Reno-Sparks Convention and Visitors Authority Hotel Statistics by Region

									Ja	nuary 2025	5 com	pared to Janua	ry 2024										
Location	Overall Cas Decem	sh Occupied I Iber	Rooms %	E	Basic Room A Decemb		sh Rates %	 Overall Av	verage Cash ber	Rate %		Overall Ta Decemb	xable Revenue	%	Cash Occu Decen	pancy Perce	ntage %	Comp Comp	Occupied Roc	ms %	Cash/Comp O Decem		entage %
	2025	2024	Change		2025	2024	Change	2025	2024	Change		2025	2023	Change	2025	2024	Change	2025	2024	Change	2025	2024	Change
Reno - Suburban (Reno B)	53,763	50,234	7.0%	\$	113.32 \$	102.81	10.2%	\$ 148.18	136.21	8.8%	\$	7,966,629 \$	6,842,128	16.4%	37.4%	34.7%	7.8%	37,800	33,377	13.3%	63.7%	57.8%	10.2%
Reno - Downtown (Reno D)	36,258	30,074	20.6%	\$	78.69 \$	74.56	5.5%	\$ 110.27 \$	113.73	-3.0%	\$	3,998,350 \$	3,420,285	16.9%	25.9%	21.1%	22.7%	21,461	17,315	23.9%	41.2%	33.3%	23.7%
North Lake Tahoe (Washoe B)	6,439	5,593	15.1%	\$	287.71 \$	255.41	12.6%	\$ 321.29	294.35	9.2%	\$	2,068,790 \$	1,646,318	25.7%	49.2%	42.8%	15.2%	-	-	0.0%	49.2%	42.8%	15.2%
Sparks	13,283	15,465	-14.1%	\$	52.28 \$	100.36	-47.9%	\$ 77.02	100.42	-23.3%	\$	1,023,045 \$	1,553,031	-34.1%	26.8%	31.7%	-15.4%	6,699	6,487	3.3%	40.4%	45.0%	-10.4%
Non-Gaming	67,216	56,821	18.3%	\$	131.68 \$	130.27	1.1%	\$ 132.53	131.22	1.0%	\$	8,908,182 \$	7,456,281	19.5%	58.0%	47.9%	21.1%	1	22	-95.5%	58.0%	48.0%	20.9%
Total	176,959	158,187	11.9%	\$	114.96 \$	112.46	2.2%	\$ 135.43	\$ 132.24	2.4%	\$	23,964,996 \$	20,918,043	14.6%	38.3%	33.9%	13.0%	65,961	57,201	15.3%	52.6%	46.1%	14.1%

December 2024 compared to December 2023

	Overall Ca	sh Occupied	Rooms	В	Basic Room A	verage Ca	sh Rates	0	Overall Av	erage Cash	Rate	Overall Tax	able Revenue		Cash Occu	pancy Perce	ntage	Comp	Occupied Roo	ms	Cash/Comp Oc	cupancy Perce	antage
Location	Decen		%		Decemb		%		Decemb		%	December		%	Decem		%	Decen		%	Decemb	-	%
	2024	2023	Change		2024	2023	Change	20	24	2023	Change	2024	2023	Change	2024	2023	Change	2024	2023	Change	2024	2023	Change
Reno - Suburban (Reno B)	52,674	59,210	-11.0%	\$	92.47 \$	98.79	-6.4%	\$	131.01 \$	137.64	-4.8%	\$ 6,900,817 \$	8,149,635	-15.3%	33.2%	37.5%	-11.5%	40,510	39,575	2.4%	58.8%	62.6%	-6.1%
Reno - Downtown (Reno D)	37,097	36,736	1.0%	\$	83.93 \$	91.77	-8.5%	\$	123.04 \$	125.84	-2.2%	\$ 4,564,366 \$	4,623,042	-1.3%	26.5%	25.8%	2.7%	23,459	23,374	0.4%	43.2%	42.3%	2.4%
North Lake Tahoe (Washoe B)	6,938	5,483	26.5%	\$	304.56 \$	308.93	-1.4%	\$	334.38 \$	345.57	-3.2%	\$ 2,319,938 \$	1,894,751	22.4%	53.0%	41.9%	26.5%	-	-	0.0%	53.0%	41.9%	26.5%
Sparks	19,392	19,157	1.2%	\$	70.90 \$	105.97	-33.1%	\$	93.89 \$	106.03	-11.4%	\$ 1,820,667 \$	2,031,138	-10.4%	38.9%	38.9%	0.0%	5,685	5,241	8.5%	50.3%	49.5%	1.6%
Non-Gaming	65,539	59,593	10.0%	\$	133.30 \$	125.96	5.8%	\$	134.41 \$	127.16	5.7%	\$ 8,809,002 \$	7,577,619	16.3%	53.3%	50.3%	6.0%	6	4	50.0%	53.3%	50.3%	6.0%
Total	181,640	180,179	0.8%	\$	111.26 \$	113.50	-2.0%	\$ 13	34.41 \$	134.73	-0.2%	\$ 24,414,790 \$	24,276,185	0.6%	37.5%	37.5%	0.0%	69,660	68,194	2.1%	51.9%	51.7%	0.4%

November 2024 compared to November 2023

	Overall Ca	sh Occupied	Rooms	Basic Room A	verage Ca	sh Rates	Ove	erall Aver	rage Cash	Rate		Overall Tax	able Revenue		Cash Occu	pancy Perce	ntage	Comp	Occupied Roo	oms	Cash/Comp Oc	cupancy Perc	entage
Location	Noven	nber	%	Novemb	ber	%	I	lovembe	er	%		Novembe	r	%	Novem	nber	%	Nover	mber	%	Novemb	ber	%
	2024	2023	Change	2024	2023	Change	2024		2023	Change		2024	2023	Change	2024	2023	Change	2024	2023	Change	2024	2023	Change
Reno - Suburban (Reno B)	50,051	52,363	-4.4%	\$ 98.62 \$	98.73	-0.1%	\$ 136	i.16 \$	134.66	1.1%	\$	6,814,757 \$	7,051,211	-3.4%	34.5%	36.6%	-5.7%	37,415	38,321	-2.4%	60.2%	63.3%	-4.9%
Reno - Downtown (Reno D)	31,172	35,064	-11.1%	\$ 69.85 \$	82.42	-15.3%	\$ 108	8.66 \$	116.33	-6.6%	\$	3,387,032 \$	4,079,018	-17.0%	23.0%	25.5%	-9.8%	21,363	21,824	-2.1%	38.8%	41.3%	-6.0%
North Lake Tahoe (Washoe B)	5,310	5,301	0.2%	\$ 204.94 \$	200.63	2.1%	\$ 242	2.67 \$	238.47	1.8%	\$	1,288,589 \$	1,264,132	1.9%	41.9%	41.9%	0.2%	-	-	0.0%	41.9%	41.9%	0.2%
Sparks	15,763	19,478	-19.1%	\$ 56.31 \$	94.49	-40.4%	\$ 79	9.61 \$	94.53	-15.8%	\$	1,254,880 \$	1,841,266	-31.8%	33.2%	41.3%	-19.6%	6,269	6,915	-9.3%	46.4%	55.9%	-17.0%
Non-Gaming	61,342	61,195	0.2%	\$ 140.03 \$	129.65	8.0%	\$ 141	.08 \$	130.56	8.1%	\$	8,654,373 \$	7,989,794	8.3%	51.2%	56.2%	-8.9%	5	28	-82.1%	51.2%	56.3%	-8.9%
Total	163,638	173,401	-5.6%	\$ 108.04 \$	108.98	-0.9%	\$ 130	.77 \$	128.17	2.1%	\$ 2	21,399,631 \$	22,225,422	-3.7%	35.5%	38.6%	-8.0%	65,052	67,088	-3.0%	49.7%	53.5%	-7.1%

										00	tober 2024	com	pared to Octobe	r 2023										
	Overall Ca	sh Occupied I	Rooms	В	asic Room A	verage Ca	sh Rates		Overall Av	erage Cash			Overall Tax	able Revenue	•	Cash Occu	pancy Perce	ntage	Comp	Occupied Roo		Cash/Comp O	ccupancy Perc	entage
Location	Octo		%		Octobe		%		Octobe		%		October		%	Octob		%	Octo		%	Octob		%
	2024	2023	Change		2024	2023	Change	2	2024	2023	Change		2024	2023	Change	2024	2023	Change	2024	2023	Change	2024	2023	Change
Reno - Suburban (Reno B)	70,314	68,787	2.2%	\$	115.87 \$	117.81	-1.7%	\$	148.23 \$	151.51	-2.2%	\$	10,422,669 \$	10,421,747	0.0%	46.6%	47.0%	-0.6%	40,544	39,658	2.2%	73.5%	74.0%	-0.7%
Reno - Downtown (Reno D)	50,198	52,997	-5.3%	\$	74.69 \$	73.38	1.8%	\$	110.86 \$	100.94	9.8%	\$	5,564,959 \$	5,349,341	4.0%	35.8%	37.3%	-3.8%	26,043	17,824	46.1%	54.4%	49.8%	9.2%
North Lake Tahoe (Washoe B)	6,797	7,474	-9.1%	\$	235.28 \$	250.31	-6.0%	\$	276.45 \$	289.78	-4.6%	\$	1,879,023 \$	2,165,846	-13.2%	52.0%	-520.0%	-9.1%	-	-	0.0%	52.0%	57.1%	-9.1%
Sparks	18,494	20,902	-11.5%	\$	70.74 \$	96.45	-26.7%	\$	91.82 \$	96.53	-4.9%	\$	1,698,085 \$	2,017,630	-15.8%	37.7%	43.2%	-12.7%	9,074	9,597	-5.4%	56.2%	63.0%	-680.0%
Non-Gaming	77,221	69,007	11.9%	\$	151.81 \$	144.05	5.4%	\$	152.52 \$	144.73	5.4%	\$	11,777,804 \$	9,987,658	17.9%	62.9%	60.6%	3.8%	5	68	-92.6%	62.9%	60.7%	3.6%
Total	223,024	219,167	1.8%	\$	118.94 \$	117.81	1.0%	\$	140.53 \$	136.62	2.9%	\$	31,342,540 \$	29,942,223	4.7%	46.9%	47.1%	-0.6%	75,666	67,147	12.7%	62.8%	61.7%	1.8%

September 2024 compared to September 2023

	Overall Ca	sh Occupied	Rooms	В	asic Room A	Average Ca	sh Rates	Overall Av	erage Cash	Rate	Overall Tax	able Revenue		Cash Occu	pancy Perce	ntage	Comp	Occupied Roo	oms	Cash/Comp O	ccupancy Perc	centage
Location	Septer	nber	%		Septem	ber	%	Septem	per	%	Septemb	er	%	Septen	nber	%	Septe	mber	%	Septem	ber	%
	2024	2023	Change		2024	2023	Change	2024	2023	Change	2024	2023	Change	2024	2023	Change	2024	2023	Change	2024	2023	Change
Reno - Suburban (Reno B)	81,893	87,328	-6.2%	\$	121.09 \$	152.09	-20.4%	\$ 152.76 \$	188.34	-18.9%	\$ 12,509,908 \$	16,447,561	-23.9%	51.6%	56.5%	-8.7%	46,754	43,125	8.4%	81.0%	84.4%	-3.9%
Reno - Downtown (Reno D)	50,662	68,200	-25.7%	\$	86.21 \$	120.49	-28.4%	\$ 118.95 \$	156.25	-23.9%	\$ 6,026,079 \$	10,656,492	-43.5%	35.3%	49.5%	-28.7%	23,967	25,767	-7.0%	52.0%	68.3%	-23.9%
North Lake Tahoe (Washoe B)	10,058	10,321	-2.5%	\$	330.73 \$	329.60	0.3%	\$ 368.91 \$	369.66	-0.2%	\$ 3,710,452 \$	3,815,303	-2.7%	79.4%	81.5%	-2.6%	-	-	0.0%	79.4%	81.5%	-2.6%
Sparks	15,529	20,623	-24.7%	\$	75.45 \$	126.94	-40.6%	\$ 95.92 \$	126.98	-24.5%	\$ 1,489,592 \$	2,618,798	-43.1%	32.0%	42.9%	-25.4%	11,919	12,683	-6.0%	56.6%	69.3%	-18.3%
Non-Gaming	77,935	76,720	1.6%	\$	155.03 \$	171.26	-9.5%	\$ 155.82 \$	172.00	-9.4%	\$ 12,143,673 \$	13,196,081	-8.0%	67.3%	69.3%	-2.9%	16	62	-74.2%	67.3%	69.3%	-2.9%
Total	236,077	263,192	-10.3%	\$	130.74 \$	154.48	-15.4%	\$ 151.98 \$	177.57	-14.4%	\$ 35,879,704 \$	46,734,236	-23.2%	49.3%	56.7%	-13.1%	82,656	81,637	1.2%	66.5%	74.4%	-10.5%

August 2024 compared to August 2023

	Overall Ca	sh Occupied	Rooms	E	Basic Room	Average Ca	sh Rates	Overall Ave	erage Cash	Rate	Overall Tax	able Revenue	3	Cash Occu	pancy Perce	ntage	Comp	Occupied Roo	oms	Cash/Comp O	ccupancy Perc	entage
Location	Augu	ıst	%		Augu	st	%	Augus	t	%	August		%	Augu	st	%	Aug	ust	%	Augu	st	%
	2024	2023	Change		2024	2023	Change	2024	2023	Change	2024	2023	Change	2024	2023	Change	2024	2023	Change	2024	2023	Change
Reno - Suburban (Reno B)	89,232	81,324	9.7%	\$	146.31	\$ 143.91	1.7%	\$ 177.30 \$	177.75	-0.2%	\$ 15,820,983 \$	14,454,965	9.5%	59.2%	54.8%	8.0%	46,753	43,106	8.5%	90.1%	83.8%	7.5%
Reno - Downtown (Reno D)	62,479	61,685	1.3%	\$	130.41	\$ 111.19	17.3%	\$ 134.81 \$	145.73	-7.5%	\$ 8,422,940 \$	8,989,200	-6.3%	42.1%	43.4%	-2.8%	31,713	24,593	29.0%	63.5%	60.7%	4.8%
North Lake Tahoe (Washoe B)	11,465	10,974	4.5%	\$	471.76	\$ 438.71	7.5%	\$ 509.49 \$	476.72	6.9%	\$ 5,841,330 \$	5,231,578	11.7%	87.6%	83.9%	4.5%	-	-	0.0%	87.6%	83.9%	4.5%
Sparks	22,284	23,559	-5.4%	\$	101.71	\$ 108.16	-6.0%	\$ 126.59 \$	130.42	-2.9%	\$ 2,820,966 \$	3,072,479	-8.2%	45.6%	48.3%	-5.6%	10,737	8,891	20.8%	67.6%	66.6%	1.5%
Non-Gaming	84,809	79,190	7.1%	\$	168.05	\$ 169.80	-1.0%	\$ 168.82 \$	170.72	-1.1%	\$ 14,317,765 \$	13,519,426	5.9%	70.6%	69.3%	1.9%	72	62	100.0%	70.7%	69.3%	2.0%
Total	270,269	256,732	5.3%	\$	159.58	\$ 153.36	4.1%	\$ 174.73 \$	176.32	-0.9%	\$ 47,223,984 \$	45,267,648	4.3%	56.2%	55.0%	2.2%	89,275	76,652	16.5%	74.7%	71.4%	4.6%

July 2024 compared to July 2023

	Overall Ca	sh Occupied	Rooms	Basic Room A	verage Ca	sh Rates	Overall Ave	erage Cash	Rate	Overall Ta	axable Revenu	е	Cash Occu	pancy Perce	ntage	Comp	Occupied Roo	oms	Cash/Comp Oc	ccupancy Perc	entage:
Location	Jul	у	%	July		%	July		%	July		%	July	/	%	Ju		%	July		%
	2024	2023	Change	2024	2023	Change	2024	2023	Change	2024	2023	Change	2024	2023	Change	2024	2023	Change	2024	2023	Change
Reno - Suburban (Reno B)	79,165	83,583	-5.3%	\$ 119.91 \$	132.82	-9.7%	\$ 153.96 \$	164.89	-6.6%	\$ 12,187,922 \$	13,781,706	-11.6%	53.3%	56.3%	-5.3%	51,423	47,644	7.9%	88.0%	88.4%	-0.5%
Reno - Downtown (Reno D)	60,125	71,314	-15.7%	\$ 118.81 \$	99.41	19.5%	\$ 122.40 \$	133.21	-8.1%	\$ 7,359,409 \$	9,499,768	-22.5%	40.6%	50.1%	-19.1%	27,161	30,261	-10.2%	58.9%	71.4%	-17.5%
North Lake Tahoe (Washoe B)	12,118	11,756	3.1%	\$ 504.91 \$	461.15	9.5%	\$ 540.57 \$	498.65	8.4%	\$ 6,550,584 \$	5,862,073	11.7%	92.6%	89.9%	280.0%	-	-	0.0%	92.6%	89.9%	3.1%
Sparks	19,015	25,152	-24.4%	\$ 86.34 \$	97.96	-11.9%	\$ 107.17 \$	116.81	-8.3%	\$ 2,037,782 \$	2,937,903	-30.6%	39.2%	51.5%	-23.9%	10,433	11,576	-9.9%	60.7%	75.2%	-19.4%
Non-Gaming	82,627	76,084	8.6%	\$ 150.48 \$	161.21	-6.7%	\$ 151.24 \$	162.20	-6.8%	\$ 12,496,797 \$	12,340,544	1.3%	71.3%	66.6%	7.2%	120	42	100.0%	71.4%	66.6%	7.2%
Total	253,050	267,889	-5.5%	\$ 145.54 \$	143.12	1.7%	\$ 160.57 \$	165.82	-3.2%	\$ 40.632.494 \$	44,421,994	-8.5%	53.4%	57.4%	-7.0%	89,137	89,523	-0.4%	72.2%	76.6%	-5.7%

Reno-Sparks Convention and Visitors Authority Hotel Statistics by Region

									Fiscal Y	ear to Date - Ju	ly throug	h January 202	5										
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Location	Cash C Yea	Occupied Room	1S 0/2		Overall A Yea	verage Casł r	Rate		Overall Tax Year	able Revenue	0/2	Cash Occu Yea	upancy Perce	ntage %	Comp	Occupied Roo	oms %	Cash/Comp Ye	Occupancy Per	centage %		om Average Ca ear	ish Rate
Location	FY 24-25	FY 23-24	Change	FY		FY 23-24	Change		FY 24-25	FY 23-24	Change			Change	FY 24-25	FY 23-24	Change	FY 24-25	FY 23-24	Change	FY 24-25		Change
Reno - Suburban (Reno B)	477,092	482,829	-1.2%	\$	152.22	\$ 159.79	-4.7%	\$	72,623,685 \$	77,148,953	-5.9%	45.2%	46.3%	-2.4%	301,199	284,806	5.8%	73.7%	73.5%	0.1%	\$ 118.45	\$ 125.04	-5.3%
Reno - Downtown (Reno D)	327,991	356,070	-7.9%	\$	119.89	\$ 130.92	-8.4%	\$	39,323,136 \$	46,617,147	-15.6%	32.9%	36.1%	-8.9%	175,167	160,958	8.8%	50.5%	52.4%	-3.6%	\$ 96.20	\$ 97.05	-0.9%
North Lake Tahoe (Washoe B)	59,125	56,902	3.9%	\$	400.15	\$ 384.52	4.1%	\$	23,658,706 \$	21,880,001	8.1%	65.2%	62.7%	4.0%	-	-	0.0%	65.2%	62.7%	4.0%	\$ 363.75	\$ 346.11	5.1%
Sparks	123,760	144,336	-14.3%	\$	98.13	\$ 111.35	-11.9%	\$	12,145,017 \$	16,072,245	-24.4%	36.2%	42.6%	-14.8%	60,816	61,390	-0.9%	54.0%	60.6%	-10.9%	\$ 75.51	\$ 104.40	-27.7%
Non-Gaming	516,689	478,610	8.0%	\$	149.23	\$ 150.58	-0.9%	\$	77,107,595 \$	72,067,403	7.0%	62.0%	59.9%	3.5%	225	288	-21.9%	62.0%	59.9%	3.5%	\$ 148.38	\$ 149.67	-0.9%
Total	1,504,657	1,518,747	-0.9%	\$	149.44	\$ 153.93	-2.9%	\$	224,858,140 \$	233,785,749	-3.8%	45.4%	46.6%	-2.6%	537,407	507,442	5.9%	61.6%	62.2%	-1.0%	\$ 129.98	\$ 132.56	-1.9%

Fiscal Year to Date - July 2023 through June 2024

	Cash (Occupied Room	ıs		Overall A	verage Cash	Rate	Overall Tax	able Revenue		Cash Occ	pancy Perce	ntage	Comp	Occupied Roo	ms	Cash/Comp C	Occupancy Perc	entage	Basic Ro	om Average C	ash Rate
Location	Ye	ar	%		Yea	ar	%	Year		%	Ye	ar	%	Ye	ar	%	Yea	r	%		f ear	%
	FY 23-24	FY 22-23	Change	F١	(23-24	FY 22-23	Change	FY 23-24	FY 22-23	Change	FY 23-24	FY 22-23	Change	FY 23-24	FY 22-23	Change	FY 23-24	FY 22-23	Change	FY 23-24	FY 22-23	Change
Reno - Suburban (Reno B)	806,825	833,825	-3.2%	\$	157.94	\$ 158.36	-0.3%	\$ 127,428,762 \$	132,041,358	-3.5%	45.3%	46.9%	-3.4%	487,993	464,646	5.0%	72.7%	73.0%	-0.4%	\$ 122.63	3 \$ 125.07	-1.9%
Reno - Downtown (Reno D)	584,991	635,924	-8.0%	\$	130.83	\$ 131.48	-0.5%	\$ 76,534,085 \$	83,608,668	-8.5%	34.6%	39.4%	-12.2%	275,894	251,821	9.6%	50.9%	55.0%	-7.5%	\$ 97.24	\$ 98.80	-1.6%
North Lake Tahoe (Washoe B)	91,437	99,232	-7.9%	\$	357.79	\$ 340.73	5.0%	\$ 32,715,220 \$	33,811,313	-3.2%	59.2%	64.4%	-8.1%	-	-	0.0%	59.2%	64.4%	-8.1%	\$ 318.30) \$ 299.07	6.4%
Sparks	242,320	259,311	-6.6%	\$	106.86	\$ 110.89	-3.6%	\$ 25,894,152 \$	28,755,838	-10.0%	41.8%	44.6%	-6.3%	96,300	99,066	-2.8%	58.5%	61.6%	-5.2%	\$ 93.46	5 \$ 90.02	3.8%
Non-Gaming	830,799	818,584	1.5%	\$	149.50	\$ 149.31	0.1%	\$ 124,208,292 \$	122,226,088	1.6%	60.3%	62.5%	-3.5%	534	236	126.3%	60.4%	62.5%	-3.5%	\$ 148.62	\$ 148.37	0.2%
Total	2,556,372	2,646,876	-3.4%	\$	151.30	\$ 151.29	0.0%	\$ 386,780,512 \$	400,443,266	-3.4%	45.8%	48.7%	-6.0%	860,721	815,769	5.5%	61.2%	63.7%	-3.9%	\$ 129.52	\$ 129.05	0.4%

Fiscal Year to Date - July 2022 through June 2023

	Cash (Occupied Roon	ıs		Overall A	verage Casl	1 Rate	Overall Tax	xable Revenue		Cash Occ	upancy Perce	ntage	Comp	Occupied Roo	ms	Cash/Comp (Occupancy Perc	entage	Basi	c Room	Average Ca	sh Rate
Location	Yea	ar	%		Yea	r	%	Year		%	Ye	ar	%	Ye	ar	%	Yea	ar	%		Year		%
	FY 22-23	FY 21-22	Change	FY 2	22-23	FY 21-22	Change	FY 22-23	FY 21-22	Change	FY 22-23	FY 21-22	Change	FY 22-23	FY 21-22	Change	FY 22-23	FY 21-22	Change	FY 22	-23	FY 21-22	Change
Reno - Suburban (Reno B)	833,825	819,139	1.8%	\$	158.36	\$ 154.79	2.3%	\$ 132,041,358 \$	126,792,659	4.1%	46.9%	46.1%	1.7%	464,646	473,325	-1.8%	73.0%	72.7%	0.4%	\$ 12	25.07 \$	125.51	-0.3%
Reno - Downtown (Reno D)	635,924	603,739	5.3%	\$	131.48	\$ 125.26	5.0%	\$ 83,608,668 \$	75,621,372	10.6%	39.4%	37.4%	5.3%	251,821	208,257	20.9%	55.0%	50.3%	9.3%	\$ 9	99.01 \$	98.76	0.3%
North Lake Tahoe (Washoe B)	99,232	103,883	-4.5%	\$	340.73	\$ 318.61	6.9%	\$ 33,811,313 \$	33,098,051	2.2%	64.4%	55.9%	15.2%	-	931	-100.0%	64.4%	56.4%	14.2%	\$ 30	02.42 \$	285.41	6.0%
Sparks	259,311	280,158	-7.4%	\$	110.89	\$ 110.00	0.8%	\$ 28,755,838 \$	30,817,805	-6.7%	44.6%	48.3%	15.2%	99,066	93,865	5.5%	61.6%	64.4%	-4.3%	\$ 8	37.71 \$	88.55	-1.0%
Non-Gaming	818,584	797,875	2.6%	\$	149.31	\$ 145.00	3.0%	\$ 122,226,088 \$	115,695,736	5.6%	62.5%	61.0%	2.5%	236	340	-30.6%	62.5%	61.0%	2.5%	\$ 14	48.51 \$	144.21	3.0%
Total	2,646,876	2,604,794	1.6%	\$ 1	151.29	\$ 146.66	3.2%	\$ 400,443,266 \$	382,025,622	4.8%	48.7%	47.6%	2.1%	815,769	776,718	5.0%	63.7%	61.8%	2.9%	\$ 12	9.05 \$	5 127.44	1.3%

Location	Cash Occu																					
	Veer	pied Rooms	0/	Ove		ige Cash Ra			cable Revenue	0/		Cash Occupa			Occupied Roon	-		sh/Comp Occup		Basic Room Av	verage Cas	
	Year Y 21-22 F	Y 20-21	% Change	FY 21-2	Year 22 FY	20-21 C	% Change	Year FY 21-22	FY 20-21	% Change	Year FY 21-22	FY 20-21	% Change	Yea FY 21-22	FY 20-21	% Change	Year FY 21-22		% Change	Year FY 21-22 F	Y 20-21	% Change
Reno - Suburban (Reno B)	819,139	660,854	24.0%	\$ 154	4.79 \$	133.52	15.9%	\$ 126,792,659 \$	88,235,751	43.7%	46.1%	36.2%	27.1%	473,325	498,580	-5.1%	72.7%	63.5%	14.3%	\$ 125.51 \$	103.29	21.5%
Reno - Downtown (Reno D)	603,739	331,954	81.9%	\$ 125	5.26 \$	117.80	6.3%	\$ 75,621,372 \$	39,105,015	93.4%	37.4%	29.5%	26.4%	208,257	178,087	16.9%	50.3%	45.4%	10.8%	\$ 98.76 \$	90.45	9.2%
North Lake Tahoe (Washoe B)	103,883	95,414	8.9%	\$ 318	8.61 \$	284.83	11.9%	\$ 33,098,051 \$	27,177,212	21.8%	58.4%	50.6%	15.4%	931	1,691	-44.9%	59.0%	51.5%	14.6%	\$ 285.41 \$	242.71	17.6%
Sparks	280,158	268,589	4.3%	\$ 110	0.00 \$	89.61	22.8%	\$ 30,817,805 \$	24,069,394	28.0%	50.9%	46.1%	10.4%	93,865	70,244	33.6%	68.0%	58.1%	17.0%	\$ 88.55 \$	68.64	29.0%
Non-Gaming	797,889	698,962	14.2%	\$ 145	5.00 \$	114.02	27.2%	\$ 115,695,736 \$	79,695,980	45.2%	61.0%	54.5%	11.9%	340	355	-4.2%	61.0%	54.5%	11.9%	\$ 144.21 \$	113.29	27.3%
Total 2,	2,604,808 2	,055,773	26.7%	\$ 146	.66 \$	125.64	16.7%	\$ 382,025,622 \$	258,283,353	47.9%	47.7%	40.8%	17.0%	776,718	748,957	3.7%	62.3%	56.1%	11.1%	\$ 127.44 \$	106.56	19.6%
								Fisca	al Year - July 20)20 throug	h June 2021											
[] []	Cash Occi	upied Rooms		014	erall Avera	ige Cash Ra	te	Overall Tay	cable Revenue		Percent of	Cash Occupa	ancy	Comp	Occupied Roor	ms	Percent of Ca	sh/Comp Occur	ancy	Basic Room Av	verage Cas	h Rate
Location	Year		% Change		Year 21 FY		% Change	FY 20-21	FY 19-20	% Change	Year		% Change	Yea		% Change	Year		% Change	Year FY 20-21 F		% Change
			Change	FT 20-	21 FT	19-20 C	liange		FT 19-20		FT 20-21	FT 19-20	Change			Change	FT 20-21	FT 19-20 0		FT 20-21 F	19-20	
Reno - Suburban (Reno B)	660,854	712,969	-7.3%	\$ 133	3.52 \$	129.75	2.9%	\$ 88,235,751 \$	92,505,087	-4.6%	36.2%	47.4%	-23.6%	498,580	384,360	29.7%	63.5%	72.9%	-12.9%	\$ 103.29 \$	104.84	-1.5%
Reno - Downtown (Reno D)	331,954	482,941	-31.3%	\$ 117	7.80 \$	109.27	7.8%	\$ 39,105,015 \$	52,769,972	-25.9%	28.8%	33.1%	-13.0%	178,087	240,248	-25.9%	44.3%	49.6%	-10.7%	\$ 90.45 \$	82.75	9.3%
North Lake Tahoe (Washoe B)	95,414	88,436	7.9%	\$ 284	4.83 \$	286.07	-0.4%	\$ 27,177,212 \$	25,298,722	7.4%	50.6%	56.1%	-10.0%	1,691	3,113	-45.7%	51.5%	58.1%	-11.4%	\$ 242.71 \$	257.51	-5.7%
Sparks	268,589	242,728	10.7%	\$ 89	9.61 \$	84.28	6.3%	\$ 24,069,394 \$	20,456,459	17.7%	46.1%	50.3%	-8.5%	70,244	58,713	19.6%	58.1%	62.5%	-7.0%	\$ 68.16 \$	66.80	2.0%
Non-Gaming	698,962	668,191	4.6%	\$ 114	4.02 \$	120.14	-5.1%	\$ 79,695,980 \$	80,278,949	-0.7%	54.5%	56.0%	-2.7%	355	210	69.0%	54.5%	56.0%	-2.7%	\$ 113.29 \$	119.38	-5.1%
Total <u>2</u> ,	2,055,773 2	,195,265	-6.4%	\$ 125	.64 \$	123.59	1.7%	\$ 258,283,353 \$	271,309,190	-4.8%	40.9%	45.8%	-10.7%	748,957	686,644	9.1%	55.7%	60.1%	-7.2%	\$ 106.50 \$	106.35	0.1%
								Fisca	al Year - July 20)19 throug	Jh June 2020											
	Cash Occu	upied Rooms		014	erall Avera	ige Cash Ra	te	Overall Tax	cable Revenue		Percent of	Cash Occupa	ancy	Comp	Occupied Roor	ms	Percent of Ca	sh/Comp Occur	ancy	Basic Room Av	verage Cas	h Rate
Location	Year		%		Year		%	Year		%	Year		%	Yea	ar	%	Year		%	Year		%
F)	Y 19-20 F	Y 18-19	Change	FY 19-2	20 FY	18-19 C	Change	FY 19-20	FY 18-19	Change	FY 19-20	FY 18-19	Change	FY 19-20	FY 18-19	Change	FY 19-20	FY 18-19 0	Change	2019	2018	Change
Reno - Suburban (Reno B)	712,969	971,602	-26.6%	\$ 129	9.75 \$	126.17	2.8%	\$ 92,505,087 \$	122,582,453	-24.5%	47.4%	53.0%	-10.6%	384,360	467,138	-17.7%	72.9%	78.4%	-7.0%	\$ 104.84 \$	102.81	2.0%
Reno - Downtown (Reno D)	482,941	794,122	-39.2%	\$ 109	9.27 \$	106.29	2.8%	\$ 52,769,972 \$	84,407,375	-37.5%	33.1%	37.4%	-11.2%	240,248	320,389	-25.0%	49.6%	52.4%	-5.3%	\$ 82.75 \$	83.18	-0.5%
North Lake Tahoe (Washoe B)	88,436	117,532	-24.8%	\$ 286	5.07 \$	268.57	6.5%	\$ 25,298,722 \$	31,565,401	-19.9%	56.1%	62.3%	-10.0%	3,113	3,999	-22.2%	58.1%	64.4%	-9.8%	\$ 257.51 \$	240.94	6.9%
Sparks	242,728	336,408	-27.8%	\$ 84	4.28 \$	86.24	-2.3%	\$ 20,456,459 \$	29,011,922	-29.5%	50.3%	58.0%	-13.3%	58,713	60,293	-2.6%	62.5%	68.4%	-8.6%	\$ 66.80 \$	48.20	38.6%
Non-Gaming	668,191	700,825	-4.7%	\$ 120	0.14 \$	122.86	-2.2%	\$ 80,278,949 \$	86,105,067	-6.8%	56.0%	64.2%	-12.6%	210	129	62.8%	56.0%	64.2%	-12.6%	\$ 119.16 \$	122.14	-2.4%
Total 2,	,195,265 2	,920,489	-24.8%	\$ 123	.59 \$	121.10	2.1%	\$ 271,309,190 \$	353,672,217	-23.3%	45.8%	50.2%	-8.8%	686,644	851,948	-19.4%	60.1%	64.8%	-7.3%	\$ 106.28 \$	103.77	2.4%

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

									Fiscal Year - Ju	ly 20)18 through Ju	ine 2019									
Location	Cash (Yei	Occupied Room	15 %		Overall / Ye	Average Ca ar	sh Rate %	Ī	Overall Ye		ble Revenue	%	Percent	of Cash Occup	ancy %		Occupied Roo	ms %	Percent of C Yea	ash/Comp Oco	cupancy %
Location	FY 18-19	FY 17-18	Change	F١	/ 18-19	FY 17-1			FY 18-19	u 1	FY 17-18	Change	FY 18-19	FY 17-18	Change	FY 18-19	FY 17-18	Change	FY 18-19	FY 17-18	Change
Reno - Suburban (Reno B)	971,602	1,085,758	-10.5%	\$	126.17	\$ 110.	9 14.0%	\$	122,582,453	\$	120,187,171	2.0%	53.0%	58.8%	-10.0%	467,138	466,969	0.0%	78.4%	84.1%	-6.8%
Reno - Downtown (Reno D)	794,122	929,391	-14.6%	\$	106.29	\$ 90.	0 17.4%	\$	84,407,375	\$	84,108,667	0.4%	37.4%	42.9%	-12.8%	320,389	348,943	-8.2%	52.4%	59.0%	-11.2%
North Lake Tahoe (Washoe B)	117,532	116,468	0.9%	\$	268.57	\$ 260.	0 3.1%	\$	31,565,401	\$	30,351,920	4.0%	62.3%	61.7%	1.0%	3,999	3,014	32.7%	64.4%	63.3%	1.7%
Sparks	336,408	364,058	-7.6%	\$	86.24	\$ 81.	2 5.9%	\$	29,011,922	\$	29,641,355	-2.1%	58.0%	62.1%	-6.6%	60,293	56,193	7.3%	68.4%	71.7%	-4.6%
Non-Gaming	701,035	659,934	6.2%	\$	122.84	\$ 123.	8 -0.6%	\$	86,112,386	\$	81,556,807	5.6%	64.2%	62.8%	2.1%	129	154	-16.2%	64.2%	62.8%	2.1%
Total	2,920,699	3,155,609	-7.4%	\$	121.09	\$ 109.6	0 10.5%	\$	353,679,537	\$	345,845,921	2.3%	50.2%	55.1%	-8.9%	851,948	875,273	-2.7%	64.8%	69.1%	-6.1%

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

								Fiscal Year - Ju	ily 2	017 through Ju	ine 2018									
Location	Cash (Ye	Occupied Roon ar	ns %	<u> </u>	Overall Av Year	erage Cash	Rate %	Overall Ye		able Revenue	%	Percent o Yea	of Cash Occup ar	ancy %	Comp	Occupied Roo	oms %	Percent of C	ash/Comp Occ	cupancy %
	FY 17-18	FY 16-17	Change	F١	(17-18	FY 16-17	Change	FY 17-18		FY 16-17	Change	FY 17-18	FY 16-17	Change	FY 17-18	FY 16-17	Change	FY 17-18	FY 16-17	Change
Reno - Suburban (Reno B)	1,085,758	1,008,742	7.6%	\$	110.69 \$	105.62	4.8%	\$ 120,187,171	\$	106,541,744	12.8%	59.2%	55.0%	7.6%	466,969	503,074	-7.2%	84.6%	82.4%	2.8%
Reno - Downtown (Reno D)	929,391	901,643	3.1%	\$	90.50 \$	85.81	5.5%	\$ 84,108,667	\$	77,372,849	8.7%	43.7%	42.4%	3.1%	348,943	342,381	1.9%	60.1%	58.5%	2.7%
North Lake Tahoe (Washoe B)	116,468	120,694	-3.5%	\$	260.60 \$	252.23	3.3%	\$ 30,351,920	\$	30,442,595	-0.3%	61.7%	64.1%	-3.6%	3,014	2,888	4.4%	63.3%	65.6%	-3.5%
Sparks	364,058	375,918	-3.2%	\$	81.42 \$	67.95	19.8%	\$ 29,641,355	\$	25,542,451	16.0%	62.6%	64.7%	-3.2%	56,193	47,673	17.9%	72.2%	72.9%	-1.0%
Non-Gaming	659,934	607,790	8.6%	\$	123.58 \$	110.02	12.3%	\$ 81,556,807	\$	66,866,483	22.0%	66.1%	62.0%	6.6%	154	600	-74.3%	66.1%	62.1%	6.4%
Total	3,155,609	3,014,787	4.7%		\$109.60	\$101.75	7.7%	\$ 345,845,921	\$	306,766,122	12.7%	55.1%	52.8%	4.4%	875,273	896,616	-2.4%	70.3%	68.5%	2.6%

								Fiscal Year - Ju	ly 20	016 through Ju	ine 2017									
Location	Cash (Ye	Occupied Room	ns %		Aver	age Cash Ra	te %			Revenue	%		of Cash Occur	ancy %		Occupied Roo	oms %		Cash/Comp Oc	cupancy %
Location	FY 16-17	ar FY 15-16	% Change	FY	16-17	FY 15-16	Change	Ye FY 16-17	аг	FY 15-16	% Change	Yea FY 16-17	FY 15-16	% Change	FY 16-17	ear FY 15-16	% Change	Ye FY 16-17	ar FY 15-16	Change
Reno - Suburban (Reno B)	1,008,742	1,011,104	-0.2%	\$	105.62	\$ 98.92	6.8%	\$ 106,541,744	\$	100,014,299	6.5%	55.0%	54.9%	0.2%	503,074	480,865	4.6%	82.4%	81.0%	1.7%
Reno - Downtown (Reno D)	901,643	964,982	-6.6%	\$	85.81	\$ 79.95	7.3%	\$ 77,372,849	\$	77,152,748	0.3%	42.4%	45.0%	-5.8%	342,381	365,755	-6.4%	58.5%	62.1%	-5.8%
North Lake Tahoe (Washoe B)	120,694	120,195	0.4%	\$	252.23	\$ 244.06	3.3%	\$ 30,442,595	\$	29,335,174	3.8%	64.1%	63.2%	1.4%	2,888	2,350	22.9%	65.6%	64.5%	1.9%
Sparks	375,918	358,454	4.9%	\$	67.95	\$ 62.94	8.0%	\$ 25,542,451	\$	22,561,644	13.2%	64.7%	61.3%	5.5%	47,673	45,766	4.2%	72.9%	69.1%	5.5%
Non-Gaming	607,790	533,608	13.9%	\$	110.02	\$ 103.26	6.5%	\$ 66,866,483	\$	55,098,918	21.4%	62.0%	57.4%	8.0%	600	255	135.3%	62.1%	57.5%	8.0%
Total	3,014,787	2,988,343	0.9%		\$101.75	\$95.09	7.0%	\$ 306,766,122	\$	284,162,784	8.0%	52.8%	52.5%	0.6%	896,616	894,991	0.2%	68.5%	68.3%	0.4%

								Fiscal Year - July	2015 through J	une 2016									
	Cash (Occupied Roon	ns		Ave	age Cash R	te	Taxab	le Revenue		Percent	of Cash Occup	oancy	Comp	Occupied Roc	oms	Percent of C	ash/Comp Occ	cupancy
Location	Ye		%		Ye		%	Year		%	Yea		%		ar	%	Ye		%
	FY 15-16	FY 14-15	Change	F)	Y 15-16	FY 14-15	Change	FY 15-16	FY 14-15	Change	FY 15-16	FY 14-15	Change	FY 15-16	FY 14-15	Change	FY 15-16	FY 14-15	Change
Reno - Suburban (Reno B)	1,011,104	915,606	10.4%	\$	98.92	\$ 98.42	0.5%	\$ 100,014,299 \$	90,112,335	11.0%	54.9%	50.0%	9.8%	480,865	514,424	-6.5%	81.0%	78.0%	3.8%
Reno - Downtown (Reno D)	964,982	1,027,089	-6.0%	\$	79.95	\$ 68.24	17.2%	\$ 77,152,748 \$	70,083,520	10.1%	45.0%	43.7%	3.0%	365,755	371,095	-1.4%	62.1%	59.5%	4.4%
North Lake Tahoe (Washoe B)	120,195	113,571	5.8%	\$	244.06	\$ 232.02	5.2%	\$ 29,335,174 \$	26,355,994	11.3%	63.2%	60.2%	5.0%	2,350	1,217	93.1%	64.5%	60.9%	5.9%
Sparks	358,454	338,766	5.8%	\$	62.94	\$ 63.29	-0.6%	\$ 22,561,644 \$	21,441,998	5.2%	61.3%	54.1%	13.3%	45,766	37,431	22.3%	69.1%	60.1%	15.2%
Non-Gaming	533,608	324,716	64.3%	\$	103.26	\$ 102.88	0.4%	\$ 55,098,918 \$	33,407,186	64.9%	57.4%	70.2%	-18.1%	255	44	479.5%	57.5%	70.2%	-18.1%
Total	2,988,343	2,719,748	9.9%		\$95.09	\$88.7	5 7.1%	\$ 284,162,784 \$	241,401,032	17.7%	52.5%	49.8%	5.4%	894,991	924,211	-3.2%	68.3%	66.7%	2.2%

Effective 7/01/15 six properties (4 Motels and 2 Timeshares) were reclassified to Hotel classification as a result of SB 312. Historical data remains as originally reported.

								Fiscal Year - J	uly 2	2014 through Ju	ine 2015									
		Occupied Roon				e Cash Rat	-			Revenue			of Cash Occup			Occupied Roc			ash/Comp Occ	
Location	Ye FY 14-15	ar FY 13-14	% Change	FY	Year 14-15	Y 13-14	% Change	FY 14-15	ear	FY 13-14	% Change	Yea FY 14-15	ar FY 13-14	% Change	Ye FY 14-15	ear FY 13-14	% Change	Yea FY 14-15	ar FY 13-14	% Change
Reno - Suburban (Reno B)	915,606	894,888	2.3%	\$	98.42 \$	95.48	3.1%	\$ 90,112,335	\$	85,447,880	5.5%	50.0%	48.8%	2.3%	514,424	460,132	11.8%	78.0%	74.0%	5.5%
Reno - Downtown (Reno D)	1,027,089	1,085,376	-5.4%	\$	68.24 \$	66.15	3.2%	\$ 70,083,520	\$	71,794,968	-2.4%	43.7%	45.8%	-4.4%	371,095	391,757	-5.3%	59.5%	62.3%	-4.5%
North Lake Tahoe (Washoe B)	113,571	118,076	-3.8%	\$	232.07 \$	209.85	10.6%	\$ 26,355,994	\$	24,778,567	6.4%	60.2%	58.3%	3.3%	1,217	1,332	-8.6%	60.9%	59.0%	3.2%
Sparks	338,766	296,702	14.2%	\$	63.29 \$	66.90	-5.4%	\$ 21,441,998	\$	19,849,293	8.0%	54.1%	43.5%	24.4%	37,431	51,235	-26.9%	60.1%	51.0%	17.9%
Non-Gaming	324,716	272,863	19.0%	\$	102.88 \$	101.05	1.8%	\$ 33,407,186	\$	27,571,682	21.2%	70.2%	65.5%	7.2%	44	-	100.0%	70.2%	65.5%	7.2%
Total	2,719,748	2,667,905	1.9%		\$88.76	\$86.00	3.2%	\$ 241,401,032	\$	229,442,390	5.2%	49.8%	48.5%	2.9%	924,211	904,456	2.2%	66.7%	64.9%	2.9%

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Fiscal Year - July 2013 through June 2014

	Cash	Occupied Roon	ns		Aver	age Cash Ra	te	Taxab	le Revenue		Percent	of Cash Occu	bancy	Comp	Occupied Roo	oms	Percent of C	ash/Comp Oc	cupancy
Location	Ye	ar	%		Yea	ar	%	Year		%	Ye	ar	%	Ye	ear	%	Yea	ar	%
	FY 13-14	FY 12-13	Change	FY	13-14	FY 12-13	Change	FY 13-14	FY 12-13	Change	FY 13-14	FY 12-13	Change	FY 13-14	FY 12-13	Change	FY 13-14	FY 12-13	Change
Reno - Suburban (Reno B)	894,888	938,891	-4.7%	\$	95.48	\$ 91.75	4.1%	\$ 85,447,880 \$	86,144,727	-0.8%	48.8%	51.3%	-4.7%	460,132	401,424	14.6%	74.0%	73.2%	1.0%
Reno - Downtown (Reno D)	1,085,376	1,129,005	-3.9%	\$	66.15	\$ 63.82	3.6%	\$ 71,794,968 \$	72,055,198	-0.4%	45.8%	47.7%	-4.0%	391,757	390,861	0.2%	62.3%	64.2%	-3.0%
North Lake Tahoe (Washoe B)	118,076	131,027	-9.9%	\$	209.85	\$ 184.76	13.6%	\$ 24,778,567 \$	24,208,157	2.4%	58.3%	50.5%	15.7%	1,332	865	54.0%	59.0%	50.8%	16.1%
Sparks	296,702	257,285	15.3%	\$	66.90	\$ 69.62	-3.9%	\$ 19,849,293 \$	17,912,959	10.8%	43.5%	37.1%	17.3%	51,235	57,584	-11.0%	51.0%	45.4%	12.3%
Non-Gaming	272,863	266,363	2.4%	\$	101.05	\$ 99.30	1.8%	\$ 27,571,682 \$	26,449,190	4.2%	65.7%	64.8%	1.4%	-	-	0.0%	65.7%	64.8%	1.4%
Total	2,667,905	2,722,571	-2.0%		\$86.00	\$83.29	3.3%	\$ 229,442,390 \$	226,770,231	1.2%	48.5%	49.0%	-0.8%	904,456	850,734	6.3%	64.9%	64.2%	0.9%

Fiscal Year - July 2012 through June 2013

	Cash	Occupied Roon	ns		Avera	age Cash Rat	te	Таха	able Rev	venue		Percent	of Cash Occup	ancy	Comp	Occupied Roo	ms	Percent of C	ash/Comp Occ	upancy
Location	Ye	ar	%		Yea	r	%	Yea	ar		%	Ye	ar	%	Ye	ear	%	Ye	ar	%
	FY 12-13	FY 11-12	Change	FY	12-13	FY 11-12	Change	FY 12-13	FY	11-12	Change	FY 12-13	FY 11-12	Change	FY 12-13	FY 11-12	Change	FY 12-13	FY 11-12	Change
Reno - Suburban (Reno B)	938,891	927,327	1.2%	\$	91.75	\$ 83.53	9.8%	\$ 86,144,727	\$	77,461,435	11.2%	51.3%	51.0%	0.6%	401,424	378,412	6.1%	73.2%	71.8%	2.0%
Reno - Downtown (Reno D)	1,129,005	1,077,673	4.8%	\$	63.82	\$ 60.41	5.7%	\$ 72,055,198	\$	65,097,196	10.7%	47.7%	45.3%	5.3%	390,861	379,724	2.9%	64.2%	61.3%	4.8%
North Lake Tahoe (Washoe B)	131,027	124,969	4.8%	\$	184.76	\$ 175.21	5.5%	\$ 24,208,157	\$	21,895,227	10.6%	50.5%	48.3%	4.5%	865	838	3.2%	50.8%	48.6%	4.5%
Sparks	257,285	278,200	-7.5%	\$	69.62	\$ 67.92	2.5%	\$ 17,912,959	\$	18,894,005	-5.2%	37.1%	40.2%	-7.9%	57,584	59,168	-2.7%	45.4%	48.8%	-7.0%
Non-Gaming	266,363	251,866	5.8%	\$	99.30	\$ 96.37	3.0%	\$ 26,449,190	\$	24,273,557	9.0%	64.8%	61.1%	6.1%	-	9	-100.0%	64.8%	61.1%	6.1%
Total	2,722,571	2,660,035	2.4%		\$83.29	\$78.05	6.7%	\$ 226,770,231	\$ 20	7,621,421	9.2%	49.0%	47.8%	2.3%	850,734	818,151	4.0%	64.2%	62.6%	2.7%

				ł	iscal Yea	r - J	uly 2011	through Ju	ne 2	012						
	Cash (Occupied Room	ıs		Ave	rage	Cash Rat	e		Тах	able	Revenue		Percent	of Cash Occup	ancy
Location	Ye		%			ear		%			ar		%	Yea		%
	FY 11-12	FY 10-11	Change	F	Y 11-12	F١	Y 10-11	Change		FY 11-12		FY 10-11	Change	FY 11-12	FY 10-11	Change
Reno - Suburban (Reno B)	927,327	981,882	-5.6%	\$	83.53	\$	80.68	3.5%	\$	77,461,435	\$	79,218,912	-2.2%	51.0%	53.6%	-5.0%
Reno - Downtown (Reno D)	1,077,673	1,108,328	-2.8%	\$	60.41	\$	60.08	0.5%	\$	65,097,196	\$	66,590,118	-2.2%	45.3%	47.4%	-4.4%
North Lake Tahoe (Washoe B)	124,969	125,270	-0.2%	\$	175.21	\$	173.29	1.1%	\$	21,895,227	\$	21,707,879	0.9%	48.3%	48.3%	0.0%
Sparks	278,200	266,409	4.4%	\$	67.92	\$	68.75	-1.2%	\$	18,894,005	\$	18,314,989	3.2%	40.2%	38.6%	4.3%
Non-Gaming	251,866	236,928	6.3%	\$	96.37	\$	97.12	-0.8%	\$	24,273,557	\$	23,010,579	5.5%	61.1%	57.8%	5.7%
Total	2,660,035	2,718,817	-2.2%		\$78.05		\$76.81	1.6%	\$	207,621,421	\$	208,842,478	#REF!	47.8%	49.2%	-2.7%

Fiscal Year - July 2010 Through June 2011

	Cash	Occupied Roon	ns		Ave	erage (Cash Rate	e	Тах	able	Revenue		Percent	of Cash Occup	ancy
Location	Ye	ar	%		Ye	ear		%	Ye	ear		%	Ye	ar	%
	FY 10-11	FY 09-10	Change	F	Y 10-11	FY	09-10	Change	FY 10-11		FY 09-10	Change	FY 10-11	FY 09-10	Change
Reno - Suburban (Reno B)	981,882	1,010,741	-2.9%	\$	80.68	\$	82.42	-2.1%	\$ 79,218,912	\$	83,302,389	-5.4%	53.6%	53.3%	0.8%
Reno - Downtown (Reno D)	1,108,328	1,197,861	-7.5%	\$	60.08	\$	59.18	1.5%	\$ 66,590,118	\$	70,884,809	-4.9%	47.4%	50.3%	-6.0%
North Lake Tahoe (Washoe B)	125,270	122,044	2.6%	\$	173.29	\$	175.69	-1.4%	\$ 21,707,879	\$	21,441,499	4.5%	48.3%	46.9%	2.8%
Sparks	266,409	285,282	-6.6%	\$	68.75	\$	71.14	-3.4%	\$ 18,314,989	\$	20,294,068	-10.2%	38.6%	41.2%	-6.3%
Non-Gaming	236,928	221,320	7.1%	\$	97.12	\$	96.94	0.2%	\$ 23,010,579	\$	21,453,702	14.0%	57.8%	54.9%	5.3%
Total	2,718,817	2,837,248	-4.2%		\$76.81		\$76.62	0.2%	\$ 208,842,478	\$	217,376,465	-3.9%	49.2%	50.4%	-2.4%

Fiscal Year - July - 2009 Through June 2010

	1	Cash C	Occupied Roon	ns	Ave	rage	Cash Rate	e	Таха	able	Revenue		Percent	of Cash Occup	ancy
Location		Yea	ar	%	Ye	ear		%	Yea	ar		%	Yea	ar	%
	ΙĽ	FY 09-10	FY 08-09	Change	FY 09-10	F	Y 08-09	Change	FY 09-10		FY 08-09	Change	FY 09-10	FY 08-09	Change
Reno - Suburban (Reno B)		1,010,901	984,956	2.6%	\$ 82.40	\$	83.21	-1.0%	\$ 83,302,388	\$	81,959,861	1.6%	53.3%	52.3%	1.9%
Reno - Downtown (Reno D)		1,197,701	1,205,496	-0.6%	\$ 59.18	\$	62.80	-5.8%	\$ 70,884,809	\$	75,709,857	-6.4%	50.3%	49.4%	1.8%
North Lake Tahoe (Washoe B)		122,044	120,608	1.2%	\$ 175.69	\$	188.39	-6.7%	\$ 21,441,496	\$	22,721,044	-5.6%	46.9%	46.3%	1.3%
Sparks		285,282	297,907	-4.2%	\$ 71.14	\$	73.81	-3.6%	\$ 20,294,069	\$	21,988,252	-7.7%	41.2%	40.6%	1.5%
Non-Gaming		221,320	172,957	28.0%	\$ 96.94	\$	96.33	0.6%	\$ 21,453,703	\$	16,660,406	28.8%	54.9%	54.8%	0.2%
Total	-	2,837,248	2,781,924	2.0%	\$76.62		\$78.74	-2.7%	\$ 217,376,465	\$	219,039,420	-0.8%	50.4%	49.4%	2.0%

Fiscal Year - July - 2008 Through June 2009

	1 Г	Cash O	occupied Room	ıs		Ave	rage	Cash Rate	e	Таха	able	Revenue		Percent	of Cash Occup	ancy
Location		Yea	r	%		Ye	ear		%	Ye	ar		%	Ye	ar	%
		FY 08-09	FY 07-08	Change	F	Y 08-09	F	Y 07-08	Change	FY 08-09		FY 07-08	Change	FY 08-09	FY 07-08	Change
Reno - Suburban (Reno B)		984,956	1,037,219	-5.0%	\$	83.21	\$	86.57	-3.9%	\$ 81,959,861	\$	89,792,111	-8.7%	52.3%	59.0%	-11.4%
Reno - Downtown (Reno D)		1,205,496	1,353,689	-10.9%	\$	62.80	\$	72.28	-13.1%	\$ 75,709,857	\$	97,842,584	-22.6%	49.4%	53.8%	-8.0%
North Lake Tahoe (Washoe B)		120,608	138,677	-13.0%	\$	188.39	\$	193.63	-2.7%	\$ 22,721,043	\$	26,852,646	-15.4%	46.3%	53.1%	-12.8%
Sparks		297,907	392,929	-24.2%	\$	73.81	\$	74.17	-0.5%	\$ 21,988,252	\$	29,144,511	-24.6%	40.6%	49.4%	-18.0%
Non-Gaming		172,957	130,156	32.9%	\$	96.33	\$	111.52	-13.6%	\$ 16,660,407	\$	14,515,412	14.8%	54.8%	71.4%	-23.4%
Total	_	2,781,924	3,052,670	-8.9%		\$78.74		\$84.56	-6.9%	\$ 219,039,420	\$	258,147,264	-15.1%	49.4%	55.4%	-10.8%

					iscal Yea	r - J	uly 2007 ⁻	Through Ju	ne 2	2008						
	Cash	Occupied Roon	ns		Ave	rage	Cash Rat	e		Тах	able	e Revenue		Percent	of Cash Occup	ancy
Location	Ye	ar	%		Ye	ear		%		Y	ar		%	Ye	ar	%
	FY 07-08	FY 06-07	Change	F	Y 07-08	F	Y 06-07	Change		FY 07-08		FY 06-07	Change	FY 07-08	FY 06-07	Change
Reno - Suburban (Reno B)	1,037,219	970,076	6.9%	\$	86.57	\$	84.85	2.0%	\$	89,792,111	\$	82,315,568	9.1%	59.0%	61.8%	-4.7%
Reno - Downtown (Reno D)	1,353,689	1,580,181	-14.3%	\$	72.28	\$	68.95	4.8%	\$	97,842,584	\$	108,956,372	-10.2%	53.8%	62.5%	-13.9%
North Lake Tahoe (Washoe B)	138,677	141,935	-2.3%	\$	193.63	\$	180.22	7.4%	\$	26,852,646	\$	25,578,969	5.0%	53.1%	54.5%	-2.6%
Sparks	392,929	437,350	-10.2%	\$	74.17	\$	71.75	3.4%	\$	29,144,511	\$	31,381,226	-7.1%	49.4%	53.9%	-8.2%
Non-Gaming	130,156	109,186	19.2%	\$	111.52	\$	99.29	12.3%	\$	14,515,412	\$	10,841,377	33.9%	71.4%	77.1%	-7.3%
Total	3,052,670	3,238,728	-5.7%		\$84.56		\$79.99	5.7%	\$	258,147,264	\$	259,073,512	-0.4%	55.4%	61.0%	-9.2%

Reno-Sparks Convention and Visitors Authority Hotel Statistics by Region

								Calenda	ar Year - Januar	y 2025										
	Cast	n Occupied Ro	oms	Aver	age Cash R	ate	Overall T	axable Revenue	•	Percent	t of Cash Occu	ipancy	Comp	Occupied Ro	ooms	Percent of	Cash/Comp (Occupancy	Basic Roo	om Rate
Location	Yea		%	 Year		%	Year		%	Yea		%	Yea		%	Yea		%	Yea	
	2025	2024	Change	2025	2024	Change	2025	2024	Change	2025	2024	Change	2025	2024	Change	2025	2024	Change	2025	2024
Reno - Suburban (Reno B)	53,763	50,234	7.0%	\$ 148.18 \$	136.21	8.8%	\$ 7,966,629 \$	6,842,128	16.4%	37.4%	34.7%	7.8%	37,800	33,377	13.3%	63.7%	57.8%	10.2%	\$113.32	\$102.81
Reno - Downtown (Reno D)	36,258	30,074	20.6%	\$ 110.27 \$	113.73	-3.0%	\$ 3,998,350 \$	3,420,285	16.9%	25.9%	21.1%	22.7%	21,461	17,315	23.9%	41.2%	33.3%	23.7%	\$78.69	\$74.56
North Lake Tahoe (Washoe B)	6,439	5,593	15.1%	\$ 321.29 \$	294.35	9.2%	\$ 2,068,790 \$	1,646,318	25.7%	49.2%	42.8%	15.2%	-	-	0.0%	49.2%	42.8%	15.2%	\$287.71	\$255.41
Sparks	13,283	15,465	-14.1%	\$ 77.02 \$	100.42	-23.3%	\$ 1,023,045 \$	1,553,031	-34.1%	26.8%	31.7%	-15.4%	6,699	6,487	3.3%	40.4%	45.0%	-10.4%	\$52.28	\$100.36
Non-Gaming	67,216	56,821	18.3%	\$ 132.53 \$	131.22	1.0%	\$ 8,908,182 \$	7,456,281	19.5%	58.0%	47.9%	21.1%	1	22	100.0%	58.0%	48.0%	20.9%	\$131.68	\$130.27
Total	176,959	158,187	11.9%	\$ 135.43 \$	132.24	2.4%	\$ 23,964,996 \$	20,918,043	14.6%	38.3%	33.9%	13.0%	65,961	57,201	15.3%	52.6%	46.1%	14.1%	\$114.96	\$112.46

Calendar Year - January 2024 through December 2024

	Cas	h Occupied Ro	oms		Av	erage Cash R	ate	Overall	Taxable Revenue	e	Percent	t of Cash Occu	ipancy	Com	o Occupied Re	ooms	Percent of	Cash/Comp	Occupancy	Basic Ro	om Rate
Location	Ye	ar	%		Yea	r	%	Year		%	Yea	r	%	Yea	r	%	Yea	r	%	Ye	ar
	2024	2023	Change	2	2024	2023	Change	2024	2023	Change	2024	2023	Change	2024	2023	Change	2024	2023	Change	2024	2023
Reno - Suburban (Reno B)	797,559	834,126	-4.4%	\$	152.69	\$ 159.09	-4.0%	\$ 121,778,993 \$	132,701,779	-8.2%	44.5%	47.1%	-5.5%	499,963	467,335	7.0%	72.3%	73.5%	-1.5%	\$118.05	\$125.10
Reno - Downtown (Reno D)	550,728	648,962	-15.1%	\$	124.67	\$ 132.88	-6.2%	\$ 68,662,009 \$	86,233,475	-20.4%	32.4%	39.5%	-18.0%	285,957	266,798	7.2%	49.2%	55.7%	-11.7%	\$96.72	\$99.25
North Lake Tahoe (Washoe B)	92,814	95,635	-2.9%	\$	367.09	\$ 343.45	6.9%	\$ 34,071,453 \$	32,845,530	3.7%	60.1%	62.1%	-3.2%	-	-	0.0%	60.1%	62.1%	-3.2%	\$328.54	\$304.22
Sparks	223,926	253,423	-11.6%	\$	100.47	\$ 111.19	-9.6%	\$ 22,496,910 \$	28,177,575	-20.2%	38.6%	43.7%	-11.9%	95,514	102,320	-6.7%	55.0%	61.4%	-10.4%	\$79.40	\$95.98
Non-Gaming	858,483	829,361	3.5%	\$	148.86	\$ 151.08	-1.5%	\$ 127,796,583 \$	125,299,792	2.0%	60.7%	61.8%	-1.8%	492	417	100.0%	60.7%	61.8%	-1.8%	\$148.05	\$150.24
Total	2,523,510	2,661,507	-5.2%	\$	148.53	\$ 152.27	-2.5%	\$ 374,805,948 \$	405,258,152	-7.5%	44.7%	48.5%	-7.8%	881,926	836,870	5.4%	60.3%	63.7%	-5.3%	\$127.91	\$130.30

Calendar Year - January 2023 through December 2023

	Cas	h Occupied Ro	oms	A	verage Cash	Rate	Overall	Taxable Revenue		Percent	t of Cash Occ	upancy	Com	p Occupied Re	ooms	Percent of	Cash/Comp	Occupancy	Basic Roo	om Rate
Location	Yea	ar	%	Ye	ar	%	Year		%	Year	r	%	Yea	r	%	Yea	r	%	Yea	ar
	2023	2022	Change	2023	2022	Change	2023	2022	Change	2023	2022	Change	2023	2022	Change	2023	2022	Change	2023	2022
Reno - Suburban (Reno B)	834,126	826,478	0.9%	\$ 159.09	\$ 158.12	0.6%	\$ 132,701,779 \$	130,678,915	1.5%	47.1%	46.5%	1.3%	467,335	479,850	-2.6%	47.1%	46.5%	1.3%	\$125.10	\$126.53
Reno - Downtown (Reno D)	648,962	586,798	10.6%	\$ 132.88	\$ 127.73	4.0%	\$ 86,233,475 \$	74,952,835	15.1%	39.5%	36.3%	8.5%	266,798	234,361	13.8%	39.5%	36.3%	8.5%	\$99.25	\$98.06
North Lake Tahoe (Washoe B)	95,635	104,896	-8.8%	\$ 343.45	\$ 342.69	0.2%	\$ 32,845,530 \$	35,947,288	-8.6%	62.1%	62.3%	-0.3%	-	147	-100.0%	62.1%	62.3%	-0.3%	\$304.22	\$303.72
Sparks	253,423	273,449	-7.3%	\$ 111.19	\$ 107.8	3.1%	\$ 28,177,575 \$	29,479,563	-4.4%	43.7%	47.0%	-7.0%	102,320	96,068	6.5%	43.7%	47.0%	-7.0%	\$95.06	\$87.56
Non-Gaming	829,361	797,955	3.9%	\$ 151.08	\$ 148.53	1.7%	\$ 125,299,792 \$	118,516,483	5.7%	61.8%	62.1%	-0.5%	417	288	100.0%	61.8%	62.1%	-0.5%	\$150.24	\$147.62
Total	2,661,507	2,589,576	2.8%	\$ 152.27	\$ 150.44	1.2%	\$ 405,258,152 \$	389,575,085	4.0%	48.5%	47.7%	1.7%	836,870	810,714	3.2%	48.5%	47.7%	1.7%	\$130.21	\$129.64

Calendar Year - January through December 2022

	Cas	h Occupied Roo	oms		Av	erage Cash I	Rate	Overall T	axable Revenue		Percent	of Cash Occu	pancy	Com	p Occupied Ro	ooms	Percent of	Cash/Comp (Occupancy	Basic Roo	om Rate
Location	Yea	ar	%		Yea	r	%	Year		%	Year		%	Yea	r	%	Yea	r	%	Yea	ar
	2022	2021	Change	1	2022	2021	Change	 2022	2021	Change	2022	2021	Change	2022	2021	Change	2022	2021	Change	2022	2021
Reno - Suburban (Reno B)	826,478	772,373	7.0%	\$	158.12	\$ 149.47	5.8%	\$ 130,678,915 \$	115,450,017	13.2%	46.5%	42.6%	8.9%	479,850	498,210	-3.7%	73.4%	70.1%	4.7%	\$126.53	\$119.61
Reno - Downtown (Reno D)	586,798	531,563	10.4%	\$	127.73	\$ 124.45	2.6%	\$ 74,952,835 \$	66,150,949	13.3%	36.3%	37.5%	-3.2%	234,361	197,763	18.5%	50.9%	51.5%	-1.2%	\$98.29	\$98.19
North Lake Tahoe (Washoe B)	104,896	100,238	4.6%	\$	342.69	\$ 307.61	11.4%	\$ 35,947,288 \$	30,833,929	16.6%	65.4%	53.1%	23.0%	147	1,498	-90.2%	65.4%	53.9%	21.3%	\$306.90	\$274.99
Sparks	273,449	279,629	-2.2%	\$	107.81	\$ 106.80	0.9%	\$ 29,479,563 \$	29,863,060	-1.3%	49.6%	48.2%	3.1%	96,068	89,704	7.1%	67.1%	63.6%	5.3%	\$86.22	\$84.81
Non-Gaming	797,969	791,503	0.8%	\$	148.52	\$ 131.57	12.9%	\$ 118,516,483 \$	104,141,536	13.8%	62.1%	59.7%	4.0%	288	295	100.0%	62.1%	59.7%	4.0%	\$147.76	\$130.81
Total	2,589,590	2,475,306	4.6%	\$	150.44	\$ 139.96	7.5%	\$ 389,575,085 \$	346,439,490	12.5%	48.0%	46.5%	3.2%	810,714	787,470	3.0%	63.1%	61.3%	2.9%	\$129.72	\$120.95

							C	alendar Year - J	anuary through	December 20	21									
Ċ	Cas	h Occupied Ro	oms	Ave	rage Cash R	ate	Overall	Taxable Revenue	9	Percen	t of Cash Occ	upancy	Com	o Occupied Re	ooms	Percent of	Cash/Comp	Occupancy	Basic Ro	om Rate
Location	Yei	ar	%	Year		%	Year		%	Yea	r	%	Yea		%	Yea		%	Ye	ai
	2021	2020	Change	 2021	2020	Change	 2021	2020	Change	2021	2020	Change	2021	2020	Change	2021	2020	Change	2021	2020
Reno - Suburban (Reno B)	772,373	540,926	42.8%	\$ 149.47 \$	123.78	20.8%	\$ 115,450,017 \$	66,956,808	72.4%	42.6%	36.0%	18.3%	498,210	375,818	32.6%	70.1%	61.1%	14.9%	\$119.61	\$96.16
Reno - Downtown (Reno D)	531,563	251,119	111.7%	\$ 124.45 \$	107.93	15.3%	\$ 66,150,949 \$	27,102,414	144.1%	37.5%	24.2%	54.9%	197,763	154,539	28.0%	51.5%	39.2%	31.7%	\$98.19	\$81.64
North Lake Tahoe (Washoe B)	100,238	75,208	33.3%	\$ 307.61 \$	279.65	10.0%	\$ 30,833,929 \$	21,032,110	46.6%	53.1%	47.7%	11.3%	1,498	1,927	-22.3%	53.9%	49.0%	10.2%	\$274.99	\$235.67
Sparks	279,629	209,476	33.5%	\$ 106.80 \$	79.06	35.1%	\$ 29,863,060 \$	16,561,872	80.3%	48.2%	43.3%	11.3%	89,704	48,385	85.4%	63.6%	53.3%	19.5%	\$84.35	\$60.23
Non-Gaming	791,503	586,045	35.1%	\$ 131.57 \$	109.51	20.1%	\$ 104,141,536 \$	64,177,835	62.3%	59.7%	47.9%	24.4%	295	257	14.8%	59.7%	48.0%	24.4%	\$130.81	\$108.71
Totals	2,475,306	1,662,774	48.9%	\$ 139.96 \$	117.77	18.8%	\$ 346,439,490 \$	195,831,039	76.9%	46.5%	37.8%	23.0%	787,470	580,926	35.6%	61.3%	51.0%	20.2%	\$120.90	\$100.17

								C	alendar Year - J	anuary through	December 202	20									
	Cas	h Occupied Roo	oms	Ave	rage Cash R	late		Overall	Taxable Revenue	2	Percent	t of Cash Occ	upancy	Com	p Occupied R	ooms	Percent of	Cash/Comp	Occupancy	Basic Roo	om Rate
Location	Yea		%	Year		%		Year		%	Yea		%	Yea		%	Yea		%	Yea	
L	2020	2019	Change	2020	2019	Change	L	2020	2019	Change	2020	2019	Change	2020	2019	Change	2020	2019	Change	2020	2019
Reno - Suburban (Reno B)	540,926	958,914	-43.6%	\$ 123.78 \$	130.17	-4.9%	\$	66,956,808 \$	124,817,325	-46.4%	36.0%	52.3%	-31.2%	375,818	479,870	-21.7%	61.1%	78.5%	-22.2%	\$96.16	\$105.60
Reno - Downtown (Reno D)	251,119	709,419	-64.6%	\$ 107.93 \$	108.32	-0.4%	\$	27,102,414 \$	76,847,135	-64.7%	23.6%	35.5%	-33.5%	154,539	308,926	-50.0%	38.1%	51.0%	-25.3%	\$81.64	\$82.75
North Lake Tahoe (Washoe B)	75,208	114,105	-34.1%	\$ 279.65 \$	269.74	3.7%	\$	21,032,110 \$	30,778,770	-31.7%	47.7%	60.5%	-21.2%	1,927	4,179	-53.9%	49.0%	62.7%	-21.8%	\$235.67	\$242.51
Sparks	209,476	323,173	-35.2%	\$ 79.06 \$	86.65	-8.8%	\$	16,561,872 \$	28,003,189	-40.9%	43.3%	55.6%	-22.1%	48,385	68,056	-28.9%	53.3%	67.3%	-20.8%	\$60.23	\$69.61
Non-Gaming	586,045	753,712	-22.2%	\$ 109.51 \$	123.65	-11.4%	\$	64,177,835 \$	93,196,185	-31.1%	47.9%	64.8%	-26.1%	257	219	17.4%	48.0%	64.9%	-26.1%	\$108.67	\$122.91
Totals	1,662,774	2,859,323	-41.8%	\$ 117.77 \$	5 123.68	-4.8%	\$	195,831,039 \$	353,642,602	-44.6%	37.5%	49.6%	-24.4%	580,926	861,250	-32.5%	50.6%	64.6%	-21.5%	\$100.16	\$105.89

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

							Ca	alendar Year - Ja	anuary through	December 20	19									
ŕ	Cas	h Occupied Ro	oms	Ave	age Cash R	ate	Overall 1	Taxable Revenue		Percent	t of Cash Occu	upancy	Com	p Occupied Ro	ooms	Percent of	Cash/Comp C	Occupancy	Basic Room	ADR/Revenue
Location	Ye		%	Year		%	Year		%	Yea	r	%	Yea	r	%	Yea		%	January	- October
	2019	2018	Change	2019	2018	Change	 2019	2018	Change	2019	2018	Change	2019	2018	Change	2019	2018	Change	ADR	Revenue
Reno - Suburban (Reno B)	958,914	1,024,075	-6.4%	\$ 130.17 \$	116.88	11.4%	\$ 124,817,325 \$	119,691,944	4.3%	52.3%	55.5%	-5.8%	479,870	460,248	4.3%	78.5%	80.4%	-2.4%	\$105.60	\$101,265,692.75
Reno - Downtown (Reno D)	709,419	860,589	-17.6%	\$ 108.32 \$	99.20	9.2%	\$ 76,847,135 \$	85,369,262	-10.0%	35.5%	39.8%	-10.8%	308,926	346,858	-10.9%	51.0%	55.9%	-8.8%	\$82.75	\$58,701,680.30
North Lake Tahoe (Washoe B)	114,105	120,004	-4.9%	\$ 269.74 \$	266.33	1.3%	\$ 30,778,770 \$	31,960,979	-3.7%	60.5%	63.6%	-4.9%	4,179	3,554	17.6%	62.7%	65.5%	-4.3%	\$244.15	\$27,859,242.17
Sparks	323,173	348,054	-7.1%	\$ 86.65 \$	83.87	3.3%	\$ 28,003,189 \$	29,190,181	-4.1%	55.6%	59.6%	-6.7%	68,056	62,152	9.5%	67.3%	70.3%	-4.1%	\$69.61	\$22,497,168.43
Non-Gaming	753,922	675,808	11.6%	\$ 123.62 \$	123.34	0.2%	\$ 93,203,504 \$	83,355,198	11.8%	64.9%	62.7%	3.5%	219	151	45.0%	64.9%	62.7%	3.5%	\$121.97	\$91,956,582.87
Totals	2,859,533	3,028,530	-5.6%	\$ 123.68 \$	115.42	7.2%	\$ 353,649,921 \$	349,567,565	1.2%	49.6%	51.7%	-4.1%	861,250	872,963	-1.3%	64.6%	66.6%	-3.2%	\$105.71	\$302,280,367

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

								Ci	alendar Year - J	anuary through	December 20	18									
		h Occupied Roo	oms			age Cash R	ate		Taxable Revenue	2		t of Cash Occ	upancy		p Occupied Ro	ooms		Cash/Comp C	Occupancy		ADR/Revenue
Location	2018	ar 2017	% Change	20	Year 018	2017	% Change	 Year 2018	2017	% Change	Yea 2018	r 2017	% Change	Yea 2018	r 2017	% Change	2018	r 2017	% Change	January - ADR	December Revenue
Reno - Suburban (Reno B)	1,024,075	1,053,772	-2.8%	\$	116.88 \$	108.12	8.1%	\$ 119,691,944 \$	113,934,264	5.1%	55.8%	57.4%	-2.8%	460,248	486,977	-5.5%	80.9%	84.0%	-3.7%	\$49.43	\$50,617,428
Reno - Downtown (Reno D)	860,589	941,484	-8.6%	\$	99.20 \$	87.28	13.7%	\$ 85,369,262 \$	82,173,937	3.9%	40.6%	44.3%	-8.4%	346,858	344,166	0.8%	57.0%	60.5%	-5.8%	\$43.53	\$37,464,858
North Lake Tahoe (Washoe B)	120,004	118,442	1.3%	\$	266.33 \$	256.85	3.7%	\$ 31,960,979 \$	30,421,873	5.1%	63.6%	63.0%	1.0%	3,554	3,001	18.4%	65.5%	64.6%	1.4%	\$152.62	\$18,314,807
Sparks	348,054	372,600	-6.6%	\$	83.87 \$	75.49	11.1%	\$ 29,190,181 \$	28,126,329	3.8%	60.0%	64.1%	-6.4%	62,152	47,813	30.0%	70.8%	72.4%	-2.2%	\$35.71	\$12,427,469
Non-Gaming	675,808	640,711	5.5%	\$	123.34 \$	117.68	4.8%	\$ 83,355,198 \$	75,395,773	10.6%	65.8%	64.6%	1.9%	151	367	-58.9%	65.8%	64.7%	1.9%	\$61.36	\$41,470,835
Totals	3,028,530	3,127,009	-3.1%	\$ 1	115.42 \$	105.55	9.4%	\$ 349,567,565 \$	330,052,176	5.9%	52.7%	54.7%	-3.7%	872,963	882,324	-1.1%	67.9%	70.1%	-3.1%	\$52.93	\$160,295,397

Basic room revenue comes from the posted "room" revenue / overall taxable revenue includes the "room" revenue plus resort fees, upgrade charges, cleaning fees, etc. (effective 7/01/18)

							Calendar Year -	January through	1 December 201	.7								
	Cas	h Occupied Ro	oms	Aver	age Cash Ra	ate	Та	xable Revenue		Percen	t of Cash Occ	cupancy	Cor	np Occupied R	ooms	Percent of	Cash/Comp C	ccupancy
Location	Yea		%	Year		%	Year		%	Yea		%	Ye		%	Yea		%
	2017	2016	Change	 2017	2016	Change	2017	2016	Change	2017	2016	Change	2017	2016	Change	2017	2016	Change
Reno - Suburban (Reno B)	1,053,772	1,002,313	5.1%	\$ 108.12 \$	102.35	5.6%	\$ 113,934,264 \$	102,582,668	11.1%	57.4%	54.6%	5.1%	486,977	498,288	-2.3%	84.0%	81.8%	2.7%
Reno - Downtown (Reno D)	941,484	932,831	0.9%	\$ 87.28 \$	85.04	2.6%	\$ 82,173,937 \$	79,326,947	3.6%	44.3%	43.5%	1.8%	344,166	361,414	-4.8%	60.5%	60.4%	0.2%
North Lake Tahoe (Washoe B)	118,442	118,973	-0.4%	\$ 256.85 \$	250.43	2.6%	\$ 30,421,873 \$	29,794,447	2.1%	63.0%	62.4%	1.0%	3,001	2,619	14.6%	64.6%	63.8%	1.3%
Sparks	372,600	370,416	0.6%	\$ 75.49 \$	65.76	14.8%	\$ 28,126,329 \$	24,358,804	15.5%	64.1%	63.5%	1.1%	47,813	49,137	-2.7%	72.4%	71.9%	0.7%
Non-Gaming	640,711	561,060	14.2%	\$ 117.68 \$	107.22	9.8%	\$ 75,395,773 \$	60,157,079	25.3%	64.6%	58.8%	9.9%	367	445	-17.5%	64.7%	58.9%	9.8%
Totals	3,127,009	2,985,593	4.7%	\$ 105.55 \$	99.22	6.4%	\$ 330,052,176	\$ 296,219,945	11.4%	54.7%	52.3%	4.4%	882,324	911,903	-3.2%	70.1%	68.3%	2.6%

							Calendar Year - J	January through	December 201	6								
	Casl	h Occupied Ro	oms	Ave	rage Cash R	ate	Tax	able Revenue		Percent	t of Cash Occ	upancy	Com	p Occupied Re	ooms	Percent of	Cash/Comp (Occupancy
Location	Yea		%	Year		%	 Year		%	Yea		%	Yea		%	Yea		%
	2016	2015	Change	 2016	2015	Change	2016	2015	Change	2016	2015	Change	2016	2015	Change	2016	2015	Change
Reno - Suburban (Reno B)	1,002,313	973,661	2.9%	\$ 102.35 \$	99.36	3.0%	\$ 102,582,668 \$	96,743,878	6.0%	54.6%	52.9%	3.2%	498,288	502,562	-0.9%	81.8%	80.2%	2.0%
Reno - Downtown (Reno D)	932,831	989,389	-5.7%	\$ 85.04 \$	73.25	16.1%	\$ 79,326,947 \$	72,470,972	9.5%	43.5%	44.3%	-1.8%	361,414	360,665	0.2%	60.4%	60.5%	-0.2%
North Lake Tahoe (Washoe B)	118,973	118,398	0.5%	\$ 250.43 \$	236.20	6.0%	\$ 29,794,447 \$	27,965,261	6.5%	62.4%	62.8%	-0.5%	2,619	1,595	64.2%	63.8%	63.6%	0.3%
Sparks	370,416	348,668	6.2%	\$ 65.76 \$	63.03	4.3%	\$ 24,358,804 \$	21,975,030	10.8%	63.5%	57.7%	10.1%	49,137	39,406	24.7%	71.9%	64.2%	12.0%
Non-Gaming	561,060	433,833	29.3%	\$ 107.22 \$	103.05	4.0%	\$ 60,157,079 \$	44,706,194	34.6%	58.8%	62.2%	-5.3%	445	125	256.0%	58.9%	62.2%	-5.3%
Totals	2,985,593	2,863,949	4.2%	\$ 99.22	92.13	7.7%	\$ 296,219,945 \$	263,861,335	12.3%	52.3%	51.5%	1.6%	911,903	904,353	0.8%	68.3%	67.7%	0.9%

Effective 7/01/15 six properties (4 Motels and 2 Timeshares) were reclassified to Hotel classification as a result of SB 312. Historical data remains as originally reported.

								Calendar Year - Ja	nuary through	December 201	5								
	Cas	h Occupied Ro	oms		Ave	age Cash Ra	ate	Таха	ble Revenue		Percent	of Cash Occ	upancy	Com	p Occupied R	ooms	Percent of	Cash/Comp (Occupancy
Location	Yea		%		Year		%	Year		%	Year		%	Yea		%	Yea		%
	2015	2014	Change	2	2015	2014	Change	2015	2014	Change	2015	2014	Change	2015	2014	Change	2015	2014	Change
Reno - Suburban (Reno B)	973,661	891,515	9.2%	\$	99.36 \$	96.69	2.8%	\$ 96,743,878 \$	86,199,866	12.2%	52.9%	48.6%	8.6%	502,562	490,071	2.5%	80.2%	75.4%	6.4%
Reno - Downtown (Reno D)	989,389	1,074,581	-7.9%	\$	73.25 \$	66.11	10.8%	\$ 72,470,972 \$	71,036,790	2.0%	44.3%	45.2%	-2.0%	360,665	391,739	-7.9%	60.5%	61.7%	-1.9%
North Lake Tahoe (Washoe B)	118,398	111,355	6.3%	\$	236.20 \$	229.86	2.8%	\$ 27,965,261 \$	25,595,631	9.3%	62.8%	59.0%	6.3%	1,595	1,390	14.7%	63.6%	59.8%	6.4%
Sparks	348,668	331,119	5.3%	\$	63.03 \$	61.48	2.5%	\$ 21,975,030 \$	20,358,040	7.9%	57.7%	50.6%	14.0%	39,406	43,634	-9.7%	64.2%	57.3%	12.0%
Non-Gaming	433,833	294,876	47.1%	\$	103.05 \$	101.68	1.3%	\$ 44,706,194 \$	29,983,610	49.1%	62.2%	66.9%	-7.0%	125	25	400.0%	62.2%	66.9%	-7.0%
Totals	2,863,949	2,703,446	5.9%	\$	92.13 \$	86.25	6.8%	\$ 263,861,335 \$	233,173,936	13.2%	51.5%	49.2%	4.7%	904,353	926,859	-2.4%	67.7%	66.1%	2.4%

Effective 7/01/15 six properties (4 Motels and 2 Timeshares) were reclassified to Hotel classification as a result of SB 312. Historical data remains as originally reported.

									Calendar Year - J	anuary through	December 201	.4								
	Cas	h Occupied Ro	oms	<u> </u>	Avera	ige Cash Ra	ate	<u> </u>	Taxa	able Revenue		Percent	of Cash Occ	upancy	Com	p Occupied Ro	ooms	Percent of	Cash/Comp (Occupancy
Location	Yea	ar	%		Year		%		Year		%	Year	r	%	Ye	ar	%	Year		%
	2014	2013	Change		2014	2013	Change		2014	2013	Change	2014	2013	Change	2014	2013	Change	2014	2013	Change
Reno - Suburban (Reno B)	891,515	922,037	-3.3%	\$	96.69 \$	95.61	1.1%	\$	86,199,866 \$	88,160,187	-2.2%	48.6%	50.4%	-3.4%	490,071	428,828	14.3%	75.4%	73.8%	2.2%
Reno - Downtown (Reno D)	1,074,581	1,122,649	-4.3%	\$	66.11 \$	66.41	-0.5%	\$	71,036,790 \$	74,554,625	-4.7%	45.2%	47.5%	-4.8%	391,739	396,543	-1.2%	61.7%	64.3%	-4.0%
North Lake Tahoe (Washoe B)	111,355	126,784	-12.2%	\$	229.86 \$	195.71	17.4%	\$	25,595,631 \$	24,812,551	3.2%	59.0%	53.4%	10.5%	1,390	1,035	34.3%	59.8%	53.8%	11.0%
Sparks	331,119	264,701	25.1%	\$	61.48 \$	73.58	-16.4%	\$	20,358,040 \$	19,477,105	4.5%	50.6%	38.5%	31.5%	43,634	56,152	-22.3%	57.3%	46.6%	23.0%
Non-Gaming	294,876	272,293	8.3%	\$	101.68 \$	100.63	1.0%	\$	29,983,610 \$	27,400,091	9.4%	67.0%	66.6%	0.6%	25	-	100.0%	67.1%	66.6%	0.6%
Totals	2,703,446	2,708,464	-0.2%	\$	86.25 \$	86.55	-0.3%	\$	233,173,936 \$	234,404,559	-0.5%	49.2%	49.0%	0.4%	926,859	882,558	5.0%	66.1%	64.9%	1.8%

							Calendar Year -	January through	December 201	3								
	Cas	h Occupied Ro	oms	Aver	age Cash Ra	ate	Tax	able Revenue		Percent	t of Cash Occ	upancy	Con	np Occupied R	ooms	Percent of	Cash/Comp C	Occupancy
Location	Yei		%	Year		%	Year		%	Yea		%	Ye		%	Yea		%
	2013	2012	Change	 2013	2012	Change	 2013	2012	Change	2013	2012	Change	2013	2012	Change	2013	2012	Change
Reno - Suburban (Reno B)	922,037	934,637	-1.3%	\$ 95.61 \$	84.94	12.6%	\$ 88,160,187 \$	79,388,186	11.0%	50.4%	50.9%	-1.2%	428,828	377,903	13.5%	73.8%	71.5%	3.2%
Reno - Downtown (Reno D)	1,122,649	1,087,152	3.3%	\$ 66.41 \$	60.71	9.4%	\$ 74,554,625 \$	65,999,148	13.0%	47.5%	45.8%	3.7%	396,543	372,736	6.4%	64.3%	61.5%	4.6%
North Lake Tahoe (Washoe B)	126,784	121,470	4.4%	\$ 195.71 \$	179.28	9.2%	\$ 24,812,551 \$	21,777,047	13.9%	53.4%	46.6%	14.6%	1,035	845	22.5%	53.8%	46.9%	14.7%
Sparks	264,701	258,399	2.4%	\$ 73.58 \$	66.38	10.8%	\$ 19,477,105 \$	17,152,886	13.6%	38.5%	37.3%	2.9%	56,152	57,953	-3.1%	46.6%	45.7%	2.0%
Non-Gaming	272,293	254,672	6.9%	\$ 100.63 \$	97.52	3.2%	\$ 27,400,091 \$	24,835,669	10.3%	66.6%	61.8%	7.8%	-	-	0.0%	66.6%	61.8%	7.8%
Totals	2,708,464	2,656,330	2.0%	\$ 86.55 \$	78.74	9.9%	\$ 234,404,559 \$	209,152,937	12.1%	49.0%	47.6%	2.7%	882,558	809,437	9.0%	64.9%	62.2%	4.5%

									Calendar Year -	January through	December 201	2								
	Cas	Cash Occupied Rooms				Average Cash Rate				kable Revenue		Percen	t of Cash Occ	upancy	Com	p Occupied Ro	ooms	Percent of Cash/Comp Occupancy		
Location	Yea		%		Yea		%		Year		%	Yea		%	Year		%	Year		%
	2012	2011	Change		2012	2011	Change		2012	2011	Change	2012	2011	Change	2012	2011	Change	2012	2011	Change
Reno - Suburban (Reno B)	934,637	971,591	-3.8%	\$	84.94	\$ 83.16	2.1%	\$	79,388,186 \$	80,798,447	-1.7%	50.9%	53.8%	-5.2%	377,903	376,843	0.3%	71.5%	74.6%	-4.2%
Reno - Downtown (Reno D)	1,087,152	1,113,288	-2.3%	\$	60.71	\$ 61.41	-1.1%	\$	65,999,148 \$	68,367,701	-3.5%	45.8%	47.3%	-3.4%	372,736	397,198	-6.2%	61.5%	64.2%	-4.4%
North Lake Tahoe (Washoe B)	121,470	131,491	-7.6%	\$	179.28	\$ 173.35	3.4%	\$	21,777,047 \$	22,793,341	-4.5%	46.6%	51.0%	-8.6%	845	1,121	-24.6%	46.9%	51.4%	-8.7%
Sparks	258,399	286,473	-9.8%	\$	66.38	\$ 69.41	-4.4%	\$	17,152,886 \$	19,884,508	-13.7%	37.3%	41.4%	-9.7%	57,953	63,743	-9.1%	45.7%	50.6%	-9.5%
Non-Gaming	254,672	248,097	2.7%	\$	97.52	\$ 96.10	1.5%	\$	24,835,669 \$	23,843,178	4.2%	61.8%	60.3%	2.5%	-	-	0.0%	61.8%	60.3%	2.5%
Totals	2,656,330	2,750,940	-3.4%	\$	78.74	\$ 78.40	0.4%	\$	209,152,937	215,687,174	-3.0%	47.6%	49.8%	-4.4%	809,437	838,905	-3.5%	62.2%	65.0%	-4.3%

	Cas	h Occupied Roo	oms		A	vera	ge Cash Ra	ate		-	Taxa	ble Revenue		Percent of Cash Occupancy		
Location	Yea	Year			Yea			%	Year				%	Yea	r	%
	2011	2010	Change		2011		2010	Change		2011		2010	Change	2011	2010	Change
Reno - Suburban (Reno B)	971,591	973,643	-0.2%	\$	83.16	\$	85.56	-2.8%	\$	80,798,447	\$	83,302,389	-0.3%	53.8%	52.3%	2.9%
teno - Downtown (Reno D)	1,113,288	1,171,169	-4.9%	\$	61.41	\$	60.52	1.5%	\$	68,367,701	\$	70,884,809	-3.6%	47.6%	49.6%	-4.40
North Lake Tahoe (Washoe B)	131,491	126,182	4.2%	\$	173.35	\$	169.93	2.0%	\$	22,793,340	\$	21,441,499	6.3%	51.0%	48.6%	4.9
parks	286,473	274,252	4.5%	\$	69.41	\$	74.00	-6.2%	\$	19,884,508	\$	20,294,068	-2.0%	41.4%	39.7%	4.0
lon-Gaming	248,097	233,280	6.4%	\$	96.10	\$	91.97	4.5%	\$	23,843,178	\$	21,453,702	11.1%	60.3%	56.9%	7.4
Totals	2,750,940	2,778,526	-1.0%	\$	78.40	\$	78.23	0.2%	\$	215,687,174	\$	217,376,467	-0.8%	49.8%	49.7%	0.29

					Calendar	Year	- Januai	ry through Deco	emb	er 2010						
	Cas	h Occupied Ro	oms		A	verag	e Cash R	ate			Taxa	able Revenue	Percent of Cash Occupancy			
Location	Ye	Year			Year			%		Ye	ear		%	Year		%
	2010	2009	Change		2010	2	2009	Change		2010		2009	Change	2010	2009	Change
Reno - Suburban (Reno B)	973,643	993,290	-1.9%	\$	85.56	\$	81.16	2.5%	\$	83,302,389	\$	80,610,629	0.6%	52.3%	52.3%	-0.2%
Reno - Downtown (Reno D)	1,171,169	1,150,215	1.8%	\$	60.52	\$	58.96	0.2%	\$	70,884,809	\$	67,817,626	2.1%	49.6%	48.3%	2.7%
North Lake Tahoe (Washoe B)	126,182	114,627	10.1%	\$	169.93	\$	184.98	-5.6%	\$	21,441,499	\$	21,203,659	3.9%	48.6%	44.1%	10.2%
Sparks	274,252	280,097	-2.1%	\$	74.00	\$	71.70	-2.1%	\$	20,294,068	\$	20,082,429	-4.1%	39.7%	40.2%	-1.2%
Non-Gaming	233,280	199,006	17.2%	\$	91.97	\$	98.05	0.1%	\$	21,453,702	\$	19,512,497	17.4%	56.9%	52.2%	8.8%
Totals	2,778,526	2,737,235	1.6%	\$	78.23	\$	76.44	0.9%	\$	217,376,467	\$	209,226,840	2.5%	49.7%	48.7%	2.1%

					Calendar	r Yea	r - Januar	y through Dece	embe	er 2009						
	Cas	h Occupied Roo	oms		A	Avera	ge Cash Ra	ate			Taxa	able Revenue		Percent of Cash Occupancy		
Location		Year				Year		%		Year			%	Year		%
	2009	2008	Change		2009		2008	Change		2009		2008	Change	2009	2008	Change
Reno - Suburban (Reno B)	993,290	1,027,469	-3.3%	\$	81.16	\$	83.87	-3.2%	\$	80,610,629	\$	86,176,088	-6.5%	52.3%	55.0%	-4.9%
Reno - Downtown (Reno D)	1,150,215	1,248,008	-7.8%	\$	58.96	\$	67.54	-12.7%	\$	67,817,626	\$	84,291,975	-19.5%	48.3%	49.8%	-3.0%
North Lake Tahoe (Washoe B)	114,627	133,142	-13.9%	\$	184.98	\$	188.98	-2.1%	\$	21,203,659	\$	25,161,700	-15.7%	44.1%	51.0%	-13.7%
Sparks	280,097	347,761	-19.5%	\$	71.70	\$	75.50	-5.0%	\$	20,082,429	\$	26,257,551	-23.5%	40.2%	44.6%	-9.7%
Non-Gaming	199,006	159,151	25.0%	\$	98.05	\$	100.88	-2.8%	\$	19,512,497	\$	16,055,636	21.5%	52.2%	68.2%	-23.5%
Totals	2,737,235	2,915,531	-6.1%	\$	76.44	\$	81.61	-6.3%	\$	209,226,840	\$	237,942,950	-12.1%	48.7%	51.6%	-5.6%

	Cas	h Occupied Roo	oms	Average Cash Rate					Taxa	ble Revenue	Percent of Cash Occupancy				
Location	Year		%	 Year					Year		%	Yea		%	
	2008	2007	Change	2008		2007	Change		2008	2007	Change	2008	2007	Change	
Reno - Suburban (Reno B)	1,027,469	994,288	3.3%	\$ 83.87	\$	86.44	-3.0%	\$	86,176,088 \$	85,941,685	0.3%	55.0%	61.6%	-10.7%	
Reno - Downtown (Reno D)	1,248,008	1,527,049	-18.3%	\$ 67.54	\$	72.36	-6.7%	\$	84,291,975 \$	110,502,057	-23.7%	49.8%	60.8%	-18.1%	
North Lake Tahoe (Washoe B)	133,142	140,933	-5.5%	\$ 188.98	\$	191.91	-1.5%	\$	25,161,700 \$	27,047,049	-7.0%	51.0%	54.2%	-5.7%	
Sparks	347,761	424,108	-18.0%	\$ 75.50	\$	72.03	4.8%	\$	26,257,551 \$	30,549,241	-14.0%	44.6%	52.7%	-15.4%	
Non-Gaming	159,151	110,248	44.4%	\$ 100.88	\$	105.31	-4.2%	\$	16,055,636 \$	11,610,580	38.3%	68.2%	70.6%	-3.4%	
Totals	2,915,531	3,196,626	-8.8%	\$ 81.61	\$	83.10	-1.8%	\$	237,942,950 \$	265,650,612	-10.4%	51.6%	59.8%	-13.7%	

					Calendar	Yea	r - Januar	y through Dec	emb	er 2007						
	Cas	h Occupied Roo			A	vera	ige Cash R					able Revenue		Percent of Cash Occupancy		
Location	2007 Yei	%		Year 2007		2006	% Change		Ye 2007		2006	%	Year 2007 2006		%	
J	2007	2006	Change	L	2007		2000	Change		2007		2006	Change	2007	2006	Change
Reno - Suburban (Reno B)	994,288	1,067,234	-6.8%	\$	86.44	\$	79.90	8.2%	\$	85,941,685	\$	85,272,377	0.8%	61.6%	65.5%	-6.0%
Reno - Downtown (Reno D)	1,527,049	1,579,259	-3.3%	\$	72.36	\$	64.93	11.4%	\$	110,502,057	\$	102,540,176	7.8%	60.8%	61.6%	-1.3%
North Lake Tahoe (Washoe B)	140,933	151,237	-6.8%	\$	191.91	\$	169.79	13.0%	\$	27,047,049	\$	25,677,992	5.3%	54.2%	58.1%	-6.9%
Sparks	424,108	419,937	1.0%	\$	72.03	\$	70.04	2.8%	\$	30,549,241	\$	29,410,640	3.9%	52.7%	51.7%	1.9%
Non-Gaming	110,248	92,556	19.1%	\$	105.31	\$	95.52	10.3%	\$	11,610,580	\$	8,840,756	31.3%	70.6%	73.3%	-3.5%
Totals	3,196,626	3,310,223	-3.4%	\$	83.10	\$	76.05	9.3%	\$	265,650,612	\$	251,741,941	5.5%	59.8%	61.4%	-2.6%