Reno-Sparks Convention and Visitors Authority Hotel Statistics by Region

										Sept	tember 2024	4 comp	pared to Septem	ber 2023										
Location	Overall Cas Septem	sh Occupied I	Rooms %	E	Basic Room A		sh Rates		Overall Ave		h Rate		Overall Tax Septembe	able Revenue	%	Cash Occu Septem	pancy Percer	itage %	Comp 0 Septem	ccupied Roo	ms %	Cash/Comp Oc Septem		entage %
	2024	2023	Change		2024	2023	Change	2	2024	2023	Change		2024	2023	Change	2024	2023	Change	2024	2023	Change	2024	2023	Change
Reno - Suburban (Reno B)	81,893	87,328	-6.2%	\$	121.09 \$	152.09	-20.4%	\$	152.76 \$	188.34	-18.9%	\$	12,509,908 \$	16,447,561	-23.9%	51.6%	56.5%	-8.7%	46,754	43,125	8.4%	81.0%	84.4%	-3.9%
Reno - Downtown (Reno D)	50,662	68,200	-25.7%	\$	86.21 \$	120.49	-28.4%	\$	118.95 \$	156.25	-23.9%	\$	6,026,079 \$	10,656,492	-43.5%	35.3%	49.5%	-28.7%	23,967	25,767	-7.0%	52.0%	68.3%	-23.9%
North Lake Tahoe (Washoe B)	10,058	10,321	-2.5%	\$	330.73 \$	329.60	0.3%	\$	368.91 \$	369.66	-0.2%	\$	3,710,452 \$	3,815,303	-2.7%	79.4%	81.5%	-2.6%	-	-	0.0%	79.4%	81.5%	-2.6%
Sparks	15,529	20,623	-24.7%	\$	75.45 \$	126.94	-40.6%	\$	95.92 \$	126.98	-24.5%	\$	1,489,592 \$	2,618,798	-43.1%	32.0%	42.9%	-25.4%	11,919	12,683	-6.0%	56.6%	69.3%	-18.3%
Non-Gaming	77,935	76,720	1.6%	\$	155.03 \$	171.26	-9.5%	\$	155.82 \$	172.00	-9.4%	\$	12,143,673 \$	13,196,081	-8.0%	67.3%	69.3%	-2.9%	16	62	-74.2%	67.3%	69.3%	-2.9%
Total	236,077	263,192	-10.3%	\$	130.74	154.48	-15.4%	\$	151.98 \$	177.57	-14.4%	\$:	35,879,704 \$	46,734,236	-23.2%	49.3%	56.7%	-13.1%	82,656	81,637	1.2%	66.5%	74.4%	-10.5%
											August 2024	1 com	pared to August	2023										
	Overall Cas	sh Occupied I	Pooms		Basic Room	Average Ca	ch Pates		Overall Ave	arage Cael	h Pato		Overall Tax	able Revenue		Cach Occu	pancy Percer	tage	Comp O	ccupied Roo	me	Cash/Comp Oc	cupancy Boro	contago
Location	Augu		%		Augu:		%		Augus		%		August	able Kevellue	%	Augu		%	Augu		%	Augus		%
	2024	2023	Change		2024	2023	Change	2	2024	2023	Change		2024	2023	Change	2024	2023	Change	2024	2023	Change	2024	2023	Change
Reno - Suburban (Reno B)	89,232	81,324	9.7%	\$	146.31 \$	143.91	1.7%	\$	177.30 \$	177.75	-0.2%	\$	15,820,983 \$	14,454,965	9.5%	59.2%	54.8%	8.0%	46,753	43,106	8.5%	90.1%	83.8%	7.5%
Reno - Downtown (Reno D)	62,479	61,685	1.3%	\$	130.41 \$	111.19	17.3%	\$	134.81 \$	145.73	-7.5%	\$	8,422,940 \$	8,989,200	-6.3%	42.1%	43.4%	-2.8%	31,713	24,593	29.0%	63.5%	60.7%	4.8%
North Lake Tahoe (Washoe B)	11,465	10,974	4.5%	\$	471.76 \$	438.71	7.5%	\$	509.49 \$	476.72	6.9%	\$	5,841,330 \$	5,231,578	11.7%	87.6%	83.9%	4.5%	-	-	0.0%	87.6%	83.9%	4.5%
Sparks	22,284	23,559	-5.4%	\$	101.71 \$	108.16	-6.0%	\$	126.59 \$	130.42	-2.9%	\$	2,820,966 \$	3,072,479	-8.2%	45.6%	48.3%	-5.6%	10,737	8,891	20.8%	67.6%	66.6%	1.5%
Non-Gaming	84,809	79,190	7.1%	\$	168.05 \$	169.80	-1.0%	\$	168.82 \$	170.72	-1.1%	\$	14,317,765 \$	13,519,426	5.9%	70.6%	69.3%	1.9%	72	62	100.0%	70.7%	69.3%	2.0%
Total	270,269	256,732	5.3%	\$	159.58	153.36	4.1%	\$	174.73 \$	176.32	-0.9%	\$ 4	47,223,984 \$	45,267,648	4.3%	56.2%	55.0%	2.2%	89,275	76,652	16.5%	74.7%	71.4%	4.6%
											July 2024	4 comp	pared to July 20	23										
	Overall Cas	sh Occupied I	Rooms		Basic Room	Average Ca	sh Rates		Overall Ave	erage Casl	h Rate		Overall Tax	able Revenue		Cash Occu	pancy Percer	tage	Comp O	ccupied Roo	ms	Cash/Comp Oc	cupancy Perc	entage
Location	July	/	%		July		%		July		%		July		%	July		%	July	/	%	July		%
	2024	2023	Change		2024	2023	Change	2	2024	2023	Change		2024	2023	Change	2024	2023	Change	2024	2023	Change	2024	2023	Change
Reno - Suburban (Reno B)	79,165	83,583	-5.3%	\$	119.91 \$	132.82	-9.7%	\$	153.96 \$	164.89	-6.6%	\$	12,187,922 \$	13,781,706	-11.6%	53.3%	56.3%	-5.3%	51,423	47,644	7.9%	88.0%	88.4%	-0.5%
Reno - Downtown (Reno D)	60,125	71,314	-15.7%	\$	118.81 \$	99.41	19.5%	\$	122.40 \$	133.21	-8.1%	\$	7,359,409 \$	9,499,768	-22.5%	40.6%	50.1%	-19.1%	27,161	30,261	-10.2%	58.9%	71.4%	-17.5%
North Lake Tahoe (Washoe B)	12,118	11,756	3.1%	\$	504.91 \$	461.15	9.5%	\$	540.57 \$	498.65	8.4%	\$	6,550,584 \$	5,862,073	11.7%	92.6%	89.9%	280.0%	-	-	0.0%	92.6%	89.9%	3.1%
Sparks	19,015	25,152	-24.4%	\$	86.34 \$	97.96	-11.9%	\$	107.17 \$	116.81	-8.3%	\$	2,037,782 \$	2,937,903	-30.6%	39.2%	51.5%	-23.9%	10,433	11,576	-9.9%	60.7%	75.2%	-19.4%
Non-Gaming	82,627	76,084	8.6%	\$	150.48 \$	161.21	-6.7%	\$	151.24 \$	162.20	-6.8%	\$	12,496,797 \$	12,340,544	1.3%	71.3%	66.6%	7.2%	120	42	100.0%	71.4%	66.6%	7.2%

53.4%

57.4% -7.0%

89,137

89,523

-0.4%

72.2%

253,050 267,889 -5.5% \$ 145.54 \$ 143.12 1.7% \$ 160.57 \$ 165.82 -3.2% \$ 40,632,494 \$ 44,421,994

Total

76.6% -5.7%

Reno-Sparks Convention and Visitors Authority Hotel Statistics by Region

							Fiscal Yea	ar to Date - July	through	September 2024	4										
	Cash C	Occupied Rooms	5	Overall Ave	erage Cash Rate		Overall Tax	able Revenue	I	Cash Occup	ancy Percenta	ge	Comp C	Occupied Room	ıs	Cash/Comp C	Occupancy Perce	entage	Basic Room Av	erage Cash	h Rate
Location	Yea		%	Year	9/		Year		%	Year		%	Yea		%	Yea		%	Year		%
	FY 24-25	FY 23-24	Change	FY 24-25 F	Y 23-24 Cha	nge	FY 24-25	FY 23-24	Change	FY 24-25	FY 23-24 CI	hange	FY 24-25	FY 23-24	Change	FY 24-25	FY 23-24	Change	FY 24-25 F	Y 23-24	Change
Reno - Suburban (Reno B)	250,290	252,235	-0.8%	\$ 161.89 \$	177.15 -	8.6% \$	40,518,813 \$	44,684,232	-9.3%	54.6%	55.9%	-2.1%	144,930	133,875	8.3%	86.3%	85.5%	0.9%	\$ 129.71 \$	143.07	-9.3%
Reno - Downtown (Reno D)	173,266	201,199	-13.9%	\$ 125.87 \$	144.86 -1	3.1% \$	21,808,428 \$	29,145,461	-25.2%	39.4%	47.7%	-17.4%	82,841	80,621	2.8%	58.2%	66.8%	-12.9%	\$ 113.46 \$	110.17	3.0%
North Lake Tahoe (Washoe B)	33,641	33,051	1.8%	\$ 478.65 \$	451.09	6.1% \$	16,102,367 \$	14,908,955	8.0%	86.7%	85.1%	1.8%	-	-	0.0%	86.7%	85.1%	1.8%	\$ 441.54 \$	412.62	7.0%
Sparks	56,828	69,334	-18.0%	\$ 111.71 \$	124.46 -1	0.2% \$	6,348,340 \$	8,629,180	-26.4%	39.0%	47.6%	-18.3%	33,089	33,150	-0.2%	61.6%	70.4%	-12.4%	\$ 89.39 \$	110.05	-18.8%
Non-Gaming	245,371	231,994	5.8%	\$ 158.77 \$	168.35 -	5.7% \$	38,958,235 \$	39,056,051	-0.3%	69.7%	68.4%	2.0%	208	166	25.3%	69.8%	68.4%	2.0%	\$ 157.99 \$	167.47	-5.7%
Total	759,396	787,813	-3.6%	\$ 162.94 \$	173.17 -5	5.9% \$	123,736,183 \$	136,423,878	-9.3%	52.9%	56.4%	-6.2%	261,068	247,812	5.3%	71.1%	74.1%	-4.0%	\$ 145.94 \$	150.25	-2.9%
									2000												
							Fiscal Ye	ar to Date - Jul	y 2023 th	rough June 2024											
	Cash C	Occupied Rooms		Overall Ave	erage Cash Rate		Overall Tax	able Revenue		Cash Occup	ancy Percentag	ge	Comp C	Occupied Room		Cash/Comp C	Occupancy Perce	entage	Basic Room Av	erage Casl	n Rate
Location	Yea		%	Year	. 9		Year		%	Year		%	Yea		- %	Yea		. %	Year		%
	FY 23-24	FY 22-23	Change	FY 23-24 F	Y 22-23 Cha	nge	FY 23-24	FY 22-23	Change	FY 23-24	FY 22-23 CI	hange	FY 23-24	FY 22-23	Change	FY 23-24	FY 22-23	Change	FY 23-24 F	Y 22-23	Change
Reno - Suburban (Reno B)	806,825	833,825	-3.2%	\$ 157.94 \$	158.36 -	0.3% \$	127,428,762 \$	132,041,358	-3.5%	45.3%	46.9%	-3.4%	487,993	464,646	5.0%	72.7%	73.0%	-0.4%	\$ 122.63 \$	125.07	-1.9%
Reno - Downtown (Reno D)	584,991	635,924	-8.0%	\$ 130.83 \$	131.48 -	0.5% \$	76,534,085 \$	83,608,668	-8.5%	34.6%	39.4%	-12.2%	275,894	251,821	9.6%	50.9%	55.0%	-7.5%	\$ 97.24 \$	98.80	-1.6%
North Lake Tahoe (Washoe B)	91,437	99,232	-7.9%	\$ 357.79 \$	340.73	5.0% \$	32,715,220 \$	33,811,313	-3.2%	59.2%	64.4%	-8.1%	-	-	0.0%	59.2%	64.4%	-8.1%	\$ 318.30 \$	299.07	6.4%
Sparks	242,320	259,311	-6.6%	\$ 106.86 \$	110.89 -	3.6% \$	25,894,152 \$	28,755,838	-10.0%	41.8%	44.6%	-6.3%	96,300	99,066	-2.8%	58.5%	61.6%	-5.2%	\$ 93.46 \$	90.02	3.8%
Non-Gaming	830,799	818,584	1.5%	\$ 149.50 \$	149.31	0.1% \$	124,208,292 \$	122,226,088	1.6%	60.3%	62.5%	-3.5%	534	236	126.3%	60.4%	62.5%	-3.5%	\$ 148.67 \$	148.37	0.2%
Total	2,556,372	2,646,876	-3.4%	\$ 151.30 \$	151.29 0).0% \$	386,780,512 \$	400,443,266	-3.4%	45.8%	48.7%	-6.0%	860,721	815,769	5.5%	61.2%	63.7%	-3.9%	\$ 129.52 \$	129.05	0.4%
							Fiscal Ye	ar to Date - Jul	y 2022 th	rough June 2023											
	Cash C	Occupied Rooms	s	Overall Ave	rage Cash Rate		Overall Tax	able Revenue		Cash Occup	ancy Percenta	ge	Comp C	Occupied Room	ıs	Cash/Comp C	Occupancy Perce	entage	Basic Room Av	erage Casl	n Rate
Location	Yea		%	Year	9/		Year		%	Year		%	Yea		%	Yea	r	%	Year		%
	FY 22-23	FY 21-22	Change	FY 22-23 F	Y 21-22 Cha	nge	FY 22-23	FY 21-22	Change	FY 22-23	FY 21-22 CI	hange	FY 22-23	FY 21-22	Change	FY 22-23	FY 21-22	Change	FY 22-23 F	Y 21-22	Change
Reno - Suburban (Reno B)	833,825	819,139	1.8%	\$ 158.36 \$	154.79	2.3% \$	132,041,358 \$	126,792,659	4.1%	46.9%	46.1%	1.7%	464,646	473,325	-1.8%	73.0%	72.7%	0.4%	\$ 125.07 \$	125.51	-0.3%
Reno - Downtown (Reno D)	635,924	603,739	5.3%	\$ 131.48 \$	125.26	5.0% \$	83,608,668 \$	75,621,372	10.6%	39.4%	37.4%	5.3%	251,821	208,257	20.9%	55.0%	50.3%	9.3%	\$ 99.01 \$	98.76	0.3%
North Lake Tahoe (Washoe B)	99,232	103,883	-4.5%	\$ 340.73 \$	318.61	6.9% \$	33,811,313 \$	33,098,051	2.2%	64.4%	55.9%	15.2%	-	931	-100.0%	64.4%	56.4%	14.2%	\$ 302.42 \$	285.41	6.0%

Sparks

Non-Gaming

Total

259,311

818,584

2,646,876 2,604,794

280,158

797,875

-7.4% \$ 110.89 \$ 110.00

2.6% \$ 149.31 \$ 145.00

1.6% \$ 151.29 \$ 146.66

0.8% \$

3.0% \$

28,755,838 \$

3.2% \$ 400,443,266 \$ 382,025,622

122,226,088 \$ 115,695,736

30,817,805

-6.7%

5.6%

4.8%

44.6%

62.5%

48.7%

48.3% 15.2%

2.5%

2.1%

61.0%

47.6%

99,066

815,769

236

93,865

776,718

340

5.5%

-30.6%

5.0%

61.6%

62.5%

63.7%

-4.3% \$ 87.71 \$ 88.55

2.5% \$ 148.51 \$ 144.21

61.8% 2.9% \$ 129.05 \$ 127.44

-1.0%

3.0% **1.3%**

								Fisc	al Year - July 20	021 throug	h June 2022												
	Cash (Occupied Roon			Overall Ave	erage Cash	Rate	Overall Tax	xable Revenue		Percent o	of Cash Occup	pancy	Comp	Occupied Roc	oms	Percent of C	Cash/Comp Occ	cupancy	Bas	sic Room Av	verage Cas	h Rate
Location	Ye		%		Year		%	<u>Year</u>		%	Ye		%		ar	%	Ye		%		Year		%
	FY 21-22	FY 20-21	Change	F	Y 21-22 I	FY 20-21	Change	 FY 21-22	FY 20-21	Change	FY 21-22	FY 20-21	Change	FY 21-22	FY 20-21	Change	FY 21-22	FY 20-21	Change	FY 2:	1-22 F	Y 20-21	Change
Reno - Suburban (Reno B)	819,139	660,854	24.0%	\$	154.79 \$	133.52	15.9%	\$ 126,792,659 \$	88,235,751	43.7%	46.1%	36.2%	27.1%	473,325	498,580	-5.1%	72.7%	63.5%	14.3%	\$ 1	125.51 \$	103.29	21.5%
Reno - Downtown (Reno D)	603,739	331,954	81.9%	\$	125.26 \$	117.80	6.3%	\$ 75,621,372 \$	39,105,015	93.4%	37.4%	29.5%	26.4%	208,257	178,087	16.9%	50.3%	45.4%	10.8%	\$	98.76 \$	90.45	9.2%
North Lake Tahoe (Washoe B)	103,883	95,414	8.9%	\$	318.61 \$	284.83	11.9%	\$ 33,098,051 \$	27,177,212	21.8%	58.4%	50.6%	15.4%	931	1,691	-44.9%	59.0%	51.5%	14.6%	\$ 2	285.41 \$	242.71	17.6%
Sparks	280,158	268,589	4.3%	\$	110.00 \$	89.61	22.8%	\$ 30,817,805 \$	24,069,394	28.0%	50.9%	46.1%	10.4%	93,865	70,244	33.6%	68.0%	58.1%	17.0%	\$	88.55 \$	68.64	29.0%
Non-Gaming	797,889	698,962	14.2%	\$	145.00 \$	114.02	27.2%	\$ 115,695,736 \$	79,695,980	45.2%	61.0%	54.5%	11.9%	340	355	-4.2%	61.0%	54.5%	11.9%	\$ 1	144.21 \$	113.29	27.3%
Total	2,604,808	2,055,773	26.7%	\$	146.66 \$	125.64	16.7%	\$ 382,025,622 \$	258,283,353	47.9%	47.7%	40.8%	17.0%	776,718	748,957	3.7%	62.3%	56.1%	11.1%	\$ 12	27.44 \$	106.56	19.6%
								Fisc	al Year - July 20	020 throug	h June 2021												
-	Cash (Occupied Roon	ns		Overall Ave	erage Cash	Rate	Overall Tax	xable Revenue		Percent	of Cash Occur	ancy	Comp	Occupied Roc	oms	Percent of C	Cash/Comp Occ	unancy	Bas	sic Room Av	verage Car	sh Rate

	Cash (Occupied Roon	ns		Overall /	Average Cash	n Rate	Overall Tax	cable Revenue		Percent of	of Cash Occup	ancy	Comp	Occupied Roo	oms	Percent of C	Cash/Comp Occ	cupancy	В	Basic Roor	m Average Ca	sh Rate
Location	Yea	ar	%		Ye	ar	%	Year		%	Yea	ar	%	Ye	ear	%	Ye	ar	%		Ye	ar	%
	FY 20-21	FY 19-20	Change	FY	20-21	FY 19-20	Change	FY 20-21	FY 19-20	Change	FY 20-21	FY 19-20	Change	FY 20-21	FY 19-20	Change	FY 20-21	FY 19-20	Change	FY	/ 20-21	FY 19-20	Change
Reno - Suburban (Reno B)	660,854	712,969	-7.3%	\$	133.52	\$ 129.75	2.9%	\$ 88,235,751 \$	92,505,087	-4.6%	36.2%	47.4%	-23.6%	498,580	384,360	29.7%	63.5%	72.9%	-12.9%	\$	103.29	\$ 104.84	-1.5%
Reno - Downtown (Reno D)	331,954	482,941	-31.3%	\$	117.80	\$ 109.27	7.8%	\$ 39,105,015 \$	52,769,972	-25.9%	28.8%	33.1%	-13.0%	178,087	240,248	-25.9%	44.3%	49.6%	-10.7%	\$	90.45	\$ 82.75	9.3%
North Lake Tahoe (Washoe B)	95,414	88,436	7.9%	\$	284.83	\$ 286.07	-0.4%	\$ 27,177,212 \$	25,298,722	7.4%	50.6%	56.1%	-10.0%	1,691	3,113	-45.7%	51.5%	58.1%	-11.4%	\$	242.71	\$ 257.51	-5.7%
Sparks	268,589	242,728	10.7%	\$	89.61	\$ 84.28	6.3%	\$ 24,069,394 \$	20,456,459	17.7%	46.1%	50.3%	-8.5%	70,244	58,713	19.6%	58.1%	62.5%	-7.0%	\$	68.16	\$ 66.80	2.0%
Non-Gaming	698,962	668,191	4.6%	\$	114.02	\$ 120.14	-5.1%	\$ 79,695,980 \$	80,278,949	-0.7%	54.5%	56.0%	-2.7%	355	210	69.0%	54.5%	56.0%	-2.7%	\$	113.29	\$ 119.38	-5.1%
Total	2,055,773	2,195,265	-6.4%	\$	125.64	\$ 123.59	1.7%	\$ 258,283,353 \$	271,309,190	-4.8%	40.9%	45.8%	-10.7%	748,957	686,644	9.1%	55.7%	60.1%	-7.2%	\$	106.50	\$ 106.35	0.1%

								Fisca	al Year - July 20	19 throug	h June 2020												
	Cash (Occupied Room	15		Overall Aver	age Cash	Rate	Overall Tax	able Revenue		Percent (of Cash Occup	ancy	Comp	Occupied Roo	ms	Percent of C	ash/Comp Occ	upancy	В	asic Room	Average Cas	sh Rate
Location	Ye		%		Year		%	Year		%	Yea		%	Ye		%	Yea	••	%		Year		%
	FY 19-20	FY 18-19	Change	F	Y 19-20 F	/ 18-19	Change	FY 19-20	FY 18-19	Change	FY 19-20	FY 18-19	Change	FY 19-20	FY 18-19	Change	FY 19-20	FY 18-19	Change	2	2019	2018	Change
Reno - Suburban (Reno B)	712,969	971,602	-26.6%	\$	129.75 \$	126.17	2.8%	\$ 92,505,087 \$	122,582,453	-24.5%	47.4%	53.0%	-10.6%	384,360	467,138	-17.7%	72.9%	78.4%	-7.0%	\$	104.84 \$	102.81	2.0%
Reno - Downtown (Reno D)	482,941	794,122	-39.2%	\$	109.27 \$	106.29	2.8%	\$ 52,769,972 \$	84,407,375	-37.5%	33.1%	37.4%	-11.2%	240,248	320,389	-25.0%	49.6%	52.4%	-5.3%	\$	82.75 \$	83.18	-0.5%
North Lake Tahoe (Washoe B)	88,436	117,532	-24.8%	\$	286.07 \$	268.57	6.5%	\$ 25,298,722 \$	31,565,401	-19.9%	56.1%	62.3%	-10.0%	3,113	3,999	-22.2%	58.1%	64.4%	-9.8%	\$	257.51 \$	240.94	6.9%
Sparks	242,728	336,408	-27.8%	\$	84.28 \$	86.24	-2.3%	\$ 20,456,459 \$	29,011,922	-29.5%	50.3%	58.0%	-13.3%	58,713	60,293	-2.6%	62.5%	68.4%	-8.6%	\$	66.80 \$	48.20	38.6%
Non-Gaming	668,191	700,825	-4.7%	\$	120.14 \$	122.86	-2.2%	\$ 80,278,949 \$	86,105,067	-6.8%	56.0%	64.2%	-12.6%	210	129	62.8%	56.0%	64.2%	-12.6%	\$	119.16 \$	122.14	-2.4%
Total	2,195,265	2,920,489	-24.8%	\$	123.59 \$	121.10	2.1%	\$ 271,309,190 \$	353,672,217	-23.3%	45.8%	50.2%	-8.8%	686,644	851,948	-19.4%	60.1%	64.8%	-7.3%	\$	106.28 \$	103.77	2.4%

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

								Fiscal Year - July	y 201	18 through Ju	ne 2019									
Location	Cash (Occupied Room	ns %		Overall A	verage Cast	Rate %	Overall T		ole Revenue	%	Percent o	of Cash Occup	ancy %	Comp	Occupied Roo	oms %	Percent of C	ash/Comp Occ	upancy %
	FY 18-19	FY 17-18	Change	F١	/ 18-19	FY 17-18	Change	FY 18-19	ı	FY 17-18	Change	FY 18-19	FY 17-18	Change	FY 18-19	FY 17-18	Change	FY 18-19	FY 17-18	Change
Reno - Suburban (Reno B)	971,602	1,085,758	-10.5%	\$	126.17	\$ 110.69	14.0%	\$ 122,582,453	\$	120,187,171	2.0%	53.0%	58.8%	-10.0%	467,138	466,969	0.0%	78.4%	84.1%	-6.8%
Reno - Downtown (Reno D)	794,122	929,391	-14.6%	\$	106.29	\$ 90.50	17.4%	\$ 84,407,375	\$	84,108,667	0.4%	37.4%	42.9%	-12.8%	320,389	348,943	-8.2%	52.4%	59.0%	-11.2%
North Lake Tahoe (Washoe B)	117,532	116,468	0.9%	\$	268.57	\$ 260.60	3.1%	\$ 31,565,401	\$	30,351,920	4.0%	62.3%	61.7%	1.0%	3,999	3,014	32.7%	64.4%	63.3%	1.7%
Sparks	336,408	364,058	-7.6%	\$	86.24	\$ 81.42	5.9%	\$ 29,011,922	\$	29,641,355	-2.1%	58.0%	62.1%	-6.6%	60,293	56,193	7.3%	68.4%	71.7%	-4.6%
Non-Gaming	701,035	659,934	6.2%	\$	122.84	\$ 123.58	-0.6%	\$ 86,112,386	\$	81,556,807	5.6%	64.2%	62.8%	2.1%	129	154	-16.2%	64.2%	62.8%	2.1%
Total	2,920,699	3,155,609	-7.4%	\$	121.09	\$ 109.60	10.5%	\$ 353,679,537	\$ 3	345,845,921	2.3%	50.2%	55.1%	-8.9%	851,948	875,273	-2.7%	64.8%	69.1%	-6.1%

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

									Fiscal Year - July	2017 through J	une 2018									
Location	Cash (Occupied Roon	ns %		Overall A	verage Cash ar	Rate %	E	OveraliTa Year	xable Revenue	%	Percent o		oancy %		Occupied Roc	oms %	Percent of C	ash/Comp Occ ar	cupancy %
	FY 17-18	FY 16-17	Change	F)	17-18	FY 16-17	Change		FY 17-18	FY 16-17	Change	FY 17-18	FY 16-17	Change	FY 17-18	FY 16-17	Change	FY 17-18	FY 16-17	Change
Reno - Suburban (Reno B)	1,085,758	1,008,742	7.6%	\$	110.69	\$ 105.62	4.8%	\$	120,187,171 \$	106,541,744	12.8%	59.2%	55.0%	7.6%	466,969	503,074	-7.2%	84.6%	82.4%	2.8%
Reno - Downtown (Reno D)	929,391	901,643	3.1%	\$	90.50	\$ 85.81	5.5%	\$	84,108,667 \$	77,372,849	8.7%	43.7%	42.4%	3.1%	348,943	342,381	1.9%	60.1%	58.5%	2.7%
North Lake Tahoe (Washoe B)	116,468	120,694	-3.5%	\$	260.60	\$ 252.23	3.3%	\$	30,351,920 \$	30,442,595	-0.3%	61.7%	64.1%	-3.6%	3,014	2,888	4.4%	63.3%	65.6%	-3.5%
Sparks	364,058	375,918	-3.2%	\$	81.42	\$ 67.95	19.8%	\$	29,641,355 \$	25,542,451	16.0%	62.6%	64.7%	-3.2%	56,193	47,673	17.9%	72.2%	72.9%	-1.0%
Non-Gaming	659,934	607,790	8.6%	\$	123.58	\$ 110.02	12.3%	\$	81,556,807 \$	66,866,483	22.0%	66.1%	62.0%	6.6%	154	600	-74.3%	66.1%	62.1%	6.4%
Total	3,155,609	3,014,787	4.7%		\$109.60	\$101.75	7.7%	\$	345,845,921 \$	306,766,122	12.7%	55.1%	52.8%	4.4%	875,273	896,616	-2.4%	70.3%	68.5%	2.6%

									Fiscal Year - July	2016 through J	ıne 2017									
			_					_												
	Cash (Occupied Roon	ns		Avera	ge Cash Rat	e		Taxab	e Revenue		Percent	of Cash Occup	ancy	Comp	Occupied Roc	oms	Percent of C	ash/Comp Occ	upancy
Location	Ye	ar	%		Yea	r	%		Year		%	Ye	ar	%	Ye	ear	%	Yea	ar	%
	FY 16-17	FY 15-16	Change	FY	16-17	FY 15-16	Change		FY 16-17	FY 15-16	Change	FY 16-17	FY 15-16	Change	FY 16-17	FY 15-16	Change	FY 16-17	FY 15-16	Change
Reno - Suburban (Reno B)	1,008,742	1,011,104	-0.2%	\$	105.62	\$ 98.92	6.8%	\$	106,541,744 \$	100,014,299	6.5%	55.0%	54.9%	0.2%	503,074	480,865	4.6%	82.4%	81.0%	1.7%
Reno - Downtown (Reno D)	901,643	964,982	-6.6%	\$	85.81	79.95	7.3%	\$	77,372,849 \$	77,152,748	0.3%	42.4%	45.0%	-5.8%	342,381	365,755	-6.4%	58.5%	62.1%	-5.8%
North Lake Tahoe (Washoe B)	120,694	120,195	0.4%	\$	252.23	244.06	3.3%	\$	30,442,595 \$	29,335,174	3.8%	64.1%	63.2%	1.4%	2,888	2,350	22.9%	65.6%	64.5%	1.9%
Sparks	375,918	358,454	4.9%	\$	67.95	62.94	8.0%	\$	25,542,451 \$	22,561,644	13.2%	64.7%	61.3%	5.5%	47,673	45,766	4.2%	72.9%	69.1%	5.5%
Non-Gaming	607,790	533,608	13.9%	\$	110.02	103.26	6.5%	\$	66,866,483 \$	55,098,918	21.4%	62.0%	57.4%	8.0%	600	255	135.3%	62.1%	57.5%	8.0%
Total	3,014,787	2,988,343	0.9%		\$101.75	\$95.09	7.0%	\$	306,766,122 \$	284,162,784	8.0%	52.8%	52.5%	0.6%	896,616	894,991	0.2%	68.5%	68.3%	0.4%

								Fiscal Year - Jul	y 2015 throu	jh June 2016									
	Cash (Occupied Roon	ıs		Aver	age Cash Ra	te	Taxa	ble Revenue		Percen	of Cash Occu	pancy	Comp	Occupied Roc	oms	Percent of C	ash/Comp Occ	cupancy
Location	Ye		%		Ye	_	%	Yea	ır	%	Y	ear	%		ear	%	Yea		%
	FY 15-16	FY 14-15	Change	FY	15-16	FY 14-15	Change	FY 15-16	FY 14-15	Change	FY 15-16	FY 14-15	Change	FY 15-16	FY 14-15	Change	FY 15-16	FY 14-15	Change
Reno - Suburban (Reno B)	1,011,104	915,606	10.4%	\$	98.92	\$ 98.42	0.5%	\$ 100,014,299	\$ 90,112	335 11.0%	54.9%	50.0%	9.8%	480,865	514,424	-6.5%	81.0%	78.0%	3.8%
Reno - Downtown (Reno D)	964,982	1,027,089	-6.0%	\$	79.95	\$ 68.24	17.2%	\$ 77,152,748	\$ 70,083	520 10.1%	45.0%	43.7%	3.0%	365,755	371,095	-1.4%	62.1%	59.5%	4.4%
North Lake Tahoe (Washoe B)	120,195	113,571	5.8%	\$	244.06	\$ 232.07	5.2%	\$ 29,335,174	\$ 26,355	994 11.3%	63.2%	60.2%	5.0%	2,350	1,217	93.1%	64.5%	60.9%	5.9%
Sparks	358,454	338,766	5.8%	\$	62.94	\$ 63.29	-0.6%	\$ 22,561,644	\$ 21,441	998 5.2%	61.3%	54.1%	13.3%	45,766	37,431	22.3%	69.1%	60.1%	15.2%
Non-Gaming	533,608	324,716	64.3%	\$	103.26	\$ 102.88	0.4%	\$ 55,098,918	\$ 33,407	186 64.9%	57.4%	70.2%	-18.1%	255	44	479.5%	57.5%	70.2%	-18.1%
Total	2,988,343	2,719,748	9.9%		\$95.09	\$88.7	7.1%	\$ 284,162,784	\$ 241,401,	32 17.7%	52.5%	49.8%	5.4%	894,991	924,211	-3.2%	68.3%	66.7%	2.2%

Effective 7/01/15 six properties (4 Motels and 2 Timeshares) were reclassified to Hotel classification as a result of SB 312. Historical data remains as originally reported.

								Fiscal Year - July	2014 through J	ine 2015									
	Cash (Occupied Roon	ns		Avera	ge Cash Rat	te	Taxab	le Revenue		Percent	of Cash Occup	oancy	Comp	Occupied Roc	oms	Percent of C	ash/Comp Oc	cupancy
Location	Ye	ar	%		Year	•	%	Year		%	Ye	ar	%	Ye	ear	%	Yea	ar	%
	FY 14-15	FY 13-14	Change	FY	/ 14-15	FY 13-14	Change	FY 14-15	FY 13-14	Change	FY 14-15	FY 13-14	Change	FY 14-15	FY 13-14	Change	FY 14-15	FY 13-14	Change
Reno - Suburban (Reno B)	915,606	894,888	2.3%	\$	98.42 \$	95.48	3.1%	\$ 90,112,335 \$	85,447,880	5.5%	50.0%	48.8%	2.3%	514,424	460,132	11.8%	78.0%	74.0%	5.5%
Reno - Downtown (Reno D)	1,027,089	1,085,376	-5.4%	\$	68.24 \$	66.15	3.2%	\$ 70,083,520 \$	71,794,968	-2.4%	43.7%	45.8%	-4.4%	371,095	391,757	-5.3%	59.5%	62.3%	-4.5%
North Lake Tahoe (Washoe B)	113,571	118,076	-3.8%	\$	232.07 \$	209.85	10.6%	\$ 26,355,994 \$	24,778,567	6.4%	60.2%	58.3%	3.3%	1,217	1,332	-8.6%	60.9%	59.0%	3.2%
Sparks	338,766	296,702	14.2%	\$	63.29 \$	66.90	-5.4%	\$ 21,441,998 \$	19,849,293	8.0%	54.1%	43.5%	24.4%	37,431	51,235	-26.9%	60.1%	51.0%	17.9%
Non-Gaming	324,716	272,863	19.0%	\$	102.88 \$	101.05	1.8%	\$ 33,407,186 \$	27,571,682	21.2%	70.2%	65.5%	7.2%	44	-	100.0%	70.2%	65.5%	7.2%
Total	2,719,748	2,667,905	1.9%		\$88.76	\$86.00	3.2%	\$ 241,401,032 \$	229,442,390	5.2%	49.8%	48.5%	2.9%	924,211	904,456	2.2%	66.7%	64.9%	2.9%

								Fiscal Year - Jul	ıy 2u	113 through Ju	ine 2014									
		Occupied Roon				age Cash Ra				Revenue			of Cash Occup			Occupied Roc			ash/Comp Occ	
Location	Ye		%	<u></u>	Yea		- %	 Yea			%	Yea		%		ar	%	Yea		%
	FY 13-14	FY 12-13	Change	FY	/ 13-14	FY 12-13	Change	FY 13-14		FY 12-13	Change	FY 13-14	FY 12-13	Change	FY 13-14	FY 12-13	Change	FY 13-14	FY 12-13	Change
Reno - Suburban (Reno B)	894,888	938,891	-4.7%	\$	95.48	\$ 91.75	4.1%	\$ 85,447,880	\$	86,144,727	-0.8%	48.8%	51.3%	-4.7%	460,132	401,424	14.6%	74.0%	73.2%	1.0%
Reno - Downtown (Reno D)	1,085,376	1,129,005	-3.9%	\$	66.15	\$ 63.82	3.6%	\$ 71,794,968	\$	72,055,198	-0.4%	45.8%	47.7%	-4.0%	391,757	390,861	0.2%	62.3%	64.2%	-3.0%
North Lake Tahoe (Washoe B)	118,076	131,027	-9.9%	\$	209.85	\$ 184.76	13.6%	\$ 24,778,567	\$	24,208,157	2.4%	58.3%	50.5%	15.7%	1,332	865	54.0%	59.0%	50.8%	16.1%
Sparks	296,702	257,285	15.3%	\$	66.90	\$ 69.62	-3.9%	\$ 19,849,293	\$	17,912,959	10.8%	43.5%	37.1%	17.3%	51,235	57,584	-11.0%	51.0%	45.4%	12.3%
Non-Gaming	272,863	266,363	2.4%	\$	101.05	\$ 99.30	1.8%	\$ 27,571,682	\$	26,449,190	4.2%	65.7%	64.8%	1.4%	-	-	0.0%	65.7%	64.8%	1.4%
Total	2,667,905	2,722,571	-2.0%		\$86.00	\$83.29	3.3%	\$ 229,442,390	\$	226,770,231	1.2%	48.5%	49.0%	-0.8%	904,456	850,734	6.3%	64.9%	64.2%	0.9%

									Fiscal Year - Jul	/ 2012 through	June 2013									
	Cash	Occupied Roon	ns		Avera	age Cash Rat	e		Taxa	ble Revenue		Percent	of Cash Occu	pancy	Comp	Occupied Roo	oms	Percent of C	ash/Comp Occ	cupancy
Location	FY 12-13	ar FY 11-12	% Channa	-	Yea (12-13		% Channa		Yea	r FY 11-12	% Channe	FY 12-13		% Channa	FY 12-13	ear FY 11-12	%	FY 12-13		%
	FY 12-13	FY 11-12	Change	FY	12-13	FY 11-12	Change	<u> </u>	FY 12-13	FY 11-12	Change	FY 12-13	FY 11-12	Change	FY 12-13	FY 11-12	Change	FY 12-13	FY 11-12	Change
Reno - Suburban (Reno B)	938,891	927,327	1.2%	\$	91.75	\$ 83.53	9.8%	\$	86,144,727	\$ 77,461,43	5 11.2%	51.3%	51.0%	0.6%	401,424	378,412	6.1%	73.2%	71.8%	2.0%
Reno - Downtown (Reno D)	1,129,005	1,077,673	4.8%	\$	63.82	\$ 60.41	5.7%	\$	72,055,198	\$ 65,097,19	6 10.7%	47.7%	45.3%	5.3%	390,861	379,724	2.9%	64.2%	61.3%	4.8%
North Lake Tahoe (Washoe B)	131,027	124,969	4.8%	\$	184.76	\$ 175.21	5.5%	\$	24,208,157	\$ 21,895,22	7 10.6%	50.5%	48.3%	4.5%	865	838	3.2%	50.8%	48.6%	4.5%
Sparks	257,285	278,200	-7.5%	\$	69.62	\$ 67.92	2.5%	\$	17,912,959	\$ 18,894,00	5 -5.2%	37.1%	40.2%	-7.9%	57,584	59,168	-2.7%	45.4%	48.8%	-7.0%
Non-Gaming	266,363	251,866	5.8%	\$	99.30	\$ 96.37	3.0%	\$	26,449,190	\$ 24,273,55	7 9.0%	64.8%	61.1%	6.1%	-	9	-100.0%	64.8%	61.1%	6.1%
Total	2,722,571	2,660,035	2.4%		\$83.29	\$78.05	6.7%	\$	226,770,231	\$ 207,621,42	L 9.2%	49.0%	47.8%	2.3%	850,734	818,151	4.0%	64.2%	62.6%	2.7%

				F	iscal Yea	r - J	uly 2011	through Ju	ne :	2012						
	Cash (Occupied Roon	15		Ave	rage	Cash Rat	е		Tax	able	Revenue		Percent of	of Cash Occup	ancy
Location	Ye	ar	%		Υe	ear		%		Ye	ar		%	Yea	ar	%
	FY 11-12	FY 10-11	Change	F	Y 11-12	F۱	Y 10-11	Change		FY 11-12		FY 10-11	Change	FY 11-12	FY 10-11	Change
Reno - Suburban (Reno B)	927,327	981,882	-5.6%	\$	83.53	\$	80.68	3.5%	\$	77,461,435	\$	79,218,912	-2.2%	51.0%	53.6%	-5.0%
Reno - Downtown (Reno D)	1,077,673	1,108,328	-2.8%	\$	60.41	\$	60.08	0.5%	\$	65,097,196	\$	66,590,118	-2.2%	45.3%	47.4%	-4.4%
North Lake Tahoe (Washoe B)	124,969	125,270	-0.2%	\$	175.21	\$	173.29	1.1%	\$	21,895,227	\$	21,707,879	0.9%	48.3%	48.3%	0.0%
Sparks	278,200	266,409	4.4%	\$	67.92	\$	68.75	-1.2%	\$	18,894,005	\$	18,314,989	3.2%	40.2%	38.6%	4.3%
Non-Gaming	251,866	236,928	6.3%	\$	96.37	\$	97.12	-0.8%	\$	24,273,557	\$	23,010,579	5.5%	61.1%	57.8%	5.7%
Total	2,660,035	2,718,817	-2.2%		\$78.05		\$76.81	1.6%	\$	207,621,421	\$	208,842,478	#REF!	47.8%	49.2%	-2.7%
				F	iscal Yea	r - Jı	uly 2010	Through Ju	ne	2011						

	Cash (Occupied Room	IS		Ave	rage (Cash Rate	е	Tax	able	Revenue		Percent o	of Cash Occup	ancy
Location	Ye		%		Υe	ear		%		ar		%	Yea		%
	FY 10-11	FY 09-10	Change	F	Y 10-11	FY	09-10	Change	FY 10-11		FY 09-10	Change	FY 10-11	FY 09-10	Change
Reno - Suburban (Reno B)	981,882	1,010,741	-2.9%	\$	80.68	\$	82.42	-2.1%	\$ 79,218,912	\$	83,302,389	-5.4%	53.6%	53.3%	0.8%
Reno - Downtown (Reno D)	1,108,328	1,197,861	-7.5%	\$	60.08	\$	59.18	1.5%	\$ 66,590,118	\$	70,884,809	-4.9%	47.4%	50.3%	-6.0%
North Lake Tahoe (Washoe B)	125,270	122,044	2.6%	\$	173.29	\$	175.69	-1.4%	\$ 21,707,879	\$	21,441,499	4.5%	48.3%	46.9%	2.8%
Sparks	266,409	285,282	-6.6%	\$	68.75	\$	71.14	-3.4%	\$ 18,314,989	\$	20,294,068	-10.2%	38.6%	41.2%	-6.3%
Non-Gaming	236,928	221,320	7.1%	\$	97.12	\$	96.94	0.2%	\$ 23,010,579	\$	21,453,702	14.0%	57.8%	54.9%	5.3%
Total	2,718,817	2,837,248	-4.2%		\$76.81		\$76.62	0.2%	\$ 208,842,478	\$	217,376,465	-3.9%	49.2%	50.4%	-2.4%

Fiscal Year - July - 2009 Through June 2010

	Cash (Occupied Roon	ns		Ave	rage	Cash Rate	е		Tax	able	Revenue		Percent (of Cash Occup	ancy
Location	Ye		%			ear		%		Ye	ar		%	Yea		%
	FY 09-10	FY 08-09	Change	F	Y 09-10	FY	08-09	Change	<u></u>	FY 09-10		FY 08-09	Change	FY 09-10	FY 08-09	Change
Reno - Suburban (Reno B)	1,010,901	984,956	2.6%	\$	82.40	\$	83.21	-1.0%	\$	83,302,388	\$	81,959,861	1.6%	53.3%	52.3%	1.9%
Reno - Downtown (Reno D)	1,197,701	1,205,496	-0.6%	\$	59.18	\$	62.80	-5.8%	\$	70,884,809	\$	75,709,857	-6.4%	50.3%	49.4%	1.8%
North Lake Tahoe (Washoe B)	122,044	120,608	1.2%	\$	175.69	\$	188.39	-6.7%	\$	21,441,496	\$	22,721,044	-5.6%	46.9%	46.3%	1.3%
Sparks	285,282	297,907	-4.2%	\$	71.14	\$	73.81	-3.6%	\$	20,294,069	\$	21,988,252	-7.7%	41.2%	40.6%	1.5%
Non-Gaming	221,320	172,957	28.0%	\$	96.94	\$	96.33	0.6%	\$	21,453,703	\$	16,660,406	28.8%	54.9%	54.8%	0.2%
Total	2,837,248	2,781,924	2.0%		\$76.62		\$78.74	-2.7%	\$	217,376,465	\$	219,039,420	-0.8%	50.4%	49.4%	2.0%

Fiscal Year - July - 2008 Through June 2009

	Cash (Occupied Room	15		Ave	rage	Cash Rat	е	Tax	able	Revenue		Percent of	of Cash Occup	ancy
Location	Yea	ar	%		Ye	ear		%	Υe	ear		%	Yea	ar	%
	FY 08-09	FY 07-08	Change	F	Y 08-09	F	Y 07-08	Change	FY 08-09		FY 07-08	Change	FY 08-09	FY 07-08	Change
Reno - Suburban (Reno B)	984,956	1,037,219	-5.0%	\$	83.21	\$	86.57	-3.9%	\$ 81,959,861	\$	89,792,111	-8.7%	52.3%	59.0%	-11.4%
Reno - Downtown (Reno D)	1,205,496	1,353,689	-10.9%	\$	62.80	\$	72.28	-13.1%	\$ 75,709,857	\$	97,842,584	-22.6%	49.4%	53.8%	-8.0%
North Lake Tahoe (Washoe B)	120,608	138,677	-13.0%	\$	188.39	\$	193.63	-2.7%	\$ 22,721,043	\$	26,852,646	-15.4%	46.3%	53.1%	-12.8%
Sparks	297,907	392,929	-24.2%	\$	73.81	\$	74.17	-0.5%	\$ 21,988,252	\$	29,144,511	-24.6%	40.6%	49.4%	-18.0%
Non-Gaming	172,957	130,156	32.9%	\$	96.33	\$	111.52	-13.6%	\$ 16,660,407	\$	14,515,412	14.8%	54.8%	71.4%	-23.4%
Total	2,781,924	3,052,670	-8.9%		\$78.74		\$84.56	-6.9%	\$ 219,039,420	\$	258,147,264	-15.1%	49.4%	55.4%	-10.8%

				F	iscal Yea	ır - Jı	ıly 2007 '	Through Ju	ine 2	2008						
	Cash (Occupied Roon	ns		Ave	erage	Cash Rate	e		Tax	cable	Revenue		Percent	of Cash Occup	ancy
Location	Ye		%			ear		%			ear		%	Ye		%
	FY 07-08	FY 06-07	Change	_F	Y 07-08	F)	/ 06-07	Change		FY 07-08		FY 06-07	Change	FY 07-08	FY 06-07	Change
Reno - Suburban (Reno B)	1,037,219	970,076	6.9%	\$	86.57	\$	84.85	2.0%	\$	89,792,111	\$	82,315,568	9.1%	59.0%	61.8%	-4.7%
Reno - Downtown (Reno D)	1,353,689	1,580,181	-14.3%	\$	72.28	\$	68.95	4.8%	\$	97,842,584	\$	108,956,372	-10.2%	53.8%	62.5%	-13.9%
North Lake Tahoe (Washoe B)	138,677	141,935	-2.3%	\$	193.63	\$	180.22	7.4%	\$	26,852,646	\$	25,578,969	5.0%	53.1%	54.5%	-2.6%
Sparks	392,929	437,350	-10.2%	\$	74.17	\$	71.75	3.4%	\$	29,144,511	\$	31,381,226	-7.1%	49.4%	53.9%	-8.2%
Non-Gaming	130,156	109,186	19.2%	\$	111.52	\$	99.29	12.3%	\$	14,515,412	\$	10,841,377	33.9%	71.4%	77.1%	-7.3%
Total	3,052,670	3,238,728	-5.7%		\$84.56		\$79.99	5.7%	\$	258,147,264	\$	259,073,512	-0.4%	55.4%	61.0%	-9.2%

Reno-Sparks Convention and Visitors Authority Hotel Statistics by Region

							Cale	ndar Year - Janı	uary 2024 throu	ugh September	2024									
		h Occupied Ro			erage Cash Rate			Taxable Revenu			t of Cash Occu			p Occupied Ro			Cash/Comp		Basic Roo	
Location	2024	ar 2023	% Change	Year 2024	r 2023	% Change	Year 2024	2023	% Change	Yea 2024	r 2023	% Change	Yea 2024	2023	% Change	Yea 2024	r 2023	% Change	Yea 2024	ar 2023
Reno - Suburban (Reno B)	624,520	653,766	-4.5%	\$ 156.35 \$	163.79	-4.5%	\$ 97,640,750 \$	107,079,185	-8.8%	46.6%	49.4%	-5.5%	381,494	349,781	9.1%	75.1%	75.8%	-0.9%	\$122.01	\$130.37
Reno - Downtown (Reno D)	432,261	524,165	-17.5%	\$ 127.57 \$	137.71	-7.4%	\$ 55,145,652 \$	72,182,074	-23.6%	33.6%	42.9%	-21.7%	215,092	203,776	5.6%	50.3%	59.6%	-15.4%	\$102.31	\$103.52
North Lake Tahoe (Washoe B)	73,769	77,377	-4.7%	\$ 387.48 \$	355.67	8.9%	\$ 28,583,904 \$	27,520,801	3.9%	63.8%	67.2%	-5.1%	-	-	0.0%	63.8%	67.2%	-5.1%	\$348.29	\$316.19
Sparks	170,277	193,886	-12.2%	\$ 104.08 \$	114.95	-9.5%	\$ 17,723,278 \$	22,287,541	-20.5%	39.2%	44.6%	-12.1%	74,486	80,567	-7.5%	56.3%	63.1%	-10.8%	\$83.45	\$95.09
Non-Gaming	654,381	639,566	2.3%	\$ 150.61 \$	155.96	-3.4%	\$ 98,555,404 \$	99,744,721	-1.2%	62.4%	63.9%	-2.3%	476	317	100.0%	62.4%	63.9%	-2.3%	\$149.83	\$155.14
Total	1,955,208	2,088,760	-6.4%	\$ 152.23 \$	157.42	-3.3%	\$ 297,648,987 \$	328,814,323	-9.5%	46.3%	51.0%	-9.2%	671,548	634,441	5.8%	62.2%	66.5%	-6.5%	\$132.15	\$134.82
							Cale	endar Year - Jan	uary 2023 thro	ugh December	2023									
Location	Cas Ye	h Occupied Ro	oms %	Ave Year	erage Cash Rate	te %	Overal Year	Taxable Revenu	e %	Percen Yea	t of Cash Occu	ipancy %	Com	p Occupied Ro	ooms %	Percent of Yea	Cash/Comp	Occupancy %	Basic Room	
Location	2023	2022	Change	2023	2022	Change	2023	2022	Change	2023	2022	Change	2023	2022	Change	2023	2022	Change	2023	2022
Reno - Suburban (Reno B)	834,126	826,478	0.9%	\$ 159.09 \$	158.12	0.6%	\$ 132,701,779 \$	130,678,915	1.5%	47.1%	46.5%	1.3%	467,335	479,850	-2.6%	47.1%	46.5%	1.3%	\$125.10	\$126.53
Reno - Downtown (Reno D)	648,962	586,798	10.6%	\$ 132.88 \$	127.73	4.0%	\$ 86,233,475 \$	74,952,835	15.1%	39.5%	36.3%	8.5%	266,798	234,361	13.8%	39.5%	36.3%	8.5%	\$99.25	\$98.06
North Lake Tahoe (Washoe B)	95,635	104,896	-8.8%	\$ 343.45 \$	342.69	0.2%	\$ 32,845,530 \$	35,947,288	-8.6%	62.1%	62.3%	-0.3%	-	147	-100.0%	62.1%	62.3%	-0.3%	\$304.22	\$303.72
Sparks	253,423	273,449	-7.3%	\$ 111.19 \$	107.81	3.1%	\$ 28,177,575 \$	29,479,563	-4.4%	43.7%	47.0%	-7.0%	102,320	96,068	6.5%	43.7%	47.0%	-7.0%	\$95.06	\$87.56
Non-Gaming	829,361	797,955	3.9%	\$ 151.08 \$	148.53	1.7%			5.7%	61.8%	62.1%	-0.5%	417	288	100.0%	61.8%	62.1%	-0.5%	\$150.24	\$147.62
Total	2,661,507	2,589,576	2.8%	\$ 152.27 \$	150.44	1.2%	\$ 405,258,152 \$	389,575,085	4.0%	48.5%	47.7%	1.7%	836,870	810,714	3.2%	48.5%	47.7%	1.7%	\$130.21	\$129.64
							(Calendar Year - I	lanuary througl	h December 20	22									
Location	Cas Ye	sh Occupied Ro ar	ooms %	Ave Year	erage Cash Rate r	te %	Overal Year	Taxable Revenu	e %	Percen Yea	t of Cash Occu r	upancy %	Com Yea	p Occupied Ro ar	ooms %	Percent of Yea	Cash/Comp	Occupancy %	Basic Room	
	2022	2021	Change	2022	2021	Change	2022	2021	Change	2022	2021	Change	2022	2021	Change	2022	2021	Change	2022	2021
Reno - Suburban (Reno B)	826,478	772,373	7.0%	\$ 158.12 \$	149.47	5.8%	\$ 130,678,915 \$	115,450,017	13.2%	46.5%	42.6%	8.9%	479,850	498,210	-3.7%	73.4%	70.1%	4.7%	\$126.53	\$119.61
Reno - Downtown (Reno D)	586,798	531,563	10.4%	\$ 127.73 \$	124.45	2.6%	\$ 74,952,835 \$	66,150,949	13.3%	36.3%	37.5%	-3.2%	234,361	197,763	18.5%	50.9%	51.5%	-1.2%	\$98.29	\$98.19
North Lake Tahoe (Washoe B)	104,896	100,238	4.6%	\$ 342.69 \$	307.61	11.4%	\$ 35,947,288 \$	30,833,929	16.6%	65.4%	53.1%	23.0%	147	1,498	-90.2%	65.4%	53.9%	21.3%	\$306.90	\$274.99
Sparks	273,449	279,629	-2.2%	\$ 107.81 \$		0.9%			-1.3%	49.6%	48.2%	3.1%	96,068	89,704	7.1%	67.1%	63.6%	5.3%	\$86.22	\$84.81
Non-Gaming	797,969	791,503	0.8%	\$ 148.52 \$		12.9%			13.8%	62.1%	59.7%	4.0%	288	295	100.0%	62.1%	59.7%	4.0%	\$147.76	\$130.81
Total	2,589,590	2,475,306	4.6%	\$ 150.44 \$	139.96	7.5%	\$ 389,575,085 \$	346,439,490	12.5%	48.0%	46.5%	3.2%	810,714	787,470	3.0%	63.1%	61.3%	2.9%	\$129.72	\$120.95
							(Calendar Year - 3	lanuary througl	h December 20	21									
	Cas	h Occupied Ro	oms		erage Cash Rate			Taxable Revenu		Percen	t of Cash Occı	ipancy		p Occupied Ro		Percent of	Cash/Comp	Occupancy	Basic Roo	
Location	2021	ar 2020	% Change	2021	2020	% Change	Year 2021	2020	% Change	2021	2020	% Change	2021	2020	% Change	2021	2020	% Change	Yea 2021	ar 2020
Reno - Suburban (Reno B)	772,373	540,926	42.8%	\$ 149.47 \$	123.78	20.8%	\$ 115,450,017 \$	66,956,808	72.4%	42.6%	36.0%	18.3%	498,210	375,818	32.6%	70.1%	61.1%	14.9%	\$119.61	\$96.16
Reno - Downtown (Reno D)	531,563	251,119	111.7%	\$ 124.45 \$	107.93	15.3%	\$ 66,150,949 \$	27,102,414	144.1%	37.5%	24.2%	54.9%	197,763	154,539	28.0%	51.5%	39.2%	31.7%	\$98.19	\$81.64
North Lake Tahoe (Washoe B)	100,238	75,208	33.3%	\$ 307.61 \$	279.65	10.0%	\$ 30,833,929 \$	21,032,110	46.6%	53.1%	47.7%	11.3%	1,498	1,927	-22.3%	53.9%	49.0%	10.2%	\$274.99	\$235.67
Sparks	279,629	209,476	33.5%	\$ 106.80 \$	79.06	35.1%	\$ 29,863,060 \$	16,561,872	80.3%	48.2%	43.3%	11.3%	89,704	48,385	85.4%	63.6%	53.3%	19.5%	\$84.35	\$60.23
Non-Gaming	791,503	586,045	35.1%	\$ 131.57 \$	100 51	20.40/													4120.01	\$108.71
non cunning	751,505	300,043	33.1 /0	\$ 131.57 \$	109.51	20.1%	\$ 104,141,536 \$	64,177,835	62.3%	59.7%	47.9%	24.4%	295	257	14.8%	59.7%	48.0%	24.4%	\$130.81	\$100.71

Calendar Year - January through December 2020 Percent of Cash/Comp Occupancy Cash Occupied Rooms Average Cash Rate Percent of Cash Occupancy Basic Room Rate Overall Taxable Revenue Comp Occupied Rooms Year 2020 2019 Year 2020 2019 Location Year 2020 2020 2020 2019 Change Change 2019 Change 2019 Change 2020 2019 Change Change 2020 2019 Reno - Suburban (Reno B) 540,926 958,914 -43.6% \$ 123.78 \$ 130.17 -4.9% \$ 66,956,808 \$ 124,817,325 -46.4% 36.0% 52.3% -31.2% 375,818 479,870 -21.7% 61.1% 78.5% -22.2% \$96.16 \$105.60 -64.6% \$ 107.93 \$ 108.32 -0.4% \$ 76,847,135 23.6% 154,539 Reno - Downtown (Reno D) 251,119 709,419 27,102,414 \$ -64.7% 35.5% -33.5% 308,926 -50.0% 38.1% 51.0% -25.3% \$81.64 \$82.75 North Lake Tahoe (Washoe B) 75,208 114,105 -34.1% \$ 279.65 \$ 269.74 3.7% \$ 21,032,110 \$ 30,778,770 -31.7% 47.7% 60.5% -21.2% 1,927 4,179 -53.9% 49.0% 62.7% -21.8% \$235.67 \$242.51 209,476 323,173 -35.2% \$ 79.06 \$ -8.8% \$ 16,561,872 \$ 28,003,189 43.3% -22.1% 48,385 68,056 -28.9% 53.3% -20.8% Sparks 86.65 -40.9% 55.6% 67.3% \$60.23 \$69.61 586,045 753,712 Non-Gaming -22.2% \$ 109.51 \$ 123.65 -11.4% \$ 64,177,835 \$ 93,196,185 -31.1% 47.9% 64.8% -26.1% 257 219 17.4% 48.0% 64.9% -26.1% \$108.67 \$122.91 1,662,774 2,859,323 Totals -41.8% \$ 117.77 \$ 123.68 -4.8% \$ 195,831,039 \$ 353,642,602 -44.6% 37.5% 49.6% -24.4% 580,926 861,250 -32.5% 50.6% 64.6% -21.5% \$100.16 \$105.89

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

								Ca	alendar Year - J	anuary through	December 201	19									
<u> </u>	Cas	h Occupied Ro	oms		Ave	rage Cash R	ate	Overall	Taxable Revenue	•	Percent	t of Cash Occu	ipancy	Com	p Occupied Ro	ooms	Percent of	Cash/Comp (Occupancy	Basic Room	ADR/Revenue
Location	Ye		%		Year		%	Year		%	Year		%	Yea	•	%	Yea		%		y - October
	2019	2018	Change	<u> </u>	2019	2018	Change	2019	2018	Change	2019	2018	Change	2019	2018	Change	2019	2018	Change	ADR	Revenue
Reno - Suburban (Reno B)	958,914	1,024,075	-6.4%	\$	130.17 \$	116.88	11.4%	\$ 124,817,325 \$	119,691,944	4.3%	52.3%	55.5%	-5.8%	479,870	460,248	4.3%	78.5%	80.4%	-2.4%	\$105.60	\$101,265,692.75
Reno - Downtown (Reno D)	709,419	860,589	-17.6%	\$	108.32 \$	99.20	9.2%	\$ 76,847,135 \$	85,369,262	-10.0%	35.5%	39.8%	-10.8%	308,926	346,858	-10.9%	51.0%	55.9%	-8.8%	\$82.75	\$58,701,680.30
North Lake Tahoe (Washoe B)	114,105	120,004	-4.9%	\$	269.74 \$	266.33	1.3%	\$ 30,778,770 \$	31,960,979	-3.7%	60.5%	63.6%	-4.9%	4,179	3,554	17.6%	62.7%	65.5%	-4.3%	\$244.15	\$27,859,242.17
Sparks	323,173	348,054	-7.1%	\$	86.65 \$	83.87	3.3%	\$ 28,003,189 \$	29,190,181	-4.1%	55.6%	59.6%	-6.7%	68,056	62,152	9.5%	67.3%	70.3%	-4.1%	\$69.61	\$22,497,168.43
Non-Gaming	753,922	675,808	11.6%	\$	123.62 \$	123.34	0.2%	\$ 93,203,504 \$	83,355,198	11.8%	64.9%	62.7%	3.5%	219	151	45.0%	64.9%	62.7%	3.5%	\$121.97	\$91,956,582.87
Totals	2,859,533	3,028,530	-5.6%	\$	123.68 \$	115.42	7.2%	\$ 353,649,921 \$	349,567,565	1.2%	49.6%	51.7%	-4.1%	861,250	872,963	-1.3%	64.6%	66.6%	-3.2%	\$105.71	\$302,280,367

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

							Ca	ilendar Year - J	anuary through	December 20:	18									
Location	Casl Yea	h Occupied Roo	oms %	Aver Year	age Cash R	ate %	Overall 7 Year	Taxable Revenue	%	Percent Yea	t of Cash Occi	upancy %	Comp Yea	Occupied Ro	ooms %	Percent of Yea	Cash/Comp C	Occupancy %	Basic Room A	ADR/Revenue December
	2018	2017	Change	2018	2017	Change	2018	2017	Change	2018	2017	Change	2018	2017	Change	2018	2017	Change	ADR	Revenue
Reno - Suburban (Reno B)	1,024,075	1,053,772	-2.8%	\$ 116.88 \$	108.12	8.1%	\$ 119,691,944 \$	113,934,264	5.1%	55.8%	57.4%	-2.8%	460,248	486,977	-5.5%	80.9%	84.0%	-3.7%	\$49.43	\$50,617,428
Reno - Downtown (Reno D)	860,589	941,484	-8.6%	\$ 99.20 \$	87.28	13.7%	\$ 85,369,262 \$	82,173,937	3.9%	40.6%	44.3%	-8.4%	346,858	344,166	0.8%	57.0%	60.5%	-5.8%	\$43.53	\$37,464,858
North Lake Tahoe (Washoe B)	120,004	118,442	1.3%	\$ 266.33 \$	256.85	3.7%	\$ 31,960,979 \$	30,421,873	5.1%	63.6%	63.0%	1.0%	3,554	3,001	18.4%	65.5%	64.6%	1.4%	\$152.62	\$18,314,807
Sparks	348,054	372,600	-6.6%	\$ 83.87 \$	75.49	11.1%	\$ 29,190,181 \$	28,126,329	3.8%	60.0%	64.1%	-6.4%	62,152	47,813	30.0%	70.8%	72.4%	-2.2%	\$35.71	\$12,427,469
Non-Gaming	675,808	640,711	5.5%	\$ 123.34 \$	117.68	4.8%	\$ 83,355,198 \$	75,395,773	10.6%	65.8%	64.6%	1.9%	151	367	-58.9%	65.8%	64.7%	1.9%	\$61.36	\$41,470,835
Totals	3,028,530	3,127,009	-3.1%	\$ 115.42 \$	105.55	9.4%	\$ 349,567,565 \$	330,052,176	5.9%	52.7%	54.7%	-3.7%	872,963	882,324	-1.1%	67.9%	70.1%	-3.1%	\$52.93	\$160,295,397

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

							Calendar Year	- January	through	December 201	7								
	Cas	h Occupied Roc	oms	Av	erage Cash R	ate	Т	axable Rev	enue		Percen	t of Cash Occ	upancy	Com	p Occupied Ro	ooms	Percent of	Cash/Comp (Occupancy
Location	Yea	•••	%	Yea	•	%	Ye			%	Yea		%	Yea		%	Yea		%
	2017	2016	Change	2017	2016	Change	2017	2010	5	Change	2017	2016	Change	2017	2016	Change	2017	2016	Change
Reno - Suburban (Reno B)	1,053,772	1,002,313	5.1%	\$ 108.12	\$ 102.35	5.6%	\$ 113,934,264	\$ 102,5	82,668	11.1%	57.4%	54.6%	5.1%	486,977	498,288	-2.3%	84.0%	81.8%	2.7%
Reno - Downtown (Reno D)	941,484	932,831	0.9%	\$ 87.28	\$ 85.04	2.6%	\$ 82,173,937	\$ 79,3	326,947	3.6%	44.3%	43.5%	1.8%	344,166	361,414	-4.8%	60.5%	60.4%	0.2%
North Lake Tahoe (Washoe B)	118,442	118,973	-0.4%	\$ 256.85	\$ 250.43	2.6%	\$ 30,421,873	\$ 29,7	94,447	2.1%	63.0%	62.4%	1.0%	3,001	2,619	14.6%	64.6%	63.8%	1.3%
Sparks	372,600	370,416	0.6%	\$ 75.49	\$ 65.76	14.8%	\$ 28,126,329	\$ 24,3	358,804	15.5%	64.1%	63.5%	1.1%	47,813	49,137	-2.7%	72.4%	71.9%	0.7%
Non-Gaming	640,711	561,060	14.2%	\$ 117.68	\$ 107.22	9.8%	\$ 75,395,773	\$ 60,1	57,079	25.3%	64.6%	58.8%	9.9%	367	445	-17.5%	64.7%	58.9%	9.8%
Totals	3,127,009	2,985,593	4.7%	\$ 105.55	\$ 99.22	6.4%	\$ 330,052,176	\$ 296,21	9,945	11.4%	54.7%	52.3%	4.4%	882,324	911,903	-3.2%	70.1%	68.3%	2.6%

								Calendar Year - J	January through	December 201	l 6								
	Cas	h Occupied Roo	oms		Ave	erage Cash Ra	ate	Tax	able Revenue		Percent	t of Cash Occ	upancy	Com	np Occupied Ro	ooms	Percent of	Cash/Comp C	Occupancy
Location	Yea		%		Yea		%	Year		%	Yea		%	Ye		%	Yea		%
	2016	2015	Change	2	016	2015	Change	2016	2015	Change	2016	2015	Change	2016	2015	Change	2016	2015	Change
Reno - Suburban (Reno B)	1,002,313	973,661	2.9%	\$	102.35	99.36	3.0%	\$ 102,582,668 \$	96,743,878	6.0%	54.6%	52.9%	3.2%	498,288	502,562	-0.9%	81.8%	80.2%	2.0%
Reno - Downtown (Reno D)	932,831	989,389	-5.7%	\$	85.04	73.25	16.1%	\$ 79,326,947 \$	72,470,972	9.5%	43.5%	44.3%	-1.8%	361,414	360,665	0.2%	60.4%	60.5%	-0.2%
North Lake Tahoe (Washoe B)	118,973	118,398	0.5%	\$	250.43	236.20	6.0%	\$ 29,794,447 \$	27,965,261	6.5%	62.4%	62.8%	-0.5%	2,619	1,595	64.2%	63.8%	63.6%	0.3%
Sparks	370,416	348,668	6.2%	\$	65.76	63.03	4.3%	\$ 24,358,804 \$	21,975,030	10.8%	63.5%	57.7%	10.1%	49,137	39,406	24.7%	71.9%	64.2%	12.0%
Non-Gaming	561,060	433,833	29.3%	\$	107.22	103.05	4.0%	\$ 60,157,079 \$	44,706,194	34.6%	58.8%	62.2%	-5.3%	445	125	256.0%	58.9%	62.2%	-5.3%
Totals	2,985,593	2,863,949	4.2%	\$	99.22	\$ 92.13	7.7%	\$ 296,219,945 \$	263,861,335	12.3%	52.3%	51.5%	1.6%	911,903	904,353	0.8%	68.3%	67.7%	0.9%

Effective 7/01/15 six properties (4 Motels and 2 Timeshares) were reclassified to Hotel classification as a result of SB 312. Historical data remains as originally reported.

Calendar Year - :	lanuani t	brough De	scombor 201E

	Cas	h Occupied Roo	oms	Avei	rage Cash Ra	ate	Taxa	ble Revenue		Percen	t of Cash Occ	ipancy	Com	p Occupied Ro	ooms	Percent of	Cash/Comp (Occupancy
Location	Yea	ar	%	Year		%	Year		%	Yea	r	%	Yea	ar	%	Yea	7	%
	2015	2014	Change	2015	2014	Change	2015	2014	Change	2015	2014	Change	2015	2014	Change	2015	2014	Change
Reno - Suburban (Reno B)	973,661	891,515	9.2%	\$ 99.36 \$	96.69	2.8%	\$ 96,743,878 \$	86,199,866	12.2%	52.9%	48.6%	8.6%	502,562	490,071	2.5%	80.2%	75.4%	6.4%
Reno - Downtown (Reno D)	989,389	1,074,581	-7.9%	\$ 73.25 \$	66.11	10.8%	\$ 72,470,972 \$	71,036,790	2.0%	44.3%	45.2%	-2.0%	360,665	391,739	-7.9%	60.5%	61.7%	-1.9%
North Lake Tahoe (Washoe B)	118,398	111,355	6.3%	\$ 236.20 \$	229.86	2.8%	\$ 27,965,261 \$	25,595,631	9.3%	62.8%	59.0%	6.3%	1,595	1,390	14.7%	63.6%	59.8%	6.4%
Sparks	348,668	331,119	5.3%	\$ 63.03 \$	61.48	2.5%	\$ 21,975,030 \$	20,358,040	7.9%	57.7%	50.6%	14.0%	39,406	43,634	-9.7%	64.2%	57.3%	12.0%
Non-Gaming	433,833	294,876	47.1%	\$ 103.05 \$	101.68	1.3%	\$ 44,706,194 \$	29,983,610	49.1%	62.2%	66.9%	-7.0%	125	25	400.0%	62.2%	66.9%	-7.0%
Totals	2,863,949	2,703,446	5.9%	\$ 92.13 \$	86.25	6.8%	\$ 263,861,335 \$	233,173,936	13.2%	51.5%	49.2%	4.7%	904,353	926,859	-2.4%	67.7%	66.1%	2.4%

Effective 7/01/15 six properties (4 Motels and 2 Timeshares) were reclassified to Hotel classification as a result of SB 312. Historical data remains as originally reported.

Calendar Year - January through December 2014

	Casi	h Occupied Roo	oms	Ave	rage Cash Ra	ate	Taxa	able Revenue			Percent	of Cash Occu	pancy	Com	p Occupied Re	ooms	Percent of	Cash/Comp (Occupancy
Location	Yea	ar	%	Year		%	Year		%		Year	r	%	Ye	ar	%	Yea	r	%
	2014	2013	Change	2014	2013	Change	2014	2013	Change	2014	ı	2013	Change	2014	2013	Change	2014	2013	Change
Reno - Suburban (Reno B)	891,515	922,037	-3.3%	\$ 96.69 \$	95.61	1.1%	\$ 86,199,866 \$	88,160,187	-2.2%	48	8.6%	50.4%	-3.4%	490,071	428,828	14.3%	75.4%	73.8%	2.2%
Reno - Downtown (Reno D)	1,074,581	1,122,649	-4.3%	\$ 66.11 \$	66.41	-0.5%	\$ 71,036,790 \$	74,554,625	-4.7%	4!	5.2%	47.5%	-4.8%	391,739	396,543	-1.2%	61.7%	64.3%	-4.0%
North Lake Tahoe (Washoe B)	111,355	126,784	-12.2%	\$ 229.86 \$	195.71	17.4%	\$ 25,595,631 \$	24,812,551	3.2%	59	9.0%	53.4%	10.5%	1,390	1,035	34.3%	59.8%	53.8%	11.0%
Sparks	331,119	264,701	25.1%	\$ 61.48 \$	73.58	-16.4%	\$ 20,358,040 \$	19,477,105	4.5%	50	0.6%	38.5%	31.5%	43,634	56,152	-22.3%	57.3%	46.6%	23.0%
Non-Gaming	294,876	272,293	8.3%	\$ 101.68 \$	100.63	1.0%	\$ 29,983,610 \$	27,400,091	9.4%	67	7.0%	66.6%	0.6%	25	-	100.0%	67.1%	66.6%	0.6%
Totals	2,703,446	2,708,464	-0.2%	\$ 86.25	86.55	-0.3%	\$ 233,173,936 \$	234,404,559	-0.5%	49	.2%	49.0%	0.4%	926,859	882,558	5.0%	66.1%	64.9%	1.8%

Calend	ar Year -	January t	hrough I	Decem	her 2013

	Cas	h Occupied Roo	oms		Ave	erage Cash R	ate		Taxa	able Revenue		Perce	nt of Cash Occ	upancy	Com	p Occupied R	ooms	Percent of	Cash/Comp (Occupancy
Location	Ye	ar	%		Yea	r	%		Year		%	Ye	ar	%	Yea	ar	%	Yea	r	%
	2013	2012	Change		2013	2012	Change		2013	2012	Change	2013	2012	Change	2013	2012	Change	2013	2012	Change
Reno - Suburban (Reno B)	922,037	934,637	-1.3%	\$	95.61	84.94	12.6%	\$	88,160,187 \$	79,388,186	11.0%	50.4%	50.9%	-1.2%	428,828	377,903	13.5%	73.8%	71.5%	3.2%
Reno - Downtown (Reno D)	1,122,649	1,087,152	3.3%	\$	66.41	60.71	9.4%	\$	74,554,625 \$	65,999,148	13.0%	47.5%	45.8%	3.7%	396,543	372,736	6.4%	64.3%	61.5%	4.6%
North Lake Tahoe (Washoe B)	126,784	121,470	4.4%	\$	195.71	179.28	9.2%	\$	24,812,551 \$	21,777,047	13.9%	53.4%	46.6%	14.6%	1,035	845	22.5%	53.8%	46.9%	14.7%
Sparks	264,701	258,399	2.4%	\$	73.58	66.38	10.8%	\$	19,477,105 \$	17,152,886	13.6%	38.5%	37.3%	2.9%	56,152	57,953	-3.1%	46.6%	45.7%	2.0%
Non-Gaming	272,293	254,672	6.9%	\$	100.63	97.52	3.2%	\$	27,400,091 \$	24,835,669	10.3%	66.6%	61.8%	7.8%	-	-	0.0%	66.6%	61.8%	7.8%
Totals	2.708.464	2.656.330	2.0%	•	86.55	5 78.74	9.9%	•	234.404.559 \$	209.152.937	12.1%	49.0%	47.6%	2.7%	882,558	809.437	9.0%	64.9%	62.2%	4.5%

							Calendar Year -	January through	December 201	12								
	Cas	h Occupied Roc	oms	Ave	rage Cash R	ate	Та	xable Revenue		Percen	t of Cash Occ	upancy	Con	p Occupied R	ooms	Percent of	Cash/Comp C	ccupancy
Location	Yea		%	Yea		%	Year		%	Yea		%	Ye	••	%	Yea		%
	2012	2011	Change	 2012	2011	Change	2012	2011	Change	2012	2011	Change	2012	2011	Change	2012	2011	Change
Reno - Suburban (Reno B)	934,637	971,591	-3.8%	\$ 84.94	83.16	2.1%	\$ 79,388,186 \$	80,798,447	-1.7%	50.9%	53.8%	-5.2%	377,903	376,843	0.3%	71.5%	74.6%	-4.2%
Reno - Downtown (Reno D)	1,087,152	1,113,288	-2.3%	\$ 60.71	61.41	-1.1%	\$ 65,999,148 \$	68,367,701	-3.5%	45.8%	47.3%	-3.4%	372,736	397,198	-6.2%	61.5%	64.2%	-4.4%
North Lake Tahoe (Washoe B)	121,470	131,491	-7.6%	\$ 179.28	173.35	3.4%	\$ 21,777,047 \$	22,793,341	-4.5%	46.6%	51.0%	-8.6%	845	1,121	-24.6%	46.9%	51.4%	-8.7%
Sparks	258,399	286,473	-9.8%	\$ 66.38	69.41	-4.4%	\$ 17,152,886 \$	19,884,508	-13.7%	37.3%	41.4%	-9.7%	57,953	63,743	-9.1%	45.7%	50.6%	-9.5%
Non-Gaming	254,672	248,097	2.7%	\$ 97.52	96.10	1.5%	\$ 24,835,669 \$	23,843,178	4.2%	61.8%	60.3%	2.5%	-	-	0.0%	61.8%	60.3%	2.5%
Totals	2,656,330	2,750,940	-3.4%	\$ 78.74	78.40	0.4%	\$ 209,152,937	\$ 215,687,174	-3.0%	47.6%	49.8%	-4.4%	809,437	838,905	-3.5%	62.2%	65.0%	-4.3%

				Calendai	Year	r - Januai	ry through Dec	emb	er 2011						
	Cas	h Occupied Roo	oms	-	verag	e Cash R	ate			Taxa	able Revenue		Percen	t of Cash Occ	upancy
Location	Yea	ar	%	Y	ear		%		Y	ear		%	Yea	r	%
	2011	2010	Change	2011		2010	Change		2011		2010	Change	2011	2010	Change
Reno - Suburban (Reno B)	971,591	973,643	-0.2%	\$ 83.16	\$	85.56	-2.8%	\$	80,798,447	\$	83,302,389	-0.3%	53.8%	52.3%	2.9%
Reno - Downtown (Reno D)	1,113,288	1,171,169	-4.9%	\$ 61.41	\$	60.52	1.5%	\$	68,367,701	\$	70,884,809	-3.6%	47.6%	49.6%	-4.4%
North Lake Tahoe (Washoe B)	131,491	126,182	4.2%	\$ 173.35	\$	169.93	2.0%	\$	22,793,340	\$	21,441,499	6.3%	51.0%	48.6%	4.9%
Sparks	286,473	274,252	4.5%	\$ 69.41	\$	74.00	-6.2%	\$	19,884,508	\$	20,294,068	-2.0%	41.4%	39.7%	4.0%
Non-Gaming	248,097	233,280	6.4%	\$ 96.10	\$	91.97	4.5%	\$	23,843,178	\$	21,453,702	11.1%	60.3%	56.9%	7.4%
Totals	2,750,940	2,778,526	-1.0%	\$ 78.40	\$	78.23	0.2%	\$	215,687,174	\$	217,376,467	-0.8%	49.8%	49.7%	0.2%

				Calendar	Year	- Januar	y through Dece	emb	er 2010						
	Cas	h Occupied Roo		A	verag	je Cash R					able Revenue		Percen	t of Cash Occi	
Location	Ye		%		ear		%		-	ear		%	Yea		%
	2010	2009	Change	2010	2	2009	Change		2010		2009	Change	2010	2009	Change
Reno - Suburban (Reno B)	973,643	993,290	-1.9%	\$ 85.56	\$	81.16	2.5%	\$	83,302,389	\$	80,610,629	0.6%	52.3%	52.3%	-0.2%
Reno - Downtown (Reno D)	1,171,169	1,150,215	1.8%	\$ 60.52	\$	58.96	0.2%	\$	70,884,809	\$	67,817,626	2.1%	49.6%	48.3%	2.7%
North Lake Tahoe (Washoe B)	126,182	114,627	10.1%	\$ 169.93	\$	184.98	-5.6%	\$	21,441,499	\$	21,203,659	3.9%	48.6%	44.1%	10.2%
Sparks	274,252	280,097	-2.1%	\$ 74.00	\$	71.70	-2.1%	\$	20,294,068	\$	20,082,429	-4.1%	39.7%	40.2%	-1.2%
Non-Gaming	233,280	199,006	17.2%	\$ 91.97	\$	98.05	0.1%	\$	21,453,702	\$	19,512,497	17.4%	56.9%	52.2%	8.8%
Totals	2,778,526	2,737,235	1.6%	\$ 78.23	\$	76.44	0.9%	\$	217,376,467	\$	209,226,840	2.5%	49.7%	48.7%	2.1%

				Calendar	Year -	Januar	y through Dece	embe	er 2009						
	Cas	h Occupied Roc	oms	A	verage	Cash Ra	ate		7	Гаха	ble Revenue		Percent	of Cash Occu	pancy
Location	Yea		%		ar		%			ar		%	Year		%
	2009	2008	Change	2009	200	08	Change		2009		2008	Change	2009	2008	Change
Reno - Suburban (Reno B)	993,290	1,027,469	-3.3%	\$ 81.16	\$	83.87	-3.2%	\$	80,610,629	\$	86,176,088	-6.5%	52.3%	55.0%	-4.9%
Reno - Downtown (Reno D)	1,150,215	1,248,008	-7.8%	\$ 58.96	\$	67.54	-12.7%	\$	67,817,626	\$	84,291,975	-19.5%	48.3%	49.8%	-3.0%
North Lake Tahoe (Washoe B)	114,627	133,142	-13.9%	\$ 184.98	\$ 1	.88.98	-2.1%	\$	21,203,659	\$	25,161,700	-15.7%	44.1%	51.0%	-13.7%
Sparks	280,097	347,761	-19.5%	\$ 71.70	\$	75.50	-5.0%	\$	20,082,429	\$	26,257,551	-23.5%	40.2%	44.6%	-9.7%
Non-Gaming	199,006	159,151	25.0%	\$ 98.05	\$ 1	.00.88	-2.8%	\$	19,512,497	\$	16,055,636	21.5%	52.2%	68.2%	-23.5%
Totals	2,737,235	2,915,531	-6.1%	\$ 76.44	\$ 8	31.61	-6.3%	\$	209,226,840	\$	237,942,950	-12.1%	48.7%	51.6%	-5.6%

	Cas	h Occupied Ro	oms	A	verage Ca	ash Ra	te	Та	kable Revenue		Percer	nt of Cash Occ	upancy
Location	Ye	ar	%	Ye	ar		%	Year		%	Yea	ar	%
	2008	2007	Change	2008	2007	7	Change	2008	2007	Change	2008	2007	Change
Reno - Suburban (Reno B)	1,027,469	994,288	3.3%	\$ 83.87	\$ 8	6.44	-3.0%	\$ 86,176,088 \$	85,941,685	0.3%	55.0%	61.6%	-10.7%
Reno - Downtown (Reno D)	1,248,008	1,527,049	-18.3%	\$ 67.54	\$ 7	2.36	-6.7%	\$ 84,291,975 \$	110,502,057	-23.7%	49.8%	60.8%	-18.1%
North Lake Tahoe (Washoe B)	133,142	140,933	-5.5%	\$ 188.98	\$ 19	1.91	-1.5%	\$ 25,161,700 \$	27,047,049	-7.0%	51.0%	54.2%	-5.7%
Sparks	347,761	424,108	-18.0%	\$ 75.50	\$ 7	2.03	4.8%	\$ 26,257,551 \$	30,549,241	-14.0%	44.6%	52.7%	-15.4%
Non-Gaming	159,151	110,248	44.4%	\$ 100.88	\$ 10	5.31	-4.2%	\$ 16,055,636 \$	11,610,580	38.3%	68.2%	70.6%	-3.4%
Totals	2,915,531	3,196,626	-8.8%	\$ 81.61	\$ 83	3.10	-1.8%	\$ 237,942,950	265,650,612	-10.4%	51.6%	59.8%	-13.7%

	Cas	h Occupied Ro	oms	Α	verage Cas	h Rate		Ta	xable Revenue		Percen	t of Cash Occ	ipancy
Location	Ye	ar	%	Ye	ar	%		Year		%	Yea	ar	%
	2007	2006	Change	2007	2006	Change	┸	2007	2006	Change	2007	2006	Change
Reno - Suburban (Reno B)	994,288	1,067,234	-6.8%	\$ 86.44	\$ 79.	90 8.2%	\$	85,941,685	85,272,377	0.8%	61.6%	65.5%	-6.0%
Reno - Downtown (Reno D)	1,527,049	1,579,259	-3.3%	\$ 72.36	\$ 64.	93 11.4%	\$	110,502,057 \$	102,540,176	7.8%	60.8%	61.6%	-1.3%
North Lake Tahoe (Washoe B)	140,933	151,237	-6.8%	\$ 191.91	\$ 169.	79 13.0%	\$	27,047,049 \$	25,677,992	5.3%	54.2%	58.1%	-6.9%
Sparks	424,108	419,937	1.0%	\$ 72.03	\$ 70.	2.8%	\$	30,549,241 \$	29,410,640	3.9%	52.7%	51.7%	1.9%
Non-Gaming	110,248	92,556	19.1%	\$ 105.31	\$ 95.	52 10.3%	\$	11,610,580 \$	8,840,756	31.3%	70.6%	73.3%	-3.5%
Totals	3,196,626	3,310,223	-3.4%	\$ 83.10	\$ 76.0	9.3%	\$	265,650,612	251,741,941	5.5%	59.8%	61.4%	-2.6%