>163,048</b>	<b>138,214</b>	<b>154,472</b>	<b>181,855</b>	<b>1,782,063</b>
<b>Travel and Entertainment</b>													
Administrative	-	88	1,237	-	-	-	-	-	2,588	-	527	3,163	7,603
Maintenance	-	-	-	-	-	-	-	-	-	-	-	-	-
Engineering	-	-	-	-	-	-	-	-	-	-	-	-	-
Public Safety	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Total Travel and Entertainment</b>	<b>-</b>	<b>88</b>	<b>1,237</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>2,588</b>	<b>-</b>	<b>527</b>	<b>3,163</b>	<b>7,603</b>
<b>Promotion and Advertising</b>													
Administrative	-	3,088	1,328	213	398	901	-	-	-	-	-	-	5,928
Maintenance	-	-	-	-	-	-	-	-	-	-	-	-	-
Engineering	-	-	-	-	-	-	-	-	-	-	-	-	-
Public Safety	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Total Promotion and Advertising</b>	<b>-</b>	<b>3,088</b>	<b>1,328</b>	<b>213</b>	<b>398</b>	<b>901</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>5,928</b>
<b>Capital Outlay</b>													
Administrative	-	-	-	-	-	-	-	-	-	-	-	-	-
Maintenance	-	-	-	-	-	-	-	-	-	-	-	-	-
Engineering	-	-	-	-	-	-	-	-	-	-	-	-	-
Public Safety	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Total Capital Outlay</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Total Expenditures</b>	<b>203,880</b>	<b>298,254</b>	<b>260,498</b>	<b>456,220</b>	<b>297,708</b>	<b>292,104</b>	<b>264,818</b>	<b>299,605</b>	<b>297,198</b>	<b>380,171</b>	<b>294,420</b>	<b>359,928</b>	<b>3,724,804</b>

Reno-Sparks Convention and Visitors Authority  
FY 2016 Actual Expenditures and Revenue

**Reno-Sparks Convention Center - Summary**

Account Description	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Total FY 15-16
	July 2015	August 2015	September 2015	October 2015	November 2015	December 2015	January 2016	February 2016	March 2016	April 2016	May 2016	June 2016	
<b>Operating Revenues</b>													
Administrative	47,731	116,308	139,212	342,114	288,156	63,193	133,355	323,375	176,041	521,575	472,306	80,831	2,704,197
Maintenance	-	-	-	-	-	-	-	-	-	-	-	-	-
Engineering	-	-	-	-	-	-	-	-	-	-	-	-	-
Public Safety	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Total Operating Revenues</b>	<b>47,731</b>	<b>116,308</b>	<b>139,212</b>	<b>342,114</b>	<b>288,156</b>	<b>63,193</b>	<b>133,355</b>	<b>323,375</b>	<b>176,041</b>	<b>521,575</b>	<b>472,306</b>	<b>80,831</b>	<b>2,704,197</b>
<b>Profit or (Loss)</b>	<b>(156,149)</b>	<b>(181,946)</b>	<b>(141,286)</b>	<b>(114,106)</b>	<b>(9,552)</b>	<b>(228,911)</b>	<b>(131,463)</b>	<b>23,770</b>	<b>(121,157)</b>	<b>141,404</b>	<b>177,886</b>	<b>(279,097)</b>	<b>(1,020,607)</b>
<b>Margin Percentage</b>	<b>-327.1%</b>	<b>-156.4%</b>	<b>-101.5%</b>	<b>-33.4%</b>	<b>-3.3%</b>	<b>-362.2%</b>	<b>-98.6%</b>	<b>7.4%</b>	<b>-68.8%</b>	<b>27.1%</b>	<b>37.7%</b>	<b>-345.3%</b>	<b>-37.7%</b>
<b>Departmental Profit or (Loss)</b>													
<b>Margins</b>													
Administrative	(8,475)	18,578	55,748	203,354	201,878	(27,802)	50,520	231,830	96,462	396,164	395,424	(6,484)	1,607,197
Maintenance	(34,432)	(80,666)	(53,217)	(116,234)	(59,764)	(55,274)	(48,309)	(71,188)	(55,993)	(114,171)	(74,701)	(70,409)	(834,358)
Engineering	(97,711)	(87,615)	(106,482)	(161,222)	(117,817)	(110,091)	(100,604)	(84,690)	(126,834)	(108,497)	(86,255)	(130,419)	(1,318,237)
Public Safety	(15,531)	(32,243)	(37,335)	(40,004)	(33,849)	(35,744)	(33,070)	(52,182)	(34,792)	(32,092)	(56,582)	(71,785)	(475,209)
<b>Total Departmental Profit or (Loss)</b>	<b>(156,149)</b>	<b>(181,946)</b>	<b>(141,286)</b>	<b>(114,106)</b>	<b>(9,552)</b>	<b>(228,911)</b>	<b>(131,463)</b>	<b>23,770</b>	<b>(121,157)</b>	<b>141,404</b>	<b>177,886</b>	<b>(279,097)</b>	<b>(1,020,607)</b>



Reno-Sparks Convention and Visitors Authority  
 FY 2016 Actual Expenditures and Revenue  
**Reno-Sparks Convention Center - Administration**

Fund 15030

Object #	Account #	Account Description	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Total FY 15-16	
			July 2015	August 2015	September 2015	October 2016	November 2015	December 2015	January 2016	February 2016	March 2016	April 2016	May 2016		June 2016
03		<b>Payroll and Related</b>													
	0301	Wages - Management	25,073	40,687	39,872	61,814	39,998	51,288	39,464	40,351	39,749	74,034	32,509	46,371	531,211
	0305	Temporary Personnel Services	50	3,071	2,550	12,541	12,289	1,660	2,258	4,165	-	280	2,885	-	41,759
	0308	Wages-Casual	-	341	-	-	-	-	-	-	-	-	-	-	341
	0311	Group Insurance	5,848	5,848	5,848	5,848	5,848	6,182	6,182	6,182	6,182	6,038	5,573	5,573	71,162
	0312	Retirement Expense	6,454	11,120	10,942	16,573	11,049	11,049	11,049	11,049	11,049	16,573	9,029	12,974	138,910
	0313	Industrial Insurance	401	739	722	1,175	674	686	670	731	689	1,074	655	919	9,135
	0314	Unemployment Expense	755	1,240	1,088	1,863	1,209	1,200	1,194	1,220	1,202	2,231	975	1,391	15,568
	0317	FICA/Medicare	331	554	541	846	543	683	531	544	535	1,244	321	459	7,132
	0321	Employee Training	-	-	-	-	-	-	-	-	-	-	364	-	364
	0327	Insurance Contribution	-	-	-	-	-	-	-	-	-	-	-	-	-
	0380	Vehicle Allowances	300	300	300	300	300	300	300	300	300	300	-	-	3,000
	0382	Bonus/Incentive Pay	-	-	-	-	-	-	-	-	-	-	-	-	-
	0399	Miscellaneous Employee Expense	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Payroll and Related</b>	<b>39,212</b>	<b>63,900</b>	<b>61,863</b>	<b>100,960</b>	<b>71,911</b>	<b>73,048</b>	<b>61,658</b>	<b>64,542</b>	<b>59,706</b>	<b>101,774</b>	<b>52,311</b>	<b>67,687</b>	<b>818,572</b>
04		<b>Supplies and Services</b>													
	0410	Office Supplies Expenses	334	320	1,006	520	812	438	627	912	248	551	2,840	2,578	10,986
	0415	Miscellaneous Supplies	1,733	16,613	4,330	24,091	619	2,671	6,357	12,800	4,160	940	8,166	2,589	85,069
	0420	Postage & Freight	22	22	404	76	23	248	524	434	24	-	10	55	1,842
	0421	Communications	483	860	861	660	856	697	889	656	884	877	887	2,359	10,769
	0422	Printing and Binding	-	-	-	-	-	125	-	-	-	-	-	222	347
	0444	Repairs - Equipment	-	-	-	-	-	-	-	-	-	-	-	-	-
	0450	Professional Services - Legal	-	-	-	-	-	-	-	-	-	-	-	-	-
	0460	Contractual Services	-	-	-	-	-	-	-	-	-	-	-	-	-
	0462	Equip. Lease & Maintenance Agmts.	491	491	491	832	451	491	902	793	491	661	463	640	7,197
	0463	Insurance	11,431	11,408	11,408	11,408	11,408	11,408	11,408	11,408	11,408	11,408	11,408	5,486	131,997
	0470	Miscellaneous Expenses	-	-	-	-	-	-	-	-	-	-	-	1,270	1,270
	0471	Finance Charges	-	-	-	-	-	-	-	-	-	-	-	-	-
	0473	Dues and Subscriptions	-	940	535	-	-	968	470	-	70	-	470	266	3,720
	0474	Licenses	2,500	-	-	-	-	-	-	-	-	200	-	-	2,700
	0481	Credit Card Disc/Cash Over	-	-	-	-	-	-	-	-	-	9,000	-	-	9,000
		<b>Total Supplies and Services</b>	<b>16,994</b>	<b>30,654</b>	<b>19,036</b>	<b>37,587</b>	<b>13,969</b>	<b>17,046</b>	<b>21,177</b>	<b>27,003</b>	<b>17,285</b>	<b>23,637</b>	<b>24,044</b>	<b>16,465</b>	<b>264,897</b>

Reno-Sparks Convention and Visitors Authority  
 FY 2016 Actual Expenditures and Revenue  
**Reno-Sparks Convention Center - Administration**

		Fund 15030													
Object #	Account #	Account Description	Actual July 2015	Actual August 2015	Actual September 2015	Actual October 2015	Actual November 2015	Actual December 2015	Actual January 2016	Actual February 2016	Actual March 2016	Actual April 2016	Actual May 2016	Actual June 2016	Total FY 15-16
05		<b>Travel and Entertainment</b>													
	0501	Travel and Lodging	-	8	1,237	-	-	-	-	-	2,588	-	527	3,163	7,623
	0504	Registrations	-	-	-	-	-	-	-	-	-	-	-	-	-
	0505	Local Transportation	-	-	-	-	-	-	-	-	-	-	-	-	-
	0506	Entertainment	-	80	-	-	-	-	-	-	-	-	-	-	80
	0507	Meeting Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Travel and Entertainment</b>	-	88	1,237	-	-	-	-	-	2,588	-	527	3,163	7,603
06		<b>Promotion and Advertising</b>													
	0601	Hospitality	-	3,088	1,328	213	398	901	-	-	-	-	-	-	5,928
	0615	Other Advertising	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Promotion and Advertising</b>	-	3,088	1,328	213	398	901	-	-	-	-	-	-	5,928
02		<b>Capital Outlay</b>													
	0201	Major Repair	-	-	-	-	-	-	-	-	-	-	-	-	-
	0211	Major Equipment	-	-	-	-	-	-	-	-	-	-	-	-	-
	0220	Minor Equipment	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Capital Outlay</b>	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Expenditures</b>	56,206	97,730	83,464	138,760	86,278	90,995	82,835	91,545	79,579	125,411	76,882	87,315	1,097,000
		<b>Revenues</b>													
	R310	Rental Income	31,250	578,034	303,725	442,249	275,092	23,284	265,720	745,996	110,874	1,096,825	1,180,160	42,135	5,095,344
	R311	Facility Rental Discounts	(2,000)	(566,264)	(260,555)	(251,989)	(181,851)	(1,035)	(171,811)	(571,497)	(17,580)	(711,793)	(955,624)	(21,810)	(3,713,809)
	R313	Sign/Reader Board Rental	-	-	-	-	-	-	-	-	-	-	-	-	-
	R314	Rental Rebate (Hotels)	-	-	-	-	15,465	-	-	-	26,208	(10,822)	-	-	30,851
	R320	Concessions and Catering	2,268	627	42,052	11,934	129,860	15,696	1,219	31,207	33,448	2,482	88,136	56,117	413,046
	R330	Set-up Charges	3,628	42,113	192	2,773	596	3,335	390	4,429	567	2,099	4,334	(120)	64,336
	R333	Vending Machine Revenue	796	126	-	12	18	236	179	125	1,627	79	2,693	481	6,312
	R360	Miscellaneous Revenues	441	290	221	229	228	366	221	1,196	496	221	396	1,111	5,416
	R365	AV Equipment Rental	2,105	17,535	9,282	85,833	17,024	2,671	17,440	37,371	696	4,709	27,503	365	222,334
	R370	Technical Services	750	3,225	26,816	22,310	4,441	3,594	900	32,968	-	1,050	6,685	-	102,739
	R375	Telecom	-	-	5,553	2,782	1,617	785	4	10,913	3,701	121	1,242	1,226	27,924
	R415	Sale Of Fixed Assets	-	-	-	-	-	-	-	-	-	-	-	611	611
	R420	Gain (Loss) Sale of Fixed Assets	-	-	-	-	-	-	-	-	-	-	-	-	-
	R459	Security	-	-	7,432	-	625	3,038	-	(6,652)	886	-	1,341	-	6,570
	R460	Other Rental Revenue	-	-	-	-	-	-	-	-	-	-	-	-	-
	R490	Sign Leases	-	1,812	-	-	-	2,535	-	-	-	-	362	-	4,709
	R520	Event Parking Fees	8,553	37,945	4,494	24,181	25,001	8,688	18,208	35,459	13,809	135,850	116,628	-	428,816
	R750	Cost Reimbursables	-	865	-	2,020	40	-	885	1,860	1,309	754	450	716	8,898
		<b>Total Revenues</b>	47,731	116,308	139,212	342,114	288,156	63,193	133,355	323,375	176,041	521,575	472,306	80,831	2,704,197
		<b>Departmental Profit (Loss)</b>	(8,475)	18,578	55,748	203,354	201,878	(27,802)	50,520	231,830	96,462	396,164	395,424	(6,484)	1,607,197

Reno-Sparks Convention and Visitors Authority  
 FY 2016 Actual Expenditures and Revenue  
**Reno-Sparks Convention Center - Maintenance**

Fund 15031

Object #	Account #	Account Description	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Total FY 15-16	
			July 2015	August 2015	September 2015	October 2015	November 2015	December 2015	January 2016	February 2016	March 2016	April 2016	May 2016		June 2016
03		<b>Payroll and Related</b>													
	0301	Wages - Management	17,735	24,986	24,137	40,137	21,978	22,555	21,507	24,432	22,384	37,581	27,209	30,243	314,884
	0305	Temporary Personnel Services	1,371	18,265	6,285	44,345	11,086	5,091	5,079	19,330	1,933	35,970	12,002	12,661	173,418
	0308	Wages-Casual	-	-	-	-	-	-	-	-	-	-	-	-	-
	0311	Group Insurance	6,476	5,736	4,707	5,189	5,715	5,715	5,683	5,715	5,683	5,189	4,944	4,646	65,398
	0312	Retirement Expense	3,690	6,083	5,944	8,960	6,047	5,773	5,964	5,839	5,870	9,413	6,796	7,651	78,030
	0313	Industrial Insurance	1,227	1,729	1,670	2,777	1,521	1,561	1,488	1,691	1,549	2,601	1,883	2,093	21,790
	0314	Unemployment Expense	532	750	761	1,204	659	628	645	733	672	1,127	816	907	9,434
	0317	FICA/Medicare	236	337	325	560	297	305	290	322	302	523	355	249	4,101
	0320	Clothing and Uniform Expenses	-	979	676	1,552	1,058	655	749	2,243	380	864	999	2,335	12,490
	0321	Employee Training	-	-	-	-	-	-	-	-	-	-	-	-	-
	0327	Insurance Contribution	-	-	-	-	-	-	-	-	-	-	-	-	-
	0395	Safety Equipment	-	-	-	-	64	-	-	921	858	-	-	-	1,843
	0399	Miscellaneous Employee Expense	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Payroll and Related</b>	<b>31,267</b>	<b>58,865</b>	<b>44,505</b>	<b>104,724</b>	<b>48,425</b>	<b>42,283</b>	<b>41,405</b>	<b>61,226</b>	<b>39,631</b>	<b>93,268</b>	<b>55,004</b>	<b>60,785</b>	<b>681,388</b>
04		<b>Supplies and Services</b>													
	0405	Trash Removal	1,807	2,057	3,103	2,525	5,903	2,852	1,633	2,524	3,504	2,366	3,868	2,111	34,253
	0411	Maintenance Supplies	-	-	-	-	-	-	-	-	-	-	-	-	-
	0412	Janitorial Supplies	689	10,618	2,738	6,087	115	4,079	1,074	2,542	7,220	8,621	12,971	625	57,379
	0415	Miscellaneous Supplies	-	-	-	-	-	-	-	-	-	-	-	-	-
	0420	Postage & Freight	-	-	-	-	-	-	-	-	-	-	-	-	-
	0425	Fuel	-	-	-	-	-	-	-	-	-	-	-	-	-
	0430	All Building Related Repairs	-	-	-	-	-	-	-	-	-	-	-	-	-
	0433	All Vehicle Related Repairs	-	-	-	-	-	-	-	-	-	-	-	-	-
	0444	All Equipment Related Repairs	669	1,699	13	40	952	2,023	1,339	2,038	1,087	280	-	1,172	11,312
	0460	Contractual Services	-	7,427	2,858	2,858	4,369	4,037	2,858	2,858	4,551	9,636	2,858	5,716	50,026
	0462	Equip. Lease & Maintenance Agmts.	-	-	-	-	-	-	-	-	-	-	-	-	-
	0470	Miscellaneous Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Supplies and Services</b>	<b>3,165</b>	<b>21,801</b>	<b>8,712</b>	<b>11,510</b>	<b>11,339</b>	<b>12,991</b>	<b>6,904</b>	<b>9,962</b>	<b>16,362</b>	<b>20,903</b>	<b>19,697</b>	<b>9,624</b>	<b>152,970</b>

Reno-Sparks Convention and Visitors Authority  
 FY 2016 Actual Expenditures and Revenue  
**Reno-Sparks Convention Center - Maintenance**

Fund 15031

Object #	Account #	Account Description	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Total FY 15-16	
			July 2015	August 2015	September 2015	October 2015	November 2015	December 2015	January 2016	February 2016	March 2016	April 2016	May 2016		June 2016
05		<b>Travel and Entertainment</b>													
	0501	Travel and Lodging	-	-	-	-	-	-	-	-	-	-	-	-	
	0504	Registrations	-	-	-	-	-	-	-	-	-	-	-	-	
	0505	Local Transportation	-	-	-	-	-	-	-	-	-	-	-	-	
	0506	Entertainment	-	-	-	-	-	-	-	-	-	-	-	-	
	0507	Meeting Expenses	-	-	-	-	-	-	-	-	-	-	-	-	
		<b>Total Travel and Entertainment</b>	-	-	-	-	-	-	-	-	-	-	-	-	
06		<b>Promotion and Advertising</b>													
	0601	Hospitality	-	-	-	-	-	-	-	-	-	-	-	-	
	0615	Other Advertising	-	-	-	-	-	-	-	-	-	-	-	-	
		<b>Total Promotion and Advertising</b>	-	-	-	-	-	-	-	-	-	-	-	-	
02		<b>Capital Outlay</b>													
	0220	Minor Equipment	-	-	-	-	-	-	-	-	-	-	-	-	
		<b>Total Capital Outlay</b>	-	-	-	-	-	-	-	-	-	-	-	-	
		<b>Total Expenditures</b>	<b>34,432</b>	<b>80,666</b>	<b>53,217</b>	<b>116,234</b>	<b>59,764</b>	<b>55,274</b>	<b>48,309</b>	<b>71,188</b>	<b>55,993</b>	<b>114,171</b>	<b>74,701</b>	<b>70,409</b>	<b>834,358</b>

Reno-Sparks Convention and Visitors Authority  
FY 2016 Actual Expenditures and Revenue

**Reno-Sparks Convention Center - Engineering**

Fund 15032

Object #	Account #	Account Description	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Total FY 15-16	
			July 2015	August 2015	September 2015	October 2015	November 2015	December 2015	January 2016	February 2016	March 2016	April 2016	May 2016		June 2016
03		<b>Payroll and Related</b>													
	0301	Wages - Management	13,731	21,059	21,222	32,100	21,677	26,467	21,031	21,480	21,058	31,501	21,010	31,045	283,401
	0305	Temporary Personnel Services	-	-	-	-	-	-	-	-	-	-	-	-	-
	0308	Wages-Casual	-	34	-	256	121	216	67	143	169	98	78	267	1,449
	0311	Group Insurance	2,707	2,707	2,707	2,707	2,707	2,707	2,707	2,707	2,707	2,707	2,707	2,707	32,484
	0312	Retirement Expense	3,464	5,877	5,877	8,815	5,877	5,877	5,877	5,877	5,877	8,814	5,877	8,516	76,625
	0313	Industrial Insurance	950	1,460	1,469	2,239	1,508	1,848	1,460	1,496	1,469	2,187	1,459	2,167	19,712
	0314	Unemployment Expense	412	633	637	971	654	636	633	649	637	948	633	939	8,382
	0317	FICA/Medicare	199	306	308	469	316	387	306	314	308	458	306	454	4,131
	0320	Clothing and Uniform Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-
	0321	Employee Training	-	-	-	-	-	-	-	-	-	-	-	-	-
	0327	Insurance Contribution	-	-	-	-	-	-	-	-	-	-	-	-	-
	0395	Safety Equipment	-	-	-	-	-	-	659	-	-	-	-	-	659
		<b>Total Payroll and Related</b>	<b>21,463</b>	<b>32,076</b>	<b>32,220</b>	<b>47,557</b>	<b>32,860</b>	<b>38,158</b>	<b>32,740</b>	<b>32,666</b>	<b>32,225</b>	<b>46,713</b>	<b>32,070</b>	<b>46,095</b>	<b>426,843</b>
04		<b>Supplies and Services</b>													
	0401	Utilities - Electric	54,213	25,051	53,194	94,720	62,359	53,890	30,701	27,108	40,233	38,124	28,587	40,168	548,348
	0402	Utilities - Gas & Heat	8,153	2,190	1,278	2,896	5,701	7,585	15,250	13,372	14,588	10,113	7,821	7,059	96,006
	0403	Utilities - Water	2,785	3,276	4,671	4,399	2,942	646	511	734	668	1,783	3,252	7,243	32,910
	0404	Utilities - Sewer	-	601	8,362	-	4,086	-	-	4,405	-	-	2,286	-	19,740
	0407	Fire Protection	-	570	-	-	-	380	-	380	419	-	398	800	2,947
	0412	Janitorial Supplies	-	-	-	-	-	-	-	-	-	-	-	-	-
	0415	Miscellaneous Supplies	148	159	39	-	272	-	446	64	117	788	39	7	2,079
	0425	Fuel	-	-	-	-	-	-	-	-	-	-	-	-	-
	0430	All Building Related Repairs	9,686	19,942	4,700	9,840	7,983	7,238	7,166	3,677	34,142	5,972	8,916	10,140	129,402
	0433	All Vehicle Related Repairs	-	-	-	-	-	-	-	-	-	-	-	-	-
	0444	All Equipment Related Repairs	-	2,292	393	352	156	736	636	826	1,172	3,546	75	1,408	11,592
	0460	Contractual Services	1,263	1,458	1,625	1,458	1,458	1,458	13,154	1,458	3,270	1,458	2,811	17,499	48,370
	0462	Equip. Lease & Maintenance Agmts.	-	-	-	-	-	-	-	-	-	-	-	-	-
	0470	Miscellaneous Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Supplies and Services</b>	<b>76,248</b>	<b>55,539</b>	<b>74,262</b>	<b>113,665</b>	<b>84,957</b>	<b>71,933</b>	<b>67,864</b>	<b>52,024</b>	<b>94,609</b>	<b>61,784</b>	<b>54,185</b>	<b>84,324</b>	<b>891,394</b>

Reno-Sparks Convention and Visitors Authority  
 FY 2016 Actual Expenditures and Revenue

**Reno-Sparks Convention Center - Engineering**

Fund 15032

Object #	Account #	Account Description	Fund 15032												Total FY 15-16
			Actual July 2015	Actual August 2015	Actual September 2015	Actual October 2015	Actual November 2015	Actual December 2015	Actual January 2016	Actual February 2016	Actual March 2016	Actual April 2016	Actual May 2016	Actual June 2016	
05		<b>Travel and Entertainment</b>													
	0501	Travel and Lodging	-	-	-	-	-	-	-	-	-	-	-	-	-
	0504	Registrations	-	-	-	-	-	-	-	-	-	-	-	-	-
	0505	Local Transportation	-	-	-	-	-	-	-	-	-	-	-	-	-
	0506	Entertainment	-	-	-	-	-	-	-	-	-	-	-	-	-
	0507	Meeting Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Travel and Entertainment</b>	-	-	-	-	-	-	-	-	-	-	-	-	-
06		<b>Promotion and Advertising</b>													
	0601	Hospitality	-	-	-	-	-	-	-	-	-	-	-	-	-
	0615	Other Advertising	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Promotion and Advertising</b>	-	-	-	-	-	-	-	-	-	-	-	-	-
02		<b>Capital Outlay</b>													
	0211	Major Equipment	-	-	-	-	-	-	-	-	-	-	-	-	-
	0220	Minor Equipment Purchases	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Capital Outlay</b>	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Expenditures</b>	97,711	87,615	106,482	161,222	117,817	110,091	100,604	84,690	126,834	108,497	86,255	130,419	1,318,237
		<b>Revenues</b>													
	R360	Miscellaneous Revenue	-	-	-	-	-	-	-	-	-	-	-	-	-
	R750	Cost Reimbursable	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Revenues</b>	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Net Departmental Expenses</b>	97,711	87,615	106,482	161,222	117,817	110,091	100,604	84,690	126,834	108,497	86,255	130,419	1,318,237

Reno-Sparks Convention and Visitors Authority  
 FY 2016 Actual Expenditures and Revenue  
**Reno-Sparks Convention Center - Public Safety**

		Fund 15035													
Object #	Account #	Account Description	Actual July 2015	Actual August 2015	Actual September 2015	Actual October 2015	Actual November 2015	Actual December 2015	Actual January 2016	Actual February 2016	Actual March 2016	Actual April 2016	Actual May 2016	Actual June 2016	Total FY 15-16
03		<b>Payroll and Related</b>													
	0301	Wages - Management	-	-	-	-	-	-	-	-	-	-	-	-	-
	0305	Temporary Personnel Services	-	-	-	-	-	-	-	-	-	-	-	-	-
	0308	Wages-Casual	-	-	-	-	-	-	-	-	-	-	-	-	-
	0311	Group Insurance	-	-	-	-	-	-	-	-	-	-	-	-	-
	0312	Retirement Expense	-	-	-	-	-	-	-	-	-	-	-	-	-
	0313	Industrial Insurance	-	-	-	-	-	-	-	-	-	-	-	-	-
	0314	Unemployment Expense	-	-	-	-	-	-	-	-	-	-	-	-	-
	0317	FICA/Medicare	-	-	-	-	-	-	-	-	-	-	-	-	-
	0320	Clothing and Uniform Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-
	0321	Employee Training	-	-	-	-	-	-	-	-	-	-	-	-	-
	0395	Safety Equipment	-	-	-	-	-	1,195	631	-	-	202	36	343	2,407
	0399	Miscellaneous Employee Expense	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Payroll and Related</b>	-	-	-	-	-	1,195	631	-	-	202	36	343	2,407
04		<b>Supplies and Services</b>													
	0410	Office Supplies Expenses	-	24	-	-	-	-	-	-	-	591	-	35	650
	0415	Miscellaneous Supplies	-	-	-	-	-	-	-	-	-	-	-	-	-
	0421	Communications	-	1,745	1,745	2,005	1,719	1,723	1,723	1,729	1,729	1,730	1,729	4,749	22,326
	0422	Printing and Binding	-	-	-	-	-	-	-	-	-	-	-	-	-
	0425	Fuel	131	408	481	717	143	113	156	217	1,338	136	87	1,931	5,858
	0430	All Building Related Repairs	400	-	2,088	1,202	650	1,165	-	6,086	-	-	241	5,575	17,407
	0433	All Vehicle Related Repairs	-	-	-	-	800	-	752	-	-	-	815	175	2,542
	0444	All Equipment Related Repairs	-	438	1,735	-	-	2,362	-	-	-	78	-	844	5,457
	0459	Security	15,000	29,628	31,286	36,080	30,537	28,586	29,808	44,150	31,725	29,355	53,674	56,377	416,206
	0460	Contractual Services	-	-	-	-	-	-	-	-	-	-	-	-	-
	0462	Equip. Lease & Maintenance Agmts.	-	-	-	-	-	-	-	-	-	-	-	381	381
	0470	Miscellaneous Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-
	0473	Dues and Subscriptions	-	-	-	-	-	600	-	-	-	-	-	1,375	1,975
	0474	Licenses	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Supplies and Services</b>	15,531	32,243	37,335	40,004	33,849	34,549	32,439	52,182	34,792	31,890	56,546	71,442	472,802

Reno-Sparks Convention and Visitors Authority  
 FY 2016 Actual Expenditures and Revenue  
**Reno-Sparks Convention Center - Public Safety**  
 Fund 15035

Object #	Account #	Account Description	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Total FY 15-16
			July 2015	August 2015	September 2015	October 2015	November 2015	December 2015	January 2016	February 2016	March 2016	April 2016	May 2016	
05		<b>Travel and Entertainment</b>												
	0501	Travel and Lodging	-	-	-	-	-	-	-	-	-	-	-	-
	0504	Registrations	-	-	-	-	-	-	-	-	-	-	-	-
	0505	Local Transportation	-	-	-	-	-	-	-	-	-	-	-	-
	0506	Entertainment	-	-	-	-	-	-	-	-	-	-	-	-
	0507	Meeting Expenses	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Travel and Entertainment</b>	-	-	-	-	-	-	-	-	-	-	-	-
06		<b>Promotion and Advertising</b>												
	0601	Hospitality	-	-	-	-	-	-	-	-	-	-	-	-
	0615	Other Advertising	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Promotion and Advertising</b>	-	-	-	-	-	-	-	-	-	-	-	-
02		<b>Capital Outlay</b>												
	0211	Major Equipment	-	-	-	-	-	-	-	-	-	-	-	-
	0220	Minor Equipment	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Capital Outlay</b>	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Expenditures</b>	15,531	32,243	37,335	40,004	33,849	35,744	33,070	52,182	34,792	32,092	56,582	71,785



Reno-Sparks Convention and Visitors Authority  
 FY 2016 Actual Expenditures and Revenue  
 Reno-Sparks Livestock Events Center

Fund 15620

Object #	Account #	Account Description	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Total FY 15-16	
			July 2015	August 2015	September 2015	October 2015	November 2015	December 2015	January 2016	February 2016	March 2016	April 2016	May 2016		June 2016
03		<b>Payroll and Related</b>													
	0301	Wages - Management	27,988	40,081	39,137	70,137	39,334	53,632	43,993	41,395	39,039	65,494	41,247	81,313	582,790
	0305	Temporary Personnel Services	-	-	-	-	-	-	-	-	-	-	-	-	-
	0308	Wages-Casual	2,218	2,566	3,367	6,637	3,130	1,492	2,262	792	647	1,058	764	4,844	29,777
	0311	Group Insurance	8,317	8,166	8,897	9,424	9,424	9,424	9,473	10,213	10,179	10,166	10,129	10,798	114,610
	0312	Retirement Expense	5,187	11,960	12,021	18,020	11,852	12,170	12,557	13,148	12,172	18,258	12,172	23,042	162,559
	0313	Industrial Insurance	1,606	2,444	2,542	4,340	2,397	3,205	2,448	2,879	2,380	3,724	2,392	5,124	35,481
	0314	Unemployment Expense	906	1,375	1,462	2,403	1,374	1,350	1,388	1,572	1,352	2,096	1,360	2,759	19,397
	0317	FICA/Medicare	398	595	618	1,048	591	756	599	679	573	900	577	1,293	8,628
	0320	Clothing & Uniform Expense	-	298	-	-	-	138	-	-	-	-	-	1,111	1,547
	0321	Employee Training	-	-	-	-	-	-	-	-	-	-	-	-	-
	0380	Vehicle Allowances	-	-	-	-	-	-	-	-	-	-	-	-	-
	0382	Bonus/Incentive Pay	-	-	-	-	-	-	-	-	-	-	-	-	-
	0399	Miscellaneous Employee Expense	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Payroll and Related</b>	<b>46,620</b>	<b>67,485</b>	<b>68,044</b>	<b>112,010</b>	<b>68,102</b>	<b>82,167</b>	<b>72,720</b>	<b>70,678</b>	<b>66,342</b>	<b>101,696</b>	<b>68,641</b>	<b>130,284</b>	<b>954,789</b>
04		<b>Supplies and Services</b>													
	0401	Utilities - Electric	25,178	12,585	24,427	21,141	11,168	8,455	10,422	6,763	11,140	11,261	11,853	19,661	174,054
	0402	Utilities - Gas	128	109	144	186	1,894	4,978	10,675	6,138	5,064	3,558	542	149	33,565
	0403	Utilities - Water	2,335	2,270	2,480	2,473	1,113	828	720	1,200	52	1,015	1,540	2,412	18,438
	0404	Utilities - Sewer	-	-	5,835	-	5,835	-	-	6,300	-	-	4,885	-	22,855
	0405	Trash Removal	1,431	7,579	200	4,026	11,582	37,552	5,636	914	390	1,777	8,245	8,691	88,023
	0407	Fire Protection	-	-	-	720	-	1,131	703	-	395	258	438	840	4,485
	0410	Office Supplies Expenses	246	589	1,028	121	262	316	92	334	159	309	285	507	4,348
	0411	Maintenance Supplies	-	-	-	-	-	-	-	-	-	-	-	-	-
	0412	Janitorial Supplies	1,365	545	2,175	1,490	1,129	-	1,054	-	1,604	1,059	2,929	393	13,743
	0415	Miscellaneous Supplies	1,842	403	-	1,595	535	2,244	264	596	315	1,244	536	4,171	13,745
	0420	Postage & Freight	7	27	39	8	18	107	156	22	26	22	7	5	442
	0421	Communications	282	1,150	779	971	791	784	794	759	1,525	996	765	1,356	10,952
	0422	Printing and Binding	-	-	-	-	-	-	-	-	-	-	-	-	-
	0425	Fuel - Auto	1,326	1,545	1,427	3,392	1,224	677	2,494	1,910	529	655	90	3,517	18,786
	0430	All Building & Grounds Related Repairs	5,854	3,604	4,543	2,537	1,852	6,454	2,408	2,178	4,293	2,971	2,102	10,103	48,899
	0433	All Vehicle Related Repairs	509	-	-	304	26	288	-	41	982	27	443	2,551	5,173
	0444	All Equipment Related Repairs	1,792	1,040	512	1,198	1,439	733	86	3	1,700	288	99	536	9,426
	0450	Professional Services - Legal	-	-	-	-	-	-	-	-	-	-	-	-	-
	0459	Security	1,463	1,632	4,382	5,334	35,921	1,530	2,799	2,551	2,593	1,581	6,205	3,927	69,918
	0460	Contractual Services	16,621	10,358	17,833	22,912	11,778	3,552	5,130	7,166	5,844	13,379	13,851	56,532	184,956
	0462	Equip. Lease & Maintenance Agmts.	150	537	150	150	646	150	194	440	150	289	622	300	3,778
	0463	Insurance	2,663	2,660	2,660	2,660	2,660	2,660	2,660	2,660	2,660	2,660	2,660	-	29,263
	0470	Miscellaneous Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-
	0471	Finance Charges	-	-	-	-	-	-	-	-	-	-	-	-	-
	0472	Equipment Rental	-	-	-	-	-	-	-	-	-	-	-	-	-
	0473	Dues and Subscriptions	-	-	-	-	-	-	-	-	470	-	-	-	470
	0474	Licenses	2,500	187	130	-	-	-	125	-	-	-	-	342	3,264
		<b>Total Supplies and Services</b>	<b>66,692</b>	<b>46,900</b>	<b>68,744</b>	<b>71,218</b>	<b>89,873</b>	<b>72,439</b>	<b>46,412</b>	<b>39,975</b>	<b>39,421</b>	<b>43,819</b>	<b>58,097</b>	<b>115,993</b>	<b>758,583</b>

Reno-Sparks Convention and Visitors Authority  
 FY 2016 Actual Expenditures and Revenue  
 Reno-Sparks Livestock Events Center

Fund 15620

Object #	Account #	Account Description	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Total FY 15-16	
			July 2015	August 2015	September 2015	October 2015	November 2015	December 2015	January 2016	February 2016	March 2016	April 2016	May 2016		June 2016
05		<b>Travel and Entertainment</b>													
	0501	Travel and Lodging	-	1,121	30	117	31	-	-	472	1,126	844	-	124	3,885
	0504	Registrations	-	-	-	-	-	-	-	-	-	-	-	-	-
	0505	Local Transportation	-	-	-	-	-	-	-	-	-	-	-	-	-
	0508	Entertainment	-	-	-	-	-	-	-	-	-	-	-	-	-
	0507	Meeting Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Travel and Entertainment</b>	-	1,121	30	117	31	-	-	472	1,126	844	-	124	3,865
06		<b>Promotion and Advertising</b>													
	0601	Hospitality	-	2,381	3,805	2,216	-	921	-	-	24	30	61	9,971	19,409
	0606	Promotional Materials	-	-	-	-	-	-	-	-	-	-	-	-	-
	0615	Other Advertising	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Promotion and Advertising</b>	-	2,381	3,805	2,216	-	921	-	-	24	30	61	9,971	18,409
02		<b>Capital Outlay</b>													
	0211	Major Equipment	-	-	-	-	-	-	-	-	-	-	-	-	-
	0220	Minor Equipment	-	-	-	-	-	-	-	-	-	-	-	-	-
	0290	Miscellaneous Capital	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Capital Outlay</b>	-	-	-	-	-	-	-	-	-	-	-	-	-
07		<b>Special Projects/Other</b>													
	0706	RSLEC Event Grants	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Special Projects/Other</b>	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Expenditures and Uses</b>	112,312	117,887	140,623	185,561	158,006	155,527	119,132	111,125	106,913	146,389	126,799	256,372	1,736,646
		<b>Revenues</b>													
	R310	Rental Income	74,932	53,302	56,842	71,738	9,272	24,909	12,505	18,778	72,462	40,907	74,470	-	510,117
	R311	Rental Discounts	(12,228)	(4,197)	-	(52,500)	-	(3,340)	(325)	(4,460)	(3,754)	(7,244)	(12,895)	-	(100,943)
	R320	Concessionaires/Catering	31,753	3,556	15,972	14,287	39,018	59	5,554	4,623	4,900	23,829	23,938	(24,687)	142,802
	R330	Set-Up Charges	1,575	5,615	175	12,770	475	3,056	960	635	5,625	3,950	900	121,844	157,580
	R360	Miscellaneous Revenues	1,015	240	1,112	667	969	-	130	369	375	857	727	757	7,218
	R375	Telecom	275	975	2,075	4,919	65	75	375	2,075	1,525	2,400	75	325	15,159
	R459	Security	-	-	175	-	60	644	-	-	21	-	155	620	1,675
	R460	Transient Staff/Pen Rental	70	-	10	-	-	150	-	-	267	571	187	-	1,255
	R480	Other Rental Revenue	3,500	-	-	-	-	-	300	-	-	2,000	-	11,675	17,475
	R490	Sign Leases	-	8,799	-	-	-	585	-	4,388	-	-	325	-	14,097
	R500	Recreational Vehicle Parking	11,405	27,402	13,719	14,675	239	-	3,735	6,412	3,903	9,665	8,662	18,803	118,620
	R520	Event Parking Fees	-	22,548	22,961	10,256	-	7,240	6,104	1,559	30,240	45,866	16,232	(1,000)	162,006
	R750	Cost Reimbursables	5,951	7,729	-	36,755	2,018	6,118	489	113	1,316	7,527	10,876	23,684	104,576
	R800	Merchandise Sales	-	-	-	-	-	-	-	-	3,860	-	-	-	3,860
		<b>Total Revenues</b>	118,248	125,969	113,041	115,567	52,116	39,496	29,827	34,492	120,740	130,328	123,652	152,021	1,155,497
		<b>Departmental Profit or (Loss)</b>	5,936	8,082	(27,582)	(69,994)	(105,890)	(116,031)	(89,305)	(76,633)	13,827	(16,061)	(3,147)	(104,351)	(581,149)

Reno-Sparks Convention and Visitors Authority  
 FY 2016 Actual Expenditures and Revenue  
**National Bowling Stadium - Administration**

Fund 16130

Object #	Account #	Account Description	Actual July 2015	Actual August 2015	Actual September 2015	Actual October 2015	Actual November 2015	Actual December 2015	Actual January 2016	Actual February 2016	Actual March 2016	Actual April 2016	Actual May 2016	Actual June 2016	Total FY 15-16
03		<b>Payroll and Related</b>													
	0301	Wages - Management	36,352	56,095	57,043	88,880	54,022	68,141	49,138	52,799	54,916	95,160	60,698	74,906	748,160
	0305	Temporary Personnel Services	11,050	-	1,867	4,086	2,479	2,485	16,496	98	-	5,000	6,626	36,940	87,127
	0308	Wages-Casual	4,743	8,669	8,520	19,433	9,889	16,293	2,659	3,699	9,788	36,543	26,516	36,643	183,396
	0311	Group Insurance	6,811	5,849	6,534	6,543	6,807	6,807	6,807	6,807	6,807	6,719	6,509	6,296	79,296
	0312	Retirement Expense	8,988	15,296	15,579	23,788	14,780	14,634	13,580	14,561	15,028	26,749	15,010	20,606	198,699
	0313	Industrial Insurance	1,460	2,288	2,285	3,633	2,270	2,720	2,009	2,185	2,328	4,141	3,195	3,699	32,213
	0314	Unemployment Expense	1,234	2,065	2,430	3,256	1,941	2,215	1,559	1,700	1,946	3,961	2,401	3,346	28,054
	0317	FICA/Medicare	368	495	497	862	468	643	295	360	473	937	952	1,312	7,682
	0320	Clothing & Uniform Expense	101	706	702	893	812	177	533	1,584	705	615	1,336	2,309	10,473
	0321	Employee Training	-	-	-	-	-	-	-	-	-	-	-	-	-
	0380	Vehicle Allowances	150	150	150	150	150	150	150	150	150	150	-	-	1,500
	0382	Bonus/Incentive Pay	-	-	-	-	-	-	-	-	-	-	-	-	-
	0399	Miscellaneous Employee Expense	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Payroll and Related</b>	<b>71,257</b>	<b>91,613</b>	<b>95,607</b>	<b>151,544</b>	<b>93,618</b>	<b>114,265</b>	<b>93,226</b>	<b>83,943</b>	<b>92,141</b>	<b>179,975</b>	<b>123,243</b>	<b>186,057</b>	<b>1,376,489</b>
04		<b>Supplies and Services</b>													
	0401	Utilities - Electric	40,665	45,760	51,047	44,828	30,942	23,001	27,877	20,986	19,770	27,689	29,139	31,443	393,267
	0402	Utilities - Gas & Heat	4,923	3,969	4,674	2,000	2,054	9,189	7,583	8,312	5,344	4,800	4,051	3,664	60,663
	0403	Utilities - Water	756	627	1,100	241	148	559	370	150	641	658	853	1,614	7,917
	0404	Utilities - Sewer	-	-	706	-	448	-	-	2,035	-	-	-	3,000	6,189
	0405	Trash Removal	626	387	313	-	626	-	313	1,713	706	1,593	1,656	2,916	10,849
	0407	Fire Protection	1,062	1,148	1,350	1,430	714	5,323	2,344	748	1,518	620	697	159	17,113
	0410	Office Supplies Expenses	449	1,733	1,726	713	568	469	502	733	565	608	423	974	9,463
	0411	Maintenance Supplies	-	-	-	-	-	-	-	-	-	-	-	-	-
	0412	Janitorial Supplies	406	870	4,298	604	770	898	1,998	931	3,889	3,655	10,000	28,835	
	0415	Miscellaneous Supplies	-	205	205	280	262	691	395	411	211	206	307	412	3,586
	0420	Postage & Freight	1,023	1,142	33	1,064	32	298	385	1,135	43	42	11	480	6,688
	0421	Communications	654	2,092	946	1,869	916	1,569	1,547	1,245	4,896	1,425	1,220	1,679	20,058
	0422	Printing and Binding	-	25	627	-	3,422	463	-	154	5,124	358	-	-	10,173
	0425	Fuel	58	173	197	218	127	146	110	110	42	78	136	112	1,507
	0430	All Building & Grounds Related Repairs	332	7,812	577	4,378	9,221	2,609	9,209	3,539	5,693	9,987	3,570	12,818	69,746
	0433	All Vehicle Related Repairs	-	67	-	-	616	-	262	-	-	-	-	39	984
	0441	Lease - Interest	-	-	-	-	-	-	-	-	-	-	-	-	-
	0442	Lease - Principal	-	-	-	-	-	-	-	-	-	-	-	-	-
	0444	All Equipment Related Repairs	-	-	-	-	145	793	-	-	-	195	1,230	810	3,173
	0450	Professional Services - Legal	-	-	-	-	-	-	-	-	-	-	-	-	-
	0452	Professional Services - Other	244	978	978	1,222	1,222	1,982	733	2,035	1,397	1,257	1,676	3,502	17,226
	0454	Elevator & Escalator Costs	-	3,821	1,723	1,723	1,923	2,498	1,723	1,723	1,723	1,923	1,723	1,723	22,225
	0459	Security	6,353	11,971	4,647	14,398	8,237	8,592	10,463	11,952	6,177	20,856	26,736	26,469	158,891
	0460	Contractual Services	-	1,736	958	861	1,529	341	1,380	861	861	861	1,435	1,543	12,366
	0462	Equip. Lease & Maintenance Agmts.	1,213	1,094	1,213	1,213	505	2,256	1,257	522	409	463	1,614	1,485	13,244
	0463	Insurance	2,588	2,588	2,588	2,588	2,588	2,588	2,588	2,588	2,588	2,588	2,588	2,588	28,468
	0466	Bowling Ball Expense	-	-	-	-	-	-	-	-	-	-	-	-	-
	0467	Rental Bowling Shoe Expense	1,895	-	190	-	-	-	-	-	-	-	-	-	2,085
	0468	Repair & Maintenance Pinsetters	156	4,504	4,346	775	625	3,390	1,419	1,970	5,154	6,512	1,311	5,314	35,476
	0469	Bowling Lane Maintenance	5,000	5,616	-	-	-	-	-	9,800	4,500	-	-	2,110	27,026
	0470	Miscellaneous Expenses	-	-	-	8	-	-	15	210	-	-	415	-	648
	0471	Finance Charges	-	-	-	-	-	-	-	-	-	-	-	-	-
	0472	Equipment Rental	-	-	-	-	-	-	-	-	-	-	-	-	-
	0473	Dues and Subscriptions	783	132	-	300	-	6,674	30	-	-	-	-	-	7,919
	0474	Licenses	3,268	-	170	252	-	3,559	119	-	-	-	-	-	7,368

Reno-Sparks Convention and Visitors Authority  
 FY 2016 Actual Expenditures and Revenue  
**National Bowling Stadium - Administration**

Fund 15130

Object #	Account #	Account Description	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Total FY 15-16
			July 2015	August 2015	September 2015	October 2015	November 2015	December 2015	January 2016	February 2016	March 2016	April 2016	May 2016	June 2016	
	0475	Food Purchases	-	-	-	-	-	-	-	-	-	-	-	296	296
	0476	Soft Drink Purchases	-	-	-	-	-	-	-	-	-	-	-	-	-
	0477	Beer Purchases	-	-	318	102	-	-	211	712	4,529	6,303	4,216	2,186	18,576
	0478	Liquor & Wine Purchases	-	-	227	108	-	197	4,599	2,723	5,824	2,154	734	16,586	
	0479	Paper Products	311	-	744	73	26	-	516	549	4,131	4,143	1,019	719	12,231
	0481	Credit Card Discounts	-	154	(8)	14	5	6	-	(260)	30	(641)	220	392	(88)
	0482	Audio - Visual Supplies	3,454	19,893	2,644	3,305	6,673	5,994	4,679	3,155	3,464	8,616	5,358	35,728	102,963
	0483	Bowling Pin Expense	-	-	-	-	-	-	-	45,250	-	-	-	-	45,250
	0486	Cost of Goods Sold	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Supplies and Services</b>	<b>78,239</b>	<b>118,697</b>	<b>88,537</b>	<b>84,567</b>	<b>74,344</b>	<b>83,888</b>	<b>78,445</b>	<b>127,453</b>	<b>83,170</b>	<b>110,853</b>	<b>97,412</b>	<b>152,341</b>	<b>1,177,946</b>
05		<b>Travel and Entertainment</b>													
	0501	Travel and Lodging	-	16	58	1,820	1,032	-	-	719	1,274	1,120	452	527	7,018
	0504	Registrations	-	-	-	595	-	-	-	-	348	-	-	-	944
	0505	Local Transportation	-	336	-	-	-	-	-	256	256	-	-	256	1,104
	0506	Entertainment	31	146	346	515	105	1,202	120	985	1,240	160	-	207	5,058
	0507	Meeting Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Travel and Entertainment</b>	<b>31</b>	<b>498</b>	<b>404</b>	<b>2,931</b>	<b>1,137</b>	<b>1,202</b>	<b>120</b>	<b>1,960</b>	<b>3,119</b>	<b>1,280</b>	<b>452</b>	<b>990</b>	<b>14,124</b>
02		<b>Capital Outlay</b>													
	0204	Major Repairs	-	-	-	-	-	-	-	-	-	-	-	-	-
	0212	Major Equipment	-	-	-	-	-	-	-	-	-	-	-	-	-
	0220	Minor Equipment	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Capital Outlay</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
06		<b>Promotion and Advertising</b>													
	0601	Hospitality	-	2,153	1,328	213	807	3,284	469	201	-	-	135	-	8,590
	0603	Booth Expense	450	-	-	-	-	-	-	-	-	-	-	-	450
	0605	Brochures	-	-	-	-	-	-	-	-	-	-	-	-	-
	0606	Promotional Materials	-	-	-	-	-	-	-	-	-	-	-	-	-
	0611	Advertising Productions	-	-	-	-	-	-	-	-	-	-	-	-	-
	0612	Consumer Advertising	-	-	-	-	-	-	-	-	-	-	-	-	-
	0615	Other Advertising	-	-	-	-	-	-	-	-	-	-	-	-	-
	0620	Familiarization Tours	-	-	-	-	-	-	-	-	-	-	-	-	-
	0630	Promotions	800	450	700	4,835	3,160	-	2,597	-	1,000	500	259	1,005	15,005
	0645	Video Production	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Promotion and Advertising</b>	<b>950</b>	<b>2,803</b>	<b>2,028</b>	<b>5,048</b>	<b>3,967</b>	<b>3,284</b>	<b>3,066</b>	<b>201</b>	<b>1,000</b>	<b>500</b>	<b>394</b>	<b>1,005</b>	<b>24,046</b>
07		<b>Special Projects</b>													
	0715	Prizes & Awards	-	-	-	-	-	-	-	-	-	-	-	-	-
	0731	USBC - Women's Site Fees	185,000	-	-	-	-	-	167,000	-	-	-	-	-	352,000
	0732	USBC - Men's Site Fees	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Special Projects</b>	<b>185,000</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>167,000</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>352,000</b>
		<b>Total Expenditures and Uses</b>	<b>335,477</b>	<b>213,411</b>	<b>186,576</b>	<b>244,090</b>	<b>173,066</b>	<b>202,639</b>	<b>341,857</b>	<b>213,557</b>	<b>179,430</b>	<b>292,608</b>	<b>221,501</b>	<b>340,393</b>	<b>2,944,606</b>

Reno-Sparks Convention and Visitors Authority  
 FY 2016 Actual Expenditures and Revenue  
**National Bowling Stadium - Administration**  
 Fund 15130

Object #	Account #	Account Description	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Total FY 15-16
			July 2016	August 2016	September 2016	October 2016	November 2016	December 2016	January 2016	February 2016	March 2016	April 2016	May 2016	June 2016	
<b>Operating Revenues</b>															
R105		Bowling Revenues	32,949	37,110	24,094	37,634	8,827	35,194	15,011	4,469	107,358	198,016	247,595	255,194	1,003,461
R106		Tenant Lease Revenues	6,769	3,219	2,922	743	2,652	3,983	723	3,903	1,901	1,567	4,686	7,361	40,429
R320		Concessions & Catering Net	26,913	8,275	4,827	26,740	8,401	1,248	12,452	2,645	98	45,227	52,687	23,916	213,429
R520		Parking Revenue Fees	5,125	4,447	2,985	750	1,648	-	1,384	1,025	6,580	16,558	24,435	19,453	84,390
R370		Technical Services	-	-	-	-	-	-	-	-	-	-	-	-	-
R375		Telecom Revenue	-	-	-	-	-	-	-	45,000	-	-	-	-	45,000
R310		Rental Income	-	-	-	-	-	-	-	-	-	-	-	-	-
R331		Food Sales	-	-	-	-	-	-	-	-	-	-	-	-	-
R332		Beverage Sales	-	564	390	-	-	165	579	1,206	26,969	46,492	46,790	35,892	159,047
R333		Vending Machine Revenues	-	1,022	-	-	-	-	-	-	-	-	-	-	1,022
R360		Miscellaneous Rev	934	126	1,492	104	154	2,227	176	30	979	5,680	926	1,142	13,970
R459		Security	-	-	-	-	-	186	-	-	-	-	-	-	186
R490		Sign Leases	-	10,961	-	-	-	22,644	-	6,053	-	-	6,292	-	45,960
R385		Subsidy - Reno	-	-	-	-	-	-	-	-	-	-	-	-	-
R314		Room Rebates	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Operating Revenues</b>			<b>72,690</b>	<b>65,724</b>	<b>36,710</b>	<b>65,971</b>	<b>21,682</b>	<b>65,647</b>	<b>30,325</b>	<b>64,331</b>	<b>143,885</b>	<b>313,540</b>	<b>383,411</b>	<b>342,958</b>	<b>1,606,874</b>
<b>Departmental Profit or (Loss)</b>			<b>(262,787)</b>	<b>(147,687)</b>	<b>(149,866)</b>	<b>(178,119)</b>	<b>(151,384)</b>	<b>(136,992)</b>	<b>(311,532)</b>	<b>(149,226)</b>	<b>(35,545)</b>	<b>20,932</b>	<b>161,910</b>	<b>2,565</b>	<b>(1,337,731)</b>

**Reno-Sparks Convention and Visitors Authority  
FY 2016 Actual Expenditures and Revenue**

**Reno Events Center**

Fund 15135

Object #	Account #	Account Description	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Total FY 15-16	
			July 2015	August 2015	September 2015	October 2015	November 2015	December 2015	January 2016	February 2016	March 2016	April 2016	May 2016		June 2016
<b>03</b>		<b>Payroll and Related</b>													
	0301	Wages - Management	24,448	38,792	39,444	59,405	39,720	51,048	39,182	39,101	39,479	65,148	39,556	49,831	525,154
	0305	Temporary Personnel Services	-	-	-	-	-	-	-	-	-	-	-	-	-
	0308	Wages-Casual	905	265	6,085	6,329	6,394	7,358	4,480	8,998	18,974	15,134	2,744	2,059	79,725
	0311	Group Insurance	5,247	5,720	5,035	5,560	5,777	5,777	5,777	5,777	5,777	5,889	5,190	5,067	66,393
	0312	Retirement Expense	6,108	10,774	10,989	18,518	10,978	10,919	10,830	10,801	10,772	21,466	9,175	13,792	143,122
	0313	Industrial Insurance	965	1,538	1,512	2,284	1,571	1,790	1,494	1,616	1,808	2,556	1,881	2,000	21,015
	0314	Unemployment Expense	762	1,438	1,029	1,977	1,387	1,414	1,315	1,448	1,759	2,398	1,042	1,557	17,526
	0317	FICA/Medicare	507	913	971	1,419	992	1,242	959	1,027	1,184	1,767	944	1,082	13,007
	0320	Clothing & Uniform Expense	47	364	972	483	455	170	773	861	788	272	1,024	1,306	7,515
	0321	Employee Training	-	-	-	-	-	-	-	-	-	-	-	-	-
	0380	Vehicle Allowances	150	150	150	150	150	150	150	150	150	150	-	-	1,500
	0399	Miscellaneous Employee Expense	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Payroll and Related</b>	<b>39,139</b>	<b>59,954</b>	<b>66,187</b>	<b>94,125</b>	<b>67,424</b>	<b>79,868</b>	<b>64,960</b>	<b>69,779</b>	<b>80,691</b>	<b>114,580</b>	<b>61,556</b>	<b>76,694</b>	<b>874,957</b>
<b>04</b>		<b>Supplies and Services</b>													
	0401	Utilities - Electric	14,830	24,224	14,462	18,299	12,735	16,608	21,676	6,893	13,544	16,600	11,061	12,288	183,220
	0402	Utilities - Gas & Heat	119	163	138	130	885	2,535	5,286	-	693	319	212	118	11,598
	0403	Utilities - Water	80	148	157	122	159	155	108	-	404	289	99	150	1,871
	0404	Utilities - Sewer	-	-	537	-	982	-	-	762	-	-	1,534	-	3,815
	0405	Trash Removal	-	3,544	138	176	2,747	5,828	1,177	2,672	1,305	556	2,911	2,801	23,855
	0407	Fire Protection	424	300	1,403	1,120	-	1,187	-	-	2,325	421	722	468	8,370
	0410	Office Supplies Expenses	172	670	343	527	460	495	426	639	1,281	454	682	513	6,662
	0411	Maintenance Supplies	-	-	-	-	-	-	-	-	-	-	-	-	-
	0412	Janitorial Supplies	-	389	2,129	1,148	1,269	1,986	858	1,723	2,676	2,219	3,205	295	17,897
	0415	Miscellaneous Supplies	139	1,191	223	409	247	399	511	260	977	417	263	597	5,633
	0420	Postage & Freight	2	4	29	9	18	12	12	27	131	11	4	2	261
	0421	Communications	378	1,828	788	1,296	764	1,198	988	997	3,725	1,158	901	942	14,963
	0422	Printing and Binding	-	-	555	-	-	-	-	-	-	-	-	-	555
	0425	Fuel - Auto	-	-	106	94	121	85	213	144	144	228	84	153	1,372
	0430	All Building & Grounds Related Repairs	423	1,122	1,738	504	1,548	547	1,714	1,087	8,210	3,060	8,082	8,876	36,911
	0433	All Vehicle Related Repairs	-	-	-	-	-	-	25	-	-	-	-	-	25
	0441	Lease - Interest	-	-	-	-	-	-	-	-	-	-	-	-	-
	0442	Lease - Principal	-	-	-	-	-	-	-	-	-	-	-	-	-
	0444	All Equipment Related Repairs	-	416	-	-	34	3,055	1,170	536	5,263	1,886	2,241	143	14,744
	0450	Professional Services - Legal	-	-	-	-	-	-	-	-	-	-	-	-	-
	0452	Professional Services - Other	510	1,021	510	3,001	510	2,758	766	2,041	1,896	565	1,768	2,169	17,515
	0454	Elevator & Escalator Costs	-	1,320	660	660	660	660	660	880	660	660	660	660	8,340
	0459	Security	4,087	11,409	16,229	25,576	23,018	16,144	16,883	25,050	29,399	36,338	35,570	12,920	252,623
	0460	Contractual Services	6,328	4,809	24,446	12,808	25,770	39,253	24,183	7,589	14,480	42,404	40,353	20,144	262,567
	0462	Equip. Lease & Maintenance Agmts.	150	1,018	730	730	1,006	730	774	1,076	1,310	730	1,174	1,460	10,888
	0463	Insurance	2,317	2,017	2,017	2,017	2,017	2,017	2,017	2,017	2,017	2,017	2,017	-	22,487
	0470	Miscellaneous Expenses	-	-	-	-	-	-	-	-	-	-	415	-	415
	0471	Finance Charges	-	-	-	-	-	-	-	-	-	-	-	-	-
	0472	Equipment Rental	-	-	-	-	-	-	-	-	-	-	-	-	-
	0473	Dues and Subscriptions	793	505	-	-	-	-	-	-	-	489	-	470	2,257

Reno-Sparks Convention and Visitors Authority  
FY 2016 Actual Expenditures and Revenue

**Reno Events Center**

Fund 15135

Object #	Account #	Account Description	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Total FY 15-16
			July 2015	August 2015	September 2015	October 2015	November 2015	December 2015	January 2016	February 2016	March 2016	April 2016	May 2016	
	0474	Licenses	2,500	-	-	-	-	-	-	-	-	-	-	2,500
	0481	Credit Card Discounts	1,456	1,779	6,591	3,553	8,448	53	3,321	2,098	9,652	4,664	13,890	58,603
	0482	Audio - Visual Supplies	145	-	-	-	387	-	-	-	-	-	-	1,082
	0486	Cost of Goods Sold	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Supplies and Services</b>	<b>34,853</b>	<b>57,877</b>	<b>73,929</b>	<b>72,179</b>	<b>83,785</b>	<b>95,705</b>	<b>83,758</b>	<b>56,491</b>	<b>100,092</b>	<b>115,705</b>	<b>127,848</b>	<b>971,561</b>
06		<b>Travel and Entertainment</b>												
	0501	Travel and Lodging	-	-	542	1,120	763	-	102	-	197	46	-	2,770
	0504	Registrations	-	-	-	-	-	-	-	-	-	-	-	-
	0505	Local Transportation	-	-	-	-	-	-	-	-	-	-	-	-
	0506	Entertainment	-	-	-	-	-	-	-	-	-	-	-	-
	0507	Meeting Expenses	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Travel and Entertainment</b>	<b>-</b>	<b>-</b>	<b>542</b>	<b>1,120</b>	<b>763</b>	<b>-</b>	<b>102</b>	<b>-</b>	<b>197</b>	<b>46</b>	<b>-</b>	<b>2,770</b>
02		<b>Capital Outlay</b>												
	0220	Small Equipment	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Capital Outlay</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
06		<b>Promotion and Advertising</b>												
	0601	Hospitality	-	2,125	1,784	213	3,198	1,051	1,500	-	1,200	297	800	12,168
	0603	Booth Expense	-	-	-	-	-	-	-	-	-	-	-	-
	0605	Brochures	-	-	-	-	-	-	-	-	-	-	-	-
	0606	Promotional Materials	-	-	-	-	-	-	-	-	-	-	-	-
	0611	Advertising Productions	-	-	-	-	-	-	-	-	-	-	-	-
	0613	Convention Advertising	-	-	-	-	-	-	-	-	-	-	-	-
	0615	Other Advertising	-	-	-	-	-	-	-	-	-	-	-	-
	0626	Convention Advertising Production	-	-	-	-	-	-	-	-	-	-	-	-
	0630	Promotions	-	-	-	-	-	-	-	-	-	-	-	-
	0645	Video Production	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Promotion and Advertising</b>	<b>-</b>	<b>2,125</b>	<b>1,784</b>	<b>213</b>	<b>3,198</b>	<b>1,051</b>	<b>1,500</b>	<b>-</b>	<b>1,200</b>	<b>297</b>	<b>800</b>	<b>12,168</b>
07		<b>Special Projects</b>												
	0715	Prizes & Awards	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Special Projects</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
		<b>Total Expenditures and Uses</b>	<b>73,992</b>	<b>119,956</b>	<b>142,442</b>	<b>167,637</b>	<b>155,170</b>	<b>176,624</b>	<b>150,330</b>	<b>126,270</b>	<b>182,180</b>	<b>230,628</b>	<b>190,204</b>	<b>1,861,456</b>
		<b>Operating Revenues</b>												
	R310	Facility Rent	10,000	72,784	33,843	89,197	32,393	37,300	82,322	40,502	41,007	116,095	55,405	615,961
	R314	Room Rebales	-	-	-	-	-	-	-	-	-	-	-	-
	R320	Concessions & Catering Net	-	3,592	4,094	18,704	7,931	16,884	11,670	4,628	16,512	14,543	44,153	143,829
	R331	Food Sales	-	-	-	-	-	-	-	-	-	-	-	-

Reno-Sparks Convention and Visitors Authority  
 FY 2016 Actual Expenditures and Revenue

**Reno Events Center**

Fund 15135

Object #	Account #	Account Description	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Total FY 15-16	
			July 2015	August 2015	September 2015	October 2015	November 2015	December 2015	January 2016	February 2016	March 2016	April 2016	May 2016		June 2016
R332		Beverage Sales	-	-	-	-	-	-	-	-	-	-	-	-	
R333		Vending Machine Revenues	-	-	-	-	-	-	-	-	-	-	-	-	
R360		Miscellaneous Rev	250	-	200	-	220	682	270	104	226	252	602	690	
R370		Technical Services	5,421	1,725	2,260	2,500	2,500	10,359	500	-	550	-	2,525	1,000	
R371		Stagehand Revenues	2,499	-	23,954	16,055	7,032	400	600	8,236	21,764	46,622	2,308	722	
R375		Telecom Revenues	-	-	1,200	400	400	-	1,800	400	1,938	900	-	-	
R459		Security	-	316	-	-	-	738	-	-	842	-	629	433	
R475		Suite Revenue	-	-	37,500	-	-	37,500	-	-	37,500	-	-	37,500	
R485		Box Office Rebates	3,586	10,265	19,399	25,392	23,335	2,024	3,967	11,477	67,833	20,369	16,323	7,003	
R488		Facility Use Fees	740	666	18,271	22,147	11,081	588	5,549	3,934	19,152	50,421	14,532	5,757	
R490		Sign Leases	-	7,865	-	-	-	9,360	-	6,053	-	-	3,530	-	
R520		Parking Revenue Fees	-	7,640	3,016	1,548	4,584	4,800	7,257	3,976	7,424	15,058	11,052	7,991	
R750		Cost Reimbursables	-	-	-	-	-	-	-	-	-	-	-	-	
R800		Merchandise Sales	-	400	2,436	600	748	-	-	199	-	4,893	-	363	
<b>Operating Revenues</b>			<b>22,496</b>	<b>105,253</b>	<b>146,173</b>	<b>176,543</b>	<b>90,224</b>	<b>120,635</b>	<b>113,935</b>	<b>79,509</b>	<b>214,748</b>	<b>269,153</b>	<b>151,059</b>	<b>67,690</b>	<b>1,557,418</b>
<b>Departmental Profit or (Loss)</b>			<b>(51,496)</b>	<b>(14,703)</b>	<b>3,731</b>	<b>8,906</b>	<b>(64,946)</b>	<b>(55,989)</b>	<b>(36,395)</b>	<b>(46,761)</b>	<b>32,568</b>	<b>38,525</b>	<b>(39,145)</b>	<b>(78,333)</b>	<b>(304,038)</b>



Reno-Sparks Convention and Visitors Authority  
 FY 2015 Actual Expenditures and Revenue  
**Reno-Sparks Convention Center - Summary**

Account Description	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Total FY 14-15
	July 2014	August 2014	September 2014	October 2014	November 2014	December 2014	January 2015	February 2015	March 2015	April 2015	May 2015	June 2015	
<b>Payroll and Related</b>													
Administrative	41,837	69,119	58,572	84,695	60,280	57,324	57,377	58,194	58,864	57,088	83,046	76,665	763,061
Maintenance	34,769	45,293	40,111	53,501	41,774	47,779	40,206	51,244	43,310	69,619	94,421	55,745	617,772
Engineering	17,722	24,607	24,726	35,803	24,631	24,948	24,924	26,100	28,325	28,834	44,241	40,633	345,494
Public Safety	17,215	32,682	50,896	29,301	386	663	-	-	-	-	587	-	131,730
<b>Total Payroll and Related</b>	<b>111,543</b>	<b>171,701</b>	<b>174,305</b>	<b>203,300</b>	<b>127,071</b>	<b>130,714</b>	<b>122,507</b>	<b>135,538</b>	<b>130,499</b>	<b>155,541</b>	<b>222,295</b>	<b>173,043</b>	<b>1,858,057</b>
<b>Supplies and Services</b>													
Administrative	59,400	30,871	24,363	5,954	15,905	23,179	15,284	14,938	15,465	15,739	34,415	15,076	270,589
Maintenance	5,585	14,895	23,208	10,129	9,561	9,845	6,412	9,973	7,591	12,835	31,403	11,453	152,690
Engineering	93,361	78,936	119,969	120,830	100,706	58,365	50,388	58,470	73,454	64,931	73,915	79,706	973,031
Public Safety	2,981	6,412	4,556	3,418	40,811	29,570	31,930	33,967	32,226	74,646	46,295	63,201	370,013
<b>Total Supplies and Services</b>	<b>161,327</b>	<b>130,914</b>	<b>172,096</b>	<b>140,331</b>	<b>166,983</b>	<b>120,959</b>	<b>104,014</b>	<b>117,348</b>	<b>128,736</b>	<b>168,151</b>	<b>186,028</b>	<b>169,436</b>	<b>1,766,323</b>
<b>Travel and Entertainment</b>													
Administrative	480	784	1,476	797	3,795	-	-	-	5,062	1,010	-	987	14,391
Maintenance	-	-	-	-	-	-	-	-	-	-	-	-	-
Engineering	-	-	-	-	-	-	-	-	-	-	-	-	-
Public Safety	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Total Travel and Entertainment</b>	<b>480</b>	<b>784</b>	<b>1,476</b>	<b>797</b>	<b>3,795</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>5,062</b>	<b>1,010</b>	<b>-</b>	<b>987</b>	<b>14,391</b>
<b>Promotion and Advertising</b>													
Administrative	1,334	1,456	-	-	-	442	-	-	-	-	-	-	3,232
Maintenance	-	-	-	-	-	-	-	-	-	-	-	-	-
Engineering	-	-	-	-	-	-	-	-	-	-	-	-	-
Public Safety	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Total Promotion and Advertising</b>	<b>1,334</b>	<b>1,456</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>442</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>3,232</b>
<b>Capital Outlay</b>													
Administrative	-	-	-	-	-	-	-	-	-	-	-	-	-
Maintenance	-	-	-	-	-	-	-	-	-	-	-	-	-
Engineering	-	-	-	-	-	-	-	-	-	-	-	-	-
Public Safety	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Total Capital Outlay</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Total Expenditures</b>	<b>274,684</b>	<b>304,855</b>	<b>347,877</b>	<b>344,428</b>	<b>297,849</b>	<b>252,115</b>	<b>226,521</b>	<b>252,886</b>	<b>264,297</b>	<b>324,702</b>	<b>408,323</b>	<b>343,466</b>	<b>3,642,003</b>
<b>Operating Revenues</b>													

Reno-Sparks Convention and Visitors Authority  
 FY 2015 Actual Expenditures and Revenue  
**Reno-Sparks Convention Center - Summary**

Account Description	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Total
	July 2014	August 2014	September 2014	October 2014	November 2014	December 2014	January 2015	February 2015	March 2015	April 2015	May 2015	June 2015	FY 14-15
Administrative	113,201	135,545	141,314	203,981	164,225	66,052	202,582	183,623	307,747	512,044	407,956	88,184	2,526,454
Maintenance	-	-	-	-	-	-	-	-	-	-	-	-	-
Engineering	-	-	-	-	-	-	-	-	-	-	-	-	-
Public Safety	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Total Operating Revenues</b>	<b>113,201</b>	<b>135,545</b>	<b>141,314</b>	<b>203,981</b>	<b>164,225</b>	<b>66,052</b>	<b>202,582</b>	<b>183,623</b>	<b>307,747</b>	<b>512,044</b>	<b>407,956</b>	<b>88,184</b>	<b>2,526,454</b>
<b>Profit or (Loss)</b>	<b>(161,483)</b>	<b>(169,310)</b>	<b>(206,563)</b>	<b>(140,447)</b>	<b>(133,624)</b>	<b>(186,063)</b>	<b>(23,939)</b>	<b>(69,263)</b>	<b>43,450</b>	<b>187,342</b>	<b>(367)</b>	<b>(255,282)</b>	<b>(1,115,549)</b>

Reno-Sparks Convention and Visitors Authority  
 FY 2015 Actual Expenditures and Revenue  
**Reno-Sparks Convention Center - Administration**

Fund 15030

Object #	Account #	Account Description	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Total FY 14-15	
			July 2014	August 2014	September 2014	October 2014	November 2014	December 2014	January 2015	February 2015	March 2015	April 2016	May 2015		June 2016
<b>03</b>		<b>Payroll and Related</b>													
	0301	Wages - Management	26,597	40,515	39,243	59,440	39,359	39,077	39,290	39,547	39,137	39,192	58,495	53,016	512,908
	0305	Temporary Personnel Services	1,170	10,568	815	1,150	2,970	230	523	1,073	2,180	338	570	554	22,141
	0308	Wages-Casual	-	-	-	-	-	-	-	-	-	-	-	-	-
	0311	Group Insurance	5,489	5,489	5,489	5,489	5,489	5,489	5,062	5,062	5,062	5,062	5,096	5,947	84,225
	0312	Retirement Expense	6,821	10,031	10,031	15,047	9,996	10,075	10,027	10,031	10,023	10,031	15,047	13,629	130,789
	0313	Industrial Insurance	369	544	544	815	544	544	544	544	544	544	870	881	7,387
	0314	Unemployment Expense	803	1,227	1,188	1,794	1,192	1,183	1,190	1,198	1,185	1,187	1,755	1,806	16,608
	0317	FICA/Medicare	288	445	427	660	430	426	441	435	433	434	813	732	5,968
	0321	Employee Training	-	-	535	-	-	-	-	-	-	-	-	-	535
	0327	Insurance Contribution	-	-	-	-	-	-	-	-	-	-	-	-	-
	0380	Vehicle Allowances	300	300	300	300	300	300	300	300	300	300	300	300	3,600
	0382	Bonus/Incentive Pay	-	-	-	-	-	-	-	-	-	-	-	-	-
	0399	Miscellaneous Employee Expense	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Payroll and Related</b>	<b>41,837</b>	<b>69,119</b>	<b>58,572</b>	<b>84,695</b>	<b>60,280</b>	<b>57,324</b>	<b>57,377</b>	<b>58,194</b>	<b>58,864</b>	<b>57,088</b>	<b>83,046</b>	<b>76,665</b>	<b>763,061</b>
<b>04</b>		<b>Supplies and Services</b>													
	0410	Office Supplies Expenses	158	237	658	344	680	1,086	232	1,149	221	718	1,071	783	7,337
	0415	Miscellaneous Supplies	2,666	10,394	644	3,087	2,265	7,900	1,964	767	2,870	2,487	291	317	35,662
	0420	Postage & Freight	82	66	423	17	18	56	164	714	59	49	104	50	1,802
	0421	Communications	488	846	849	848	896	650	1,234	847	839	778	914	1,270	10,259
	0422	Printing and Binding	-	-	-	-	587	-	75	55	59	1,510	1,089	-	3,375
	0444	Repairs - Equipment	-	-	-	-	-	-	-	-	-	-	-	-	-
	0450	Professional Services - Legal	-	-	-	-	-	-	-	-	-	-	-	-	-
	0460	Contractual Services	-	-	-	-	-	-	-	-	-	-	-	-	-
	0462	Equip. Lease & Maintenance Agmts.	-	1,376	347	832	278	150	874	570	539	832	987	491	7,276
	0463	Insurance	10,816	10,816	10,816	10,816	10,816	10,816	10,816	10,816	10,816	10,816	10,816	10,810	129,786
	0470	Miscellaneous Expenses	42,390	8,681	10,055	(10,000)	110	2,000	-	-	-	-	-	-	61,236
	0471	Finance Charges	-	-	-	-	-	-	-	-	-	-	-	-	-
	0473	Dues and Subscriptions	300	455	571	-	455	521	-	-	66	-	-	268	2,634
	0474	Licenses	2,500	-	-	-	-	-	-	-	-	-	-	-	2,500
	0481	Credit Card Disc/Cash Over	-	-	-	-	-	-	-	-	-	-	18,722	-	18,722
		<b>Total Supplies and Services</b>	<b>59,400</b>	<b>30,871</b>	<b>24,363</b>	<b>5,954</b>	<b>15,905</b>	<b>23,179</b>	<b>15,284</b>	<b>14,938</b>	<b>15,465</b>	<b>15,739</b>	<b>34,415</b>	<b>15,076</b>	<b>270,589</b>

Reno-Sparks Convention and Visitors Authority  
 FY 2015 Actual Expenditures and Revenue  
**Reno-Sparks Convention Center - Administration**  
 Fund 15030

Object #	Account #	Account Description	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Total FY 14-15	
			July 2014	August 2014	September 2014	October 2014	November 2014	December 2014	January 2015	February 2015	March 2015	April 2015	May 2015		June 2015
05		<b>Travel and Entertainment</b>													
	0501	Travel and Lodging	480	784	941	707	3,698	-	-	-	5,062	1,010	-	987	13,669
	0504	Registrations	-	-	535	-	-	-	-	-	-	-	-	-	535
	0505	Local Transportation	-	-	-	-	-	-	-	-	-	-	-	-	-
	0506	Entertainment	-	-	-	90	97	-	-	-	-	-	-	-	187
	0507	Meeting Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Travel and Entertainment</b>	<b>480</b>	<b>784</b>	<b>1,476</b>	<b>797</b>	<b>3,795</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>5,062</b>	<b>1,010</b>	<b>-</b>	<b>987</b>	<b>14,391</b>
06		<b>Promotion and Advertising</b>													
	0601	Hospitality	1,334	1,456	-	-	-	442	-	-	-	-	-	-	3,232
	0615	Other Advertising	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Promotion and Advertising</b>	<b>1,334</b>	<b>1,456</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>442</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>3,232</b>
02		<b>Capital Outlay</b>													
	0201	Major Repair	-	-	-	-	-	-	-	-	-	-	-	-	-
	0211	Major Equipment	-	-	-	-	-	-	-	-	-	-	-	-	-
	0220	Minor Equipment	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Capital Outlay</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
		<b>Total Expenditures</b>	<b>103,051</b>	<b>102,230</b>	<b>84,411</b>	<b>91,446</b>	<b>79,980</b>	<b>80,945</b>	<b>72,651</b>	<b>73,132</b>	<b>79,391</b>	<b>73,837</b>	<b>117,461</b>	<b>92,728</b>	<b>1,051,273</b>
		<b>Revenues</b>													
	R310	Rental Income	5,159,988	529,478	280,135	226,125	210,133	22,764	312,175	350,269	616,229	864,356	951,226	50,065	9,574,943
	R311	Facility Rental Discounts	(5,122,875)	(508,909)	(205,530)	(117,424)	(118,187)	(1,370)	(157,893)	(239,202)	(423,538)	(516,235)	(769,004)	(25,195)	(8,205,362)
	R313	Sign/Reader Board Rental	-	-	-	-	-	-	-	-	-	-	-	-	-
	R314	Rental Rebate (Hotels)	-	-	-	-	-	-	-	-	10,114	9,321	-	(9,321)	10,114
	R320	Concessions and Catering	31,408	15,462	29,387	23,693	9,508	22,778	1,051	18,911	29,805	20,181	73,758	62,994	338,936
	R330	Set-up Charges	4,094	34,970	850	4,408	609	3,805	90	4,024	1,880	45	3,730	-	58,485
	R333	Vending Machine Revenue	90	114	-	69	-	53	9	-	274	17	321	1,855	2,802
	R360	Miscellaneous Revenues	465	1,208	858	2,259	330	418	220	228	237	461	220	-	5,904
	R365	AV Equipment Rental	13,015	24,850	11,671	28,439	16,853	135	22,898	16,385	18,511	445	13,354	5,605	170,261
	R370	Technical Services	2,594	10,704	2,491	12,296	5,895	2,331	2,025	3,795	18,460	6,470	4,576	261	71,898
	R375	Telecom	-	-	9,183	2,835	-	-	-	-	-	-	-	-	11,998
	R415	Sale Of Fixed Assets	-	-	-	-	-	-	-	-	-	-	-	-	-
	R420	Gain (Loss) Sale of Fixed Assets	-	-	-	-	-	-	-	-	-	-	-	-	-
	R459	Security	-	-	-	-	-	91	-	-	1,130	1,525	1,028	520	4,294
	R480	Other Rental Revenue	-	-	-	-	-	-	-	-	-	-	-	-	-
	R490	Sign Leases	-	-	-	-	-	-	-	137	-	-	-	-	137
	R520	Event Parking Fees	24,422	22,185	12,289	17,206	37,409	7,822	22,017	28,881	32,565	123,523	127,707	1,400	467,426
	R750	Cost Reimbursables	-	5,483	-	6,075	1,675	7,225	-	195	-	1,935	1,040	-	23,628
		<b>Total Revenues</b>	<b>113,201</b>	<b>135,545</b>	<b>141,314</b>	<b>203,981</b>	<b>164,225</b>	<b>66,052</b>	<b>202,582</b>	<b>183,623</b>	<b>307,747</b>	<b>512,044</b>	<b>407,956</b>	<b>88,184</b>	<b>2,526,454</b>
		<b>Departmental Profit (Loss)</b>	<b>10,150</b>	<b>33,315</b>	<b>56,903</b>	<b>112,535</b>	<b>84,245</b>	<b>(14,893)</b>	<b>129,921</b>	<b>110,491</b>	<b>228,356</b>	<b>438,207</b>	<b>290,495</b>	<b>(4,544)</b>	<b>1,476,181</b>

Reno-Sparks Convention and Visitors Authority  
 FY 2015 Actual Expenditures and Revenue  
**Reno-Sparks Convention Center - Maintenance**

Fund 15031

Object #	Account #	Account Description	Actual												Total FY 14-15
			July 2014	August 2014	September 2014	October 2014	November 2014	December 2014	January 2015	February 2015	March 2015	April 2015	May 2015	June 2015	
03		<b>Payroll and Related</b>													
	0301	Wages - Management	14,610	19,697	21,525	31,242	22,532	23,076	22,699	25,112	21,973	20,025	36,804	32,775	292,070
	0305	Temporary Personnel Services	5,342	9,362	2,558	4,167	1,354	7,434	-	6,013	5,553	33,633	34,442	2,829	112,687
	0308	Wages-Casual	1,362	1,004	-	-	-	-	-	-	-	-	-	-	2,366
	0311	Group Insurance	6,643	6,650	7,076	6,748	7,355	7,608	7,608	8,035	7,769	7,502	7,502	6,884	87,380
	0312	Retirement Expense	3,674	4,952	5,218	7,890	5,613	5,909	5,814	5,950	5,611	5,092	8,236	8,019	71,978
	0313	Industrial Insurance	1,055	1,518	1,485	2,096	1,507	1,580	1,549	1,549	1,477	1,374	2,547	2,268	20,005
	0314	Unemployment Expense	479	619	646	950	676	692	681	753	659	601	1,104	983	8,843
	0317	FICA/Medicare	206	264	271	408	282	289	284	313	268	240	483	380	3,688
	0320	Clothing and Uniform Expenses	1,398	1,227	1,208	-	2,220	1,191	1,359	2,934	-	1,152	3,303	1,198	17,190
	0321	Employee Training	-	-	-	-	-	-	-	-	-	-	-	-	-
	0327	Insurance Contribution	-	-	-	-	-	-	-	-	-	-	-	-	-
	0395	Safety Equipment	-	-	124	-	235	-	212	585	-	-	-	409	1,565
	0399	Miscellaneous Employee Expense	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Payroll and Related</b>	<b>34,769</b>	<b>45,293</b>	<b>-40,111</b>	<b>53,501</b>	<b>41,774</b>	<b>47,779</b>	<b>40,206</b>	<b>51,244</b>	<b>43,310</b>	<b>69,619</b>	<b>94,421</b>	<b>55,745</b>	<b>617,772</b>
04		<b>Supplies and Services</b>													
	0405	Trash Removal	1,564	6,279	16,128	3,838	855	2,178	21	1,698	2,299	4,928	7,183	4,269	51,240
	0411	Maintenance Supplies	-	-	-	-	-	-	-	-	-	-	-	-	-
	0412	Janitorial Supplies	59	4,739	3,381	543	2,954	2,244	3,084	4,338	1,483	4,360	19,531	581	47,297
	0415	Miscellaneous Supplies	162	-	-	-	-	-	-	-	-	-	-	-	162
	0420	Postage & Freight	-	-	-	-	-	-	-	-	-	-	-	-	-
	0425	Fuel	-	-	-	-	-	-	-	-	-	-	-	-	-
	0430	All Building Related Repairs	-	-	-	-	-	-	-	-	-	-	-	-	-
	0433	All Vehicle Related Repairs	-	-	-	-	-	-	-	-	-	-	-	-	-
	0444	All Equipment Related Repairs	459	85	633	996	2,144	2,565	449	1,062	934	129	314	810	10,580
	0460	Contractual Services	3,341	3,592	3,066	4,752	3,608	2,858	2,858	2,875	2,875	3,418	4,375	5,793	43,411
	0462	Equip. Lease & Maintenance Agmts.	-	-	-	-	-	-	-	-	-	-	-	-	-
	0470	Miscellaneous Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Supplies and Services</b>	<b>5,585</b>	<b>14,695</b>	<b>23,208</b>	<b>10,129</b>	<b>9,561</b>	<b>9,845</b>	<b>6,412</b>	<b>9,973</b>	<b>7,591</b>	<b>12,835</b>	<b>31,403</b>	<b>11,453</b>	<b>152,690</b>

Reno-Sparks Convention and Visitors Authority  
 FY 2015 Actual Expenditures and Revenue  
**Reno-Sparks Convention Center - Maintenance**

Fund 15031

Object #	Account #	Account Description	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Total FY 14-15	
			July 2014	August 2014	September 2014	October 2014	November 2014	December 2014	January 2015	February 2015	March 2015	April 2015	May 2015		June 2015
05		<b>Travel and Entertainment</b>													
	0501	Travel and Lodging	-	-	-	-	-	-	-	-	-	-	-	-	
	0504	Registrations	-	-	-	-	-	-	-	-	-	-	-	-	
	0505	Local Transportation	-	-	-	-	-	-	-	-	-	-	-	-	
	0506	Entertainment	-	-	-	-	-	-	-	-	-	-	-	-	
	0507	Meeting Expenses	-	-	-	-	-	-	-	-	-	-	-	-	
		<b>Total Travel and Entertainment</b>	-	-	-	-	-	-	-	-	-	-	-	-	
06		<b>Promotion and Advertising</b>													
	0601	Hospitality	-	-	-	-	-	-	-	-	-	-	-	-	
	0615	Other Advertising	-	-	-	-	-	-	-	-	-	-	-	-	
		<b>Total Promotion and Advertising</b>	-	-	-	-	-	-	-	-	-	-	-	-	
02		<b>Capital Outlay</b>													
	0220	Minor Equipment	-	-	-	-	-	-	-	-	-	-	-	-	
		<b>Total Capital Outlay</b>	-	-	-	-	-	-	-	-	-	-	-	-	
		<b>Total Expenditures</b>	<b>40,354</b>	<b>59,988</b>	<b>63,319</b>	<b>63,630</b>	<b>51,335</b>	<b>57,624</b>	<b>46,618</b>	<b>61,217</b>	<b>50,901</b>	<b>82,454</b>	<b>125,824</b>	<b>67,198</b>	<b>770,462</b>

Reno-Sparks Convention and Visitors Authority  
 FY 2015 Actual Expenditures and Revenue  
**Reno-Sparks Convention Center - Engineering**

		Fund 15032													
Object #	Account #	Account Description	Actual July 2014	Actual August 2014	Actual September 2014	Actual October 2014	Actual November 2014	Actual December 2014	Actual January 2015	Actual February 2015	Actual March 2015	Actual April 2015	Actual May 2015	Actual June 2015	Total FY 14-15
03		<b>Payroll and Related</b>													
	0301	Wages - Management	11,073	16,310	16,423	24,479	16,333	16,313	16,362	16,478	18,917	19,233	29,960	27,030	228,911
	0305	Temporary Personnel Services	-	-	-	-	-	-	-	-	-	-	-	-	-
	0308	Wages-Casual	267	-	-	-	-	229	156	217	185	129	603	752	2,538
	0311	Group Insurance	2,245	2,245	2,245	2,245	2,245	2,245	2,245	2,245	2,245	2,245	2,798	2,815	28,063
	0312	Retirement Expense	2,850	4,200	4,200	6,299	4,200	4,198	4,198	4,199	4,701	4,939	7,409	6,880	58,273
	0313	Industrial Insurance	784	1,129	1,129	1,693	1,129	1,230	1,230	1,230	1,429	1,429	2,115	1,923	16,450
	0314	Unemployment Expense	340	489	493	734	490	496	496	501	573	581	915	833	6,941
	0317	FICA/Medicare	163	234	236	353	234	237	237	240	275	278	441	400	3,328
	0320	Clothing and Uniform Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-
	0321	Employee Training	-	-	-	-	-	-	-	990	-	-	-	-	990
	0327	Insurance Contribution	-	-	-	-	-	-	-	-	-	-	-	-	-
	0395	Safety Equipment	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Payroll and Related</b>	<b>17,722</b>	<b>24,607</b>	<b>24,726</b>	<b>35,803</b>	<b>24,631</b>	<b>24,948</b>	<b>24,924</b>	<b>26,100</b>	<b>28,325</b>	<b>28,834</b>	<b>44,241</b>	<b>40,633</b>	<b>345,494</b>
04		<b>Supplies and Services</b>													
	0401	Utilities - Electric	76,576	49,500	102,889	94,596	62,110	29,778	30,239	25,534	32,475	40,792	39,883	54,642	639,014
	0402	Utilities - Gas & Heat	8,662	2,233	1,865	1,724	6,457	7,552	11,895	15,102	16,306	15,347	11,187	11,150	109,480
	0403	Utilities - Water	6,290	8,446	5,532	4,220	2,981	1,086	555	642	776	2,290	3,652	3,275	39,745
	0404	Utilities - Sewer	-	9,620	-	-	5,832	-	-	3,152	-	-	2,243	-	20,847
	0407	Fire Protection	-	570	-	-	390	-	351	380	-	-	380	-	2,071
	0412	Janitorial Supplies	-	-	-	-	-	-	-	-	-	-	-	-	-
	0415	Miscellaneous Supplies	-	37	241	38	195	83	31	121	-	97	141	339	1,323
	0425	Fuel	-	-	-	-	-	-	-	-	-	-	-	-	-
	0430	All Building Related Repairs	1,150	6,997	7,710	17,512	21,117	6,566	4,763	11,051	20,417	4,457	854	7,124	109,718
	0433	All Vehicle Related Repairs	-	-	-	-	-	-	-	-	-	-	-	-	-
	0444	All Equipment Related Repairs	683	75	274	999	166	39	166	1,030	2,022	146	233	259	6,092
	0460	Contractual Services	-	1,458	1,458	1,741	1,458	13,261	2,388	1,458	1,458	1,802	15,342	2,917	44,741
	0462	Equip. Lease & Maintenance Agmts.	-	-	-	-	-	-	-	-	-	-	-	-	-
	0470	Miscellaneous Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Supplies and Services</b>	<b>93,361</b>	<b>78,936</b>	<b>119,969</b>	<b>120,830</b>	<b>100,706</b>	<b>58,365</b>	<b>50,388</b>	<b>58,470</b>	<b>73,454</b>	<b>64,931</b>	<b>73,915</b>	<b>79,706</b>	<b>973,031</b>

Reno-Sparks Convention and Visitors Authority  
 FY 2015 Actual Expenditures and Revenue  
**Reno-Sparks Convention Center - Engineering**

Fund 15032

Object #	Account #	Account Description	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Total FY 14-15
			July 2014	August 2014	September 2014	October 2014	November 2014	December 2014	January 2015	February 2015	March 2015	April 2015	May 2015	
05		<b>Travel and Entertainment</b>												
	0501	Travel and Lodging	-	-	-	-	-	-	-	-	-	-	-	-
	0504	Registrations	-	-	-	-	-	-	-	-	-	-	-	-
	0505	Local Transportation	-	-	-	-	-	-	-	-	-	-	-	-
	0506	Entertainment	-	-	-	-	-	-	-	-	-	-	-	-
	0507	Meeting Expenses	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Travel and Entertainment</b>	-	-	-	-	-	-	-	-	-	-	-	-
06		<b>Promotion and Advertising</b>												
	0601	Hospitality	-	-	-	-	-	-	-	-	-	-	-	-
	0615	Other Advertising	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Promotion and Advertising</b>	-	-	-	-	-	-	-	-	-	-	-	-
02		<b>Capital Outlay</b>												
	0211	Major Equipment	-	-	-	-	-	-	-	-	-	-	-	-
	0220	Minor Equipment Purchases	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Capital Outlay</b>	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Expenditures</b>	<b>111,083</b>	<b>103,543</b>	<b>144,695</b>	<b>156,633</b>	<b>125,337</b>	<b>83,313</b>	<b>75,312</b>	<b>84,570</b>	<b>101,779</b>	<b>93,765</b>	<b>118,156</b>	<b>1,318,525</b>
		<b>Revenues</b>												
	R360	Miscellaneous Revenue	-	-	-	-	-	-	-	-	-	-	-	-
	R750	Cost Reimbursable	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Revenues</b>	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Net Departmental Expenses</b>	<b>111,083</b>	<b>103,543</b>	<b>144,695</b>	<b>156,633</b>	<b>125,337</b>	<b>83,313</b>	<b>75,312</b>	<b>84,570</b>	<b>101,779</b>	<b>93,765</b>	<b>118,156</b>	<b>1,318,525</b>



Reno-Sparks Convention and Visitors Authority  
 FY 2015 Actual Expenditures and Revenue  
**Reno-Sparks Convention Center - Public Safety**

Fund 15035

Object #	Account #	Account Description	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Total FY 14-15
			July 2014	August 2014	September 2014	October 2014	November 2014	December 2014	January 2015	February 2015	March 2015	April 2015	May 2015	
<b>03</b>		<b>Payroll and Related</b>												
	0301	Wages - Management	8,772	13,609	36,530	20,931	-	-	-	-	-	-	-	79,842
	0305	Temporary Personnel Services	798	1,842	-	-	-	-	-	-	-	-	-	2,640
	0308	Wages-Casual	2,242	8,951	5,077	3,705	121	-	-	-	-	-	-	20,096
	0311	Group Insurance	1,868	1,668	1,668	554	-	-	-	-	-	-	-	5,558
	0312	Retirement Expense	2,258	3,455	3,723	1,865	-	-	-	-	-	-	-	11,321
	0313	Industrial Insurance	987	1,801	1,839	1,068	57	-	-	-	-	-	-	5,752
	0314	Unemployment Expense	330	675	568	307	7	-	-	-	-	-	-	1,887
	0317	FICA/Medicare	160	326	602	357	2	-	-	-	-	-	-	1,447
	0320	Clothing and Uniform Expenses	-	-	-	-	-	-	-	-	-	-	-	-
	0321	Employee Training	-	-	-	-	-	-	-	-	-	-	-	-
	0395	Safety Equipment	-	355	889	494	199	663	-	-	-	587	-	3,187
	0399	Miscellaneous Employee Expense	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Payroll and Related</b>	<b>17,215</b>	<b>32,682</b>	<b>50,896</b>	<b>29,301</b>	<b>386</b>	<b>663</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>587</b>	<b>-</b>	<b>131,730</b>
<b>04</b>		<b>Supplies and Services</b>												
	0410	Office Supplies Expenses	-	-	-	1,802	-	-	-	-	-	-	101	1,903
	0415	Miscellaneous Supplies	-	-	-	-	-	-	-	-	-	-	-	-
	0421	Communications	1,804	1,802	1,562	276	1,803	1,804	1,622	243	1,823	1,743	1,745	3,489
	0422	Printing and Binding	-	-	-	-	-	-	-	-	-	-	-	-
	0425	Fuel	106	1,926	1,683	-	424	143	80	1,443	121	70	297	7,655
	0430	All Building Related Repairs	-	-	780	-	1,746	-	2,380	1,509	642	-	-	7,552
	0433	All Vehicle Related Repairs	576	785	-	34	-	-	-	-	1,887	944	-	4,633
	0444	All Equipment Related Repairs	495	1,802	531	1,306	1,674	-	-	149	-	14	-	5,971
	0459	Security	-	-	-	-	35,067	27,623	27,848	30,526	27,753	71,778	44,253	320,820
	0460	Contractual Services	-	97	-	-	97	-	-	97	-	97	-	388
	0462	Equip. Lease & Maintenance Agmts.	-	-	-	-	-	-	-	-	-	-	-	-
	0470	Miscellaneous Expenses	-	-	-	-	-	-	-	-	-	-	-	-
	0473	Dues and Subscriptions	-	-	-	-	-	-	-	-	-	-	1,375	1,375
	0474	Licenses	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Supplies and Services</b>	<b>2,981</b>	<b>6,412</b>	<b>4,556</b>	<b>3,418</b>	<b>40,811</b>	<b>29,570</b>	<b>31,930</b>	<b>33,967</b>	<b>32,226</b>	<b>74,646</b>	<b>46,295</b>	<b>370,013</b>

Reno-Sparks Convention and Visitors Authority  
 FY 2015 Actual Expenditures and Revenue  
**Reno-Sparks Convention Center - Public Safety**

Fund 15035

Object #	Account #	Account Description	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Total FY 14-15	
			July 2014	August 2014	September 2014	October 2014	November 2014	December 2014	January 2015	February 2015	March 2015	April 2015	May 2015		June 2015
05		<b>Travel and Entertainment</b>													
	0501	Travel and Lodging	-	-	-	-	-	-	-	-	-	-	-	-	
	0504	Registrations	-	-	-	-	-	-	-	-	-	-	-	-	
	0505	Local Transportation	-	-	-	-	-	-	-	-	-	-	-	-	
	0506	Entertainment	-	-	-	-	-	-	-	-	-	-	-	-	
	0507	Meeting Expenses	-	-	-	-	-	-	-	-	-	-	-	-	
		<b>Total Travel and Entertainment</b>	-	-	-	-	-	-	-	-	-	-	-	-	
06		<b>Promotion and Advertising</b>													
	0601	Hospitality	-	-	-	-	-	-	-	-	-	-	-	-	
	0615	Other Advertising	-	-	-	-	-	-	-	-	-	-	-	-	
		<b>Total Promotion and Advertising</b>	-	-	-	-	-	-	-	-	-	-	-	-	
02		<b>Capital Outlay</b>													
	0211	Major Equipment	-	-	-	-	-	-	-	-	-	-	-	-	
	0220	Minor Equipment	-	-	-	-	-	-	-	-	-	-	-	-	
		<b>Total Capital Outlay</b>	-	-	-	-	-	-	-	-	-	-	-	-	
		<b>Total Expenditures</b>	<b>20,196</b>	<b>39,094</b>	<b>55,452</b>	<b>32,719</b>	<b>41,197</b>	<b>30,233</b>	<b>31,930</b>	<b>33,967</b>	<b>32,226</b>	<b>74,646</b>	<b>46,882</b>	<b>63,201</b>	<b>501,743</b>

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Departmental Approval

Reno-Sparks Convention and Visitors Authority  
 FY 2015 Actual Expenditures and Revenue  
**Reno-Sparks Livestock Events Center**

Fund 15620

Object #	Account #	Account Description	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Total FY 14-15	
			July 2014	August 2014	September 2014	October 2014	November 2014	December 2014	January 2015	February 2015	March 2015	April 2015	May 2015		June 2015
<b>03</b>		<b>Payroll and Related</b>													
	0301	Wages - Management	34,920	41,915	38,235	65,423	34,972	35,492	32,651	33,867	36,627	53,430	60,427	56,887	534,846
	0305	Temporary Personnel Services	-	-	-	-	-	-	-	-	-	-	-	-	-
	0308	Wages-Casual	3,916	5,574	5,466	4,846	1,247	479	468	680	545	993	2,115	5,464	31,793
	0311	Group Insurance	8,497	8,227	7,958	8,132	7,649	7,650	7,650	7,928	7,650	7,367	9,087	8,527	96,322
	0312	Retirement Expense	7,230	9,896	9,455	14,653	9,418	9,140	9,120	9,110	9,519	9,018	15,109	15,921	127,589
	0313	Industrial Insurance	1,622	2,296	2,210	3,242	2,085	2,025	2,025	2,227	2,208	2,117	3,524	4,023	29,604
	0314	Unemployment Expense	1,165	1,344	1,315	2,095	1,145	1,079	1,095	1,082	1,161	1,157	2,083	2,189	16,910
	0317	FICA/Medicare	615	619	570	919	498	464	471	466	496	717	844	989	7,568
	0320	Clothing & Uniform Expense	-	-	-	-	110	-	-	-	-	-	1,459	-	1,569
	0321	Employee Training	-	-	-	-	-	-	-	-	-	-	-	-	-
	0380	Vehicle Allowances	-	-	-	-	-	-	-	-	-	-	-	-	-
	0382	Bonus/Incentive Pay	-	-	-	-	-	-	-	-	-	-	-	-	-
	0399	Miscellaneous Employee Expense	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Payroll and Related</b>	<b>57,865</b>	<b>69,871</b>	<b>65,209</b>	<b>99,310</b>	<b>57,124</b>	<b>56,329</b>	<b>53,480</b>	<b>55,360</b>	<b>58,206</b>	<b>74,799</b>	<b>94,648</b>	<b>104,000</b>	<b>846,201</b>
<b>04</b>		<b>Supplies and Services</b>													
	0401	Utilities - Electric	27,697	12,700	13,430	20,321	10,685	6,837	10,285	5,466	11,041	13,876	13,189	20,887	166,414
	0402	Utilities - Gas	1,155	1,141	122	299	1,393	3,778	7,864	3,105	4,369	2,126	598	210	26,160
	0403	Utilities - Water	3,756	1,553	1,742	2,213	1,569	1,200	562	1,200	378	1,712	1,910	1,910	19,705
	0404	Utilities - Sewer	-	10,125	-	-	10,125	-	-	-	10,927	-	5,835	-	37,012
	0405	Trash Removal	990	8,973	184	3,396	8,468	31,851	184	4,618	1,451	398	2,059	16,020	78,592
	0407	Fire Protection	-	-	-	295	-	-	1,956	-	-	500	-	1,252	4,103
	0410	Office Supplies Expenses	73	-	75	235	65	153	60	33	136	437	2,238	333	3,848
	0411	Maintenance Supplies	-	-	-	-	-	-	-	-	-	-	-	-	-
	0412	Janitorial Supplies	1,165	854	1,515	2,046	2,089	782	1,203	-	-	2,731	2,358	7,297	22,040
	0415	Miscellaneous Supplies	594	1,847	1,293	13,355	3,487	2,096	1,186	1,404	930	1,501	3,163	5,425	36,281
	0420	Postage & Freight	55	22	11	33	14	77	208	6	31	231	10	1,246	1,944
	0421	Communications	770	943	824	917	899	1,032	881	1,074	1,735	839	766	1,373	12,053
	0422	Printing and Binding	-	-	-	-	-	-	-	-	-	-	-	-	-
	0425	Fuel - Auto	3,315	3,494	1,587	1,165	5,982	51	964	1,524	717	2,571	-	4,873	26,243
	0430	All Building & Grounds Related Repairs	1,833	7,200	2,654	3,076	3,201	3,422	3,444	1,938	3,541	4,025	-	14,025	48,359
	0433	All Vehicle Related Repairs	-	169	-	171	-	94	20	224	56	313	-	243	1,290
	0444	All Equipment Related Repairs	653	938	380	493	1,956	1,168	210	68	304	9,098	645	1,081	16,994
	0450	Professional Services - Legal	-	-	-	-	-	-	-	-	-	-	-	-	-
	0459	Security	-	-	-	-	29,642	1,428	1,632	3,680	1,428	2,495	4,360	3,448	48,113
	0460	Contractual Services	4,198	5,670	7,032	37,513	(15,431)	2,291	1,968	1,546	1,049	7,698	11,598	23,379	88,511
	0462	Equip. Lease & Maintenance Agmts.	-	150	198	150	302	150	150	436	150	150	451	150	2,437
	0463	Insurance	2,574	2,574	2,574	2,574	2,574	2,574	2,574	2,574	2,574	2,574	2,574	2,574	30,888
	0470	Miscellaneous Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-
	0471	Finance Charges	-	-	-	-	-	-	-	-	-	-	-	-	-
	0472	Equipment Rental	-	-	-	-	-	-	-	-	-	-	-	-	-
	0473	Dues and Subscriptions	-	-	-	-	-	-	-	-	-	-	-	-	-
	0474	Licenses	2,500	-	167	-	130	-	-	-	-	-	-	-	2,797
		<b>Total Supplies and Services</b>	<b>51,328</b>	<b>58,353</b>	<b>33,788</b>	<b>88,252</b>	<b>67,150</b>	<b>58,994</b>	<b>35,351</b>	<b>39,823</b>	<b>29,890</b>	<b>53,375</b>	<b>51,754</b>	<b>106,726</b>	<b>673,784</b>

Reno-Sparks Convention and Visitors Authority  
 FY 2015 Actual Expenditures and Revenue  
**Reno-Sparks Livestock Events Center**

Fund 15620

Objec #	Account #	Account Description	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Total FY 14-15	
			July 2014	August 2014	September 2014	October 2014	November 2014	December 2014	January 2015	February 2015	March 2015	April 2015	May 2015		June 2015
05		<b>Travel and Entertainment</b>													
	0501	Travel and Lodging	-	29	214	-	-	-	-	-	-	-	885	1,503	2,631
	0504	Registrations	-	-	-	-	-	-	-	-	-	-	-	14	14
	0505	Local Transportation	-	-	-	-	-	-	-	-	-	-	-	-	-
	0506	Entertainment	-	-	-	-	-	-	-	-	-	-	-	-	-
	0507	Meeting Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Travel and Entertainment</b>	-	29	214	-	-	-	-	-	-	-	885	1,517	2,645
06		<b>Promotion and Advertising</b>													
	0601	Hospitality	2,864	1,431	-	-	1,542	847	-	-	-	103	45,456	1,245	53,488
	0606	Promotional Materials	-	-	-	-	-	-	-	-	-	-	-	-	-
	0615	Other Advertising	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Promotion and Advertising</b>	2,864	1,431	-	-	1,542	847	-	-	-	103	45,456	1,245	53,488
02		<b>Capital Outlay</b>													
	0211	Major Equipment	-	-	-	-	-	-	-	-	-	-	-	-	-
	0220	Minor Equipment	-	-	-	-	-	-	-	-	-	-	-	-	-
	0290	Miscellaneous Capital	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Capital Outlay</b>	-	-	-	-	-	-	-	-	-	-	-	-	-
07		<b>Special Projects/Other</b>													
	0706	RLEC Event Grants	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Special Projects/Other</b>	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Expenditures and Uses</b>	112,057	129,684	99,211	187,562	125,816	116,170	88,831	95,183	88,096	128,277	192,743	212,488	1,576,118

Reno-Sparks Convention and Visitors Authority  
 FY 2015 Actual Expenditures and Revenue  
**Reno-Sparks Livestock Events Center**

Fund 15620

bjed #	Account #	Account Description	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Total FY 14-15	
			July 2014	August 2014	September 2014	October 2014	November 2014	December 2014	January 2015	February 2015	March 2015	April 2015	May 2015		June 2015
<b>Revenues</b>															
	R310	Rental Income	97,520	54,027	43,108	58,721	6,785	24,089	11,070	5,069	90,543	37,068	53,213	-	491,213
	R311	Rental Discounts	(15,600)	(4,236)	-	(52,500)	-	(3,149)	(325)	(1,025)	(6,204)	(4,691)	(7,670)	-	(95,400)
	R320	Concessionaires/Catering	25,738	7,751	24,223	8,588	38,208	353	5,312	3,548	4,890	33,982	20,573	(25,352)	147,814
	R330	Set-Up Charges	2,175	5,960	350	11,660	350	3,080	1,260	355	7,190	3,240	825	119,200	155,645
	R360	Miscellaneous Revenues	1,383	600	421	1,581	854	24	-	278	1,725	3,760	200	1,391	12,217
	R375	Telecom	75	75	75	2,890	75	75	75	75	875	1,750	1,425	1,225	8,690
	R459	Security	-	-	-	-	-	535	-	-	-	-	-	-	535
	R460	Transient Stall/Pen Rental	50	155	85	-	120	-	-	150	115	-	630	-	1,305
	R480	Other Rental Revenue	3,500	1,200	-	-	-	-	-	-	-	2,000	-	9,813	16,513
	R490	Sign Leases	-	4,388	-	-	-	3,272	-	4,524	-	-	-	-	12,184
	R500	Recreational Vehicle Parking	16,204	19,469	19,772	14,655	2,310	4,779	1,752	9,279	8,162	29,350	8,881	16,619	151,232
	R520	Event Parking Fees	-	29,186	25,495	11,027	801	7,217	5,377	-	31,362	37,363	10,176	-	158,006
	R750	Cost Reimbursables	2,642	465	(220)	36,859	403	5,815	292	146	1,810	5,767	14,784	24,506	93,269
	R800	Merchandise Sales	-	-	-	-	-	-	-	-	3,860	-	-	-	3,860
<b>Total Revenues</b>			<b>133,687</b>	<b>129,042</b>	<b>113,309</b>	<b>93,481</b>	<b>49,906</b>	<b>46,090</b>	<b>24,813</b>	<b>22,399</b>	<b>144,328</b>	<b>149,589</b>	<b>103,037</b>	<b>147,402</b>	<b>1,157,083</b>
<b>Departmental Profit or (Loss)</b>			<b>21,630</b>	<b>(642)</b>	<b>14,098</b>	<b>(94,081)</b>	<b>(75,910)</b>	<b>(70,080)</b>	<b>(64,018)</b>	<b>(72,784)</b>	<b>58,232</b>	<b>21,312</b>	<b>(89,706)</b>	<b>(65,086)</b>	<b>(419,035)</b>

Reno-Sparks Convention and Visitors Authority  
 FY 2015 Actual Expenditures and Revenue  
**National Bowling Stadium - Administration**

Fund 15130

Object #	Account #	Account Description	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Total FY 14-15	
			July 2014	August 2014	September 2014	October 2014	November 2014	December 2014	January 2015	February 2015	March 2015	April 2015	May 2015		June 2015
03		<b>Payroll and Related</b>													
0301		Wages - Management	39,133	58,645	62,812	96,386	51,360	48,024	49,092	47,359	47,358	52,229	84,185	79,620	716,203
0305		Temporary Personnel Services	10,862	2,229	114	-	-	114	8,151	312	92	1,851	4,387	3,888	32,000
0308		Wages-Casual	14,443	19,335	15,320	20,728	8,719	5,472	1,958	2,542	2,974	3,642	20,647	15,914	131,694
0311		Group Insurance	7,280	7,238	7,522	7,435	7,058	7,106	6,627	6,804	6,739	6,887	6,828	7,010	84,534
0312		Retirement Expense	9,906	14,772	14,644	21,116	12,999	12,375	12,497	12,154	11,989	13,333	21,540	19,806	177,131
0313		Industrial Insurance	1,520	2,389	2,232	2,839	1,611	1,551	1,473	1,464	1,461	1,589	3,530	3,236	24,895
0314		Unemployment Expense	1,634	2,405	2,246	3,213	1,866	1,682	1,587	1,574	1,572	1,753	2,981	2,826	25,339
0317		FICA/Medicare	770	1,120	1,310	1,688	861	768	733	716	722	802	370	1,576	11,436
0320		Clothing & Uniform Expense	440	440	899	603	611	746	444	593	750	918	605	1,151	8,200
0321		Employee Training	-	-	-	-	-	-	-	-	-	-	-	-	-
0380		Vehicle Allowances	150	150	150	150	150	150	150	150	150	150	150	150	1,800
0382		Bonus/Incentive Pay	-	10,804	-	-	-	-	-	-	-	-	-	-	10,804
0399		Miscellaneous Employee Expense	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Payroll and Related</b>	<b>86,138</b>	<b>119,527</b>	<b>107,249</b>	<b>154,158</b>	<b>85,235</b>	<b>77,988</b>	<b>82,712</b>	<b>73,668</b>	<b>73,807</b>	<b>83,154</b>	<b>145,223</b>	<b>135,177</b>	<b>1,224,036</b>
04		<b>Supplies and Services</b>													
0401		Utilities - Electric	49,478	56,482	56,949	45,103	30,773	24,455	22,505	24,407	22,514	25,983	30,583	35,815	425,047
0402		Utilities - Gas & Heat	3,491	3,087	3,809	3,139	3,962	6,105	6,551	9,893	6,021	6,854	5,745	5,320	63,977
0403		Utilities - Water	1,441	524	1,129	599	-	240	194	159	186	563	1,351	560	7,066
0404		Utilities - Sewer	-	949	-	-	949	-	-	1,019	-	-	537	-	3,454
0405		Trash Removal	2,502	1,564	313	929	345	-	626	313	348	313	938	1,564	9,756
0407		Fire Protection	2,084	-	1,350	2,203	749	450	-	1,941	1,637	1,915	1,484	2,725	16,538
0410		Office Supplies Expenses	82	1,274	572	525	303	544	530	633	334	558	18	662	6,035
0411		Maintenance Supplies	-	-	-	-	-	-	-	-	-	-	-	-	-
0412		Janitorial Supplies	1,866	750	2,831	1,120	775	706	583	1,196	260	986	2,211	5,591	18,875
0415		Miscellaneous Supplies	370	520	259	186	186	257	383	833	312	1,109	287	810	5,512
0420		Postage & Freight	103	958	31	24	15	268	486	81	5	28	25	19	2,043
0421		Communications	2,382	1,433	1,417	1,476	1,764	2,188	1,264	2,220	4,782	1,414	971	1,695	23,006
0422		Printing and Binding	-	-	-	70	269	-	-	-	1,180	4,647	687	285	7,138
0425		Fuel	61	64	178	159	147	182	194	82	92	146	183	59	1,547
0430		All Building & Grounds Related Repairs	6,351	12,341	17,054	7,093	3,462	3,766	1,779	3,350	1,372	1,695	5,357	5,828	69,448
0433		All Vehicle Related Repairs	-	33	-	25	34	927	-	20	-	-	20	43	1,102
0441		Lease - Interest	-	-	-	-	-	-	-	-	-	-	-	-	-
0442		Lease - Principal	-	-	-	-	-	-	-	-	-	-	-	-	-
0444		All Equipment Related Repairs	-	-	193	121	36	72	435	-	-	561	-	933	2,351
0450		Professional Services - Legal	-	-	-	-	-	-	-	-	-	-	-	-	-
0452		Professional Services - Other	910	1,742	1,247	795	875	1,094	656	875	1,094	1,313	875	1,634	13,110
0454		Elevator & Escalator Costs	1,723	1,723	1,723	1,723	2,518	1,723	1,723	3,873	1,723	1,723	3,123	1,723	25,021
0459		Security	-	-	-	-	9,442	6,286	12,514	10,451	6,282	8,237	5,185	31,574	89,971
0460		Contractual Services	-	979	683	341	841	341	549	341	341	341	1,841	2,654	9,252
0462		Equip. Lease & Maintenance Agmts.	279	570	1,213	928	1,213	948	3,138	607	1,731	929	1,233	1,213	14,002
0463		Insurance	2,969	2,969	2,969	2,969	2,969	2,969	2,969	2,969	2,969	2,969	2,969	2,969	35,628
0466		Bowling Ball Expense	-	-	-	-	-	-	-	-	-	-	-	-	-
0467		Rental Bowling Shoe Expense	-	-	-	-	-	-	-	-	-	-	-	-	-
0468		Repair & Maintenance Pinsetters	3,122	3,023	144	2,265	1,966	748	2,936	3,676	52	4,310	3,057	5,512	30,811

Reno-Sparks Convention and Visitors Authority  
 FY 2015 Actual Expenditures and Revenue  
**National Bowling Stadium - Administration**

Fund 15130

Object #	Account #	Account Description	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Total FY 14-15	
			July 2014	August 2014	September 2014	October 2014	November 2014	December 2014	January 2015	February 2015	March 2015	April 2015	May 2015		June 2015
	0469	Bowling Lane Maintenance	3,138	616	-	-	987	125	-	-	-	-	-	1,160	6,026
	0470	Miscellaneous Expenses	90	-	130	-	180	-	-	60	-	-	-	-	460
	0471	Financa Charges	-	-	-	-	-	-	-	-	-	-	-	-	-
	0472	Equipment Rental	-	-	-	-	-	-	-	-	-	-	-	-	-
	0473	Dues and Subscriptions	-	-	-	389	267	6,551	149	489	180	516	-	147	8,688
	0474	Licenses	2,500	-	-	-	3,120	-	-	-	-	-	-	-	5,620
	0475	Food Purchases	-	165	-	-	-	-	-	-	-	-	-	-	165
	0476	Soft Drink Purchases	-	82	-	-	-	-	-	-	-	-	-	-	82
	0477	Beer Purchases	(632)	184	-	-	-	-	-	-	-	1,466	30	242	1,290
	0478	Liquor & Wine Purchases	25	-	-	-	-	-	-	-	-	3,743	1,169	-	4,937
	0479	Paper Products	46	-	8	287	-	-	287	-	287	1,010	786	1,185	3,896
	0481	Credit Card Discounts	(21)	-	(50)	-	-	(21)	-	-	-	(128)	80	(39)	(158)
	0482	Audio - Visual Supplies	2,319	985	907	1,204	4,945	-	1,190	1,127	1,721	30,860	2,198	4,828	52,284
	0483	Bowling Pin Expense	-	-	-	-	-	-	-	-	13,320	-	-	-	13,320
	0486	Cost of Goods Sold	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Supplies and Services</b>	<b>86,679</b>	<b>93,017</b>	<b>95,059</b>	<b>73,673</b>	<b>73,092</b>	<b>60,945</b>	<b>61,641</b>	<b>70,615</b>	<b>68,743</b>	<b>104,181</b>	<b>72,943</b>	<b>116,711</b>	<b>977,299</b>
05		<b>Travel and Entertainment</b>													
	0501	Travel and Lodging	3,227	961	-	59	1,296	548	3,461	-	1,102	9	1,993	2,976	15,632
	0504	Registrations	650	-	-	-	199	799	199	-	349	25	-	-	2,221
	0505	Local Transportation	248	-	-	-	678	-	-	141	-	252	-	-	1,319
	0506	Entertainment	-	842	-	73	60	552	813	161	-	457	1,083	683	4,724
	0507	Meeting Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Travel and Entertainment</b>	<b>4,125</b>	<b>1,803</b>	<b>-</b>	<b>132</b>	<b>2,233</b>	<b>1,899</b>	<b>4,473</b>	<b>302</b>	<b>1,451</b>	<b>743</b>	<b>3,076</b>	<b>3,659</b>	<b>23,896</b>
02		<b>Capital Outlay</b>													
	0204	Major Repairs	-	-	-	-	-	-	-	-	-	-	-	-	-
	0212	Major Equipment	-	-	-	-	-	-	-	-	-	-	-	-	-
	0220	Minor Equipment	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Capital Outlay</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
06		<b>Promotion and Advertising</b>													
	0601	Hospitality	2,189	1,386	59	70	129	1,096	-	-	123	300	-	21	5,373
	0603	Booth Expense	-	-	-	-	-	-	-	-	-	-	-	-	-
	0605	Brochures	-	-	-	-	-	-	-	-	-	-	-	-	-
	0606	Promotional Materials	-	-	-	-	-	-	-	-	-	-	-	-	-
	0611	Advertising Productions	-	-	-	-	-	-	-	-	-	-	-	-	-
	0612	Consumer Advertising	-	-	-	-	-	-	-	-	-	-	-	-	-
	0615	Other Advertising	-	-	-	-	-	-	-	-	-	-	-	-	-
	0620	Familiarization Tours	-	-	-	-	-	-	-	-	-	-	-	-	-
	0630	Promotions	500	1,760	500	3,962	3,874	18	500	2,000	1,000	500	-	-	14,614
	0645	Video Production	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Promotion and Advertising</b>	<b>2,689</b>	<b>3,146</b>	<b>559</b>	<b>4,032</b>	<b>4,003</b>	<b>1,114</b>	<b>500</b>	<b>2,000</b>	<b>1,123</b>	<b>800</b>	<b>-</b>	<b>21</b>	<b>19,987</b>

Reno-Sparks Convention and Visitors Authority  
 FY 2015 Actual Expenditures and Revenue  
**National Bowling Stadium - Administration**

Fund 15130

Object #	Account #	Account Description	Actual												Total FY 14-15
			July 2014	August 2014	September 2014	October 2014	November 2014	December 2014	January 2015	February 2015	March 2015	April 2015	May 2015	June 2015	
07		Special Projects													
	0715	Prizes & Awards	-	-	-	-	-	-	-	-	-	-	-	-	-
	0731	USBC - Women's Site Fees	-	-	-	-	-	-	-	-	-	-	-	-	-
	0732	USBC - Men's Site Fees	-	-	-	284,196	-	-	-	-	-	-	-	167,000	451,196
		<b>Total Special Projects</b>	-	-	-	284,196	-	-	-	-	-	-	-	167,000	451,196
<b>Total Expenditures and Uses</b>			<b>179,631</b>	<b>217,493</b>	<b>202,867</b>	<b>516,191</b>	<b>164,563</b>	<b>141,948</b>	<b>149,326</b>	<b>146,585</b>	<b>145,124</b>	<b>188,878</b>	<b>221,242</b>	<b>422,568</b>	<b>2,696,414</b>
<b>Operating Revenues</b>															
R105		Bowling Revenues	41,522	38,317	18,193	24,610	10,963	37,414	15,390	1,134	6,198	53,858	162,282	196,723	606,604
R106		Tenant Lease Revenues	3,751	4,355	1,543	2,314	4,020	1,804	2,121	124	3,168	-	5,229	8,427	36,856
R320		Concessions & Catering Net	53,867	18,096	4,908	32,217	3,582	2,508	6,831	2,291	326	1,257	8,902	24,443	159,228
R520		Parking Revenue Fees	8,276	6,141	2,695	-	-	-	120	752	856	1,350	3,225	3,840	27,255
R370		Technical Services	-	-	-	-	-	-	-	-	-	-	-	-	-
R375		Telecom Revenue	-	-	-	-	-	-	-	-	-	25,000	-	-	25,000
R310		Rental Income	-	-	-	-	-	-	-	-	-	-	-	-	-
R331		Food Sales	-	-	-	-	-	-	-	-	-	-	-	-	-
R332		Beverage Sales	6,173	-	245	-	-	-	-	-	-	3,701	7,424	7,496	25,039
R333		Vending Machine Revenues	1,491	-	-	-	-	-	-	-	-	-	-	-	1,491
R360		Miscellaneous Rev	2,414	260	4,950	6,937	216	1,657	-	108	788	36	84	-	17,450
R490		Sign Leases	-	22,392	-	-	-	21,622	-	6,285	-	-	-	-	50,299
R385		Subsidy - Reno	-	-	-	-	-	-	-	-	-	-	-	-	-
R314		Room Rebates	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Operating Revenues</b>	<b>117,494</b>	<b>89,561</b>	<b>32,534</b>	<b>66,078</b>	<b>18,781</b>	<b>65,005</b>	<b>24,462</b>	<b>10,694</b>	<b>11,336</b>	<b>85,202</b>	<b>187,146</b>	<b>240,929</b>	<b>949,222</b>
<b>Departmental Profit or (Loss)</b>			<b>(62,137)</b>	<b>(127,932)</b>	<b>(170,333)</b>	<b>(450,113)</b>	<b>(145,782)</b>	<b>(76,941)</b>	<b>(124,864)</b>	<b>(135,891)</b>	<b>(133,788)</b>	<b>(103,676)</b>	<b>(34,096)</b>	<b>(181,639)</b>	<b>(1,747,192)</b>



Reno-Sparks Convention and Visitors Authority  
FY 2015 Actual Expenditures and Revenue

**Reno Events Center**

Fund 15135

Object #	Account #	Account Description	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Total FY 14-15	
			July 2014	August 2014	September 2014	October 2014	November 2014	December 2014	January 2015	February 2015	March 2015	April 2015	May 2015		June 2015
03		<b>Payroll and Related</b>													
	0301	Wages - Management	28,924	44,210	49,504	72,380	38,223	38,855	37,644	36,612	37,682	37,713	56,404	53,075	531,026
	0305	Temporary Personnel Services	-	-	-	-	-	-	-	-	-	-	-	-	-
	0308	Wages-Casual	5,425	12,686	8,209	14,491	6,548	4,820	2,774	6,593	8,803	5,388	3,237	5,430	84,204
	0311	Group Insurance	5,619	5,674	6,055	5,740	5,420	5,372	4,893	5,071	5,033	5,153	5,176	5,450	64,656
	0312	Retirement Expense	7,446	11,383	11,187	15,781	9,716	9,848	9,576	9,254	9,676	9,620	14,464	13,478	131,429
	0313	Industrial Insurance	1,406	2,219	2,098	2,854	1,588	1,503	1,443	1,520	1,513	1,530	2,318	2,230	22,222
	0314	Unemployment Expense	1,059	1,716	1,551	2,285	1,359	1,302	1,197	1,302	1,412	1,299	1,769	1,764	18,015
	0317	FICA/Medicare	490	814	823	1,248	838	619	578	618	666	616	1,115	1,239	9,464
	0320	Clothing & Uniform Expense	211	211	462	326	1,332	379	340	399	482	523	348	610	5,623
	0321	Employee Training	-	-	-	-	-	-	-	-	-	-	-	-	-
	0380	Vehicle Allowances	150	150	150	150	150	150	150	150	150	150	150	150	1,800
	0399	Miscellaneous Employee Expense	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Payroll and Related</b>	<b>50,730</b>	<b>79,063</b>	<b>80,039</b>	<b>115,255</b>	<b>64,974</b>	<b>62,448</b>	<b>58,595</b>	<b>61,519</b>	<b>65,417</b>	<b>61,992</b>	<b>84,981</b>	<b>83,426</b>	<b>868,439</b>
04		<b>Supplies and Services</b>													
	0401	Utilities - Electric	15,230	21,716	16,213	16,724	13,060	13,847	15,634	13,655	15,629	13,183	11,177	13,874	179,942
	0402	Utilities - Gas & Heat	125	194	145	175	749	1,641	3,230	1,291	1,291	822	285	177	10,125
	0403	Utilities - Water	-	361	138	153	135	181	104	100	139	130	141	66	1,648
	0404	Utilities - Sewer	-	1,224	-	-	1,224	-	-	1,321	-	-	706	-	4,475
	0405	Trash Removal	334	1,074	136	1,666	103	5,997	135	3,175	304	138	138	138	13,338
	0407	Fire Protection	-	-	1,040	-	1,123	998	-	-	1,036	508	-	450	5,155
	0410	Office Supplies Expenses	83	966	315	121	171	213	169	642	196	247	-	317	3,440
	0411	Maintenance Supplies	-	-	-	-	-	-	-	-	-	-	-	-	-
	0412	Janitorial Supplies	-	685	2,103	799	1,724	2,251	1,137	1,659	973	1,581	852	1,541	15,305
	0415	Miscellaneous Supplies	293	270	1,140	225	538	236	357	500	320	7	365	249	4,500
	0420	Postage & Freight	30	77	6	42	104	29	5	17	8	23	9	16	366
	0421	Communications	1,092	987	1,367	1,351	1,059	1,563	1,120	1,567	1,920	1,278	1,062	2,116	16,482
	0422	Printing and Binding	-	-	-	-	120	-	360	-	-	-	-	-	480
	0425	Fuel - Auto	-	278	-	278	81	154	-	138	74	98	83	194	1,378
	0430	All Building & Grounds Related Repairs	278	1,062	156	3,434	1,615	8,229	1,225	1,403	2,135	140	149	578	20,404
	0433	All Vehicle Related Repairs	-	-	-	-	-	-	-	-	-	-	-	-	-
	0441	Lease - Interest	-	-	-	-	-	-	-	-	-	-	-	-	-
	0442	Lease - Principal	-	-	-	-	-	-	-	-	-	-	-	-	-
	0444	All Equipment Related Repairs	5,697	162	1,381	664	-	1,976	150	-	51	842	85	981	11,989
	0450	Professional Services - Legal	-	-	-	-	-	-	-	-	-	-	-	-	-
	0452	Professional Services - Other	398	546	1,375	958	1,042	622	822	822	1,027	1,105	1,156	1,459	11,332
	0454	Elevator & Escalator Costs	660	660	660	660	660	660	660	660	660	825	660	660	8,085
	0459	Security	-	-	-	-	23,206	17,183	19,833	23,794	20,024	20,450	5,135	27,526	157,151
	0460	Contractual Services	28,351	56,333	25,099	27,894	57,989	24,635	21,164	8,821	3,520	19,520	1,540	23,392	298,058
	0462	Equip. Lease & Maintenance Agmts.	-	730	813	730	785	1,310	730	1,030	730	730	334	730	8,652
	0463	Insurance	1,901	1,901	1,901	1,901	1,901	1,901	1,901	1,901	1,901	1,901	1,901	1,901	22,812
	0470	Miscellaneous Expenses	1,250	-	-	-	110	-	-	-	-	-	-	-	1,360
	0471	Finance Charges	-	-	-	-	-	-	-	-	-	-	-	-	-
	0472	Equipment Rental	-	-	-	-	-	-	-	-	-	-	-	-	-
	0473	Dues and Subscriptions	-	31	-	36	219	-	-	-	-	-	-	470	756
	0474	Licenses	2,500	-	-	-	-	-	-	-	-	-	-	-	2,500

Reno-Sparks Convention and Visitors Authority  
 FY 2015 Actual Expenditures and Revenue

**Reno Events Center**

Fund 15135

Object #	Account #	Account Description	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Total FY 14-15	
			July 2014	August 2014	September 2014	October 2014	November 2014	December 2014	January 2015	February 2015	March 2015	April 2015	May 2015		June 2015
	0481	Credit Card Discounts	1,000	3,125	5,939	1,614	3,465	2,684	3,681	943	5,833	10,262	(285)	3,450	41,731
	0482	Audio - Visual Supplies	-	-	-	-	-	-	-	-	-	-	-	-	-
	0485	Cost of Goods Sold	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Supplies and Services</b>	<b>59,222</b>	<b>92,382</b>	<b>59,927</b>	<b>59,225</b>	<b>111,183</b>	<b>86,310</b>	<b>72,417</b>	<b>63,439</b>	<b>57,771</b>	<b>73,810</b>	<b>25,493</b>	<b>80,285</b>	<b>841,464</b>
05		<b>Travel and Entertainment</b>													
	0501	Travel and Lodging	342	1,596	34	-	-	550	-	-	-	60	-	39	2,621
	0504	Registrations	-	-	-	-	-	799	-	-	-	-	-	-	799
	0505	Local Transportation	-	-	-	-	-	-	-	-	-	-	-	-	-
	0506	Entertainment	-	-	-	-	-	-	-	-	-	-	-	-	-
	0507	Meeting Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Travel and Entertainment</b>	<b>342</b>	<b>1,596</b>	<b>34</b>	<b>-</b>	<b>-</b>	<b>1,349</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>60</b>	<b>-</b>	<b>39</b>	<b>3,420</b>
02		<b>Capital Outlay</b>													
	0220	Small Equipment	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Capital Outlay</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
06		<b>Promotion and Advertising</b>													
	0601	Hospitality	1,334	2,231	400	1,909	1,477	1,460	30	300	400	-	-	400	9,941
	0603	Booth Expense	-	-	-	-	-	-	-	-	-	-	-	-	-
	0605	Brochures	-	-	-	-	-	-	-	-	-	-	-	-	-
	0606	Promotional Materials	-	-	-	-	-	-	-	-	-	-	-	-	-
	0611	Advertising Productions	-	-	-	-	-	-	-	-	-	-	-	-	-
	0613	Convention Advertising	-	-	-	-	-	-	-	-	-	-	-	-	-
	0615	Other Advertising	-	-	-	-	-	-	-	-	-	-	-	-	-
	0626	Convention Advertising Production	-	-	-	-	-	-	-	-	-	-	-	-	-
	0630	Promotions	-	-	-	-	-	-	-	-	-	-	-	-	-
	0645	Video Production	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Promotion and Advertising</b>	<b>1,334</b>	<b>2,231</b>	<b>400</b>	<b>1,909</b>	<b>1,477</b>	<b>1,460</b>	<b>30</b>	<b>300</b>	<b>400</b>	<b>-</b>	<b>-</b>	<b>400</b>	<b>9,941</b>
07		<b>Special Projects</b>													
	0715	Prizes & Awards	-	-	-	-	-	-	-	-	-	-	-	-	-
		<b>Total Special Projects</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
		<b>Total Expenditures and Uses</b>	<b>111,628</b>	<b>175,272</b>	<b>140,400</b>	<b>176,389</b>	<b>177,634</b>	<b>151,567</b>	<b>131,042</b>	<b>125,258</b>	<b>123,588</b>	<b>135,862</b>	<b>110,474</b>	<b>164,150</b>	<b>1,723,264</b>

Reno-Sparks Convention and Visitors Authority  
FY 2015 Actual Expenditures and Revenue

**Reno Events Center**

Fund 15135

Object #	Account #	Account Description	Actual												Total FY 14-15
			July 2014	August 2014	September 2014	October 2014	November 2014	December 2014	January 2015	February 2015	March 2015	April 2015	May 2015	June 2015	
<b>Operating Revenues</b>															
R310		Facility Rent	27,456	50,200	10,000	47,431	42,000	28,827	42,510	44,733	40,361	37,885	77,397	2,853	451,653
R314		Room Rebates	-	-	-	-	-	-	-	-	-	-	-	-	-
R320		Concessions & Catering Net	3,172	15,871	452	11,804	7	7,043	7,828	8,828	8,054	11,533	4,006	5,334	83,932
R331		Food Sales	-	-	-	-	-	-	-	-	-	-	-	-	-
R332		Beverage Sales	-	-	-	-	-	-	-	-	-	-	-	-	-
R333		Vending Machine Revenues	-	-	-	-	-	-	-	-	-	-	-	-	-
R360		Miscellaneous Rev	80	494	-	242	-	234	-	772	78	212	-	94	2,206
R370		Technical Services	1,500	-	-	2,500	3,990	5,450	500	-	-	-	-	203	14,143
R371		Stagehand Revenues	44,040	14,562	-	17,821	7,702	-	430	-	1,500	-	7,226	-	93,281
R375		Telecom Revenues	400	400	-	400	400	1,800	-	-	400	-	400	-	4,200
R475		Suite Revenue	-	-	37,500	-	-	37,500	-	-	37,500	-	-	37,500	150,000
R485		Box Office Rebates	8,483	7,994	7,563	7,036	5,369	1,411	1,394	1,064	14,614	10,075	2,431	4,505	71,939
R486		Facility Use Fees	14,980	11,057	4,450	11,460	13,898	430	8,397	-	2,429	692	7,197	-	74,990
R490		Sign Leases	-	8,491	-	-	-	12,047	-	7,002	-	-	-	-	27,540
R520		Parking Revenue Fees	2,896	1,160	1,200	1,424	2,768	3,767	5,176	4,128	5,136	2,491	18,290	-	48,436
R750		Cost Reimbursables	-	-	-	-	-	-	-	-	-	-	-	-	-
R800		Merchandise Sales	3,846	-	-	1	1,071	-	120	-	98	-	506	(1)	5,641
<b>Operating Revenues</b>			<b>106,853</b>	<b>110,229</b>	<b>61,165</b>	<b>100,119</b>	<b>77,205</b>	<b>98,509</b>	<b>66,355</b>	<b>66,527</b>	<b>110,170</b>	<b>62,888</b>	<b>117,453</b>	<b>50,488</b>	<b>1,027,961</b>
<b>Departmental Profit or (Loss)</b>			<b>(4,775)</b>	<b>(65,043)</b>	<b>(79,235)</b>	<b>(76,270)</b>	<b>(100,429)</b>	<b>(53,058)</b>	<b>(64,687)</b>	<b>(58,731)</b>	<b>(13,418)</b>	<b>(72,974)</b>	<b>6,979</b>	<b>(113,662)</b>	<b>(695,303)</b>

**SCHEDULE 1**

**OPERATING EXPENSE DETAIL**



Worldwide Entertainment and  
Conference Venue Management

# Travel & Entertainment Policy

## For Field Personnel

### A. Introduction

#### 1. Reimbursement of Travel, Entertainment and Business Expenses Incurred

SMG will reimburse employees for all necessary and reasonable expenses incurred by employees performing business activities for the Company. Such expenses should fall within applicable Company guidelines and should be properly approved and reported with adequate information documenting the business purpose. An employee is not to incur personal financial hardship in transacting SMG business. SMG will reimburse employees for all legitimate business expenses incurred; however, any unnecessary or excessive expenditure will not be reimbursed.

#### 2. Applicability of Policy

- a. All employees of SMG who are authorized to incur travel, entertainment, and business expenses on behalf of SMG and the client.
- b. In all cases, any contractual provisions between SMG and the client, regarding travel and entertainment reimbursement and limitations supersede. It is the responsibility of the General Manager of the facility to comply with the contract.
- c. This policy statement should be followed unless changes are authorized and communicated by the CEO or CFO of SMG Corporate.

#### 3. Purpose of Policy

It is SMG's policy to reimburse employees for actual expenses incurred on SMG's behalf while employees are engaged in authorized business. Expenses must be reasonable under the circumstances, and it is always important that every employee exert his / her best efforts to minimize expenses and to use discretion and good judgment while incurring business expenditures.

### B. General Provisions

#### 1. Timely Submission

SMG employees will be reimbursed for actual allowable expenses upon submission of a properly completed and approved Expense Report, accompanied by required supporting documents. All expenses must be submitted for reimbursement within 30 days and where practical prior to month end.

#### 2. Air Travel

Every attempt must be made to purchase airline tickets with the lowest fare available. Any round trip fare of \$2,000 or more requires approval from the facility General Manager before booking the flight. The Travel Expense Approval Form (found at [My.SMGworld.com](http://My.SMGworld.com)>Facility Accounting>Resource Links>Finance>Accounting Manual>Chapter 15) with General Manager's approval should accompany the expense report in order for the employee to be reimbursed. Purchasing tickets for others is not allowed, except for those infrequent SMG travelers, job applicants or client, in which case they should be approved in advance by the Regional Vice President and fully documented on the expense report.



Worldwide Entertainment and  
Conference Venue Management

## Travel & Entertainment Policy For Field Personnel

### B. General Provisions

#### 3. Charge Cards

- a. SMG employees who are Director level and above and who regularly incur business related expenses may choose to apply for a corporate credit card If approved by the General Manager. The corporate card account uses an individual billing system where by the employee is required make payments directly to the card issuer. The employee is completely responsible for timely payment of these card charges. SMG has absolutely no responsibility with regard to any employee's account balance or related delinquency charges. The annual fee for this account is billed directly to SMG by the card issuer. SMG will not reimburse employees for any late charges on the account.
- b. All business travel expenses should be for paid for by using the corporate credit card wherever credit cards are accepted. If the employee does not have a corporate credit card, a personal credit card is to be used.
- c. The corporate card shall only be used for legitimate business purposes of the company and shall not be used to obtain credit for personal, family or household purposes.
- d. NO Facility credit cards are permitted. Exceptions will be made for supply stores (Home Depot, Lowe's) and gas cards but ONLY after approval from Corporate Finance.

#### 4. Expense Report Forms

All expense reports must conform to this policy with respect to content and must be submitted using the SMG Expense Report Form.

#### 5. Responsibility for Administration of Policy

The Chief Financial Officer of SMG is responsible for the implementation and ongoing administration of this policy. All questions concerning policy matter should be directed to the Chief Financial Officer.

### C. Certification and Approval Policy

#### 1. Requirements for Reimbursement

An expense report will be reimbursed once it has been reviewed, approved and signed by the employee's immediate supervisor. Additional approvals by senior management may also be required depending upon the nature of the expense.

#### 2. Authority for Approval

Approval for the General Manager is the Regional Vice President. Approval for all other facility personnel is the General Manager, Department Head and Director of Finance.

#### 3. Certification by Employee

All employees are required to certify and sign their expense reports verifying that they have incurred the expenses set forth on the report on behalf of the company and that they are reasonable and directly related to the conduct of SMG business. Purposeful or negligent violations of the reporting and documentation requirements shall be the basis for disciplinary action (which may include termination). *Intentional misrepresentation is a violation of the SMG Business Conduct Policy.*

#### 4. Responsibilities of Approvers

Prior to approving the expense report, the approver is responsible to ensure that all expenditures are business related, the amounts are not excessive and that detailed explanations have been included where required.



Worldwide Entertainment and  
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## Travel & Entertainment Policy For Field Personnel

### C. Certification and Approval Policy (Continued)

#### 5. Responsibilities of Check Signatory

Once approved and processed by Finance, a check is generated for payment of the expense reports. Under no circumstance is Petty Cash to be used for the payment of expense reports. The signatory of the check is responsible to ensure that:

- a. Original receipts (i.e., hotel statement, passenger coupons for airline tickets and car rental contracts) and other supporting documents have been attached and the amounts on the receipts agree with those reported. Original receipts are to be taped to 8 1/2 x 11 size paper in an organized and date sequence manner.
- b. Travel arrangements have been made using the designated travel agent if applicable.
- c. Expenditures have been charged in accordance with General Policy requirements.
- d. The report is arithmetically accurate.
- e. Each expense is charged to the proper category.
- f. The report has been submitted on a timely basis.
- g. International expenses incurred are properly converted to U.S. dollars.

### CI. Supporting Documentation and Retention Policy

1. As required for tax purposes, all expenses must be supported by a receipt indicating the date, purpose, name and titles of people involved. Only original copies of receipts are acceptable - Photocopies are not acceptable.

### CII. Expense Report Exclusions

The following types of expenditures will not be paid through the expense report process:

1. Payments to SMG employees for expenses in connection with relocation. A separate payment process for such expenses is included in the relocation policy.
2. Expenditures for partisan political activities are absolutely prohibited by SMG company policy. All decisions regarding expenditures for non-partisan political activities should be made after consulting with the Chief Financial Officer.
3. Expenditures to trade associations for membership dues and convention fees should be approved through the budget process.



Worldwide Entertainment and  
Conference Venue Management

## Travel & Entertainment Policy For Field Personnel

### G. Travel Expense Policy

#### 1. Air Travel

- a. SMG's policy is to seek the lowest coach fare between origination and destination by adherence to the following:

Review all fare classes including bulk, excursion and promotional. Where appropriate, issue the ticket but wait list the employee for the lower fare in the event that it becomes available.

Review all departures to the desired destination one hour before and one hour after desired departure time.

Utilize alternative airports within 60 miles for airfare savings.

Airline reservations should be booked fourteen (14) days or more in advance when practical and possible.

- b. **Lowest Airfare Policy** – An employee is required to travel using the lowest fare. It is expected that an employee will use the lowest fare if the airline makes one-stop and no change of airlines is required, the total time does not add more than one and one-half hours to an employees air travel time and the next most costly alternative is more than \$100 round trip higher at the time the reservation is made.
- c. **Class of Service** – All employees are required to fly coach class unless prior approval has been obtained from the CEO or CFO.
- d. **Frequent Flyer Program** – Frequent flyer or other credits earned while traveling on company business should be retained for personal use only. However, employees enrolled in frequent flyer programs, may not decline the lowest fare offered in order to earn frequent flyer program credits or otherwise arrange their travel to maximize such credits to the detriment of the Company. Company policy also requires that frequent flyer credits be used only for personal or vacation travel and the Company will not reimburse the employee for use of such credits for any reason.
- #### 2. Railroad or Bus Fares
- For short trips (those less than 150 miles), train, bus service or personal car should be used whenever practicable. Train, bus or car should always be used where the cost of these services does not exceed comparable air coach travel.
- #### 3. Travel Insurance
- The company provides accidental death and disability insurance to full time field personnel. The cost of additional travel insurance purchased by an employee will not be reimbursed.
- #### 4. Airport Transportation
- Ground transportation to and from airports is a reimbursable expense. Employees should attempt to use the least expensive and most practical transportation whenever possible. Circumstances such as the number of persons in a party or the urgency of arrival at the employee's destination should be evaluated when choosing the appropriate method of transportation.





Worldwide Entertainment and  
Conference Venue Management

## Travel & Entertainment Policy

### For Field Personnel

#### G. Travel Expense Policy (Continued)

##### 5. Auto Rental

- a. An automobile may be rented when other public transportation is not practical.
- b. SMG has negotiated discount auto rental rates. The recommended carrier and rates are to be used when travel reservations are made when possible. The designated travel agent should be used to make auto rental reservations. This will ensure that the auto rental is made with the proper company discounts and insurance coverage.
- c. Employees using a rental car for business purposes are covered when using the corporate carrier. Please contact corporate to obtain information on the current carrier. Additional insurance coverage such as collision damage and personal accident insurance offered by car rental companies should be declined. This additional coverage results in additional costs and SMG will not reimburse for any such coverage.
- d. If there is more than one person traveling in the same area, employees should share the same rental car. Compact or intermediate sized automobiles should be selected whenever practical.

##### 6. Automobile Expenses

- a. Reimbursable miles – Employees are reimbursed for use of their personal car for business purposes on a mileage basis. Company gas credit cards will not be issued.
- b. Reimbursable Rates – Mileage for personally owned cars is reimbursable at the current Federal rate and for employees with leased, trade or car allowances, the reimbursement is ¾ of the current Federal rate. Local travel to and from the airport is not reimbursed for employees with leased, trade or car allowances. The reimbursement rates cannot exceed those allowed under Federal guidelines.
- c. Liability Insurance Certification – If an employee's auto is used for business purposes, they are required to have a minimum dollar amount of \$100,000 / \$300,000 bodily injury and \$25,000 property damage in insurance coverage. On an annual basis, the employee shall certify that the required coverage is maintained.
- d. Mobile Phones – CFO or Senior VP of Human Resources shall determine the policy regarding reimbursement of this expense. Senior management will determine those employees who are eligible for company paid mobile phones. SMG does not advocate the use of mobile phones in rental cars. The facility should determine the most cost effective method of car and mobile phone billing. A group "company" rate may be obtained from the local carrier and this should be used to the extent possible. All phone charges are to be individually invoiced and all personal calls reimbursed by the individual. Supervisory management will evaluate whether a specific expenditure is reasonable.



Worldwide Entertainment and  
Conference Venue Management

## Travel & Entertainment Policy

### For Field Personnel

#### G. Travel Expense Policy (Continued)

##### 7. Lodging

- a. Preferred Hotels – Whenever practicable, employees should utilize the hotels or motels where the company has preferred rates. Typically these preferred rates have been negotiated by local company personnel with specific properties based on volume of travel to certain cities or geographic areas. In some cases, the designated travel agency may also have preferred rates which are available to the company. If these preferred rates cannot be used, then the travel agent will suggest a hotel/motel with comparable accommodations at corporate rates.
- b. Employees who expect to be away from their assigned offices for extended periods of time should arrange lodging at reduced weekly or monthly rates, if possible.
- c. Hotel reservations made by the designated travel agent will be guaranteed for late arrival. A "no-show" charge will be made for any reservation not canceled. SMG employees are responsible for notifying the travel agent to cancel reservations if their plans change.

##### 8. Meals

- a. The actual amount spent for meals (including gratuities) when the employee is away from home on company business will be reimbursed. The costs of these meals should be reasonable. Supervisory management will evaluate whether a specific expenditure is reasonable.
- b. Accountability – Receipts for all meals must be obtained.

##### 9. Other Travel Expenses

The employee will also be reimbursed for the actual amount spent for any of the following travel expenses when away from home on company business:

- Highway and bridge tolls (but not parking fines or traffic violations)
- Taxi and airport limousine fares
- Gratuities (porters, skycaps)
- Essential laundry and dry cleaning service when away from home for at least one week.
- Airport parking – Long term parking should be used in lieu of expensive terminal parking wherever practicable.
- Telephone Calls – Business and personal calls while traveling must be made with an approved calling card or credit card. Reasonable charges for personal telephone calls are allowed when an employee is away from home or when business or transportation problem make then necessary.

##### 10. Telephone

An employee will be reimbursed for the actual amount incurred on business related telephone calls. SMG employees who meet certain travel frequency guidelines will be issued a cell phone. All business calls made when out of the office should be made via cell phone or charged to a personal credit card. This results in lower costs to the company versus other payment methods (i.e. hotel charges). If an employee is not issued a corporate cell phone, they may receive a monthly cell phone stipend. This will be decided by the General Manager.



Worldwide Entertainment and  
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## Travel & Entertainment Policy For Field Personnel

### G. Travel Expense Policy (Continued)

#### 11. Travel Advances

- a. Permanent Travel Advances – Permanent travel advances will not be allowed under any circumstances. Any facilities which have granted permanent travel advances in the past must have them repaid immediately.
- b. Temporary Travel Advances – In certain cases temporary travel advances of up to \$300 can be made to employees prior to business trips when approved by the employee's supervisor. These advances must be cleared when the next expense report is submitted.

#### 12. Expense of Spouse

- a. Expenses incurred by an employee's spouse while traveling on business trips are not allowable, unless it is deemed essential or beneficial to SMG. Such a determination is an exception to the general rule and requires advance approval from the CEO.
- b. Approval should be required in advance for a spouse to accompany the employee on a business trip.

### H. Entertainment Expense Policy

#### 1. General Guidelines on Permissible Entertainment

- a. The reasonable cost of entertaining clients, prospective clients and applicants will be reimbursed provided it is "directly related to the active conduct of business" or it is "associated with the active conduct of business", a company representative is present and provided it is properly reported and substantiated. Lavish or extravagant expenditures will not be allowed.
- b. Entertainment of government client and prospects - No entertainment of a government employee, agent or official will be provided except routine meals occurring during the conduct of regular business and then only to the extent this does not violate the policy of the particular government agency involved.
- c. Expenses of entertaining the spouses of clients or prospective clients are allowable when related to or associated with the conduct of business.
- d. Reporting of Entertainment Expense – A detailed explanation of allowable entertainment shall be set forth on the expense report. This explanation shall include:
  - Date and place of entertainment
  - Name and business affiliation of persons entertained
  - Description of the entertainment and business purpose



Worldwide Entertainment and  
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# Travel & Entertainment Policy

## For Field Personnel

### I. Gifts

1. General Guidelines – All gifts must conform to the policy set forth in the SMG Personnel Policy Manual. All gifts to clients, prospective clients and suppliers are an allowable expense provided there is a business purpose and the annual cumulative total for any one person is limited to \$50 at cost. (US Tax Guidelines limit deductibility of gifts to \$25 per person per year)
2. Documentation – Employees will be reimbursed for the cost of allowable gifts through the expense report provided:
  - A Receipt is required and must be attached to the Expense Report.
  - The following information at a minimum is required for reimbursement: Date, a description of the gift and the name and business affiliation of the recipient.
  - In addition to normal expense report approvals, gift expenses should have such prior approvals as are required by the policies and procedures of the company.
3. Gifts to Government Clients and Prospects – All gifts to government clients and prospects are governed by the SMG personnel policy manual. *Except for a nominal holiday remembrance, no gifts may be given to a public official or public client employee.* Such holiday remembrances are limited to once a year to any individual.
4. Gifts to Non-Government Clients, Prospects and Suppliers – The amount of gifts to any individual cannot exceed \$50 per year without prior written approval of the CEO and another member of the Board of Directors evidenced by memo attached to the expense report.
5. Gifts (Employer to Employee) – Gifts to employees are not allowed except for those which are given under sanctioned SMG programs such as Service Awards, Recognition Awards and gifts of remembrance in the case of major illness, family tragedy, retirement and death.

### J. Conventions, Trade Shows and Seminars

1. Attendance at conventions, trade shows, meeting of business organizations and the like are items which should be established by the annual budget.
2. The costs related to individual attendance at these conventions and meetings, which expenses fall within the limits set by the budgets of the department, requires that same approval as any expense report. However, the control attendance at national conventions, etc. and to avoid attendance by an excessive number of SMG personnel, the departments should establish approval procedures for such events.
3. Convention Fees – Subject to approval of individual attendance requirements in Sections (1) and (2) above, payment of convention fees may be authorized. However, if the organization is classified as a Trade Association, the fee may not be paid by the expense report process. Approved convention fees for professional (non-trade) association conventions may be entered and reimbursed by expense report if an invoice is attached.

### 12. Management Meetings

Management meetings held at other than company business locations, must be approved in advance, including estimated expenses by the next level management.



*Worldwide Entertainment and  
Conference Venue Management*

## Travel & Entertainment Policy

### For Field Personnel

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#### **L. Club Memberships**

1. Initial membership fees and dues in organizations, clubs, etc. in which active participation is beneficial for both the employee and the company, must have the approval of appropriate management pursuant to policies established by the company. When such fees or dues are in excess of \$150, see item L (2). Subsequent annual assessments for such organizations may be considered as usual expenses on the expense report and should be budgeted.
2. Membership fees or dues in organizations, clubs, etc. in which active participation is valuable for both the employee and the company and such initial or unusual fees or dues are \$150 or more, must be approved by the CEO.
3. Membership dues in organizations, associations and clubs which are primarily of a social nature such as athletic, yacht or country club will not be paid by the company unless authorized by the CEO.

#### **M. Meals with Colleagues**

1. Occasional meals with employees for the purpose of business discussions or morale building are permissible. These expenses should be entered as entertainment expenses on the report form and appropriately documented (purpose, location, etc.). Whenever practicable, the most senior management present at such an occasion should pay for these expenses.
2. Such meals should not be in lieu of a meeting if the meeting can be conveniently and mutually arranged without such an expense.
3. "Parties" for employees at the company's expense are not permitted except when approved pursuant to the company's personnel policy manual and permissible in accordance with the SMG/Client contract.
4. Entertainment of another employee where there is no significant and necessary business purpose is not reimbursable.

#### **N. Normal Commutation – Parking Fees (Driving to Work)**

1. Normal commutation expenses, including the cost of fuel and parking are not reimbursable. The General Manager may provide for parking, etc. for irregular weekend or evening situations with appropriate levels of approval.
2. Locations with high density or prior existing situations may deviate from this general rule, with respect to parking, with the written approval of the CEO or CFO.

#### **O. Meal Allowances**

Meal allowances incurred by employees are reimbursable only when the employee is required to work overtime. Meal allowances for overtime work may be set by the General Manager.



Worldwide Entertainment and  
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## Travel & Entertainment Policy

### For Field Personnel

#### P. Miscellaneous Expenses

1. Miscellaneous expenses incurred for the benefit of the company will be reimbursed by expense reports. For example:
  - Dues for professional (non-trade) association
  - Magazine subscriptions
  - Stationary, supplies, and postage
2. As a general rule, any miscellaneous expenses under \$75 should be processed through the expense report in lieu of the costs associated with processing payment through the accounts payable system.

#### Q. Expense Report Preparation Procedure

##### 1. Frequency

- a. One report is to be submitted for each trip. If a particular trip includes several destinations, you only need to prepare one report. Employees are encouraged to prepare reports within five days after returning from a trip.
- b. All expense reports for a month must be submitted within 30 days and by the end of the month, whenever practical.

##### 2. Explanation of SMG Expense Report Form:

###### Section 1 - Travel

Date Submitted:	Enter the date the completed expense report is submitted.
Date:	Enter date the expense was incurred.
Location / Purpose:	Name of city and/or facility for which expenses were incurred and brief description of business purpose of the trip.
Taxi/Car Rental:	Cost of taxi should include both taxi fare and tip paid to the driver. Cost of car rental should include fuel purchased to refill tank if necessary.
Hotel:	Should include only the cost of the room and applicable room taxes. Other costs associated with the hotel stay should not be included in this category. Examples of other costs are room service meals, movies and telephone charges.
Meals:	The cost of breakfast, lunch or dinner when dining alone should be included in this category. Any gratuity should be included with the cost of each meal. If the cost of meal includes anyone other than you, it should be entered in the entertainment column.
Tips:	Should include tips for services such as porters and bellhops. Tips for cabs and meals should be included as part of the cost of those items.



Worldwide Entertainment and  
Conference Venue Management

## Travel & Entertainment Policy

### For Field Personnel

#### Q. Expense Report Preparation Procedure (Continued)

##### 2. Explanation of SMG Expense Report Form:

Automobile:	This section is for use of your company provided or personal vehicle. If you receive an allowance or a company provided vehicle, the reimbursement rate is one-half the IRS rate. Employees using their personal vehicle for business reasons are reimbursed at the IRS rate. A map with driving directions and mileage should accompany this amount.
Parking/Tolls:	Includes charges for parking and/or tolls for personal or rented vehicles.
Entertainment:	Any entry in this category requires the completion of the additional information in Section 2 – Entertainment Information. Entertainment includes any activity generally considered to constitute entertainment, amusement or recreation. It can include meals, drinks or tickets to a theater or sporting event. In all cases, the expense must be directly related to a business purpose.
Miscellaneous:	This section is for all other expenses not covered elsewhere on the report. Examples are airfare, train fare, in-room hotel movies, telephone/fax charges and laundry. Any amount listed in the miscellaneous category should also have a description of the expense listed in the description column.
Reimbursed Expenses:	This column is for the total of all cash expenses and items charged on a credit card. It should equal the total of all items entered in the categories explained above. At the bottom of this column, enter the amount of any cash advance you received and compute the net amount due to you or due to SMG. Any balance due to SMG should be repaid by check, and the check should be attached to the report.
Charged Airfare:	This column is for the amount of the airfare that was arranged through a travel agency and not paid by an SMG employee. These expenses are billed directly to SMG.
Total Expenses:	Enter here the total of the entries in columns for reimbursed expenses and charged airfare.
Billing Reference:	Enter the letter which will be referenced in Section 3. All amounts in the Total Expenses column must have a corresponding entry in this column.



Worldwide Entertainment and  
Conference Venue Management

# Travel & Entertainment Policy

## For Field Personnel

Q. Expense Report Preparation Procedure (Continued)

2. Explanation of SMG Expense Report Form:

Section 2 – Entertainment Information

This section must be completed in full for each item for entertainment expense entered in the entertainment column of Section 1.

Amount: Enter here the amount which is referenced in Section 1.

Company: Affiliation of persons entertained.

Type of Entertainment: Examples are breakfast, lunch, dinner, drinks or tickets.

Place of Entertainment: Place in which expense was incurred.

Business Reason: Include the nature of any business discussions or the nature of the business benefit derived as a result of the expense. Maintaining or developing a business relationship is not an acceptable business reason. A specific topic of discussion or benefit involved must be listed.

Section 3 – Billing References

References: This column corresponds to the Billing Reference column in Section 1.

Customer: Enter the names of the customer, facility, or department on whose behalf the referenced expenses were incurred.

Amount: The total of the expenses from Section 1 to be billed or allocated to the party listed in the customer column.

3. Supporting Documentation:

Receipts for expenses should be obtained wherever possible regardless of the amount of the expense. In many cases, SMG can bill expenses to a third party. Therefore, proper documentation is a requirement.

All original receipts and other documents obtained as support for expenses should be attached to an 8 1/2 by 11 size sheet of paper. Receipts should be organized in date sequence to help facilitate the approval process. Additional explanations should be noted next to a receipt if it is not clear on the nature of the expense.





## Personnel Policy Manual

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### SUBJECT: RELOCATION EXPENSE POLICY - GENERAL MANAGERS & ABOVE

#### 1. PURPOSE

The purpose of this policy is to assist those employees who are relocating their residences at the request of the Company. The maximum relocation expense reimbursement is outlined in the employee's engagement letter. That amount is the sum total that the employee may be reimbursed for all authorized expenses outlined in the policy.

#### 2. AUTHORIZING PROCEDURES

All relocation arrangements, including any exceptions to policy, must be specified in writing and approved by the Senior Vice President of Human Resources or the President/CEO of SMC and forwarded to the Relocation Administrator in the Corporate Human Resources Office.

#### 3. ELIGIBILITY

To be eligible for reimbursement under this policy the following conditions must be met:

- a. The employee must be relocating at the request of the Company and
- b. The employee's old residence must be at least 35 miles farther from the new work location than the old work location; and the distance from his/her new residence to the new work location is not greater than the distance from their old home to their new work location, or
- c. In the case of a new hire who has no former principal place of work, the new work location must be at least 35 miles from the old residence.

#### 4. REIMBURSEMENT

New or transferred employees will be eligible for an amount and type of reimbursement according to the new position. Each category of reimbursable items is described in further detail in the following sections. The President/CEO or the Senior Vice President of Human Resources, upon the recommendation of the Vice President of Operations, have the right to vary this policy on a case by case basis, by approving reimbursement for certain expenses otherwise covered by the policy. Expenses that are deemed unreasonable may be disallowed.



## Personnel Policy Manual

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### SUBJECT: RELOCATION EXPENSE POLICY - GENERAL MANAGERS & ABOVE

#### 5. HOUSING SEARCH

The following expenses incurred by the employee and spouse will be reimbursed for not more than two trips for an aggregate of seven days to the new location to find living quarters:

- a. Reasonable and necessary round-trip transportation, standard hotel/motel accommodations, local transportation (including car rental when necessary), meals and incidental expenses.
- b. Reasonable and necessary child care expenses incurred while parents are away on a housing search.

#### 6. RENTERS

The Company will reimburse the employee for any unavoidable lease termination expenses, up to a maximum of two month's rent, and any reasonable and necessary legal fees resulting from a lease termination. The employee will be responsible for any expenses charged as a result of property damage, cleaning, etc.

#### 7. DISPOSAL OF CURRENT RESIDENCE

The Company will reimburse the employee for normal and usual brokerage fees, legal fees, mortgage repayment penalty fees, tax stamps, real estate transfer taxes, and other normal closing costs paid by the seller. The employee is responsible for any additional tax liabilities resulting from an independent sale.

#### 8. PURCHASE OF NEW RESIDENCE

The Company will reimburse the employee for normal and usual closing costs including:

1. Recording Fees (Deed, Mortgage, CML's, Power of Attorney, Assignment of Mortgage)
2. Bankruptcy Search/Certificate Fee, Title, Insurance
3. Copies
4. Attorney Fees
5. Certificate of Municipal Liens (2) paid to Mortgage Co.



## Personnel Policy Manual

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### SUBJECT: RELOCATION EXPENSE POLICY - GENERAL MANAGERS & ABOVE

#### 8. PURCHASE OF NEW RESIDENCE (continued)

6. Loan Origination
7. Appraisal Fee
8. Credit Report
9. Lender's Inspection Fee
10. Document Preparation
11. Underwriting
12. Change Fee
13. Closing Fee (not including points)
14. Recording Fee
15. State Stamp
16. Recording of CML (Cert. of Municipal Liens)
17. Recording Power of Attorney
18. Land Survey

8.1 12 months to exercise this right.

#### 9. TEMPORARY LIVING EXPENSES

Employee Only: Employees required to begin work at the new location will be reimbursed for the following reasonable and necessary living expenses for a period of no longer than two months:

- standard hotel/motel (or Company - arranged apartment)
- telephone and laundry

#### 10. HOME VISITS

Employees unavoidably separated from their families as a result of reporting to the new location prior to their family's move will be reimbursed only for round-trip transportation expenses for up to two round-trip visits home on weekends per month. The employee's spouse may visit the employee in lieu of the employee going home; however, only the actual round-trip transportation costs incurred will be reimbursed.



## Personnel Policy Manual

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### SUBJECT: RELOCATION EXPENSE POLICY - GENERAL MANAGERS & ABOVE

#### 11. MOVING HOUSEHOLD GOODS

The Company will pay the cost of the following expenses associated with moving household goods:

- a. Packing, moving, unpacking of usual household goods and personal belongings and replacement cost protection in accordance with our carrier contract for such goods and belongings made by a mover with a national affiliation. Special handling, such as overtime or unloading on weekends must be approved by the Relocation Administrator.
- b. Storage of usual household goods, if necessary, for a period not to exceed 60 days, without the prior approval of the President/CEO, Senior Vice President of Human Resources or Relocation Administrator.
- c. Full cost of transporting one automobile by van or other common carrier, or through a driving service, provided the transportation cost does not exceed the value of the automobile. The actual cost of transporting a second automobile or other motor vehicles (including recreation vehicles, boats, etc.) will be reimbursed up to an aggregate maximum of \$600.
- d. Service charges for disconnecting and reconnecting at the new location usual household appliances (such as refrigerator, washer, dryer, etc.).
- e. Cost of transporting domestic household pets (including any inoculations prerequisite to transportation) up to an aggregate maximum of \$100 for all pets.
- f. Costs of packing, moving, unpacking and storing unusually large items (such as heavy machine tools, house or carrier trailers, etc.) or items of extraordinary value (such as art treasures, jewelry, furs, heirlooms, valuable collections, etc.) will be reimbursed up to an aggregate maximum of \$400. Any insurance coverage for these items beyond the usual amount provided by the mover must be paid by the employee.



## Personnel Policy Manual

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### SUBJECT: RELOCATION EXPENSE POLICY - GENERAL MANAGERS & ABOVE

#### 12. FINAL MOVE

The Company will reimburse reasonable expenses incurred by employees and their families for the final move to the new location. Reimbursable expenses include one-way transportation, expenses such as meals, hotel/motel costs, cab fare, etc. Travel by personal automobile will be reimbursed for no more than one vehicle.

#### 13. TRANSPORTATION

Eligible transportation expenses referenced in this policy will be reimbursed in accordance with the following:

- 10.1 Public Carrier: All transportation by public carrier will be reimbursed at the coach or standard class rate for the employee and all eligible family members. Fares in excess of standard class will be the responsibility of the employee.
- 10.2 Personal Automobile: Transportation by personal automobile will be reimbursed at the Company standard rate per mile plus highway tolls.

#### 14. MISCELLANEOUS ALLOWANCE

In addition to the other reimbursements provided for in this policy, the Company will pay a lump-sum allowance to compensate the employee for any expenses not specifically covered by this policy, e.g., short-term cancellation of insurance, non-refundable school tuition, service contracts, installation of telephones, alteration of carpets or drapes, etc. Due to the miscellaneous nature of these expenditures, no supporting documentation is required. General Manager and above are eligible for \$2,500 in miscellaneous allowance. This \$2,500 will be paid less all applicable withholding taxes.

#### 15. INCOME TAX IMPLICATIONS

Federal tax law treats certain reimbursements as taxable compensation and it will be included on the employee's Form W-2. Further, to the extent that any reimbursement is not permitted as moving expense under Federal tax law, such reimbursement will be treated as taxable compensation subject to withholding taxes.



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**SUBJECT: RELOCATION EXPENSE POLICY - GENERAL MANAGERS & ABOVE**

The Company will compensate employees for tax liabilities resulting from payments made under this policy which constitute taxable income to such employee. The tax allowance will be based solely upon the employee's base annual salary from the Company on the date of hire or transfer rounded to the nearest \$1,000 in accordance with the following table:

<u>COMPANY ANNUAL BASE SALARY</u>	<u>*TAX ALLOWANCE</u>
Less than \$39,000	15%
\$39,001 - \$94,250	28%
\$94,251 - \$143,600	31%
\$143,601 and above	36%

\*Percentage applies to "non-deductible" reimbursements.

The preceding tax allowance is based on the relocation expense reimbursements and related expenses paid by the Company for relocating employees. The Internal Revenue Service considers this taxable income to the employee. The employee's tax allowance resulting from reimbursement is determined by:

- a. Summarizing all relocation expenses paid on behalf of the employee.
- b. Determining those expenses which are deductible and those which are taxable.
- c. Calculating the tax liability resulting from reimbursement and assessing the appropriate tax allowance.
- d. Withholding Federal, State and Local taxes (or a portion of these taxes) as required by Federal and Local tax laws.

The Company will prepare a final employee moving expense form at the end of the tax year and determine which reimbursements related to relocation are received. This form will outline in detail all reimbursements including additional payment necessary to offset employee tax liability. This allowance may not cover all tax liabilities (Federal, State, Local, etc.) the employee may incur as the tax allowance paid to the employee will be subject to tax. Therefore, this allowance may not, and is not intended to make an employee completely whole for the relocation expenses which he/she incurs.



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### SUBJECT: RELOCATION EXPENSE POLICY - GENERAL MANAGERS & ABOVE

Relocation expense reimbursements must be shown by SMG as income on the employee's Form W-2. Some expenses may be able to be deducted by the employee when preparing his/her tax return and the employee should consult his/her advisor as to the tax treatment of such income.

The tax allowance is calculated by SMG and is done without reference to the employee's actual tax situation or filings (e.g. no other income, deductions or credits are considered). It is based solely on the employee's base annual salary from SMG at the time of hire or transfer within SMG.

#### EXAMPLE:

Assume an executive has an annual salary of \$83,000 and is being relocated by SMG. The total relocation expenses are \$23,486; \$14,889 of this amount is deductible. The executive is in the 31% allowance range. The Tax Allowance is as follows:

\$23,486	(Expenses)
-14,889	(Deductible)
\$8,597	(Taxable Balance)
x .31	
\$2,665	(Tax Allowance)

#### 16. TAX ALLOWANCE

SMG does not intend to become involved in an employee's individual tax situation. As a consequence, SMG cannot guarantee an employee that they will not incur an additional tax liability, Federal or otherwise, after receiving a tax allowance. Any tax allowance up paid to employee is subject to the repayment schedule outlined in Section 18.1.

Since the employee's deductions are not considered in preparing the tax allowance most employees are not likely to incur large liability. Employees should contact their own personal tax advisor or accountant to determine the impact on them as this should not be considered as tax advice.



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### SUBJECT: RELOCATION EXPENSE POLICY - GENERAL MANAGERS & ABOVE

#### 17. POLICY EXCEPTIONS

If a provision of this policy results in the undue hardship to an employee, specific exceptions may be made at the sole discretion of the Company if:

- a. A written request for exception, supported by all facts, is submitted in advance to the Senior Vice President of Human Resources.
- b. The Senior Vice President of Human Resources must recommend the exception to the President/CEO for approval.

#### 18. TERMINATIONS

##### 18.1 Repayment

If the employee voluntarily resigns or is terminated for cause within the first three years after his/her hire date or date of transfer with SMG, he/she must repay 100% of all relocation expenses paid by the Company including any tax allowance or gross up. SMG retains the right to withhold from any unused vacation, commissions, bonuses, and any other compensation or benefit to which the employee may be entitled, any relocation monies owed to the company.

##### 18.2 Outstanding Relocation Expenses

The Company will not be liable for any outstanding relocation expenses incurred after the date of the employee's termination.

#### 19. ADMINISTRATION

- 19.1 General Administration: In general, it will be the responsibility of the Corporate Human Resources to oversee this policy for all new or transferred employees. (At the facility level, the Director of Finance will administer the policy.) All authorizations, reporting reimbursements and records must be in accordance with the requirements set forth in this policy. All relocations will require generation of a Relocation Authorization Form (Attachment A).





## Personnel Policy Manual

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### SUBJECT: RELOCATION EXPENSE POLICY - GENERAL MANAGERS & ABOVE

19.2 Specific Responsibility: It is the responsibility of the:

- a. **Employee**: To maintain a record of all eligible relocation expenses as well as supporting receipts and to report all such expenses on an Employee Transfer Relocation Expense Account Form (per the instructions contained thereon) (Attachment B).

To coordinate necessary travel arrangements for themselves and their family and temporary living accommodations with the Relocation Administrator.

- b. **Hiring Management**: To initiate a Personnel Action Form and an Authorization Form (Attachment A) to advise Human Resources of an impending transfer or new hire relocation.

- c. **Relocation Administrator at Corporate or Finance Director at Facility**: To review and approve the expense reports submitted by the employee and process reimbursements. Any exceptions with regard to expenses submitted will require the Vice President of Operations' approval at facility level or the Vice President of Human Resources' at Corporate level. It is also the Relocation Administrator's responsibility to secure the signatures for the Lump Sum Allowance Form and the Relocation Assistance Agreement (Attachments C & D).

- d. **Advances**: In the event unusual circumstances necessitate a cash advance of expenses in excess of the amount provided for in Section 13 (Miscellaneous Allowance) the employee may make a request for additional funds as an advance against eligible relocation expenses. All such advances must be approved by the Vice President of Operations at the facility level, Vice President of Human Resources' at Corporate and be accounted for on an Employee Relocation Expense Account Form. Any advances in excess of incurred expenses are considered an advance on salary and must be refunded to the Company which may be deducted from the employee's salary.

## 20. INFORMATION CONCERNING THIS POLICY

Any question concerning the terms and procedures of this policy should be directed to the Relocation Administrator.





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**SUBJECT: RELOCATION EXPENSE POLICY - GENERAL MANAGERS & ABOVE**

LUMP SUM RELOCATION ALLOWANCE

I \_\_\_\_\_ (name & facility) hereby make application for the Lump Sum Relocation Allowance, in the amount of \$ \_\_\_\_\_, consistent with the new position I am assuming as provided for under the Relocation Policy Guidelines.

It is understood that the purpose of this allowance is to cover miscellaneous relocation as referenced in the Relocation Policy. No accounting is required to the Company.

Signed: \_\_\_\_\_ Date: \_\_\_\_\_

Approved: \_\_\_\_\_ Date: \_\_\_\_\_  
Corporate Human Resources

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RELOCATION ASSISTANCE AGREEMENT

I agree that if I resign for any reason or am discharged before completing 3 full years of employment, following completion of my relocation, I am liable for and must repay the Company for all reimbursement received by me, or paid on my behalf including any tax allowance, incidental to relocation of myself and/or my family. I hereby authorize the Company to apply against this relocation liability any wages, salary or other emoluments due and not paid to me to the full amount due the Company.

\_\_\_\_\_  
Employee Signature

\_\_\_\_\_  
Date



